

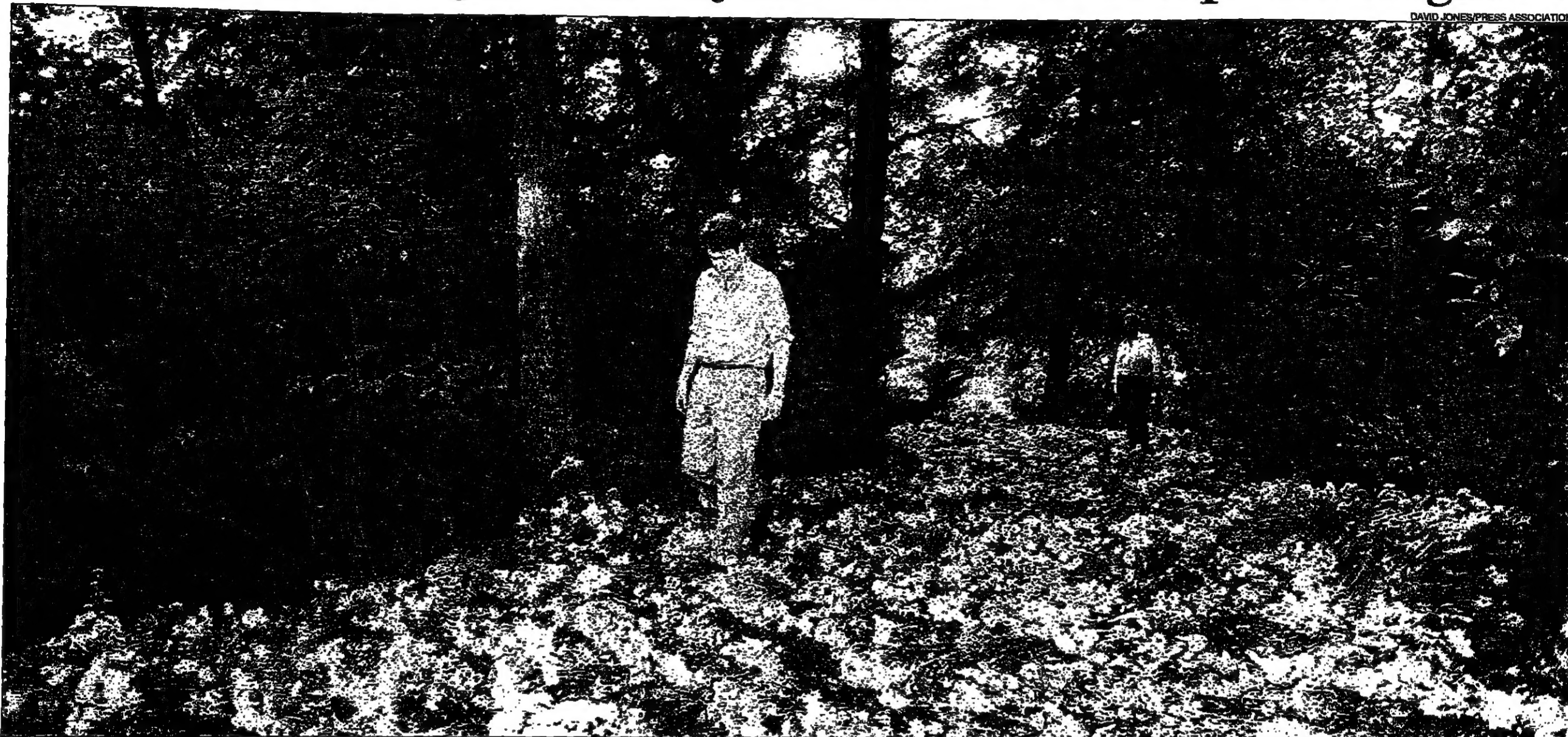
STARTING TODAY
MOTHER TERESA
PART 1 of a new biography
PAGE 14

TRAVEL OFFER
FLY TO EUROPE WITH BRITISH MIDLAND FROM
£50
TOKEN 1 PAGE 11

THE PSYCHOLOGIST CAME TOO
How New Yorkers make a meal of the first date
PAGE 15

Libby Purves
on the power of brotherly love
PAGE 18

People's flowers join family tributes at Althorp island grave



Earl Spencer walking among the flowers that carpet a shrubbery near his sister's island grave. He and his staff spent hours unwrapping and moving the flowers from the gates at Althorp

Palace denies royal dispute

By ALAN HAMILTON, PHILIP WEBSTER AND DANIEL MCGRORY

BUCKINGHAM PALACE, Downing Street and Earl Spencer were united last night in angry denials of a report claiming a bitter dispute over the funeral arrangements for Diana, Princess of Wales.

Jon Snow had claimed on Channel 4 News that the Queen had stipulated that the Princess's body should not go to any of the royal palaces and that she should have a private, not a public funeral.

Her stance was said to have infuriated the Prince of Wales, who was reported to have sought the Prime Minister's help to overrule the Palace, resulting in the decision to allow the Princess's body to lie in the Chapel Royal at St James's Palace and to hold the funeral at Westminster Abbey.

Snow also claimed that the Prince had a blazing row with Sir Robert Fellowes, the Queen's private secretary — and his former wife's brother-in-law, suggesting at one point that he "impale himself on his own flagstaff".

The report further depicted the Prince of Wales, Earl Spencer and the Prime Minister as being lined up against the Palace, and appeared to

reinforce the view that the Palace totally failed to read the public mood after the death of the Princess.

Earl Spencer was said to have been enraged by the suggestion that his sister should have a private funeral, a reaction that was said to have coloured subsequent relations with the Royal Family.

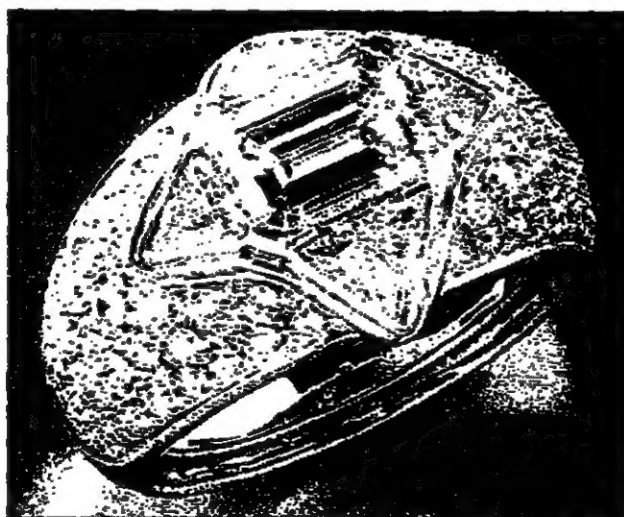
And the Prince of Wales was reported to have called the Prime Minister from the flight deck of the aircraft taking him to Paris to collect the Princess to ask him to intercede over the arrangements. Tony Blair was known to have favoured a substantial state occasion from the start.

But the Palace last night dismissed the report in all its aspects. A spokesman said: "We can categorically say that this story is rubbish, and pure mischief-making. It is simply untrue. The funeral arrangements were made with the close co-operation of the Royal and Spencer families: there was no such dispute."

Lord Spencer matched the Palace with an equally vehement denial. "To suggest that there were divisions between royal officials and me in the period after my sister's death is so far from the truth as to be laughable. We were united in the aim of giving Diana a suitable funeral, and all arrangements up to and including the service were agreed amicably between the Lord Chamberlain's office and myself."

The Princess's brother added that arrangements for the funeral had gone very well. He dismissed as absolute rubbish another part of the television report suggesting disagreement over whether the Duke of Edinburgh should walk behind the coffin on the last stage of its journey to the abbey: "It is clear that the walk was going to be an ordeal for the boys, and that they would be more comfortable if their grandfather were there. They would feel reassured."

Downing Street joined the chorus of denial. A spokesman said: "It is factually wrong to say that the Prime Minister spoke to Prince Charles when the Prince was on the flight deck of his plane to Paris. No such conversation took place. It is also wholly wrong to say that Downing Street was involved in any inter-family



The £130,000 diamond ring presented over dinner

negotiations. That simply did not happen."

The Palace did, however, confirm that Lord Spencer had firmly rejected any suggestion that his sister should have her royal title posthumously restored.

Within two hours of the funeral, in which the Earl said of his sister "she needed no royal title to continue to generate her particular brand of magic", he made clear to Sir Robert Fellowes that even if a posthumous restoration were offered, the Spencer family would not accept it.

The exchange took place on the train carrying family mourners to the Princess's private burial at Althorp.

A Palace spokesman said that the Spencer family had been consulted. "Their very firm view was that the Princess herself would not have wished for any change to the

style and title by which she was known at the time of her death. The Spencer family itself also did not wish for it to be changed."

Palace sources insisted that at no time had Sir Robert made any offer; the subject had been broached only because the Palace had had a number of calls from newspaper urging the Queen to restore the title. But there was little doubt that had the Earl wished it, the Queen would have given serious consideration to restoring the title, which the Princess surrendered voluntarily during her divorce negotiations.

Yesterday Lord Spencer

Continued on page 2, col 5
Days in dispute, page 4
Tide of flowers, page 18
Libby Purves, page 19
Letters, page 19
Photograph, page 24

Princess chose ring given on fatal night

By BEN MACINTYRE AND STEPHEN FARRELL

A MONTE CARLO jeweller confirmed last night that Diana, Princess of Wales, had chosen the £130,000 diamond ring that Dodi Fayed presented to her on the night of their fatal car crash.

gem dealer whose grandfather opened the family's first shop in Italy in 1920. Jean Germer, of Hatton Diamonds in London, said that the central diamond alone could be up to three carats and worth

£60,000. She said: "It is more than a cluster, we would classify it as possibly a reproduction of an antique ring. They have this kind of look. It is a very fine piece."

However, Alberto Repossi said he did not know if Mr Fayed intended it as an engagement ring as he never discussed such confidential matters with customers. "These are the sort of intimate things of which one does not speak," said M Repossi, who also has a boutique opposite the Ritz Hotel in Paris's Place Vendôme.

The emerald-cut stone surrounded by four triangle diamonds was selected by the Princess in Monte Carlo and sent to Mr Fayed for presentation to her over dinner a few hours before the crash.

"I am deeply moved by the fact that this ring will be forever associated with the tragic love story of the Princess," M Repossi said.

The ring, found in the wreckage of the Mercedes, was part of a line of engagement jewellery named *Dis-moi oui*. It recently featured in an advertising campaign in society magazines under the slogan: "A little yes, for the happiest day of her life." M M Repossi is a third-generation

Carey to defend unions' rights

By PHILIP BASSETT
INDUSTRIAL EDITOR

THE Archbishop of Canterbury is expected to provoke political controversy today by publicly endorsing the Government's plans to grant statutory recognition to trade unions.

In the first speech by an Archbishop of Canterbury to a TUC conference, Dr George Carey will make clear that he backs the view of Roman Catholic bishops — that workers have rights, including the right to join trade unions and to go on strike, and are not commodities to be bought and sold according to market requirements.

He is expected to say that it is not consistent with ecumenical Christian concerns for workers to be denied a say in decisions concerning them, or denied a right to be represented by a trade union of their choice.

He will tell the conference: "I believe that, in broad terms, employers have a

moral responsibility to recognise the chosen representatives of their employees. And he will go on to say that it is unjust when people suffer victimisation on grounds of their membership or taking part in "legitimate" union activities.

The Archbishop, who will mention his own past membership of two unions, will also spell out "fundamental values" that Christian churches have in common with trade unions.

His insistence that employers have a moral obligation to recognise trade unions comes after TUC named a number of companies it accused of refusing recognition in spite of their workers wanting unions.

The Prime Minister will also support the plans for recognition when he addresses the conference in Brighton later today. But yesterday he was accused of watering down a clear promise on job rights made by his predecessor John Smith.

John Edmonds, General Secretary of

the GMB general union, criticised the Government for coupling its proposal for union recognition with an insistence on maintaining Britain's economic competitiveness and on keeping a flexible labour market.

Tony Blair is insistent that Labour proposals on jobs must be compatible with employment flexibility. But the GMB leader told the TUC conference: "A flexible labour market? When I hear the Labour government using Tory phrases, I shiver a little."

In a clear reference to the Prime Minister, he said: "People who tell us that flexibility must be encouraged at all costs should not defend a law that makes working people who change jobs wait for two long years to achieve even the most modest protection against unfairness at Continued on page 2, col 5

John Lloyd, page 18
Leading article, page 19
TUC at Brighton, page 26



Blair appeal

Tony Blair pressed for a double "yes" vote in the Scottish devolution referendum campaign, telling people in Glasgow and Edinburgh that there was nothing to fear except fear itself. He urged supporters: "Have courage and keep the faith" — Page 8

**MORTGAGES
DESIGNED
TO SUIT
YOUR NEEDS**

To find out about Abbey National's wide range of mortgages, simply pop into your local branch, or call Abbey National Direct, quoting ref. AS71A/10.

0800 100 800

ABBEY NATIONAL



YOUR HOME IS AT RISK IF YOU DO NOT KEEP UP REPAYMENTS ON A MORTGAGE OR OTHER LOAN SECURED ON IT. Lines are open Monday to Friday 9am to 5pm and Saturday 9am to 4pm. To assist us in improving our service we may record or monitor telephone calls. Secured loans and mortgages require a charge on the property and in the case of an endowment mortgage an endowment life policy for the amount of the advance and a charge over the policy. All loans subject to status and valuation and are not available to persons under 18 years of age. Written quotations are available on request. Abbey National plc, which is regulated by the Personal Investment Authority only sells its own life assurance, pension and unit trust products. Abbey National and the Umbrella logo are trademarks of Abbey National plc, Abbey House, Baker Street, London NW1 6XL, United Kingdom.

TV & RADIO	46, 47
WEATHER	24
CROSSWORDS	24, 48
LETTERS	19
OBITUARIES	21
LIBBY PURVES	18
ARTS	16, 17
CHESS & BRIDGE	42
COURT & SOCIAL	20
SPORT	42-46, 48
FEATURES	14, 15
LAW	33, 35



Ofsted pulls plug on Uncle Brian

Inspectors criticise school over 'sexist' science game and for sport during break-time, reports David Charter

VILLAGE youngsters were happy when their primary school used a children's entertainer to teach them about electricity in a fun way. Uncle Brian lined up a group of four boys and a group of four girls, then they held hands to complete a circuit so that a weak current could light a bulb.

Weeks later, the school found that the lesson had been condemned by a school inspector. The problem was not the teaching method but "practices which reinforce gender divisions". The boys and girls, said an official report, should have been in mixed-sex groups.

That was not all. Brompton and Sawdon Primary School, near Scarborough in North Yorkshire, which has been praised by the local secondary head teacher for high standards in English and mathematics, was also criticised for running competitive team sports at break-time and for failing to give children in an all-white community an "appreciation of the multicultural nature of Britain".

Yesterday the inspection agency Ofsted was handling an official complaint from the school about "political correctness" after a meeting of angry parents heard that the school had failed its inspection.

Governors accepted criticisms that lessons for five to seven-year-olds were poorly planned, but fiercely chal-

lenged other conclusions. The lead inspector, Kath Wallace, said the 39-pupil school for children aged 5 to 11 was not making boys and girls work in mixed groups. "Apart from the very youngest children, pupils are only prepared to work in single-sex groups and this is not challenged by teachers."

The school's emphasis on playing team games at break-times was criticised for having a "negative influence on the social development of pupils and is overdependent upon the head teacher to organise it". Elsewhere, the school is praised for its "high standards" in sport.

Mark Evans, the chairman of governors, said he was upset by the approach used by the inspectors, especially over Uncle Brian: "I think this was the result of an unlucky misunderstanding illustrating the old saying 'No good deed ever goes unpunished.'"

The entertainer — real name David Reid-Frow — is the son of a school governor. Mr Evans said: "He offered to do some simple experiments with the children to illustrate electricity. Four boys and four girls stood in a line with wire and had to connect it to a battery and make a light come on. Because it was not two boys and two girls in each team, we were criticised. Uncle Brian is a member of the community who has tried to be supportive and helpful, and



David Reid-Frow's work as Uncle Brian was criticised for "reinforcing gender division" through dividing a group into boys and girls

he came in with the best of intentions. I am sure the children enjoyed it greatly. Boys and girls mix perfectly naturally here, they play together at break and treat each other well."

The school was also condemned for not encouraging the pupils to explore their

cultural heritage or to have "an appreciation of the multicultural nature of Britain". Mr Evans said: "I recognise the inspector has a job to do and she found fault with some of the teaching. That is fair. But this implies, because we are basically an all-white part of the country, that no one is

interested in anything else other than the history of North Yorkshire, which is not the case. We teach the national curriculum in full."

Brenda Frow, mother of the entertainer, said: "There are only 11 children in the infant class. My son chose the children he felt would be helpful to

him, those who wanted to be involved. It is just the way it happened."

A spokesman for Ofsted said: "We cannot comment on the detail of the report. We have no doubt that the essential judgment that the school is failing is correct, but we acknowledge the school has

registered a complaint, which will be investigated."

He said the findings criticised as "politically correct" would not, on their own, have led to the school failing. "They are not fundamental. What is important is the quality of teaching and learning, and the progress pupils are making."

Bernard heads for the final furlong

JEFFREY BERNARD, whose third favourite occupation after drink and sex was gambling on horses, is to have his ashes buried at the Gallops, the training ground at Lambourn, Berkshire.

The decision has been taken by the two brothers of the 65-year-old Soho habitué and *Spectator* columnist, who died on Thursday. It has yet to be agreed by Lambourn officials.

Oliver Bernard, 71, who was the eldest brother, said: "He lived near there, he loved the place — it's very beautiful — and he had some very good friends there among the trainers and jockeys. There's no room to bury him in Soho."

"It's just a question of getting hold of a trainer who was a particular mate of Jeffrey's and ensuring he arranges it." He said that his brother, who wrote for *The Sporting Life* before being sacked for an indiscretion at a race meeting, was not particularly successful at backing horses.

Last year the writer netted £800 after backing the Grand National winner Lord Gyllene at 14-1. But his gambling proved costly in 1986 when he was fined £200 for running an illicit book at the Coach and Horses, the Soho pub that he frequented.

The burial of the urn is planned for Friday after a service at West London Crematorium in Kensal Green. There will be no officiating priest. "He had no interest in organised religion," said his brother.

Woman stabbed on common 'knew her killer'

By PAUL WILKINSON

A TEENAGER stabbed to death on a common probably knew her killer, police said yesterday.

Rachel Barraclough, 18, described as a shy, church-going young woman, died from wounds inflicted with a 3in knife. Her body was discovered on Sunday night, 24 hours after she left home for a night out with friends in Wakefield, west Yorkshire. Three men out for a walk found her body on Heath Common on the outskirts of the city.

Police were yesterday unclear about the motive for the killing. She was fully clothed and had not been sexually assaulted, but had no money on her.

Detective Superintendent John Holt, leading the murder hunt, described her death as an "exceptionally violent murder" and said the person responsible was capable of doing it again and must be considered extremely dangerous.

He said: "I believe she was comfortable in the company of the person responsible for this horrific attack. Although she went willingly to Heath Common, we do know that she put up a struggle. She has received a number of defence wounds to her hands. There is a possibility that her attacker might have received some sort of injury, either from Rachel trying to defend herself, or he may have been injured during the course of the attack."

Miss Barraclough, from Bradford, was last seen by the taxi driver who dropped her



Rachel Barraclough: regular churchgoer

off at Bradford Interchange railway station on Friday night to catch a bus to Wakefield. When her body was found she was wearing her disco clothes: a short, black satin skirt, a burgundy blouse and a black bomber jacket with an imitation fur collar.

Mr Holt said he believed Rachel had not been abducted and dumped but died at the scene, 40 yards from the nearest path and a mile from the nearest road. The common is popular with joggers and people walking their dogs. The murder weapon has not been found.

He described the victim as a normal, attractive 18-year-old girl, "full of life", who was a regular member of her local church. He appealed for anyone who saw her to come forward so they could piece together her final hours.

Yesterday her father, Malcolm Barraclough, a maintenance engineer, and her mother Hilary, were too distressed to appear at a press conference.

Years of guilt led murderer to confess

By ADAM FRESKO

SEVEN years ago, Andrew Aiken took a 4lb hammer and battered to death a friend after a drunken argument. Yesterday a court was told that he had wandered the globe, "tormented by guilt", until he could stand it no more and flew home to Britain, where he confessed to police and begged for the death penalty.

Aiken, who represented himself in court, killed Lawrence McDonagh, aged in his 40s or 50s, at their squat in Hackney, East London, in 1990. He dragged the body into the cellar and buried it in a sleeping bag. Friends, unaware that the body was underfoot, helped him to concrete over the floor.

Shortly after the murder of the busker he had met at a London Tube station, Aiken left the country, the Old Bailey was told. He ended up in Picton, south of Sydney, Australia, and joined a group called the Community Apostolic Church and told them his story. They persuaded him to give himself up and in June this year he returned to Britain. He was met at Heathrow in June by a member of the church from Kent who helped him to type his confession.

Brian Altman, for the prosecution, said: "He asked for his life to be taken in an exception to what he described as the current insufficient punishment."

On June 5 this year Aiken went to Scotland Yard and led officers to the body. Judge Clive Taylor, QC, adjourned sentencing until Friday for psychiatric reports.

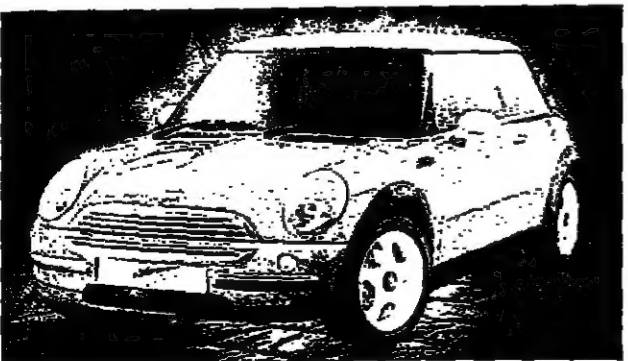
Brief encounter with new Mini shows minor change

By KEVIN EASON
MOTORING CORRESPONDENT

THE Mini for the next century broke cover last night — and it looks like a Mini. Rover was allowed to show the successor to Britain's best-selling car, but only for a few seconds, by the company's owners, BMW.

The fleeting glimpse was enough to allay fears that the new Mini would be a radically styled, bug-eyed car. The next Mini will look very like the 10ft box on wheels designed 40 years ago by Sir Alec Issigonis. Rover's designers have cleverly incorporated modern styling cues into the familiar Mini shape, dictated by the fact that the car will not follow the fashion among competitors for moving the engine further back.

The engine will stay under the bonnet, where Sir Alec originally put it, placed sideways and powering the front



Rover's new Mini has strong links with the original

wheels. But the car will be slightly longer than the original, roomier and safer. It will also be "unashamedly sporty", according to Rover.

The Mini for the millennium was revealed on the eve of the Frankfurt Motor Show, which traditionally celebrates German technology. BMW held a confidential meeting for selected journalists to

show its future products, but surprised the audience by making the Mini the star. After its brief appearance the car was shipped to Britain.

The Mini will be Rover's most important car for the next century, replacing the current model and the Metro (now badged 100) and with potential sales at more than 100,000 a year.

SYSTEM
Pure Liquid Ink

The height of TECHNOLOGY, from a PILOT.

PILOT Hi-Tec

More than a pen, it's a...

Available through all multiples, leading stationers and office suppliers, or contact PILOT on 01753 822995 for details of your nearest stockist.

V5 Extra Fine

- Needle point, micro rollerball pen.
- Unique ink control system.
- High capacity Liquid Ink reservoir.
- Over 2000 metres of writing — to the last drop.
- Also available as V7 Fine.

Little Willow
 Entered Year
 Phil Cohen
 I Love You

٥٥١ من الألف

٥٥١ من المجلد



The operation to collect tributes has
been postponed as thousands more
are laid, reports **Daniel McGrory**

[illegible]

Schools to fund places for bright girls



Lawley: will publicise £70m scholarship fund

By DAVID CHARTER
EDUCATION CORRESPONDENT

THE largest grouping of independent girls' schools yesterday launched a £70 million scholarship programme to replace their state-funded assisted places, which are being phased out by the Government.

Sue Lawley, the broadcaster, will take part in radio advertisements to publicise the 3,000 subsidised places available to low-income families at the 25 schools in the Girls Public Day School Trust.

Ms Lawley, whose daughter attends Putney High School in South

London, is among several celebrities helping the trust to set up its fund. Its patrons include Dame Stella Rimington, former director of MI5 and a former pupil of Nottingham High School, and Nicola Horlick, the merchant banker who attended Birkenhead High School.

The assisted places scheme, which covers 34,000 pupils, is to be phased out over the next seven years and the £140 million cost switched to keep class sizes to 30 or below in state infant school classes. This September's intake will be the last subsidised by the scheme.

As disclosed in *The Times* in May, the trust wants to ensure that the

fund can replace all the assisted places at its schools. They include South Hampstead High and Wimbledon High in London, and Ipswich, Oxford and Portsmouth High Schools. The trust has raised well over £10 million through donations from funds and former pupils.

Michael Oakley, its chief executive, said: "We could fill these places with fee-payers but the trust has always been committed to making its schools accessible to bright girls from families who otherwise could not afford it. We do not want schools which are only for the relatively wealthy."

The Headmasters' and Headmistresses' Conference of 250 leading

independent schools estimates its schools will replace around a third of its subsidised places.

Vivian Anthony, secretary of the conference, said: "The sad thing is that, despite all the schemes, there will be children who will lose out. It is undeniable from the research we have done that those young people will do less well in the schools they are going to than if they had come to us."

Government-commissioned research showed last summer that pupils on assisted places at independent schools scored up to three A-level grades better than pupils of equal ability at state schools. The

study compared the 1995 A-level results of pupils on the scheme with those of 18-year-olds who qualified for a place but opted to take their A levels in the state sector.

□ The Girls Public Day School Trust, which this year celebrates its 125th anniversary, is to drop the word public from its title.

Mr Oakley said: "We do not want an exclusive image. The trust was founded to offer educational opportunities to all bright girls, whatever their backgrounds. The word public was used in 1872, as the schools were funded by public subscription, but it has since come to suggest exclusivity."

NEWS IN BRIEF

Body of son lost on fishing trip found

The body of a man missing since a Bank Holiday fishing trip has been washed up on a Merseyside beach.

Charles Brodie, 22, of Rossendale, Lancashire, and his father John were plunged into the Irish Sea when their boat capsized off the North Wales coast last month. The 43-year-old father spent more than 20 hours in the water, using air-filled waders to help him to float before an RAF helicopter located him. The son's body was discovered near Southport yesterday.

Killer escapes

Raymond Jones, 38, serving life for killing his aunt, absconded from Leyhill open prison, Gloucestershire, three days after transferring from another jail. Three other killers have escaped from Leyhill in the past year.

Railway injury

A schoolboy is in hospital after suffering 30 degree burns from a 750-volt railway track near his home in Ellesmere Port, Cheshire. The nine-year-old is said by Booth Hall Children's Hospital in Manchester to be "poorly".

Rugby boy dies

A boy aged ten collapsed and died during a warm-up session before a weekend mini-rugby match. Scott Donkin, from Newcastle upon Tyne, had not been in physical contact with any other players, witnesses said.

Blenheim hunt

A team from Bristol Diving Club believes it has located a Bristol Blenheim bomber in the Atlantic off Ulster and hopes to salvage it. Only one of the Second World War planes, a rebuilt version, had been thought to exist.

Torn off a strip

Two Cleveland policemen have been reprimanded after being filmed licking chocolate from a stripper while on a training course. They are the first of 22 officers to be disciplined over the incident, during a course in Lancashire.

Mother is hero for tomorrow's career women

CHERIE BOOTH, the Prime Minister's wife, is the top public role model for sixth-formers at some of Britain's leading girls' schools. But most feel that they know an even more impressive woman: their mother.

The girls have revealed themselves to be a mix of the traditional and modern in a poll examining their views as the next generation of career women. Most said that they would not work full-time while their own children were young, but some said they had already decided never to have children.

The poll of girls at schools belonging to the Girls Public Day School Trust named Ms Booth, a leading employment lawyer, as the most popular personality for successfully combining motherhood with a career. Diana, Princess of Wales, was second — the poll was taken before her death — and Baroness Thatcher was third.

Other nominations included the businesswoman Nicola Horlick, Hillary Clinton, the actress Nicole Kidman, Dawn French, Pamela Anderson and Goldie Hawn, followed by the television presenter Anne Diamond, and Harriet Harman, the Social Security Secretary.

Ms Booth attracted 46 votes from the 340 girls who were

Cherie Booth tops sixth-form poll, but home's where heart is, reports John O'Leary

questioned. However, home is still where the heart is. Twice as many girls voted for their mothers than for any of the public figures nominated.

Most of the girls in the survey had doubts about the concept of a "superwoman". Three out of ten said it was impossible to combine motherhood with a good career, although more thought that it was normal to do so.

The poll was taken for a conference of head girls and their deputies being held this week. Anne Jolly, the organiser, said: "A lot of girls said they could not compare a public figure with those they knew intimately."

"Things can look wonderful on the surface, but there can be dreadful strains underneath. Their mothers were seen close at hand and commanded respect."

Only 13 per cent of the sixth-formers said that they would work full-time before their

children went to school. Almost half favoured part-time work, while 38 per cent did not expect to work before their children were five years old.

Only 3 per cent expected to have children before the age of 26, while 22 per cent intended to wait until they were at least 31. One in 20 had already decided not to have children.

The conference, at Wimbledon High School, in south-west London, will focus on decision-making, simulating conditions young women may meet in the workplace. The 80 delegates will play the role of health authority members faced with the need to make substantial budget cuts.

The scenario is particularly apt because more than half the girls expressed an interest in a career involving the National Health Service. A hospital doctor was the favourite choice, followed by a general practitioner and a physiotherapist.

The 25 schools in the trust, which is celebrating its 125th anniversary, include many of those at the head of the examination league tables. Oxford and Ipswich high schools appeared in the top 20 of *The Times* A-level ranking, while South Hampstead High School, in north London, was eighth in the GCSE table.



Women who impressed the sixth-form girls: clockwise from top left, Cherie Booth, Hillary Clinton, Nicola Horlick and Baroness Thatcher. But the girls felt that their own mothers were still the real superwomen

TURNED AWAY BY SOME OTHER WELL KNOWN AIRLINE?

Flight transfer problems through London... there's never been a better time to look into the Paris alternative

If you've had any problems booking flights with any other airline, you have our sympathy.

But more to the point, we can offer an alternative. Why not consider using Paris Charles de Gaulle 2 to connect with ongoing flights to European or long-haul destinations?

Air France flies regularly from seven UK/Ireland airports to CDG2, so getting to Paris could not be easier. Then at CDG2 there's a stress-free transfer to your ongoing flight, all within the same terminal. Minimum connecting time is a mere 45 minutes.

Better still, your seats and boarding cards are pre-allocated for the entire journey before you depart from the UK/Ireland and your baggage is checked through to your final destination on both your outbound and return journeys.

So rather than risk being turned away, why not pop over to Paris CDG2 from where Air France flies to 189 destinations in 96 countries? For reservations, call Air France on 0181 742 6600 or contact your Travel Agent.

AIR FRANCE

Air France flies direct to Paris CDG2 from: Birmingham*, Dublin, Edinburgh, London City, London Heathrow, Manchester, Southampton.

(* Jersey European service)

Children 'are the experts on drugs'

PARENTS were urged yesterday to find out more about drugs and their effects. The call by Tessa Jowell, Public Health Minister, came as research showed that a third of parents think their children know more about drugs than they do.

At the launch of National Drugs Awareness Week, Ms Jowell encouraged parents to pick up a copy of a new free guide called *Drugs and Solvents — Know*

the Facts. She said: "As a parent, I know how difficult and worrying it can be to talk to our kids about drugs. One of the most important tools is information."

The booklet, published by the Health Education Authority and Boots the Chemist, is available from Boots stores until September 14. A survey commissioned by the chain shows that almost three quarters of parents agree they are

responsible for telling their children about the dangers of drugs.

However, more than a third believe that their children know more about illegal drugs than they do and 38 per cent feel helpless about protecting their children from them. Nearly 90 per cent are worried about their children using Ecstasy. The survey questioned parents of children aged from seven to 21.

How trying to keep cool can be a headache



MEDICAL BRIEFING

THE ice-cream so gratefully licked on a hot day will, within 20 seconds, induce a severe but short-lived headache in some unlucky people. This type of headache is equally brought on by sucking ice cubes, having an ice-cold drink, or by being splashed in the face while swimming in a cold sea.

A correspondence in the *British Medical Journal* about "ice-cream headache", stimulated by an earlier editorial, revolved around the origins of the reflex which causes constriction in major arteries of the brain.

The reflex changes, which can reduce flow by a third, could be the result of an overreaction to a reflex responding to a drop in blood temperature affecting a nerve centre in the neck, or a response to a reflex triggered by a sensation of cold in the mouth, or above all the patient's palate.

Fortunately, the BMJ correspondence has coincided with Migraine Awareness Week. Although the nature of ice-cream headache and migraine is very different, both are the result of changes in cranial circulation. Dr Clifford Rose, chairman of the Migraine Trust and the founder director of the Princess Margaret Migraine Clinic at the Charing Cross Hospital, London, said that

two new 5HT₁ receptor agonist drugs have been introduced to treat migraine attacks over the past year, another two were just about to be launched, and Imigran (sumatriptan), which had set the gold standard of anti-migraine therapy, was now available in a form which could be sniffed, acting four times faster than a tablet.

Imigran, and the new drugs Naramig (naratriptan), are made by Glaxo Wellcome and have been joined on the chemists' shelves by Zolmig (zolmitriptan). All are 5HT₁ agonists and both Naramig and Zolmig are effective in smaller doses than Imigran.

If migraine occurs more than twice a month, or if the visual disturbances, photophobia, throbbing headaches, nausea, vomiting and shivering which characterise migraine are not eased by modern drugs, patients should take prophylactic treatment, often a beta-blocker tablet daily.

Whether the changes in a headache sufferer's brain circulation are the result of migraine or ice-cream, medical research has resolved their mechanism and this has resulted in better methods of avoidance or treatment.

DR THOMAS STUTTFORD

ARE YOU PAYING TOO MUCH FOR YOUR HOME & CONTENTS INSURANCE?

Call the Freephone number below for a free quote and see what we can save you. You'll get £5 off the first £50 you spend at Homebase, even if you don't take out a policy.

But if you do, we'll give you £50 worth of discount vouchers to spend on selected security products.

**SAINSBURY'S
HOMEBASE
HOME & CONTENTS INSURANCE**

CALL US FREE AND SEE WHAT YOU CAN SAVE

0800 397 397

THE TIMES
What for for men-

Beckett c
quality. no

SCIENCE
cerned
as it
Margaret
net m
science
Mrs B
first st
ment
promis
ing or
tures
initia
work
ed to
ment
made
contrib
ing a
defined
element
of life
She
which
payin
research
putting
into it
many
work
work
Only
countin
els of
technol
by high
interest
succeed
She
slow pr
to impro
of young
of the
commen
a vast

Yorkshi
'inspired

By P
A VICT
involv
Eye
inple
pe-
Brom
and
class
Clari
nor an
handed
being
Brom
publish
in its
a
Mick
romanc
Jane
surgeon
Brom
person
would
for the
in the
was pu
Miss
teacher
research
found
househol
vine of
ings, en
chairs
The
Eye
van
years
hierar
the Bo
father
unfilled

Upland far
By RUSSELL
THE upland farm
land and Wales
bleak future
action de
social Farm
yesterday
A survey
men found
and their
had decid
the farm
The exodus
farm house

Whales gather for feast at the men-only diner

BRITISH ASSOCIATION

Reports by Nigel Hawkes and Nick Nuttall

BELOGA whales travel thousands of miles to meet at a "men-only restaurant" beneath the Arctic pack-ice, scientists have discovered. They feast on rich stocks of cod and halibut after navigating by the stars or the Earth's magnetic field.

The discovery has overturned accepted knowledge of whales. Dr Tony Martin, of the Sea Mammal Research Unit at St Andrews University, said yesterday: "The Eskimos who hunt belugas saw our findings and said they were rubbish at first."

Until now it was believed that the beluga, a white-

coloured whale, with males up to five metres long, never strayed from the shore and estuaries of the high Arctic. But Dr Martin said their findings showed they could dive to great depths, going on journeys of thousands of miles.

The belugas also appear to

have a detection system that can locate air holes in the pack-ice, allowing them to make their incredible journeys. The findings, disclosed at the annual meeting in Leeds of the British Association for the Advancement of Science, have been made possible by satellite tracking.

The British and Canadian scientists tagged the belugas in the Mackenzie Delta, on the Canadian side of Alaska. The whales then spend a few weeks moulting in estuaries in late June and July before heading to the feeding grounds.

The moulting period in shallow waters is when the whales are at the mercy of hunters. Dr Martin showed a picture of 20,000 skulls of beluga whales killed by British whalers in the last century. One big whaler from Dundee simply put a net up across a bay and shot the animals.

The females and the males split by Banks Island. The big males travel up via McClure Strait to the "restaurant", a deep trench at a site called Viscount Melville Sound. The females go to a more shallow feeding ground, the scientists have found, taking young males and females with them.

The researchers believe the different sites reflect their abilities. The males appear able to stay down for up to 21 minutes whereas the smaller females can only stay down for up to 16 minutes.

Dr Martin, whose work is funded by the Natural Environment Research Council, said this allowed the males to make the hazardous journey to the 550-metre trench, where cod is available "in unbelievable quantities". The "restaurant" is open for August, after which the males head westwards under the ice, eventually emerging through the Bering Strait.

Toothed whales, such as beluga, have echo location systems like bats, but the researchers suspect that they dive and listen for a "sound signature" of water moving around air holes in the ice.

Official estimates are that there are 18 races of belugas in the Arctic, totalling between 40,000 and 80,000 animals. But Dr Martin said: "I now suspect that the population may be much larger, in excess of 200,000."

Beckett calls for quality, not profit

SCIENCE should be as concerned with the quality of life as it is with profitability, Margaret Beckett, the Cabinet minister responsible for science, told the association.

Mrs Beckett, making the first statement on the Government's science policy, gave no promises of increased funding or radical policy departures. Her only concrete initiative was an annual prize, worth £100,000, to be awarded to the academic department, centre or unit that had made the most significant contribution towards sustaining a "healthy economy" — defined as sustainable development and a better quality of life.

She criticised industry which, she said, was not paying enough attention to research and development, or putting sufficient resources into it, and for the fate of many researchers forced to work on short-term contracts. "Only those companies and countries that have high levels of investment in skills and technologies, complemented by high levels of management interest and attention, will succeed," she said.

She was also critical of the slow progress made in trying to improve the career pattern of young researchers. "Many of these highly talented and committed young people have a vast amount to offer but for



Beckett criticised lack of research by industry

a tangle of reasons this potential has not blossomed as it should," she said. A renewed effort should be made to ensure better career patterns for contract researchers, not only in universities but also in institutes and laboratories.

Britain had a strong science base of which we should all be proud, she said, but as a society we often lacked scientific knowledge. "But what is worse and what lies behind that lack of knowledge is a widespread failure of imagination and understanding about the relevance, the value, and the sheer excitement of scientific endeavour in all its many forms," she said. The challenge was to improve public understanding of science, and to inspire young people to be interested in it.

Yorkshire tittle-tattle 'inspired Jane Eyre'

By PAUL WILKINSON

A VICTORIAN love affair involving a teacher called Jane Eyre could have been the inspiration for the suppressed passion between Charlotte Brontë's fictional character and Mr Rochester in her classic novel.

Claims by Margaret Connor, an amateur historian, to have discovered the liaison are being taken seriously by the Brontë Society, which has published details of her work in its journal.

Miss Connor says the actual romance between Frances Jane Eyre and an eminent surgeon living not far from the Brontës' home at Haworth parsonage in west Yorkshire would have been hot gossip for the local chattering classes in the mid-1840s. *Jane Eyre* was published in 1847.

Miss Connor, a retired teacher, has spent two years researching how the tale found its way to the Brontë household through a grapevine of weekly prayer meetings, embroidery circles and dances.

The love life of Frances Jane Eyre, a member of the Moravian church in Fulneck, Leeds, bears a similarity to that of the literary heroine. In the novel the governess's love for the father of her pupil remains unfulfilled until almost the



Charlotte Brontë would have heard local gossip

end because of his dark secret: an insane wife kept locked in a remote wing of Thornfield Hall.

The Jane Eyre of Fulneck had her hopes of marrying a Pudsey surgeon named Machill thwarted at first because she apparently refused to sacrifice her career as a teacher in a church school. At that time such teachers were required to remain spinsters.

She first appears in church records in 1842, when as a woman in her twenties, she seeks membership. The following year she joined the Moravian Single Sister group and an entry in the elders' journal records that "Single Sister Fanny Jane Eyre has formed a connexion with a Mr Machill, a surgeon of Pudsey".

but, as the relationship was "not in a state of forwardness", the elders did not object. She last appears in 1845 seeking a post in the church school.

Miss Connor first stumbled across the name in 1995 while looking into her family history in Fulneck's Moravian Church records. She dismissed it as coincidental until a year later she met an academic visiting Fulneck who said one of his forebears, Mary Liley, knew the Fulneck Jane Eyre and also Ellen Nussey, one of Charlotte Brontë's closest friends.

Liley's journal mentions: "Jane Eyre ... afterwards married to the late Dr Machell of Pudsey", which Miss Connor took to mean that the real Jane Eyre's "connection" had finally gone forward, although whether she had to change jobs or leave the sisterhood is unknown.

Miss Connor believes it was likely the news of Fulneck Jane Eyre's tribulations in love filtered through local gossip circles. She found Mary Liley's cousin, Elizabeth Cockill, was an old friend of Charlotte Brontë.

Yesterday she said: "It seems that Mary Liley's journal provides a very probable link between the Fulneck Jane Eyre and Charlotte Brontë." The Brontë Society is to study the research.

Upland farms go downhill

By RUSSELL JENKINS

THE upland farms of England and Wales are facing a bleak future as the next generation deserts them, the National Farmers Union warned yesterday.

A survey conducted by the union found that 43 per cent of hill farmers with children said their sons and daughters had decided not to take over the farm. Three quarters blamed low incomes.

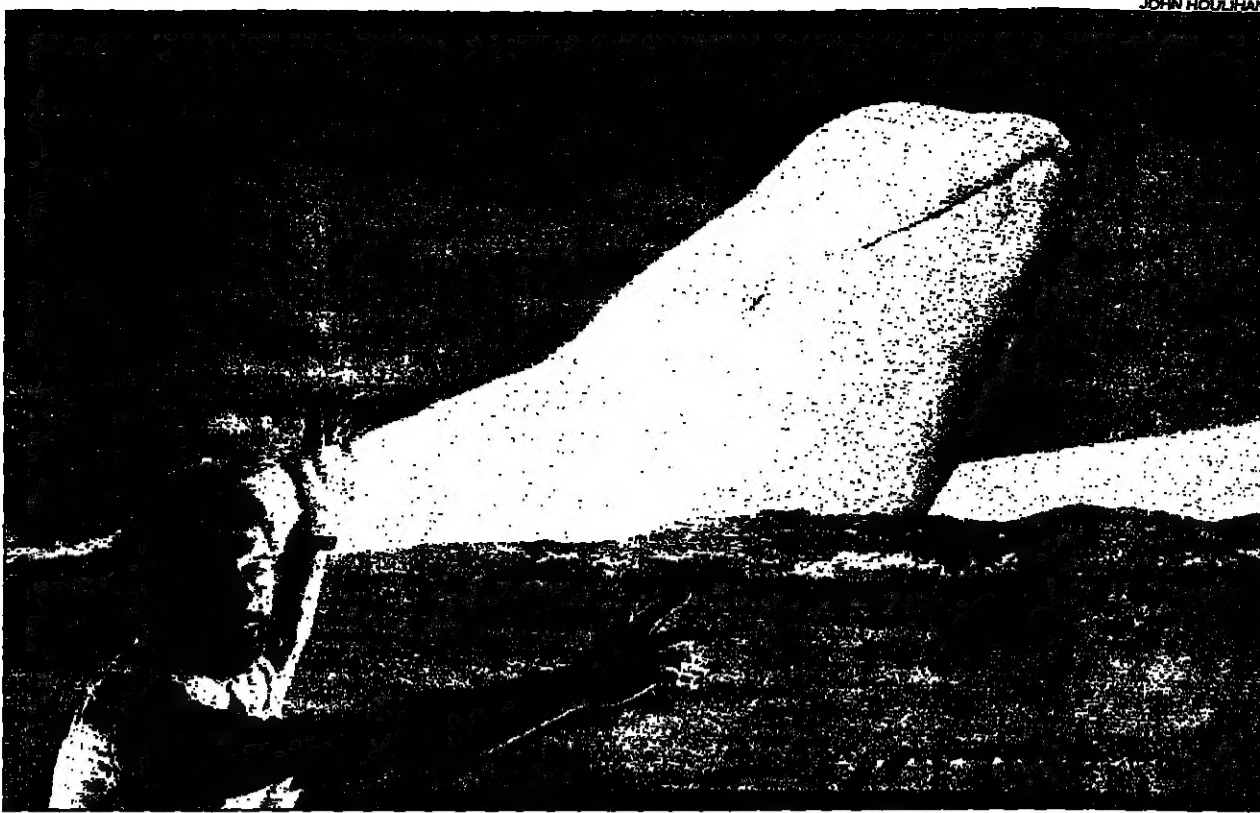
The exodus places the long-term future of traditional fam-

ily farms in England and Wales in jeopardy and poses a threat to rural life. The worst-affected areas are parts of England designated as Less Favoured Areas, such as North Yorkshire, Cumbria, the Pennines, Bodmin Moor, Exmoor and Dartmoor and the bulk of Wales.

Sir David Naisbitt, the president of the union, said: "The survey results are particularly worrying as the hills and uplands have been farmed by the same families over the generations. With no natural

successor, the upland communities face a bleak and bitter future. Our upland landscape could also suffer from skills such as drystone walling not being passed down the generations."

The union aims to persuade the Government that hill farming is facing a mounting crisis. Sir David and Tim Bennett, Less Favoured Areas Committee chairman, are to present ministers with a formal review emphasising the crucial role of upland areas to the agricultural economy.



Tony Martin with a projection of a beluga whale. His findings were originally dismissed by Eskimos

When buses went down wrong road

ONE-MAN buses illustrate the folly of narrow-minded decision-making, according to the president of the association.

Sir Derek Roberts, Provost of University College London, said: "Somebody looked at the cost of the bus service and said, 'We could halve the wage bill if we didn't have conductors.' So they did it and made a very marginal saving. But had they looked at the economy as a whole, they would have seen that it made no sense."

"We are paying a vast amount to offset that saving. Apart from the impact on the quality of the service, the buses sit there emitting pollution and holding up a queue of traffic which does the same."

Women are reluctant to travel on buses late at night because of the fear of threatening behaviour, and so on."

Had the decision been made in a more rational way, society would have been the richer, said Sir Derek, who was making a plea for the "systems approach" used by engineers to be applied more widely.

A second example was a drug made by the Japanese company Esai that could slow the progress of Alzheimer's disease. It was expensive but brought improved quality of life to patients, enabled carers to go back to full-time work, spared the state the cost of social security payments and meant that the newly re-employed carers paid tax.

Monsters of the deep thrive in ice

MONSTROUS creatures, including giant sea spiders and worms, have been discovered on the Antarctic seabed.

Dr Lloyd Peck, of the British Antarctic Survey, said yesterday that the low temperatures led to very low metabolic rates among marine creatures, allowing them to grow to bigger sizes and to live longer than comparable creatures in warmer waters.

Isopods — creatures rather like wood lice — reach lengths of 17cm against 3cm in temperate seas. Sea spiders up to 33cm from leg tip to leg tip have been discovered. They are a thousand times bigger than European sea spiders.

Dr Peck said that other

oddities included a 10ft tall sponge, big enough for divers to climb inside, and nemertean or ribbon worms that can grow to three metres and are as "thick as your thumb".

The seabed world has emerged from studies of icebergs. When a big one grounds on the seabed it can obliterate marine communities. Smaller ones swirling around in the sea also kill off seabed life.

Dr Peck said that the survey had found that the diversity of Antarctic marine life forms rivalled the Tropics. That was partly due to the clearing out by icebergs and partly to the isolation of the continent from the rest of the world for some 35 million years.

Public is turned off by green confusion

THE public is confused and increasingly cynical about claims made by environmental experts.

Although most people would like to lead a greener life, they are not sure how to do it and doubtful that it would make any difference. The messages from government, the media and environmental groups are too complex, too confusing and change too often for them to know how best to respond.

Jacqueline Burgess, of the Department of Geography at University College London, who has carried out a study in Britain and The Netherlands, found that the Dutch were greener than the British and more likely to trust what they were told.

The research, carried out from 1993 to 1995 in Nottingham and Eindhoven, found anxieties about the environment had been displaced by worries about crime and unemployment.

As one Nottingham woman put it: "You have enough pressures in your own life — with your own problems — without taking on the world's all of the time." Dr Burgess says that the Nottingham groups conveyed "a sense of overwhelming resignation".

Dutch households in a six-month programme organised by an international charity ended up using 16 per cent less electricity, 10 per cent less water, driving 18 per cent fewer miles and generating 27 per cent less household waste. A similar programme will go ahead in Britain in the next year.

□ Evidence linking tiny particles of metals in vehicle exhausts to increased heart attacks in heavy pollution was "beginning to look very solid", a government air adviser said.

Freeze your mortgage
at 7.69% 8.0% APR.
Chill out until 2002.

Enjoy the peace of mind of knowing that you won't be affected by rate changes as far ahead as September 2002, plus:

- You won't have to pay a valuation fee
- You won't have to pay a mortgage indemnity premium
- We won't insist you buy our insurances
- You can also choose between other rates fixed until 1999, 2000 and 2002
- These are all limited offers so apply now

Visit your nearest
C&G or Lloyds Bank
branch

or call free on
0800 272 131
www.cheltglos.co.uk

Cheltenham & Gloucester

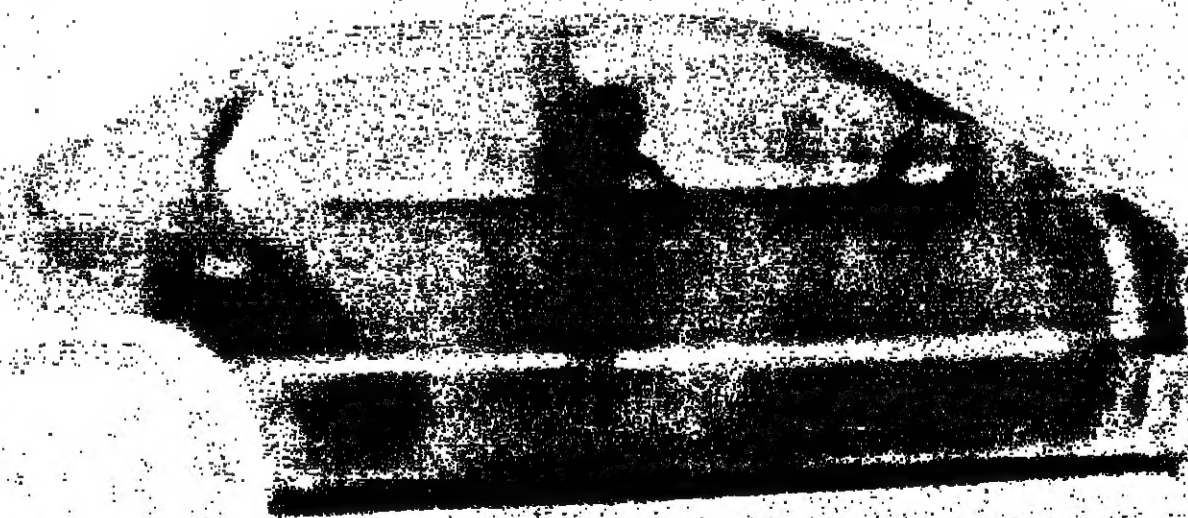
YOUR HOME IS AT RISK IF YOU DO NOT KEEP UP REPAYMENTS ON A MORTGAGE OR OTHER LOAN SECURED ON IT

Cheltenham & Gloucester plc, Barnet Way, Gloucester, GL4 3RL. Typical example: Assumes a fixed rate of 7.69% for the full term of the mortgage as reflected in the total amount payable and APR, an interest only mortgage of £50,000 secured over 25 years and a purchase price of £70,000; 300 monthly payments of £281.58 net of tax. The net monthly payment assumes tax relief at the rate of 15% on the first £30,000 of the mortgage. The original £50,000 must be repaid at the end of the mortgage term. Total amount payable £46,814.73 including our reservation charge of £299 and closing redemption administration charge of £50. APR is 8.02% (variable). There is a £299 non-refundable reservation charge which you must pay at the time you apply for your mortgage to reserve the fixed-rate funds. Early Redemption Charge: If you repay the loan in full or in part, or ask to switch to another C&G mortgage offer within the first five years, you will have to pay an early redemption charge. The charge will be a percentage of the original loan amount as follows: Year 1-5%; Year 2-4%; Year 3-3%; Year 4-2%; Year 5-1%. If you repay only part of the loan the charge will be worked out proportionately. This fixed-rate mortgage can be arranged on an interest only or repayment basis and requires a minimum personal deposit of 20%. At the end of the fixed-rate period the interest rate charges will be our standard variable mortgage rate. The equivalent monthly payments at our standard variable rate, currently 8.45%, would be £320.39. For full details of all our current mortgages and how they work, please ask for our booklet 'C&G Mortgages - the right choice'. You must be at least 18 years old to apply for a loan. Please ask us if you would like a written quotation. Before agreeing a loan we will want to satisfy ourselves about the suitability of your application. This will include assessing your ability to meet the repayments and, normally, valuing the property. Any loan will require security in the form of a mortgage over the property. Cheltenham & Gloucester acts as an introducer only to the Lloyds Bank Marketing Group which is regulated by the Personal Investment Authority for life insurance, pensions and unit trust business.

Intel and the Intel logo are registered trademarks and Intel Celeron is a trademark of Intel Corporation. The Intel logo logo and Pentium are registered trademarks and Pentium is a trademark of Intel Corporation. Microsoft and Windows are registered trademarks and Office 97 and Excel are trademarks of the Microsoft Corporation. Delivery of CD (2005) and WAT's per gram Finance is available while in stock. Full details available on request. Prices correct at date of publication. The photograph product may not always match the specifications in this advertisement. Prices quoted refer to ex-manufacturer ex-works. The prices listed refer to the information available at the time of going to press. Prices change frequently. All prices and specifications are subject to change without prior notice or obligation. Offer supplied with Windows 95. Microsoft Office Software reference tools are supplied on CD in Japanese locale for German PCs. Cell mass and liquid included. Dell Products © 1998. Microsoft, Windows 95, CD-ROM. Other available for a limited period only. Dell and others and conditions of sale may vary apply.

27/11/97


HONDA
First man, then machine.



alliance
high
success

Welsh
error

David Webb

LINE TO THE NUMBER
0 152467

DELL

Fresh setback for Mir as computer suffers third crash

FROM RICHARD BEESTON IN MOSCOW

RUSSIA'S troubled Mir space station suffered a fresh setback yesterday when its computer crashed, forcing the crew to shut down all but the life support systems.

In the most serious mishap since a fresh crew arrived last month and began vital repairs to the spacecraft, mission control in Moscow reported that the ageing computer had been "playing up again".

Although Russian space officials insisted that the incident, the third of its kind in three months, was routine and that the crew was not at any risk, the problem is considered serious and could take days to repair.

Mir's computer was unplugged by mistake in July and then crashed last month after a faulty part malfunctioned during a docking procedure. On all three occasions, the crew was forced to shut down non-essential systems in order to conserve power.

throwing the orbiter off course. The systems that were closed down yesterday included the Elektron oxygen-generating system and the gyroscopes, the devices used to position Mir's solar panels towards the Sun.

Although on the past two occasions the spacecraft was sent spinning out of control and lost its orientation, this time the Russians claimed that Mir was relatively stable and that its solar panels were still generating power.

"The systems are all in order and as soon as the computer is repaired they can go back into operation immediately," said Vladimir Solovyov, the mission control director.

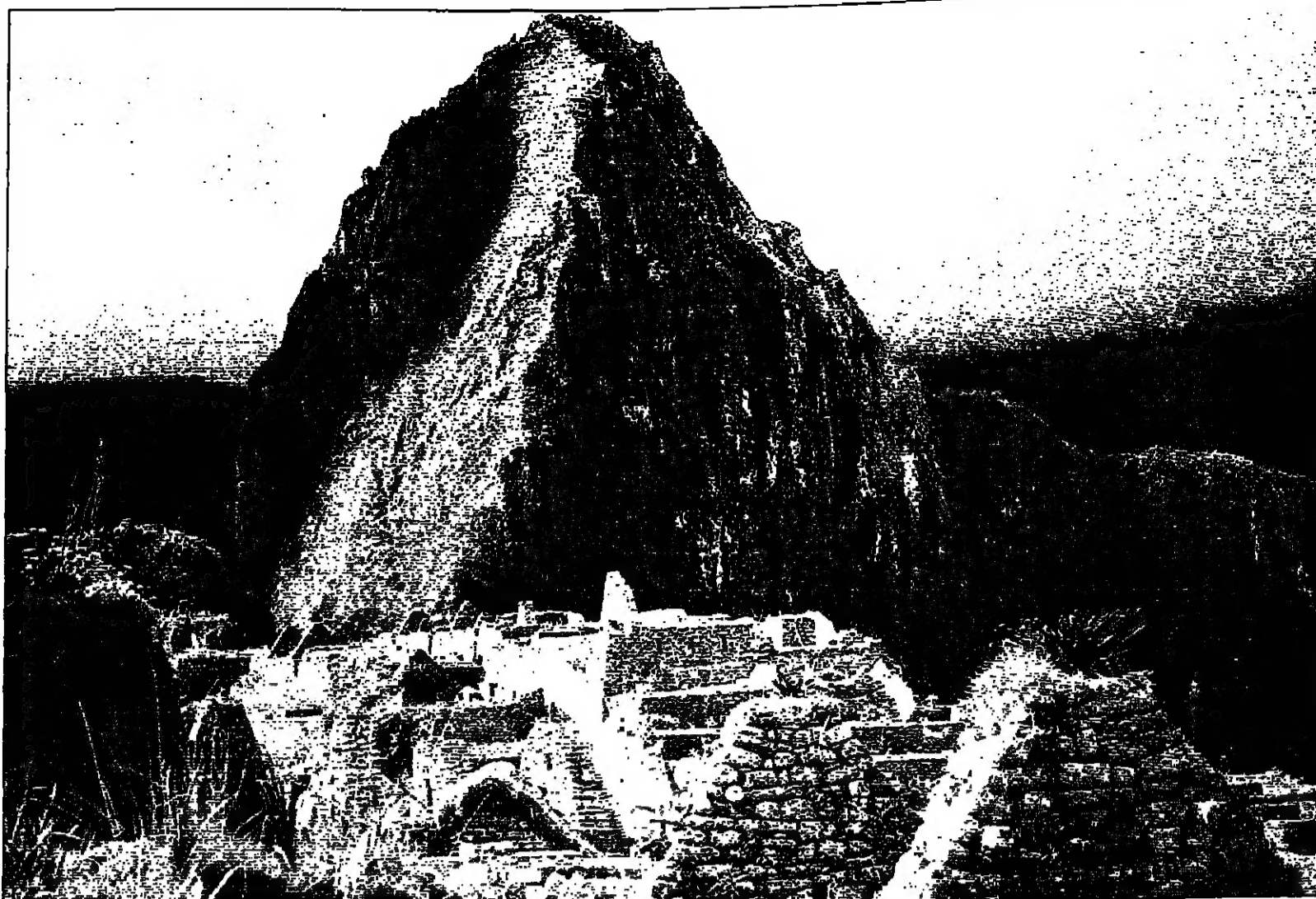
He added that the failure had been caused by a defect in one of the computer's units and by one of the programmes, which the crew would replace. "The computer contains 10,000 units, so one is

bound to go wrong sooner or later," he said.

Despite his relaxed attitude, the incident does raise some troubling questions for Mir, which the Russians want to keep operational until 1999, but which faces a difficult future if the computer crashes with such regularity.

Nasa seems determined to continue its partnership with the Russian space programme. A spokeswoman for the American agency said yesterday that, despite the latest setback, David Wolf is scheduled to replace Michael Foale, the British-born Nasa astronaut, on Mir at the end of this month, when the Atlantis shuttle is due to dock with the Russian orbiter.

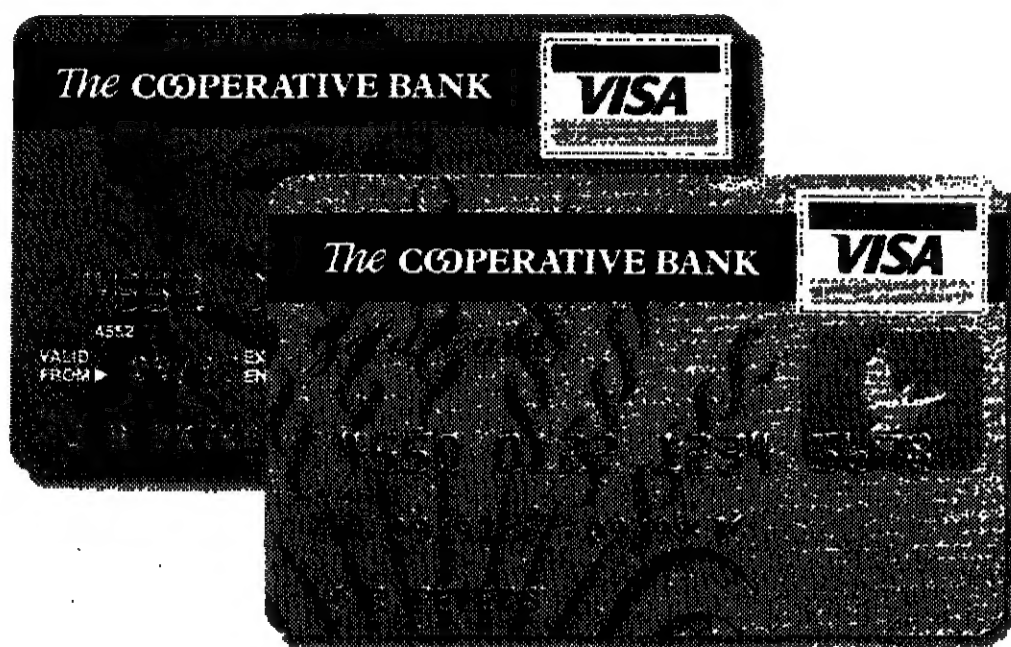
After his recent spacewalk to carry out repairs, Mr Foale telephoned his parents in Britain to tell them about the experience. The ten-minute link to Cambridge was made through a radio ham in Texas.



The Lost City of Machu Picchu in the Andes. Concern is high after a brush fire spread up the steep mountainsides on Sunday

The COOPERATIVE BANK

With.
this rate
who
needs
points?



7.9% APR
Guaranteed until April '98

UK's lowest standard rate

No annual fee

Just 10.9% APR variable from April '98

Keep your credit limit

No need to bank with us

0800 002 345

Please quote reference: 29201

If you carry over a credit card balance each month, you should seriously think about

applying for a Co-operative Bank Advantage Visa credit card or gold card. Transfer your

balance and you'll pay just 7.9% APR (that's

0.64% a month) on what you owe now and

on all purchases until April '98.

Thereafter, the rate reverts to 10.9% APR

variable - currently the UK's lowest standard

rate*. On top of this there's no annual fee,

you can keep your existing credit limit and

you don't have to bank with us. What's more:

the phone call is free and the lines are open

24 hours. So what are you waiting for?

Post to: Visa dept., The Co-operative Bank p.l.c., FREEPOST (MR8192), Manchester M1 9AZ or phone 0800 002 345 (24 hours a day, 7 days a week). Please use block capitals.

Full name _____ Address _____

Postcode _____ Phone number _____

Troops halt huge blaze on fringes of Incas' Lost City

BY GABRIELLA GAMINI, SOUTH AMERICA CORRESPONDENT

PERUVIAN officials are urgently trying to assess the extent of damage to Machu Picchu, the Lost City of the Incas, after a huge brush fire spread up the steep mountainsides of the ancient complex of temples and palaces.

The fire was put out successfully but there are fears that it could reignite in the dry and windy conditions in the Andes. More than 350 members of the army and police fought the flames that spread across lush vegetation towards the 8,855ft high peak on which the citadel is perched.

Homero Nurena, Peru's civil defence chief, said: "We are now assessing the damage caused to the ancient ruins. The fire came within metres of the Inca city and there has to be an archaeological investigation to see what was destroyed." He added: "We remain on alert as there are still fears that the fire could restart."

The severe drought conditions are being blamed for the fire which is believed to have started naturally. The blaze engulfed 99 acres of low shrubs on Sunday before it was extinguished yesterday morning.

The flames were put out using water from the two rivers, the Urubamba and

Aobamba, which flow through lush valleys 2,300ft below Machu Picchu. "It was lucky that we had a water supply to douse the flames," Señor Nurena said. "Other Inca ruins are in remote and high-altitude Andean areas where water is sparse."

The Lost City of Machu Picchu, one of Latin America's most famous tourist attractions, was proclaimed a World Heritage Site by the United Nations. It receives about 1,000 visitors a day during the dry season which begins in June and ends in December.

The ruins were discovered under thick jungle vegetation by Hiram Bingham, an American archaeologist, on July 24, 1911. Between 1912 and 1915 he brought in a team to clear the overgrown vegetation and discovered a maze of complex structures that continues to provide an invaluable source of knowledge about the Incas' advanced engineering skills.

Archaeologists say the exceptionally high quality of stonework and the abundance of ornamental, rather than practical, structures suggest that the citadel was an important ceremonial site for the warrior tribe. Although it stands on such high ground, it is very difficult to see from the surrounding valleys.

Caribbean states hit by banana trade feud

FROM CHARLES BRENNER IN BRUSSELS

THE European Union is struggling to find a way of shoring up the economies of the Windward Islands and other Caribbean banana-growing states after the World Trade Organisation upheld American complaints that Europe gave them unfair access to its market.

The decision by a WTO appeal panel, to be confirmed this month, has brought to a climax the US-EU feud over a protected banana trade that is the lifeblood of former British colonies such as St Lucia, St Vincent, Dominica and Grenada.

The United States Government, under pressure from big American-owned export companies, challenged the EU "banana regime", which grants special import quotas and tariffs to fruit from certain nations in the Caribbean and Africa, mostly former British and French colonies.

The small states, which depend on banana exports for up to 70 per cent of their income, say they cannot compete with the low-cost Latin American product mainly exported by American companies. The Caribbean accounts for 15 per cent of the EU banana market, and the industry brings in more than £200 million a year to the region. Eastern Caribbean leaders have told President Clinton that their economies face collapse if their European market is cut off, which could endanger democracy and increase the drug trade.

12 die as train hits tanker in France

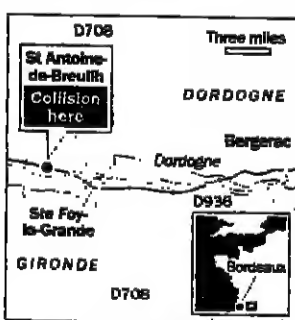
FROM BEN MACINTYRE IN PARIS

AT LEAST 12 people were killed and more than 30 injured yesterday when a passenger train hurtled into a petrol tanker on a railway crossing in southwest France.

The express train, travelling from Bordeaux to Bergerac in the Dordogne, struck the tanker, carrying 30,000 litres of fuel, just before noon near the village of Saint-Antoine-de-Breuilh. The vehicle burst into flames and the train's engine and first carriage were destroyed by fire, which spread rapidly to nearby buildings.

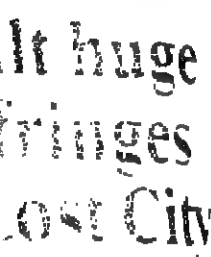
Ten fire engines and 160 firefighters fought the blaze as 23 ambulances and two helicopters ferried victims to hospitals at Bordeaux and Limoges.

Police said the tanker had bypassed barriers to cross on to the track. The train driver was killed instantly. The tanker driver was critically injured. Officials said some bodies were so badly burnt that immediate identification was impossible. Four people were in a serious condition last night.



29201

FLY TO EUROPE FROM £50 RETURN WITH BRITISH MIDLAND



12 die
train his
tanker
in France

- *see terms and conditions (14) below

HOW TO APPLY

Collect 14 differently numbered tokens, 12 from *The Times* and two from *The Sunday Times*. A total of 20 tokens will be printed: 17 will be published in *The Times* until Saturday September 27. Three tokens will appear in *The Sunday Times*, on September 14, 21 and 28, 1997. One application is valid for two return tickets. Two applications per household permitted. So, you and three friends could fly return to any of the destinations listed right at the prices quoted, which are per person and exclude taxes. The offer is for minimum two-night stays.



Plus Birmingham to Brussels for £60. Prices are per person and exclude passenger taxes. *Flights to Nice are only valid until February 28, 1998 and from Heathrow only.

HOW TO BOOK

Book your ticket for an Economy return (no upgrade available with this offer) by calling British Midland or contacting Thomas Cook. Details will be provided when you send in your tokens and application form. These must be received by Friday, October 10, 1997. Bookings cannot be made before November 10 or after January 9, 1998. Bookings must be made at least 14 days before you want to travel. All travel must originate in the UK. Travel to mainland Europe is via Heathrow or East Midlands. This offer is open to UK residents only. The offer is subject to availability and early booking is recommended.

THE TIMES

British Midland
The Airline for Europe

TOKEN 1

[illegible][illegible]

Republicans home in on Gore as claims of Chinese plot misfire

PRESSURE is mounting on Vice-President Al Gore to testify before the Senate committee investigating campaign finance. Two prominent Republicans on the committee are calling this week for Mr Gore to provide more evidence about his attendance at a fundraising event at a Buddhist temple.

But the new focus on Mr Gore is a powerful sign of what Republicans admit in private: the three-month Senate investigation is falling far short of their hopes. Fred Thompson, the committee's Republican chairman, has failed to sustain his opening declaration that he knew of a Chinese plot to influence the White House. This weekend, as members of Congress

A former actor turned senator has not been able to produce evidence backing his allegations that the White House solicited illegal campaign funds, **Bronwen Maddox** writes from Washington

tussled over the autumn agenda, it became clear that campaign finance reform will not be achieved this year.

Arlen Specter and Don Nickles, both Republican senators on the committee, have called on Mr Gore this week to "speak out" on whether he knew the 1996 gathering at the temple was a Democratic fundraising event. Republicans

have seized on disclosures that Mr Gore had a greater part in fundraising than he previously admitted as their best chance of damaging his bid for the White House in 2000. But in the process the government's affairs committee has wheeled away from its original, more controversial target — proving that the Democratic National Committee or the White

House knowingly solicited illegal foreign contributions, particularly from China.

When the hearings began in July Mr Thompson, a former actor, used all his Hollywood instincts to steal the show by claiming that the committee had "uncovered a significant amount of documentary and other relevant information" about a "plan hatched during the last election cycle by the Chinese Government and designed to pour illegal money into American political campaigns".

On August 1, after three weeks of hearings, Mr Thompson was forced to concede, according to reports, that "we do not know to

what extent" China tried to influence the elections, and that there had been "some confusion in terms of what was said and what was intended" by his claim.

Mr Thompson's mistakes in chairing the committee are spelt out this week in a ferocious, detailed attack by the *New Republic*, a left-leaning but Clinton-bashing political weekly.

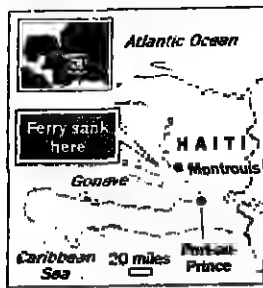
Under the heading "Thompson blew it", the magazine accuses Mr Thompson of blundering badly in his choice of witnesses. Rather than turning to experts on China, he relied on Thomas Hampson, head of a small private investigative firm in Illinois, to paint a portrait of Lippo Group, a conglomerate registered in Indonesia, as essentially Chinese in its activities and management. That was a task Mr Hampson largely fluffed.

Despite his Hollywood credentials, Mr Thompson has been blamed for failing to inject drama into the televised hearings. He "had been billed as a slow-speaking, somewhat bumbling country lawyer on the surface, but underneath a savvy and determined advocate", the *New Republic* argues. In reality, despite "moments of acuity... his line of thought often appeared obscure".

Nor, it appears this week, is the committee's second stated aim of campaign finance reform likely to be achieved. The issue was strikingly absent from a list of 41 themes drawn up by Republican leaders in the House of Representatives to be tackled this autumn.

The Bill put forward by John McCain, a Republican senator, and Russell Feingold, a Democrat, now appears a non-starter, senators say in private.

□ Little Rock: The two main lawyers for Paula Jones in her sexual harassment suit against President Clinton asked a court to let them withdraw from the case, citing "fundamental differences" with her. They said that they could no longer represent Mrs Jones, who filed a \$700,000 (£435,000) lawsuit against Mr Clinton three years ago. (AP)



Fears of 400 dead in Haiti ferry sinking

FROM DAVID ADAMS IN MIAMI

UP TO 400 people were feared drowned yesterday after an overloaded ferry sank off Haiti.

Local radio stations reported that about 60 people managed to reach the shore, but the majority of passengers on the *Fierre Gonaviene*, a 60ft wooden sailing vessel, were missing. Within a few hours of the ship sinking, at least 25 bodies had been washed ashore.

US Coast Guard vessels, which patrol the Windward Passage between Haiti and Cuba, were sent to search for survivors.

"The Haitian Coast Guard has three boats on the scene and they are reporting about 300 to 400 dead," Petty Officer Scott Carr said at US Coast Guard headquarters in Miami. "We are not sure if it capsized or sank."

The US Coast Guard sent a helicopter to help the search. Two more helicopters from a United Nations peace mission in Haiti were also assisting.

The ferry sank at dawn between the small port of Montrovis, about 50 miles north of Port-au-Prince, the capital, and the island of Gonave, which lies a few miles off the coast.

Local ferries, which carry food to Gonave and charcoal to the mainland, are often overloaded. Despite numerous tragedies in the past, Haitian ferry traffic is almost wholly unregulated.

The *Fierre Gonaviene* had an estimated capacity of about 300 passengers, but witnesses said she left port with up to 800.

In February 1993, more than 1,000 people died when the ferry *Neptunes* sank on a regular trip between the capital and the port of Jérémie. At the time, the Haitian junta failed to respond to a political outcry which fuelled hatred of the military regime.

Last year Haiti's new civilian government created the country's first Coast Guard, which has been undergoing training under American supervision. But it has only three or four 25ft vessels and remains incapable of dealing with a disaster of this magnitude.

Mother Teresa to be buried in house of prayer

FROM CHRISTOPHER THOMAS IN CALCUTTA

MOTHER TERESA is to be buried in a room at Mother House, headquarters of her Missionaries of Charity order, one of two Christian centres in the city where prayers are held non-stop. It was her wish to be interred where there was constant prayer. The city authorities have declared the building a heritage site.

There were queues a mile long yesterday to see her body lying in state in a glass casket in St Thomas's Church, beneath a huge stained-glass window. Nuns from the Missionaries of Charity, wearing their familiar blue-and-white saris, sang hymns and chanted prayers in Bengali, Hindi and English.

Children in school uniform, children from her orphanages and thousands of poor people stood in monsoon rain for a chance to file past the body. It is not customary for Christians in India to display the dead, but the Missionaries of Charity decided this should be an exception in response to popular clamour for a last look at the "Saint of the Slums".

The lawns outside the church were festooned with flowers, some of which women arranged into a giant message: We Love You. The chanting of prayers and displays of religious devotion gave the scenes inside the church the aura of a Hindu temple. For many, it was their first time inside a church. Mother Teresa thought she

would be buried at another church in Calcutta called St Michael's — there are five bearing the same name — because of its constant prayers. But the order's general council decided it would be more fitting to keep her at Mother House, a modest building down a narrow alley off a busy main road.

The first door on the right of the alley leads into what will become a shrine to Mother Teresa, 87, who died of a heart attack on Friday night. The private chapel used by the nuns will be moved downstairs to be closer to the remains of the Albanian-born nun, who founded the order 50 years ago. It does charity work in more than 100 countries.

The building is now effectively a monument to one of the most remarkable women of the 20th century, whose work earned her the Nobel Peace Prize in 1979. The Vatican announced that the Pope would send a special representative for Saturday's funeral Mass. A host of other foreign dignitaries will attend.

Mother Teresa's presence at Mother House was always low-key: she wore nothing but cheap cotton saris, which were sometimes so old they had tears in them. She was often barefoot, but otherwise wore sandals bought in the local market. She ran her order with almost military discipline and strictly imposed codes of poverty and obedience. Flags on government buildings in



An altar boy and a nun keep vigil inside the church where Mother Teresa's body is lying in state

Calcutta are flying at half mast. The military, officials from the Missionaries of Charity and senior government bureaucrats are working out arrangements for Saturday's ceremonies, designed to express spectacularly India's feelings for a Christian who

ouched the nation more than any other foreign-born person. Her body will be handed over to the control of the military on Thursday, in accordance with custom for a state funeral. On Saturday morning, it will be taken on a gun carriage, draped in the

national flag, from the church for Mass at the city's Netaji indoor stadium, which can hold 12,000 people. The subsequent interment will be attended only by members of the order because there is so little space, although huge crowds are likely to gather near by.

Yesterday St Thomas's was overwhelmed by the desire of people to see her body. Roads around the church were sealed to traffic and it was decided to leave it open 13 hours a day.

Beyond the image, page 14
Letters, page 19

Martial arts saved Israeli girl from suicide bomber

FROM CHRISTOPHER WALKER IN JERUSALEM

AS THE Israeli death toll from last week's triple suicide bombing in Jerusalem rose to five, a Jewish girl told yesterday how lessons in martial arts had saved her life after one of the three guerrillas grabbed her by the hand.

"The [Islamic] terrorist gave me a scary look and grabbed my hand tight," said Mital Perry, 17. "When he grabbed me, I instinctively used a release method I learned in a taekwon do class, and stuck my elbow in his stomach. I managed to run two or three paces and then heard an enormous explosion and flew

backwards." Miss Perry, who was lightly wounded in the pelvic area, told the Hebrew daily *Yediot Aharanot*.

The Israeli student said: "I came up from the Zion Square side and about midway noticed three men who looked suspicious. I kept walking towards them and then they split up. The terrorist quickly came over to me. I thought, 'I am about to die.' The taekwon do saved my life."

The fifth Israeli victim to die as a result of the attack was named as Eliyahu Markovitch, 40. Hospital officials said that he was seriously ill. □ Hebrew: Israeli soldiers bound and severely beat a

Palestinian in this West Bank town yesterday and then fired teargas when passers-by attempted to intervene. The Israeli Army said that Ashraf al-Hdoush, 20, had attacked an Israeli soldier at a checkpoint, but a witness said: "IS soldiers took him out of the car, bound him and beat him until blood started gushing out of his mouth and ears."

Aisheh Midyeh, an elderly woman, said she got a knife from her house and returned to try to free Mr al-Hdoush's hands as he lay bleeding on the ground. She said: "The soldiers took the knife from me and accused Hdoush of acquiring a weapon and arrested him." (Reuters)

New York judge asks shrink to rule in dog-eat-dog dispute

FROM TUNKU VARADARAJAN IN NEW YORK

A JUDGE has ordered a dog to undergo a "full psychological examination" to determine why it bit off a woman's thumb as she struggled to rescue her pet puppy from its jaws.

The incident occurred two years ago when Grace Shen, now 62, was walking Casper, her minuscule West Highland terrier, outside her home in the Bronx. They taken a few leisurely steps when a large chow, three times the size of Casper, bounded up and sank its jaws into the dog's neck.

Mrs Shen tried to prise open the chow's jaws. The larger

dog, Chester, let him go, but not before biting off her right thumb. It was later sewn back on, but Mrs Shen, a nurse, claims that she can no longer perform intricate tasks requiring the use of her thumb.

Mrs Shen sued the dog's owner, Oleg Kornchenko, a security guard at the Russian Mission to the United Nations, for \$10 million (£6.2 million), for trauma suffered by her and her dog, and for the loss of feeling in her thumb.

Yesterday Judge Barry Salzman of the State Supreme Court ordered Mr Kornchenko to take Chester "forthwith" to an animal behaviourist to determine whether the dog has a "vicious propensity".

Mr Kornchenko's lawyers had argued that the puppy should be also be examined, but the judge ruled that there was "enough prima facie evidence to conclude that Casper was a mild-mannered dog."

□ Pet crate ends: Nine months after the film *101 Dalmatians* hit America's screens, prompting a craze for the breed, hundreds of Dalmatians are being handed in to animal shelters across the country. One shelter in New York said that many people, seduced by the dogs' cuddly screen image, had been unprepared for the breed's energetic manner, hot-headedness and general recalcitrance.

WORLD SUMMARY

War-time stress 'led to killing'

Los Angeles: A former prisoner-of-war went on trial yesterday for the murder of his British son-in-law, claiming to have "snapped" because of traumatic wartime memories (Giles Whittell writes).

Lawyers for Richard Keach, 77, are to argue that when he shot dead Nicholas Candy, 47, last year he was in the grip of post-traumatic stress disorder caused by beatings in Japanese prison camps.

Mr Candy, from south London, was in the midst of a bitter child custody battle with Mr Keach's daughter when he visited the Keach home to pick up his two-year-old son and was shot after an argument.

North Sea air crash

Oslo: An 18-seat French-built Super Puma AS332 helicopter crashed into the North Sea off Norway with the feared loss of the ten passengers and two crew on board. Wreckage and an empty liferaft were found, but there were no immediate reports of survivors. The aircraft had been on its way from Brønnøysund, about 450 miles north of Oslo, to an oil production ship 150 miles offshore in the North field. (AP)

Mayor guilty of race hatred

Paris: Catherine Mègret, the far-right National Front Mayor of Vitrolles in southern France, was given a three-month suspended prison sentence yesterday for promoting racial hatred (Ben Macintyre writes). She was fined Fr50,000 (£5,000) but the court stopped short of the demand that she be declared ineligible for public office. She had said immigrants were only in France "to take money".

Officials deny Abacha is ill

Lagos: Officials in Abuja, the Nigerian capital, denied a report in *Tell*, an opposition magazine, claiming that General Sani Abacha, 53, the country's military ruler, is "very sick" with cirrhosis of the liver. "We deny that this story is correct. I do not know where they got their information from," one official at the presidency said. (AFP)

Cyprus court fines soldiers

Nicosia: Three Royal Signals Regiment soldiers were fined £200 each by a Cyprus court for indecent behaviour and causing malicious damage while off-duty from training the Army said. They were caught naked at a public pool in the Ayia Napa resort on Sunday morning. (Reuters)

Stallone swaps narcissism for introspection

FROM RICHARD OWEN IN ROME

FORGET *Rambo* and *Rocky*: Sylvester Stallone yesterday announced a new, softer and more cerebral persona for his next run of films.

"The cult of the body is narcissistic and self-defeating," Stallone said in Rome, where he was laying the foundation stone of a new Planet Hollywood theme restaurant. He said his next project was a film set in the world of Formula One racing. "But it will be a psychological study. I'm not even sure I'm going to star in it myself."

He told one Italian newspaper: "I've had success few people can dream of, but for the past 11 years I have led a shallow and egotistical life. My eyes have been opened, and I'm turning over a new leaf." Even his political views have changed, he said: as

Rambo he had supported the right-wing policies of Ronald Reagan, "but now I support the more liberal views of President Clinton".

At 51, Stallone may be slowing down a little. He said the birth of a child suffering from heart problems had made him realise "how short, fragile and precarious life is". He put on weight for his last role as a paunchy New York policeman in *Copland*, shown last week at the Venice Film Festival. The cop, Freddie Hefflin, is far removed from Stallone's normal muscular superhero; he is a loser, with a messy love life and no career prospects.

Yesterday, Stallone, who is of Italian-American origin, used his visit to Rome to announce that he had signed a deal with Bernie Ecclestone, the owner of Formula One, allowing him to make a film set in the high-octane world of motor racing. "It's an idea I've had for

some time," he said. "This deal has taken two years to put together."

Would he play a racing champion himself? "No, I am not sure I am going to be in it at all, and if I am, I'll probably play someone behind the scenes." His idea was to follow "the lives, characters and lifestyles" of four racing drivers: one based on Michael Schumacher, one on Damon Hill, and one on Giancarlo Fisichella, the Italian Formula One driver who raced at Monza at the weekend and was with Stallone yesterday.

"The fourth driver will be someone who buys his way into the sport. I'm not going to name names. I don't want to get anyone angry." His aim was to make a psychological study. "This is not a gimmick. It will not be a one-man movie."

One of his entourage confided that Stallone might make another *Rambo*

movie, but it would present a different style of hero, "more introspective, more thoughtful, with character development." This was a bit much for Italian reporters who resorted to asking him what his favourite food was. "Ice cream," he responded.

But Stallone, who looked slim and fit despite his weight increase for *Copland*, insisted he had "lost his muscles". He posed with one of the historic cinema artefacts to be displayed at the Rome Planet Hollywood: the camera used by Marcello Mastroianni in *La Dolce Vita*, valued at \$250,000 (£155,000).

He then emerged to an ecstatic welcome from the crowd outside who chanted "Rocky, Rocky", apparently oblivious to his change of image. "It's great to be an Italian," Stallone told them, in English, before heading for the airport and Miami.



Sylvester Stallone meets driver Michael Schumacher at Monza at the weekend

THE TIMES
Mobu
of co
stifle

Dictato



Bosnia

wh
from
Civil Servants
Town Hall Em
Teachers
Lecturers
Post Office Sta
NHS Staff
Police
Nurses
Fire Service
Prison Officers
Ambulance Service
Other also applies to...

LIFE
08

السنة ١٤١٩

Mobutu legacy of corruption stifles Congo

By SAM KILEY, AFRICA CORRESPONDENT

MOBUTU SESE SEKO, who reduced Zaire to poverty and chaos during 32 years in power, died on Sunday in exile in Morocco after a long battle with prostate cancer.

His relatives said he would be buried in Morocco but that the arrangement was provisional, suggesting that his final resting place could still be his homeland. Mobutu's legacy of a corrupt style of government — that led to the coining of the word "kleptocracy" — will take far longer to erase in Zaire, renamed the Democratic Republic of the Congo after his removal.

Laurent Kabila, who marched across 2,000 miles of jungle to drive Mobutu out of office with the help of troops from Uganda and Rwanda in May, is inching towards reforming a state that was allowed to implode by Mobutu. But serious questions remain over whether Mr Kabila is the real power in the Congo, since his armed forces still rely heavily on Tutsi manpower from Rwanda.

"The jury is still out on Kabila and his entire regime. There has been a marked improvement in attitude compared to the Mobutu era. People turn up for work and corruption is being weeded out, civil servants are getting paid. But he has yet to cement his support among the urban elite, without whom he cannot hope to govern effectively," said a Western ambassador in Kinshasa, the capital.

Yesterday, Mr Kabila left for Kigali, the Rwandan capital, where he was to hold talks with Paul Kagame, the Defence Minister and Vice-President. Mr Kagame admitted recently to having sent officers and large numbers of troops to fight in Mr Kabila's rebellion that toppled Mobutu.

Although Mr Kagame has insisted that all the men have now returned home, residents of Kinshasa say that many of Mr Kabila's troops are unable to speak Lingala, the lingua franca of the Congo, or French, the official language. One human rights source said

yesterday: "You now need to speak Swahili and English to get by around here. We're part of East Africa now."

Since taking power, Mr Kabila has moved swiftly to rebuild the shattered economy. In the past three months, his Government signed mining contracts worth about \$3 billion (£1.9 billion) with foreign investors. He has also broken the De Beers monopoly of the diamond industry by opening it to competition.

For the first time in three decades, ministers who take bribes may be prosecuted. In July, Mr Kabila's former Finance Minister, Mawapanga Mawa Nanga, was the subject of a police inquiry after allegations of corruption were made.

The President's main challenge is to defend himself against charges that he will be "another Mobutu" by addressing domestic and international calls for greater democracy, while rebuilding a nation 80 times the size of Belgium, its former colonial master. The country has no road or rail



President Mobutu reduced his mineral-rich country to poverty and anarchy during 32 years in power

routes linking its main cities and has a per capita income that is too low to warrant measuring. Key towns such as Kikwit, 200 miles east of the capital, have no regular power supply. In towns, trees grow

through the tarmac of main streets and transistor radio batteries are a forgotten luxury.

Pro-democracy activists who opposed Mobutu — but never took up arms — have

complained bitterly about the new regime's curbs on their right to demonstrate for greater freedoms. Human rights groups said yesterday that a student was killed last week in clashes with troops in Kinshasa's main campus. At least 20 demonstrators have been killed in recent demonstrations calling for greater rights.

Leading article, page 19
Obituary, page 21

Dictator who delighted in chaos and witchcraft

"YOU know what his name really means?" smirked Mobutu Sese Seko Kuku Ngbendu wa za Banga's Minister of Information.

"It's not what we tell you — about him being the warrior who will never be vanquished and all that. It means 'the cockle that jumps all the chicks in the farm yard'," he smirked. "The old man has cuckolded all his potential opponents."

Hours after this bizarre encounter I met Mobutu. The low vulgarity of his minister was but a pale reflection of the high-kitsch leader himself.

In 1991, many of the once-gracious avenues of his capital had been reduced to rubble after an orgy of looting



Mobutu had a warped sense of humour, but the joke was invariably against his own people, Sam Kiley writes

which he orchestrated. The army, Civil Service and health workers had not been paid for months, and his Government was on the point of revolution.

But Zaire's President could not have been happier. Wearing a bright Mao-style jacket and a leopardskin hat, he traded insults with angry students on the lawn of his marble palace in Kinshasa, and shook the hand of Etienne Tshisekedi, the oppo-

sition leader he had just appointed Prime Minister, with a look of smugness.

The pleasure Mobutu took in discomfiting his enemies in co-opting them into his web of intrigue and corruption, and his genuine enjoyment of the chaos he caused in his country were the hallmarks of his 32 years in power. They were also the cause of his downfall this year. The tall and charismatic

Joseph Desire Mobutu took power in a military coup in 1965. A former journalist and one-time CIA agent, his early years in power were marked by self-aggrandising and corrupt buffoonery which had the support of Washington, which saw him — as one State Department official put it — as "a bastard, but our bastard" during the Cold War.

His absolute rule through the Popular Movement for the Revolution, a party neither popular nor revolutionary, was shored up by Western allies who feared that Zaire's vast natural resources, including uranium, oil, diamonds, and 60 per cent of the world's cobalt, would fall into Kremlin hands. Until

the United States and the World Bank cut funding to his Government in 1990, Mobutu was convinced he would rule Zaire until his death. By then he had unleashed a policy of "authenticisation" on the country, banning Christian names and Western dress. He drove away foreign capital.

But the signs of the collapse of his country were all around him. At his palace he could not have failed to note that the walls were cracking, the plush red carpets were soggy, and the gardens were a mess, with fountains choked and marble paths overgrown.

Rattled by his rejection by the West, he turned to West African marabouts, or witch

doctors, at the end of the 1980s. They reassured him with the prophecy that he would never be deposed while he lived on water, so he moved his home to the Camanyola steamer moored on the Congo River.

Isolation was all he needed to ignore the cries of a people from whom he stole at least \$5 billion. The marabouts' promises and a policy of unleashing the army on looting rampages whenever the opposition gained strength seemed to him the potion that would keep him in power.

Confidence oozed from his greetings. When he put a large hand on my shoulder at a reception one temporarily forgot that the man was a

murderer who killed those whom he could not buy.

His rule by chaos kept him in power until Laurent Kabila, in a rapid military advance across the country, proved to Zaireans that the emperor had no clothes. Until it was too late, Mobutu neither knew nor cared, and his administration had long since been overtaken by despair.

At another of his palaces, this one alongside the Camanyola, I walked past his ceremonial bodyguard — pygmies in Napoleonic cavalry uniforms, high boots and plumed hats that covered their faces. One could only assume that he had a sense of humour. But the joke was on Zaire.

Support for Royal Family falls in Australia

FROM ROGER MAYNARD IN SYDNEY

AUSTRALIAN support for the monarchy has plunged to an all-time low since the death of Diana, Princess of Wales, while republican support has soared, an opinion poll has found.

The survey, which was conducted three days after the Princess's death, found that 53 per cent of Australians favoured a republic, compared with 47 per cent of those questioned in a similar poll last year. Support for a constitutional monarchy also fell from 42 per cent to 37 per cent.

Australian newspapers said the results of the poll reflected anger against the Royal Family for not publicly displaying grief until after heavy criticism. The survey also found that one in three of the 44 per cent of people who were readers of tabloid newspapers or women's magazines would read such publications less often as a result of the Princess's death. A further 70 per cent demanded tougher laws to protect the privacy of public figures.

Last night, John Howard, the Prime Minister, gave a warning of the danger of the republican debate being influenced by the death of the Princess. Calling for a considered debate on the issue, he said he hoped that the strong emotions stirred last week would not affect Australians' attitudes to whether they wanted to become a republic. "I hope it's done in an informed, calm way and not under the shadow of a really very traumatic week," he said.

Asked about the Royal Family's handling of the events of the past week, Mr Howard said: "They really are in a damned-if-you-do, damned-if-you-don't situation. If they had been too fulsome publicly at the beginning, people may have accused them of hypocrisy. By not doing that at the beginning they have been accused of reticence — it's a very difficult situation."

Banja Luka thwarts Karadzic supporters

By OUR FOREIGN STAFF



Bosnian Serb policemen check cars entering Banja Luka yesterday

BRITISH troops and police loyal to the Bosnian Serb President, Biljana Plavsic, foiled plans for an explosive rally in her stronghold by her foes, supporters of Radovan Karadzic.

Only some 500 Karadzic supporters appeared in the centre of Banja Luka at the appointed hour, chanting anti-Plavsic slogans and waving Karadzic posters. Tensions were high, with riot

police guarding Mrs Plavsic's office and the main television studio. Pro-Plavsic people, vastly outnumbering those at the failed rally, booed, jeered and chanted.

With just three days left until municipal elections in Bosnia, Dr Karadzic's Serbian Democratic Party (SDS) is in disarray. Banja Luka is at the heart of the SDS's problems, and senior leaders of the party began arriving in the town at the weekend to pave the way for a rally.

Biljana Plavsic, the moderate Bosnian Serb leader who has been given political and military support by the West in her struggle against Dr Karadzic, was taking no chances and ordered her police out in force around Banja Luka. They were backed up by armoured personnel carriers belonging to the Krajina Corps, the element of the Bosnian Serb army most loyal to Mrs Plavsic.

British troops in Nato's

Stabilisation Force initially merely kept a watchful eye, but yesterday they were deployed in large numbers on the road east of Banja Luka, the main axis with the Karadzic bastions of Brcko, Bijeljina, Zvornik and the Drina Valley. A British Sfor spokesman said that American troops had joined the operation further east, guarding the strategic Brcko corridor which links Karadzic-controlled eastern Bosnia with Mrs Plavsic's western territory.



Howard: call for debate to be informed and calm

Tokyo on alert as gang wars erupt into street battles

FROM ROBERT WHYMANT IN TOKYO

TOKYO police were put on alert yesterday as a power struggle in Japan's biggest crime syndicate threatened to erupt into a full-scale gang war. Shots were fired at a gang-leader's house, the latest in a spate of shootings, and police said that a bitter struggle among yakuza (gangsters) belonging to the Yamaguchi-gumi group was only just beginning.

Police are bracing for further retaliatory attacks triggered by the killing of Masaru Takumi, the number two man in the 18,000-strong Yamaguchi-gumi on August 28. Takumi, 61, was shot in Kobe by four gunmen believed to be members of a rival group.

The death of a bystander hit by a stray bullet shocked a nation that prides itself on safe streets and one of the world's lowest rates of crimes involving guns.

The cause of the current strife is said to be the declining strength of the yakuza, 40 per cent of whom belong to the Yamaguchi-gumi. Lucrative rackets such as extortion, prostitution and gambling have been hit by Japan's prolonged economic recession. The gang's front businesses such as property and restaurants are also bringing in less money. The Organised Crime Control Law, introduced in 1992, has further reduced the pickings.

Since police began their crackdown, crime syndicates have been forced to streamline operations. This has led to a great deal of bitterness

among those who have lost their livelihoods. Unemployed yakuza — conspicuous by their gaudy tattoos, and missing little fingers severed in a display of loyalty — are not the immediate choice of personnel managers hunting for new staff.

Takumi, the slain gang leader, was a strong believer in the yakuza tradition of not causing trouble to the public, and was at pains to improve the Yamaguchi-gumi's image: it was his idea to start a soup kitchen for Kobe earthquake survivors two years ago. But he attracted hostility for his tough restructuring methods. Weaker groups within the Yamaguchi-gumi were dissolved when their bosses died or retired, and their members pushed out. In particular, a group called the Nakano-kai objected to the way Takumi was running the syndicate.

Last week Yamaguchi-gumi leaders decided to expel this group's boss, Taro Nakano, because of his suspected involvement in Takumi's death. The Nakano-kai is believed to be the target of the daily shooting incidents in which two suspected yakuza have been wounded so far. □ Second term: Ryutaro Hashimoto, Japan's Prime Minister, was automatically re-elected to a second term as President of the ruling Liberal Democratic Party (LDP) yesterday when no other candidates came forward to challenge him. Mr Hashimoto, 60, will remain Prime Minister.

Why get mortgage protection from your lender?

when you can get 15% off from Zurich Municipal?

Everybody needs to protect their family, and Public Sector employees can get a 15% discount from Zurich Municipal. A Zurich Municipal Life Mortgage Protection Policy is designed to pay off your repayment mortgage if you die. So you don't have to rely on your lender for protection. Give us a call now for a FREE quotation. Take control.

LIFE INSURANCE
0800 147 147

Open: 9am-8pm Mon-Fri, 9am-1pm Sat

For your security, all telephone calls on the above number will be recorded and randomly monitored. Cover and premiums are subject to individual assessment.

PLEASE QUOTE REF: LTM0909

ZURICH MUNICIPAL
Forwaring on the Public Sector

Zurich Municipal is a trading name of Zurich Life Insurance Company Limited, which is regulated in the United Kingdom by the Financial Services Authority. Zurich Municipal is a member of the Association of British Insurers. Zurich Municipal markets the life products of Zurich Life and does not provide financial advice.

Zurich Life Insurance Company Ltd is registered in England, No. 020729. Registered Office: Zurich House, 100 Bishopsgate, London EC2N 3DF. Registered in the UK.

- Civil Servants
- Town Hall Employees
- Teachers
- Lecturers
- Post Office Staff
- NHS Staff
- Police
- Nurses
- Fire Service
- Prison Officers
- Ambulance Service

Offer also applies to spouses

Limited Edition

New Collector's Voucher included

Reserve Your 1998 Gold Sovereign Now!

Royal Mint Issuing Price

£3 Voucher for New Collectors

0845 220055 or Fax 01892 517883 your Order and Quote 88952/3

Switch or Credit Card payments only

MDM The Crown Collections Limited, 21, Rue 219, Royal Tunbridge Wells, Kent TN11 9AT, UK

Reserve Your 1998 Gold Sovereign Now!

I am a new customer and would like to reserve the:

YES, I reserve 1998 Gold Sovereign at the Royal Mint Issuing Price. I understand that I send no money now and MDM will contact me with the payment details prior to the issue date in 1998. (Ref No. 49549-1123) 88951

YES, I reserve 1998 Gold Half Sovereign at the Royal Mint Issuing Price. I understand that I send no money now and MDM will contact me with the payment details prior to the issue date in 1998. (Ref No. 49547-1143) 88952

*New collectors will also receive a personalised new customer £3 Voucher which will be despatched separately. Redeemable with any other MDM purchase within 6 months, except £5 legal tender coins.

I enclose a cheque/postal order for £84 made payable to MDM - The Crown Collections Readers Account - O/S

Please charge my Switch Card/MasterCard/VISA with £84 after despatch.

Mr/Miss/Mrs: _____

Address: _____

Postcode: _____

Only one of each coin allowed per household. Delivery of 1997 Gold Sovereigns within 28 days. All orders are subject to acceptance and assay.

MDM
The International Royal Mint Distributor
P.O. Box 228, Royal Tunbridge Wells, Kent, TN11 9AT
The Crown Collections Limited

The love that showed up on film

EDDIE ADAMS

In the first of three extracts from her new book, **Anne Sebba** examines Malcolm Muggeridge's role in the Mother Teresa phenomenon



MOTHER TERESA Beyond — the — image



The story of the miracle set the agenda for the next 20 years, whereby the assumption grew that God's hand was directing Mother Teresa

The beginning of the Sixties coincided with a tremendous momentum in Mother Teresa's charitable operation. She started to win international awards for her work, many of them with large cash prizes. There was a potent sense of idealism around, which she harnessed better than anyone else. There was a distinct feeling that here was someone who was actually doing something to right the ills of the world instead of merely demonstrating, or smoking dope, while talking of doing something.

Anyone who lived through the 1960s must remember the experimentation, the restlessness and the confusion, especially among the young. All ages reacted against their parents, but the 1960s were particularly vocal in dismissing the false conclusion of the previous age and in continuing to search for certainty or reassurance. Malcolm Muggeridge appeared to many to personally quest for true goodness, or saintliness or moral truths.

Muggeridge was, in the early 1960s, not merely an agnostic but a mocker of religion in general. Born in south Croydon in 1903, he represented himself as an agonised seeker after truth who, in his youth, had flirted with the notion of becoming a priest. He made his name as a journalist on the *Manchester Guardian* and in 1934 had gone to live in India, working on the English-language *Calcutta Statesman*. On his return, he became a feature of

London literary life, partly because he had by now found his form as a writer, but also for the regularity with which he had affairs or made passes at women.

In 1966, in a rather inspired piece of casting, Oliver Hunkin, then head of religious broadcasting at the BBC, asked Muggeridge if he would do a short television interview with a little-known nun from India. "He was rather put

'It was for me one of those special occasions when a face seems to stand out from all other faces'

out," Hunkin recalls, "because it was such short notice and she could only spare us an hour."

Muggeridge had not heard of Mother Teresa, but he read up the biographical notes and agreed to come to a small religious house, the Holy Child Convent in London's West End, to shoot the interview.

There were no intellectual fireworks; Mother Teresa, already small and wrinkled, appeared slightly halting and nervous as Muggeridge put the expected questions. When

did she first feel this special vocation? Any doubts or regrets?

"Mother Teresa's answers were perfectly simple and perfectly truthful," Muggeridge explained later. "So much so that I had some uneasiness about keeping the interview going for the required half-hour. Controversy, the substance of such programmes, does not arise in the case of those who, like Mother Teresa, are blessed with certainties."

So ordinary was the interview that there was even some question about whether it should be broadcast. But it was transmitted in May 1968 in a BBC Sunday night series, called *Meeting Point*.

Afterwards, there were critics who recognised the extraordinary chemistry at play between the two protagonists, but there were many more members of the public who, moved by Mother Teresa's account of her work for the sick and poor of Calcutta, sent donations — according to one account £25,000 resulted from this single interview, although no appeal had been made.

All the accompanying letters made similar remarks about how Mother Teresa's words had spoken to them in a way that nobody else's ever had. Battered BBC executives decided to repeat the programme rather quickly — with an even greater response.

Muggeridge said he never imagined that anything memorable had been recorded. And yet he was smitten. He had known that from the moment she walked into the room. "It was for me one of those special occasions when a face, hitherto unknown, seems to stand out from all other faces as uniquely separate and uniquely significant, to be therefore forever recognisable. Almost immediately, he worked to persuade the BBC to send him with a film crew to Calcutta to

way with a fact has always been cavalier," commented Bernard Levin, in his essay, *Muggeridge's Game*. But all the same, "small" I recall them as arched, approximately three foot six high and three foot across. . . . Facts do seem to be often ignored in this discussion, which usually centres on the nature of "kindly light", which Cardinal Newman refers to in his well-known hymn. Muggeridge, convinced he had witnessed the first authentic photographic

extraordinary. And I was going to say, three cheers for Kodak. I didn't get a chance, though, because Malcolm said 'It's divine light! It's Mother Teresa. You'll find that it's divine light, old boy.' And then I found I was being phoned by journalists from London newspapers saying things like 'We hear you've just come back from India with Malcolm Muggeridge and you were the witness of a miracle!'

With the filming completed, Muggeridge returned to England only to find the "miracles" continuing when he discovered that the film was already in the right shape and hardly needed editing. Mother Teresa wrote to him shortly afterwards: "I can't tell you how big a sacrifice it was to accept the making of a film — but I am glad now that I did so because it has brought us all closer to God. In your own way try to make the world conscious that it is never too late to do something beautiful for God."

Chaffer, the producer, who describes himself as not religious, nonetheless insists that his life was permanently affected by making this film. "She is one of the most extraordinary people I have ever met. Very practical and running a very tight ship. I think she's awfully good at being a nun. The lady has such an enormous personality that for me, all other preconceptions went out of the window." Chaffer is not prepared to stake an opinion on the miracle debate. "All I know is that I was extremely grateful to have my film. But it was not my film that put Mother Teresa on the map. No, it was her. If she had not had her own charisma it would not have worked. She definitely has something going right."

Chaffer was not alone in this view. It is impossible to know precisely what impact the film had in persuading young women to enter the Missionaries of Charity because, within Roman Catholic circles, Mother Teresa was fairly well known. Yet by 1970 they were flocking to join, and in that year alone 139 new candidates were received into the society.

How important is it for Mother Teresa to be a miracle-maker? A saint these days is still, strictly speaking, required to have performed or



Muggeridge: personified quest for truth

miracle, wrote: "This love is luminous, like the haloes . . . round the heads of saints. I find it not at all surprising that the luminosity should register on a photographic film. The supernatural is only an infinite projection of the natural." In all events, Macmillan was adamant at first that filming was impossible in the Home for the Dying; the crew had only one small light and to get the place adequately lit in the time at their disposal was impossible. He had just taken delivery of some new film, which they had not even had time to test. Because of this, he agreed to have a go. "So we shot it. And when we got back, we were sitting in the rushes theatre at Ealing Studios and eventually up came the shots of the Home for the Dying, and you could see every detail," said "That's amazing, that's

been responsible for two miracles for beatification and two more after beatification for canonisation. If the case is based on "virtue" rather than "martyrdom", more might be required. And yet that is not what all the fuss is about, as the Pope can decide to dispense with the requirements. Muggeridge was not making a premature case for Mother Teresa's canonisation. He was trying to refute the then common assumption that science had all the answers, to the discredit of religion. But the story of the miracle was important because it set the agenda for the next 20 years whereby the assumption slowly grew that God's hand was directing Mother Teresa, and to question anything she did was therefore unacceptable.

Chaffer described to me the process of anyone who she felt was damaging the cause as being "fingered by God". The sisters' conviction that God is directing them, because their

prayers are answered so often by clothes, medicine or money, and even on one occasion by a snowplough to help during a hard winter in New York, has persuaded many of a less credulous bent to believe that there must be some higher purpose to all that they do.

This is the fundamental basis upon which rests everything else the Missionaries of Charity do, and the real importance of Muggeridge's film is that it gave credence to this fundamental belief.

To challenge, to question or to doubt is to confront a much higher authority. All but the most ardent atheist does so at his or her peril. It is this, emanating from Muggeridge's film, that has helped to make Mother Teresa in the words of the journalist Christopher Hitchens the "least criticised human being on Earth".

● Mother Teresa — *Beyond the Image*, by Anne Sebba. Weidenfeld & Nicolson, £20

TOMORROW

'The finishing school where you can lose weight.'
The untrained Western volunteers who flock to help the dying

RE-ORGANISE YOUR FINANCES NOW

Is it time now... to look at your finances and make arrangements for a better future?

A secured loan from EPF could pay off your other loans and credit, spreading repayment over a longer term to make monthly outgoings manageable...

A simple FREE phone call is the first step to re-organising your finances. For a quick repayment guide, use this table.

APR% (variable)	Monthly Repayments when you go with EPF DIRECT for your secured loan
10.5%	291.10 302.85 307.78 335.59
11.4%	295.10 306.85 311.78 339.59
12.4%	299.10 310.85 315.78 343.59

We have been providing secured personal loans for over 10 years and, as part of a major financial services group, you can be assured of our responsible lending and first class personal service.

0500 373 373

PHONE FREE TO APPLY - Any day 8 am to 10 pm

We will need your address (incl. postcode) and some other simple details to enable us to send you an application form to sign and return.

QUOTE REFERENCE: ST122

no fees • no callers • no interviews • no obligation

Endeavour Personal Finance Ltd

P.O. Box No. 10147, LONDON N14 6LE

A SUBSIDIARY OF THE LLOYDS TSB GROUP

LOANS SECURED ON PROPERTY AVAILABLE TO UK MAINLAND HOMEOWNERS, 18 YEARS AND OVER, SUBJECT TO STATUS. WE WILL CONSIDER APPLICATIONS WITH CC's (COUNTRY COURT JUDGMENT) OR FIRST MORTGAGE ARREARS ON OUR OTHER COMPETITIVE TERMS YOUR CREDIT CAN BE USED FOR ALMOST ANY PURPOSE. INFORMATION YOU GIVE MAY BE DISCLOSED TO A LICENSED CREDIT REFERENCE AGENCY WHICH WILL RETAIN A RECORD OF THE SEARCH. WRITTEN PERSONAL QUOTATIONS AVAILABLE ON REQUEST.

YOUR HOME IS AT RISK IF YOU DO NOT KEEP UP REPAYMENTS ON A MORTGAGE OR NEW LOAN SECURED ON IT.



Haliborange has always tasted great.

Now, each high strength tablet makes a fizzy drink that holds as much Vitamin C as twenty freshly squeezed oranges.

Helping you to stay fit and replace the Vitamin C lost through colds and flu.

In either ruby orange or lemon, you'll find it's equally delicious. Enjoy.

HALIBORANGE

PRIVATE HEALTHCARE.

One affordable family price — no matter how many children.

Prime Health

For a quote, call
0800 77 99 55
quoting reference: H007598

POLAND

10 Day Holiday with Half Board
To Zakopane in the Beautiful Tatra Mountains
New Millennium Holidays
Brochure: 0121 705 4431

THE TIMES TUESDAY SEPTEMBER 9 1997

'I can spare minutes. So, show me what should date you — or go lost'

D

'I'VE CHANGED MY MIND ABOUT GIVING TO CHARITY'

ALL YOUR CHARITIES CAN GET EX

YOUR PERSONAL CHOICE OF CHAR

TIME TO CHANGE YOUR MIND?

FIND OUT MORE, CALL 0900 99 33 11, DO IT TO

'I can spare 40 minutes. So, show me why I should date you - or get lost'



Juliette Dominguez on her simulated blind date with "Nick Brown", alias Dr Eyal Pavell: "I was dissected on every level, from my appearance to the level of interest I showed in him"

Dating in New York is fraught with hazards. Just meeting another single (and romantically willing) person is an obstacle course of blind dates, dating services (such as "It's Just Lunch", which caters for busy professionals), the personal ads or just plain luck.

Even if you meet someone, there is another hurdle: most single New Yorkers have pared their personal lives down so much that the average date lasts no more than an hour, the same amount of time you might spend at a job interview - which is just how many New Yorkers view the dating process.

Ruthlessness runs through every social engagement - you have one shot at making the right impression on your date. Francesca Castagnoli, 26, a writer for *Mademoiselle* magazine, says: "New Yorkers are goal-orientated, and the attitude on a date is 'This is my job, this is what I do, and we have 40 minutes to hang out to see if you're on my wavelength - otherwise, scram'. If a date is not instantly rewarding, they would rather not make the effort. People are wedded to their jobs, personal trainers and aerobics classes, where there is a guaranteed reward and satisfaction. They don't

Single New Yorkers usually have only one shot at making a good impression, so many find it pays to consult a specialist, writes Juliette Dominguez

want to spend unnecessary time on dating."

This attitude inspired three psychologists - Dr Valerie White, Dr Ann Demarais and Dr Eyal Pavell - to form a new dating service. First impressions. Launched six months ago, it is open on Saturdays and some weekday evenings. The aim is to arm yourself for your date as you would for an interview.

Dr White, 34, and Dr Demarais, 37, have drawn on their experience of coaching executives of *Fortune* 500 companies on communication skills. "When we meet someone for the first time, there is often a gap between the way we are perceived and the ways others perceive us," says Dr White. "F.I. can bridge that gap. By interacting with you on a simulated date, then giving you feedback on the impression you make, an F.I. consultant [several other psychologists work part-time] can show you how to capitalise on your best qualities."

For a fee, of course - analysing your dating skills will cost you \$200. And isn't

there a danger of clients and doctors falling in love?

They shake their heads vigorously. "For a start, we are all in long-term relationships. Secondly, it would be highly unprofessional to want to date a client," says Dr Demarais. They're not joking. I was

'They are wedded to their careers, personal trainers and aerobics classes, where satisfaction is guaranteed'

asked to sign a "Participation Agreement", which stated: "I understand the date is purely a simulation and that there will be no physical contact between myself and the dating consultant. I agree not to pursue the consultant for social or romantic encounters."

With this in mind, I decided to take the bull by the horns and offer up my soul for inspection, and see if my rusty skills (I am happily attached) could be put back into use.

I was waiting, my palms sweating, at the designated spot in SoHo, downtown New York, when a tall, dark and attractive stranger asked me if I was his blind date. I nodded and followed him into the Paninoteca Café. After introducing himself as management consultant "Nick Brown", our date got under way. For the next hour, we discussed everything from the latest movies, books, politics and our respective professions to more personal topics, such as family relationships.

The date seemed to run smoothly, we got on amicably enough, and at the end he asked me out on a second date. I accepted happily enough, then realised it was time for the tough part. We arranged to

meet back at the F.I. offices half an hour later, where we spent the next two hours evaluating my performance.

"Nick", alias Dr Pavell, 33, started by saying that he would focus on my positive aspects first. He consulted a checklist as long as my arm, filled with comments such as "does not discuss health excessively", "does not discuss marriage", "is not excessively self-focused", "does not fidget", "does not express boredom by yawning". I was dissected on every level, from my appearance, conduct and sense of humour to the level of interest I showed in "Nick".

"You exuded self-confidence, and I was very comfortable with you most of the time," says Dr Pavell. "You are 'high performance' - you score well on most levels, and don't have any big problems - just a few negatives. For example, it felt like you were interrogating me when you asked 'What is your type?' That is too premature to ask on a first date. And you must allow more room for your date. I felt I didn't have the chance to offer you a drink when we first sat down, and you tended to steer the conversation - it is a two-way street."

And my ideal mate? "Someone similar, who has the same kind of lifestyle and interests. You are a 'birds of a feather' type. Don't go for someone who is your opposite." Luckily, my boyfriend, Michael, is rather like me.

So who uses the service? Dr Pavell says there are two general types: "The less confident, who find it hard to get a date, and even harder to make one stick. They are introverted, visibly more nervous and not comfortable with themselves. I had a very shy woman who was silent throughout the date and kept disappearing off to the bathroom for ten minutes at a time. I helped her to realise the other person may feel just as nervous, and to channel this nervous energy into some-

thing positive, into letting the real person shine through.

"Another type has gone on hundreds of dates, and is very high-performing - a Wall Street professional, say, who has social graces down to a T. And there are those who've been out of the game for years, and find themselves divorced or widowed, or are unfamiliar with dating in this city or country."

One recent client, David Carr, 32, is a civil lawyer who lives in Manhattan. "I've been single and dating for a long time. Several times things have not worked out and I couldn't understand why. I felt like there was something I wasn't picking up on."

"The service was insightful. I found that although my conversational skills were good, and I came across as

confident, I focused too much on myself, and was prone to bragging. There was an imbalance in the conversation; apart from feeling self-centred, I was listening to what the other person had to say with only half an ear, and making insincere comments. I was communicating that the other person really wasn't important to me."

"I was happy for someone to put it into words, and help me start remedying my negative points. I pay a lot more attention to my date, am less dominant and really listen to what they have to say. And it has worked. I've seen one girl three times, and as I don't want to mess it up, I've decided to go on a follow-up session at F.I. to fine-tune my skills."

Chloe Adams, 36, is an

engineer who had been married for ten years before being thrust back into the world of singledom. She has dated sporadically, but felt people seemed to be taking her the wrong way.

"I wanted an objective third party to look at how I interacted and give me tips on how I could improve. I realised I came across as too aggressive. I've slowed down since. It helped me to see what my strong points were as well, and has given me a renewed sense of pride and confidence."

So is this just another neurotic New York fad, or is there really a need for it in a city renowned for its breakneck pace of working, living and now loving? A *New York Post* columnist, Amy Kean, says:

"People just don't have time to make mistakes or experiment. And people love hearing more about themselves."

"But it's not a bad idea, either. If you are going out dozens of times, and making the same turn-off mistakes, then it's best to discover what you're doing wrong."

Over the next couple of years, F.I. hopes to franchise the service and expand to Chicago, Los Angeles and San Francisco. And it is looking at London as a potential site, too.

"Londoners are just like New Yorkers - they are busy and career-driven, they are living in a multicultural environment and they use dating services and personal ads, like us. I'm sure we could be of use there," says Dr Demarais.

First Impressions: (R) 212 219 0923

"I'VE CHANGED MY MIND ABOUT GIVING TO CHARITY"

ALL YOUR CHARITIES CAN GET EXTRA

I've recently discovered a new way of giving to charity - new to me, anyway. It means all the causes you support can have extra money. It's the CharityCard.

First you decide how much you want to give to charity. You pay that money into your own CharityCard account. Then the tax man adds more to it.

This means you have what you've already put in, plus an extra 23% to give away! Now that's what I call a good idea!

YOUR PERSONAL CHOICE OF CHARITIES

You can use the CharityCard for making personal donations over the phone or by post. You'll receive a special Charity 'Chequebook' as well. And you can also arrange standing orders for regular gifts.

Who you give to, how much you give and when you do it are all entirely up to you. You can make donations to absolutely any charity you choose, big or small.

TIME TO CHANGE YOUR MIND?

Isn't it time you changed your mind about giving to charity? Call free now or use the coupon provided.

Clive Anderson
Clive Anderson

The CharityCard comes from the Charities Aid Foundation itself a charity established in 1921. Registered charity no. 240616. Website: www.charitycard.org. Follow RHB The Prince Philip Drive at Edinburgh LG 17.

"FIND OUT MORE. CALL FREE 0800 99 33 11. DO IT TODAY!"

Please send me more information about the CharityCard™

Mr/Ms/Ms ... Initials ...

Surname ...

Address ...

Postcode ... Tel No. ...

Please send this completed coupon to:
CharityCard, PO Box 1025,
Stratford Upon Avon CV37 9GH

CAP

WORLD'S FIRST STAR TREK™ COIN



Official legal tender. Star Trek coins
Under license from Paramount Pictures
Highly restricted issue

ORDER FORM

Yes, please send me one Star Trek Coin at its special issue price of only \$5. I will receive it post-free on 10 days' approval, during which I may return it at any time. My coin will be accompanied by an invoice, which I will pay only if I keep the coin.

Name ... PLEASE PRINT CLEARLY

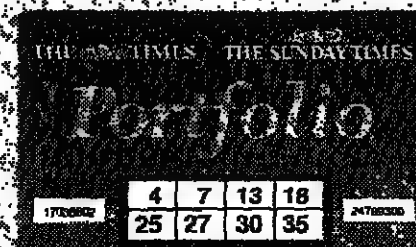
Address ...

Postcode ... Tel No. ...

Please send this completed coupon to:
Pobjoy Mint Ltd, FREEPOST 566 Sutton, Surrey SM1 2BR

Send to Pobjoy Mint Ltd FREEPOST 566 Sutton, Surrey SM1 2BR

PLAY FTSE ON TOP OF THE DINING ROOM TABLE.



Anyone can play New Portfolio. There are thousands of pounds to be won every day. Your Portfolio card is free in next Tuesday's Times.

<http://www.the-times.co.uk>

CHANGING TIMES

Richard Cork surveys the work of the Mexican revolutionary, in life as in art, David Alfaro Siqueiros

Look back on a lifetime of anger

One night in May 1940, David Alfaro Siqueiros, his wife, brother and two friends, burst into Leon Trotsky's house in Mexico City. Cornered in his bedroom, the exiled Russian was easy prey. But Siqueiros and his heavily armed associates bungled the assassination, firing through the closed bedroom door while Trotsky hid under the bed.

What had started out as a murder attempt ended in farce. Having failed to pin suspicion on his arch-rival Diego Rivera, Siqueiros found himself hunted by the police and, after Trotsky was killed by others in August, imprisoned. As a Stalinist hitman, he had been a disaster. But as a fiercely committed revolutionary muralist, he went on to become a hero in his own country. Public buildings across Mexico City are still emblazoned with his dynamic, belligerent wall-paintings, executed on the grandest scale imaginable.

How can such an artist ever be represented in an exhibition? The question hangs over the Whitechapel Art Gallery's survey of one tumultuous decade in Siqueiros's long career. Starting in 1930, when he was arrested and incarcerated in the Lecumberri Penitentiary, the survey brings together many of the most important easel paintings and graphic works he produced over the next ten years. But an exploration of his murals is inevitably confined to a video screened in the gallery, and it cannot hope to convey their sheer visceral impact.

Compared with their headlong fervour, the pictures assembled at the Whitechapel seem disappointingly subdued. Predominantly dark, the paintings suggest that Siqueiros had a puritanical mistrust of colour. His murals prove otherwise; but when at work away from the hospitals and palaces where his headiest ambitions were fulfilled, he sacrificed all that exuberance for a darker alternative.

Once I had adjusted to the gloom, though, Siqueiros's individuality began to emerge. In a 1934 self-portrait, he refuses to see himself as a static, contemplative character. Executed in a typically idiosyncratic combination of black crayon and tempera on a zinc support, it shows him with mouth parted and wild, protruding eyes. The white marks slashed across his forehead, nose and cheek look as aggressive as warpaint.

No wonder he was so often jailed. The pursuit of art alone, divorced from political struggle, would never have satisfied this instinctive activist. He gave up painting altogether in the late 1920s, devoting himself instead to militant union struggles. But after meeting Eisenstein in 1931, he turned

A disaster as a hitman, he became a hero as a muralist

back to art and held his first one-man show the following year.

The sombre mood of his pictures is understandable, given the time Siqueiros had spent in prison. Most of the figures he paints are alone, and hard to discern in the shadows encircling them. One seated woman is based on a 60-year-old peasant who offered to pose for her portrait. But Siqueiros made her gaunt, hooded face look younger, and she hugs herself on a hard, coffin-like box as if desperate for comfort.

Siqueiros's brushwork is the opposite of seductive. He heaps on the pigment until it forms a heavily corrugated surface, so solid that the images end up with a strong

sculptural presence. He often painted on burlap, and its thick, bristly texture adds to his work's ungratifying air. Art, for Siqueiros, had nothing to do with hedonism. He dedicated himself to the plight of the oppressed, and refused to indulge in facile optimism.

Prison subjects proliferate in the early 1930s, and the people they depict are anonymous embodiments of anguish. Two Indian women stand tense and motionless, their heads hidden by blue shawls. They seem to symbolise a permanent state of mourning. Although a cluster of women in another painting push back their head dresses while waiting outside a penitentiary, Siqueiros declines to give them any facial features.

Only when a claustrophobic prison cell is revealed, with torture in progress, do the figures take on a more specific identity. But the moustachioed man hanging by his thumbs from the ceiling is still generalised. He signifies the suffering of all Mexicans victimised by the suppression of the country's Communist Party. And the two sprucely uniformed guards staring up at him are no more particularised. One of them wags a finger at the dangling man, as if to admonish him for his screams.

Siqueiros himself seems to have been spared torture during his incarceration at Lecumberri. Ever resourceful, he used fragments of crates to carve a series of 13 small woodcuts. Subsequently printed on bright orange tissue paper, they are among the liveliest and most concise of all his works. Their mood, however, remains uncompromising. Single figures of prisoners, bound and helpless, are juxtaposed with ranks of identical, implacable guards. For all the printer's grumblings, though, some highlight more tender feelings. A faceless mother clasps her child in a passionate embrace, as if afraid that her offspring might be snatched away like so many other women's husbands and sons.

Soon afterwards, Siqueiros painted a much larger picture of a child alone. The boy's expression is stunned, and he slumps onto the pavement like a bewildered orphan with nowhere else to go. Siqueiros became preoccupied with the plight of all those Mexicans bereaved and impoverished by the perpetual internecine conflicts. One of his most monumental easel paintings shows a *Proletarian Mother*, hunched and squatting against bleak brick walls.

They hem her in, and the three infants surrounding the woman claw despairingly at her body. Paralysed by wretchedness, she makes no attempt to reassure them. The children seem to increase their mother's misery, reminding her how incapable she is of alleviating their distress.

Siqueiros became even harsher when he painted a *Proletarian Victim*. Full-breasted and sinewy, the grey-haired woman is built according to heroic proportions. But her limbs are trussed tightly with thick ropes, and blood seeping from



Siqueiros's association with the Spanish Civil War informed the powerful portrait *Down but not Defeated* (1939)

a gunshot wound in her head shows she has been executed. Painfully pressed in close-up against the rasping, hairy surface of the burlap, the corpse shows Siqueiros's eagerness to break out of the easel picture's confines.

His decision to paint it with pyroxylin, a commercial enamel initially used for the exteriors of aeroplanes, also demonstrates his willingness to experiment with new media. This technical innovation came to a head when he moved to New York in 1935. Establishing a major workshop where his students included Philip Guston and Jackson Pollock, he encouraged them to drip and pool their paint. The significance of this unlettered approach for the development of postwar American abstraction hardly needs stressing.

But Siqueiros himself stayed faithful to figurative art, and the paintings of the late 1930s benefited from a new bold-

ness. Ceramic fragments are used with oil and pyroxylin in *The End of the World*, a fiery and apocalyptic protest against the Luftwaffe's bombing of Toledo. Siqueiros became so involved with the Spanish Civil War that he gave up art for two years. Even so, he returned to painting with renewed power. *Down but not Defeated* is his pugnacious title for the cold, muscular figure who hits the ground in a wrenchingly foreshortened pose. Although the man has been defeated by Franco, his fists remain tightly bunched and his hair fizzes with nervous resilience.

Siqueiros's baleful 1939 self-portrait is mesmerising, centred on a bloodshot eye widened in foreboding. He looks older now, and manic enough to embark on the Trotsky escape a year later. But the anguish in his furrowed face is present, too, gazing with alarm at a world on the edge of annihilation.

Whitechapel Art Gallery (0171-522 7878) until Nov 2

LONDON GALLERY ROUND-UP

THE installation by the Canadian artist Doug Brown in and around empty classrooms over a disused swimming pool in a founding hospital is gently confusing. Brown shows his well-finished, smoothly sanded sculptural pieces, plays recorded sounds of children playing on a beach and has even stretched a painted tarpaulin across an empty blackboard. But it is difficult to know where the independent autonomous art work stops and the installation starts, and the metaphor becomes overstretched.

Thomas Coram Foundation, 40 Brunswick Square, WC1 (0171-378 3424) until Oct 1

DUNCAN CARGILL has chosen to show a series of straightforward formal paintings by Peter Davis to launch his new gallery. Thin fine stripes repeated methodically on a deep aluminium base build a level of pressure across

each painting, using a now very familiar language—dark blue, light blue or pink and apricot. The colour starts to look as if it has been drawn from too obvious a range of permutations, so these relatively small-surfaced paintings probably work better on their own than in a group.

Duncan Cargill Gallery, 22 Warren Street London W1 (0171-388 3603) until Oct 25

SACHA CRADDOCK

Venus at the double

THE world's attention was directed elsewhere in Kensington on Friday, which may explain the poor attendance for the UK premiere of one of Hans Werner Henze's most accessible works. *Venus and Adonis*, described by the composer as "an opera in one act for singers and dancers", was received rapturously when it was first given by the Bavarian State Opera in January, and it was easy to see why.

Henze's librettist, Hans-Ulrich Treichel, has come up with a complex dramatic structure that depends on a staging to do it full justice. The three principal characters—Venus, Adonis and Mars—are dancing roles, doubled by a Prima Donna, Clemente (an opera singer) and the Hero-Player, who are rehearsing a *Venus and Adonis* opera, paralleling the action at every turn. There are also six "madrigalists" whose choral commentaries punctuate the action, and three more dancers playing a stallion, a mare

BBC PROMS

Gabriel Consort/BBCSO
Admission: £10-30
Admission: £10-30

and the wild boar that finally kills Adonis.

In this concert performance we were denied the dancers and thus the entire double-frame of the action. In musical terms, however, the evening was a triumph. Henze deploys the orchestra skilfully, dividing it into three ensembles, each associated with a principal. Climactic outbursts are generally reserved for the series of seven instrumental boleros, and Markus Stenz was careful to subordinate his BBC Symphony Orchestra forces to the demands of the vocal lines. The idiom has a neo-Romantic, Mediterranean warmth, making the final threnody, with alto saxophone and a quartet of horns, unbearably moving.

Evelyn Herlitzkus, who has the incisiveness of a young Felicity Palmer, was outstanding as the Prima Donna, Christopher Ventris a lyrical Clemente, and Ekkehard Wlaschiha, best known in London for his menacing Alberich in the Covent Garden *Ring*, brought some of the gruffness of that role to the Hero-Player. Given the madrigalian element of Henze's work, and the inspiration of Monteverdi in particular, it was fitting to devote the first half to madrigals from that composer's Eighth Book. Their contrasting characters were vividly realised by Paul McCreech's Gabrieli Consort and Players.

BARRY MILLINGTON

Seurat

AND THE BATHERS

2 July - 28 September 1997

Admission: £6
Concessions: £4

Timed ticket entry

Monday to Saturday

10am-6pm

Sunday 12noon-6pm

Wednesday until 8pm

Advance booking:

First Call 0171-420 0000

Gallery information:

0171-747 2885

Sponsored by

PEARSON

THE NATIONAL GALLERY

Trafalgar Square, London WC2



Last few weeks

EN

New Production

September 15/17/24/26/29

October 3/8/10/15/17 at 8.00pm

Tickets from £5

Box Office

0171 632 8300

The Flying Dutchman

Wagner



The Royal Ballet

at the Labatt's Apollo, Hammersmith

Romeo and Juliet

24 25 26 29 30 Sept - 1 Oct at 7.30pm

27 September 4 October at 4pm & 7pm



The Labatt's Apollo, Hammersmith

Box Office 0171-26 01 82

The Royal Ballet Box Office 0171-26 01 82

Ticketmaster 0171-437 4000



LAST 5 WEEKS - MUST END 11 OCTOBER

"THE PLAY OF THE DECADE"

"Bill Nighy & Stella Gonet are superb"

SKYLIGHT

NI

"David Hare's bruising masterpiece"

"Brilliantly directed by Richard Eyre"

BEST PLAY 1996

"AN INTELLECTUALLY & EMOTIONALLY BLISTERING CONTEST. DON'T MISS IT"

BOX OFFICE 0171 836 9387

Vaudeville Theatre

THE STRAND, LONDON WC2

Trudging towards a new dawn

Reassuringly real, the TUC still has a future, says John Lloyd

Launched yesterday without celebrity, the TUC conference remains what it has been for decades: the annual expression of a movement of substance.

If, as last week appears to have shown, image and symbolism are to play as large a part in national political life as does reality, then the TUC is clearly out of step. It can change — has changed, is changing — but cannot reinvent itself. It remains too rooted in the day-by-day, in the detail and the felt experience — what people must face when they turn away from the highs and the lows manufactured by the media.

Yet this could be a plus. There could be a place in public life for an institution which refuses to submit to the law that only hyper-visibility confers meaning; that suffering requires the ministrations of a Princess, for example. The TUC could become the symbol of a body which refuses to be treated merely as a symbol; the image of a modernised estate of the real which is interested in more than image.

This is one way forward for the TUC. There are three others.

The partnership which is the theme of this week's conference can yield fruit for the unions and for the country. The TUC has, since the election, rapidly deepened a dialogue with the Confederation of British Industry which, before May 1, was largely confined to health and safety at work. They agree about much on Europe and the economy; they have opened a debate on how flexibility should be defined and operated.

The contentious area between them is union recognition. Labour has pledged to legislate for a statutory recognition of unions where membership exceeds 50 per cent of a given workforce. It was a vague manifesto commitment and is now being thrashed through between the industry and union representatives with no expectation of agreement, but some expectation of reaching greater clarity.

The Prime Minister has told John Monks, the TUC General Secretary, to come back to him with the nearest he can get to a consensus on recognition: on that basis a White Paper will be issued. This will be a real test of partnership for industry and the unions. The latter have had to swallow much these past two decades, and have digested much of that; now, companies are challenged to produce an environment more comfortable in a real — not a symbolic — sense for their workers. The unions say they want to co-operate in ensuring that changes do not threaten productivity or profitability: it would seem a good time to test their intentions.

Secondly, the CBI and the TUC find most harmony on the single European currency — although the unions are committed to enter in the first wave, while the employers are more cautious. Both strongly agree that the level of sterling is damaging to jobs and must

be brought down. Entry into EMU, says the TUC, would accomplish much of that.

The larger companies which are the keenest to see a single currency are also generally those which recognise unions, pay above what is likely to be the minimum wage and have introduced works councils — that is, they have little difficulty with large parts of social legislation. Smaller companies do: here the TUC is attempting to extend the hand of partnership as well, both to confirm the unions' new stance and to open up possibilities for recruitment.

Thirdly, unions everywhere have taken heart — perhaps too much heart — from the victory which the US Teamsters' union achieved at United Parcel Services (UPS). A two-week strike saw the union win higher pay, particularly for part-time workers, the conversion of 10,000 part-time jobs into full-time posts and the retention of a union-run pension scheme.

Robert Reich, the former US Labour Secretary, sees in the deal a sign that unions could again become the representatives of an excluded workforce, the losers from a globalisation process which immensely privileges professionals but which penalises the fetchers, diggers and sweepers, servers and carriers. Many of these have not looked to unions, traditionally based around the once vast agglomerations of industrial workers or professions such as teaching, for protection. Now, says Reich, UPS points the way to a series of similar struggles which could capture public sympathy.

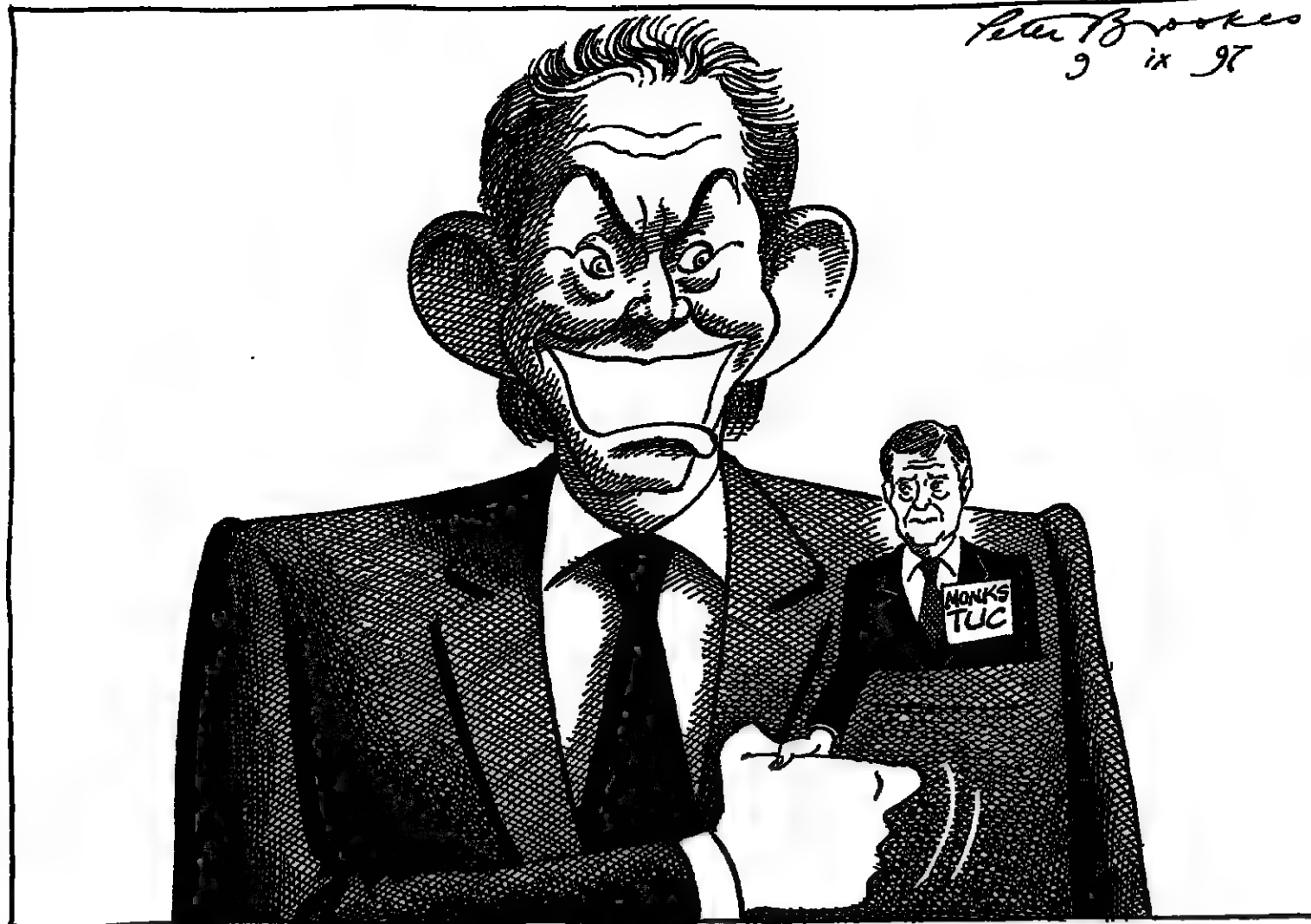
Unions have tried in various ways to organise the working excluded, with limited success. But they are trying new ways — the creation of an "organising academy" will be endorsed this week, where fiery spirits will be taught to channel their idealism into recruitment campaigns.

Inevitably, the unions will be drawn into making the fights they pick with employers accord more with the themes of the popular media. They have tried, in this congress, by publicising the names of a handful of large "bad employers" who keep out unions and offer low pay. It is a sign of a new kind of public relations, as well as an abandonment of remnants of a general anti-capitalist case.

Unions have roles, real and not symbolic, at the top and bottom of the social order. The TUC is well led, the union general secretaries constrained to be realistic, the Prime Minister and Government non-communally friendly. If the unions do not succeed now, then the underlying forces in the economy which have been responsible for depleting their ranks will be seen to dominate over the political and the voluntary.

And then, they really will need a celebrity. But by then it will be too late.

The author is associate editor of the New Statesman



'PARTNERSHIP FOR PROGRESS' (CONFERENCE SLOGAN)

Bravely said, brother

Earl Spencer may not be a diplomat, but he spoke straight from the heart

The trouble is that I suddenly don't want to be part of journalism any more. Ruin and unemployment loom. It is my own fault, I suppose, for consuming too many media, but how else is a provincial to keep up? Now, though, the weight of it has toppled over and crushed the spirit.

For if Diana, Princess of Wales, was a candle in the wind, we media are the wind-machine. Our racket smothered the central simplicity of what happened. We are saccharine, self-regarding, neurotic and competitive; we waver between sentimentality, misplaced outbreaks of cleverness and dreadful plonking comments about The Culture and The People.

An agony aunt turns up in a tabloid castigating the idea of the Princess walking behind the coffin: once they have done so — with a dignity they will be glad of all their lives — the same writer pops up in a broadsheet to condemn tabloids which tell the Royal Family what to do. Another, who sneered incessantly at Diana in life, justifies a sugary vote-face by prying on about the nature of myth. The vaunted mood of national unity is marred by class hostility as the pop papers willfully misunderstand the usefulness to "toffs" of a dark suit and a stiff upper lip, while the broadsheets wonder superciliously why the common people leave the Cellophane on their bouquets. (Easy. Cellophane and ribbons mean "look, I didn't nick these from the park. I paid good money for them, to prove I care.")

Then the political writers break cover, with a graceless rant from an archetypal Tory boy in the *Sunday Telegraph* accusing Labour spin-doctors of somehow stealing Diana. Print sneers at television while watching every frame, television steals newspaper angles while sneering back. Talk Radio asks listeners to nominate an actress to play "Di" in the biopic. Only Radio 4, an oasis of phlegm, decides that what the national psyche requires is a repeat of *The Winslow Boy* and Penelope Keith reading *Winnie the Pooh*.

All other news is drowned by the roaring of the wind-machine: even yesterday, plucky little souls attempting to interest us in Scottish devolution struggled like mountaineers trying to punch a pug tent in a hurricane. Only the irrepressible Terry Wogan struck a bearable note on Radio 2. "Ah now, I'm like the rest

of you, I want to keep on moaning but we mustn't, must we?"

I hoped not to be part of this. The weekend mostly passed in what felt like a reasonably appropriate contemplative quiet, talking with my children, sewing and sorting and marking things for the new school term. Life far from cities and cathedrals was normal, if quiet and tinged with the universal sadness. The queue stretched a little way outside Saxonmound Market Hall to sign the book of condolence, everybody shut their shops and friends talked quietly about the senseless sadness of

brothers and to me Lord Spencer sounded just right. Analysts may pretend that his words were political or iconoclastic: instinct accepts them as brotherly and brave.

What did he speak, but the plain truth? It is true that Diana's qualities did not depend on royal title alone. Cynics predicted that the fascination with her would diminish when she lost a part of that title, but it did not. She shone even brighter alone, more fascinating to worshippers and more comforting to those whose sadness she tried to alleviate. Why should her brother not say so? It is a fact: strange, but true.

And he did not, after all, gloss over other facts, such as her emotional vulnerability and her eating disorder. Stripped bare by grief, rejecting cliché and platitudes, he spoke of his sister with the frankness which is a brother's privilege. We should be grateful to him. After a week of mawkish illusion in which every one of us constructed our own phantom Diana, Lord Spencer spoke of the real one. He affirmed the reality of the girl who kept her small brother amused on the long, gloomy train journeys between estranged parents, of the sister with a wicked laugh, of the chronically (perhaps sometimes annoyingly) insecure woman who yearned for love. No girl is a heroine to her brother, but there is great security in the fond, exasperated kinship of somebody who harbours no romantic ideas about you.

Nor was it disrespectful to promise his nephews that the "blood family" of their mother would always be with them as a counterweight to royal life. The boys are Spencers, too. Their uncle spoke for half their lineage and half their temperament. As he did so there was a fleeting shadow of old Earl Spencer, who had his failings but whose cheerful disregard for strict dignity once charmed onlookers on Diana's engagement day. Remembrance of him, beaming at the Palace gates with his battered camera to take his own snap? Why is it irrelevant that with Diana dead, her brother should

Libby Purves

pledge himself to encourage her boys in her warm, instinctive style?

Every child has a right to its emotional inheritance from two families. The earl explicitly acknowledged their Windsor heritage of duty and tradition, but firmly laid claim to his own side. His sister wanted them to have wide experience of people, to talk informally, to trust their feelings and let their souls "sing openly". It is their duty: which of us — however much we like them — wants our children brought up entirely in our in-laws' ways and values?

In the same way, the earl intervened to take Diana's body to safety on the lake island, defying those who wanted constant public access to her grave. That too was a brotherly act: the alternative posed horrible risks. The parallel, *pace* Simon Jenkins, is not with Churchill's grave but with that of Sylvia Plath, which to this day is still regularly claimed and ideologically defaced by those who think they reverence her, but never knew her and care nothing for her living children.

All week we have been told that Britain is sloughing off the carapace of old formalities for an attitude more respectful of individuals, less like an army and more like a family (heck, even the army has just promised to be more sensitive to recruits). It is a very British irony that a belted earl, who heads a family in archaic precedence over his elder sisters, should be the figurehead of this change. But on Saturday, it seemed to me, the young Lord Spencer stood precisely where the nation stands: between tradition and modernity, the idea of "great families" and the acknowledgement of plain family feeling.

He is not a diplomat, but he is her brother and he did a brother's duty. There is no need to look for a spark of hostility, still less to fan it with our wind-machines. The Prince of Wales is a just and gentle man. He will respect the earl's claim. And if any royal courtiers dispute it, they have only to remember how the applause filled the parks and the streets and spread, in a shocking, liberating moment, right into the gloomy heart of the abbey. It was not for the gentle hagiography of Elton John that the congregation inside the building broke protocol and silence. It was for the authentic, irrefutable, unsentimental claims of a brother, and of blood.

Voting, yes yes — but to what?

The referendum is premature, says

Peter Riddell

The "devolution adventure". It was a telling phrase, especially coming from someone as fastidious as Donald Dewar, the Scottish Secretary. He was introducing Tony Blair at his first public political meeting after his almost apolitical week as chief mourner for the nation.

During an hour's question-and-answer, it was almost as if the extraordinary events of the previous eight days had not occurred, or rather, had happened without affecting the normal terms of political debate. There was Mr Blair, talking in his shirtsleeves in the middle of a school gym in Edinburgh, answering questions on student fees, market testing, terrorism and community councils. Back to normal — perhaps.

But for all Mr Blair's Scottish connections and education at Fettes, there was also the sense of a very English Prime Minister coming north of the border to engage in what has become almost a private debate. The tone of some of the questions was wary and one or two were hostile. Because of his easy self-confidence, he appears an outsider, the type of smart Londoner whom Scots have mistrusted for generations.

Mr Blair talks about the issue differently, presenting devolution as one aspect of the modernisation of Britain (a phrase now fashionable in the post-Diana mood) rather than the overwhelming, almost obsessive priority it is for much of the Scottish political class.

Yesterday he was like an enlightened headmaster urging a bright pupil to take responsibility for his actions. It is up to the Scots what they make of their new powers. They have "nothing to be frightened of" and, in a strange echo of Franklin Roosevelt, he said "there is nothing to be afraid of apart from fear itself". Like Mr Dewar's use of the word "adventure", it is a curious way to talk about such a decision.

Thursday's vote is unsatisfactory in many ways. This is not really because of the interrupted, truncated campaign. The Scots have had plenty of time to consider whether they want a parliament and all the signs are that the answer will be yes, probably by a margin of more than two to one, to judge by recent polls. The margin may be much narrower on the second question of whether the parliament should have tax-varying powers. But here, also, it is a strange debate, since what is being proposed is more modest and limited than the powers of any American state and of most large cities. As Mr Blair hinted, the greater doubts about tax powers signify a lack of self-confidence. It is as if the Scots are worried about taking the prize that so many of them have wanted for so long.

But the referendum is flawed because it is being held at the wrong time, on the wrong issues. It was devised by Mr Blair 15 months ago and forced on a reluctant Scottish Labour Party as a means of showing the scale of public support for devolution, so as to minimise time-wasting parliamentary opposition, particularly in the Lords, to the substantive legislation. But May 1 removed the need for such a pre-legislative referendum. The Tory rout and wipeout in Scotland undermined the opponents of devolution and ensured that any legislation should have a relatively smooth parliamentary passage.

But not only is Thursday's vote now politically unnecessary, it is also premature. The Government's White Paper on devolution was a skilful and elegant exercise in compromise but several key questions are unresolved — notably over the central government grant for public spending and the number of Westminster MPs, where in both cases Scotland is more generously treated than England. The Scots are not yet really being faced with decisions about their future relations with the rest of the United Kingdom. This is because the devolution proposals were devised by Scots, for Scots, with almost no English input until Mr Blair became Labour leader. Inevitably, some of these broader issues of finance and representation will be refined when the substantive legislation goes through the Commons and Lords this winter.

There has been talk of an English backlash against Scotland being given an overprivileged position. But this is much exaggerated. The last MORI poll for *The Times* suggested that a majority of the English, most of all in London, hold the reasonable belief that the Scots should have devolution if they want it. Britain has never had a wholly symmetrical constitution. Scotland has a national identity distinct from England.

But the current proposals will work only if the package is balanced for the whole UK and does not retain the special advantages that Scotland now enjoys. The right time to assess that will be after the legislation has emerged in a final form next summer. This is when a referendum should be held. Thursday's vote should not be the final word. It is a stage, albeit an important one, in Mr Dewar's "adventure" — a chance to show whether the Scots are any longer afraid of themselves.

Anatole Kaletsky is a lawyer

Satanic version

FAIRYTALE? Or Greek tragedy? Instead, for Salman Rushdie the life and death of Diana, Princess of Wales, is straight from the stomach-churning pages of J.G. Ballard's *Crash*.

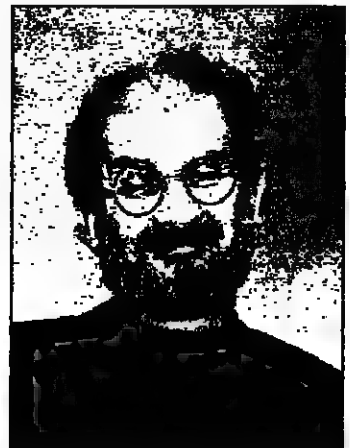
Rushdie draws a shocking analogy in the latest edition of *The New Yorker* to argue that Diana died in a "sublimated sexual assault". This, he says, parallels the dark themes in Ballard's book and in David Cronenberg's film, in which the perverted eroticism of car crashes echoes the twisted nihilism of a society in decline.

"In Diana's fatal crash," says Rushdie, "the Camera (as both Reporter and Lover) is joined by the Automobile and the Star, and the cocktail of death and desire becomes even more powerful than the one in Ballard's book."

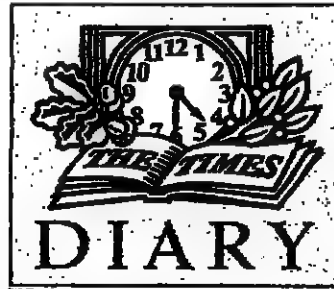
"The object of desire is repeatedly subjected to the unwelcome attentions of a persistent suitor (the Camera) until the dashing, glamorous knight (riding in his Automobile) sweeps her away. The Camera, with its unavoidably phallic long-lensed snout, gives pursuit. And the story reaches its tragic climax, for the automobile is driven not by a hero but by a

clumsy drunk. The object of desire, in the moment of her death, sees the phallic lenses advancing upon her, snapping. She died in a sublimated sexual assault."

● The letters of condolence sifting Kensington Palace are as nothing compared with those awaiting Prince William, 15, on his return to Eton next week. It is estimated that more than half the 1,200 boys in the school, many spurred on by



Bad taste day: Rushdie



their mothers, have written sympathetic letters to the Prince. Happily, the majority will not be expecting replies. "It is just a mark of solidarity," said one boy. "We all began our letters by telling him on no account to acknowledge them."

When I'm 71

IT is the end of a long and winding road. Sir George Martin, the Beatles' producer, is to retire. Saturday afternoon's hasty re-recording of Elton John's *Candle in the Wind* marks the end of his magisterial rule.

The 71-year-old's decision was helped along by his growing deafness. "It doesn't matter now because I'm an old man and I don't want to do any more music, but it's annoying socially," he reflects. "If I

was Jean Paul Gaudier I would probably wear gold-encrusted hearing aids and make a feature of it. But I'm not."

Words worth

IF the word "grief" sums up the past week, then which word captures the whole century? The question is to be posed in a national competition by Collins dictionaries. And their suggestion? "Bikini".

Other words being tossed into the debate by lexicologists include computer, silicon chip, convenience food, psychedelic, A-bomb and even AIDS, confirming suspicions that this has been a rather gloomy century.

"We have a large database which we hope to exploit to pinpoint the year a word became common currency," says Guy Pringle of Collins. "We want to see how language evolved." In November the public will be invited to vote for a word from a list of 100 that have entered the dictionary since 1897 — one for each year. First suggestion: "orgasm" (discovered 1960).

Dear deer

DIANA'S death has not dampened sporting spirits at Balmoral, where

the Queen will receive a stalking party. Guests, expected later this week, will stay red deer on the estate described by Queen Victoria as "this dear paradise".

Many royals have been blooded there, including Prince William last year. Chief competitor will be Prince Philip, the firm's most tireless killer. During the past 30 years it is estimated that he has shot one tiger, two crocodiles, 60 wild boar, innumerable stags, rabbits and ducks and 30,000 pheasants.

● Good news. My predecessor suggested that *Harrods* staff would not be paid for taking a day off to commemorate the late Princess. I am now assured that toilers there will be remunerated. Tip-top.

Poetic soul

EVEN the Saudi Ambassador to London has written a tribute in verse to the late Princess, despite being bogged down in negotiations with HMG over the two British nurses who are on trial for murder in his homeland. His Excellency Dr Ghazi A. Algasabli, an accomplished poet, has sent *The Tale of the Butterfly* for my perusal. Some might find his poem of five stanzas — one reprinted below — reminiscent of a Keatsian ode. She was an impulsive butterfly



Foul-mouthed: Moore

who shunned the sky (plunged into flames) and exploded — in a carnival of lights (leaving behind) endless, friendless souls.

● Starring in the low-rent military movie, *GI Jane*, has done little to enhance the vocabulary of the actress Demi Moore. So foul-mouthed has she become that the usually robust sensitivities of her husband, the actor Bruce Willis, have been strained. "Bruce continues to bring it up," she says. "Even my driver noticed how many curse words I use per phone call."

P.H.S

OBITUARIES

MOBUTU SESE SEKO

Mobutu Sese Seko, President of Zaïre (formerly the Congo), 1965-97, died of cancer in exile in Morocco on September 7 aged 66. He was born at Lisala in the upper regions of the Congo on October 14, 1930.

In May 1963, Joseph Mobutu, then holding the rank of major-general, walked into a camp of mutinous policemen on the outskirts of Leopoldville (now Kinshasa) and curtly ordered them to put down their guns. Weekly, they obeyed. Mobutu's troops then moved in, stripped the policemen of their underpants and paraded them to the ridicule of a delighted crowd. The incident encapsulated the blend of courage, equity and showmanship that would enable Mobutu to become master of one of Africa's largest, richest and most ungovernable countries, and to remain in power there for 32 years.

Until he fled the country earlier this year, surrendering power almost without a struggle to the rebel forces of Laurent Kabila, Mobutu was Africa's longest-serving dictator. For much of his ruinous reign, even as he suffered the privations and chaos brought about by his mismanagement of the country, the majority of his countrymen retained a wary respect for his ability to humiliate his enemies, his arrogant display of sheer power, and the immense wealth he appropriated for himself.

Mobutu had undoubted political acumen. It enabled him to neutralise his rivals and to win the respect, if not the love, of fellow African leaders. It also won him the backing of powerful friends among Western political leaders, who regarded him as a useful bulwark against communism and therefore turned a blind eye to his personal excesses, his administrative ineptness and his culpability for human rights abuses — at least until the Cold War ended.

Perhaps his greatest achievement was simply to maintain for as long as he did, in post-colonial Africa, the fragile unity of a state made up of more than 200 ill-matched tribal groupings living within (and across) the borders of a one million square mile area around the Congo River basin.

Joseph Desiré Mobutu was the son of a Roman Catholic mission cook and was educated at various local Catholic schools in what was then the Belgian Congo. In 1950, when he was 20, he was expelled from school for throwing ink at his teacher, and conscripted into the Army as a punishment. He was then a slight, bespectacled, unmilitary-looking youth, and his seven years in the Congolese Army were spent as a clerk.

He also dabbled in journalism, and when his term of military service came to an end he worked as a journalist in Leopoldville. He did so with such success that he was made editor of the weekly *Actualités Africaines* and was soon afterwards sent to Brussels for further studies.

It was during this period that Mobutu became involved in politics. He joined Patrice Lumumba's Mouvement National Congolais, and his zeal and hard work were rewarded when Lumumba became Prime Minister of an independent Congo in July 1960. Mobutu was appointed chief of staff to the new commander of the Congolese Army, General Lumumba.

Mobutu took this opportunity to build up a personal following in the armed forces. When President Kasavubu attempted to dismiss Lumumba as Prime Minister, Lumumba resisted, demanding in turn the removal of parliament from Kasavubu. Mobutu stepped in, resolving the deadlock by announcing his intention to suspend all political institutions. He proceeded to rule the country with the assistance of a group of young associates, mostly university graduates, known as the Binza Boys.

attempting to join up with his own supporters in Stanleyville (now Kisangani).

The next serious threat to Mobutu's position came from Moïse Tshombe and his attempts to make the mineral-rich province of Katanga into a separate state, an attempt which was foiled more perhaps by the intervention of a United Nations force of 10,000 men than by the efficiency of Mobutu's own resources. In an attempt to unify the country, Tshombe was appointed Prime Minister in 1964.

But the conflict between President and Prime Minister was a repeat of the 1960 conflict, with President Kasavubu attempting to dismiss Tshombe as Prime Minister and the army, led by Mobutu, intervening once again. Mobutu again took power as president of a military high command, for what he promised would be a trial period of five years.

His position was further secured in 1966 by the arrest and public hanging before a 300,000-strong crowd of four of his political opponents. The executions were greeted with worldwide revulsion, but to no effect.

This was not the end of internal rivalries and tribal revolts, nor of punitive measures in a similar vein. But Mobutu's position was now sufficiently secure for him to turn his attention to some of the formidable economic and social problems facing his country.

He nationalised the powerful Union Minière, but he also encouraged private investment from the United States and Western Europe for the development of Congo's huge natural resources. He invited Israel to train his personal military force in commando techniques.

At the same time he evolved the distinctive political philosophy and style which were designed to eradicate all memories of the Congo's colonial past, and to instil a sense of national pride. His



catchphrase was "a return to African authenticity".

Having departed from Western democratic traditions by getting himself elected President by ten million votes to 157, and by declaring his own party, the Mouvement Populaire de la Révolution, to be, in perpetuity, the only legitimate political organisation, he renamed the country Zaïre and abolished all the Western place names. He took for himself the traditional names Sese Seko Kuku Ngbendu wa za Banga, officially translated as "the all-

powerful warrior who by endurance and determination will go from conquest to conquest, leaving fire in his wake".

He now set about improving his relations with African and Arab states. He was elected chairman of the Organisation of African Unity in 1967 and in the following year he was a generous and lavish host to the organisation in his renamed capital of Kinshasa.

He continued to exercise absolute power as President and "Great Helmsman" of the republic of Zaïre, and between 1970 and 1977 dealt ruthlessly with a number of plots to overthrow him.

In March 1977 the remnants of Tshombe's former army, who had no great faith in Mobutu's promises of clemency, crossed the border between Angola and Zaïre in the south-eastern part of Shaba. They were supported by Angola and its Soviet-bloc allies. Mobutu made an appeal for outside help when his troops failed to distinguish themselves, and he got an immediate response from Morocco, which offered troops, and from the French, who airlifted the Moroccans in. By May the first Shaba war was over.

The crisis affected a number of high political and service figures and, a year later, the military establishment was purged following another plot. The purging process was also set in motion in Shaba. Disaffection towards the Kinshasa regime did not

lessen, and this brought about the second Shaba war. In May 1978 several thousand troops from Angola crossed the Zaire border and entered Shaba. There followed direct French military intervention and Belgium organised an airlift which was said to be humanitarian in purpose. In June a pan-African peacekeeping formation was sent, and countries friendly to Zaïre dispatched military instructors to start, once more, the task of making Mobutu's armed forces a more credible body of men.

By the early 1980s the combination of internal divisions and corrupt, inefficient and often cruel administration had brought Zaïre close to economic chaos. Nor was the situation helped when, in 1981, Mobutu ended the longstanding relationship between De Beers and Zaïre, then the world's biggest producer of industrial diamonds.

As elsewhere in such conditions of near chaos, the IMF and the World Bank offered help, conditional on reforms and prudent management which Mobutu's Government was at first unable or unwilling to deliver. It was estimated that by 1982 Zaïre owed \$946 million in unpaid interest charges on IMF loans.

By 1983, however, Mobutu seemed to have seen the writing on the wall. The relationship with De Beers was restored. Frictions which had terminated or harmed relations with Belgium, the US

and Israel were overcome, and efforts were made to meet international financial conditions by reducing public expenditure, increasing exports of coffee, copper and cobalt, stabilising the currency and liberalising trade.

Aided by these improvements and by sentences of 15 years' imprisonment for 38 men accused of trying to form a political opposition, Mobutu was in 1984 re-elected President for a third seven-year term with only fractionally less than 100 percent of the votes cast.

Mobutu subsequently attempted to play a peacemaking role in Angola and met President de Klerk of South Africa and President Bush. But as the demand for an end to one-party rule swept Africa in the wake of the collapse of communism in Eastern Europe, he began to lose his iron grip on power in Zaïre.

With the country's economy in a shambles, the currency in free fall, the administrative and industrial infrastructure destroyed, the army mutinous and violence rife in the capital, Mobutu was forced, in April 1990, to accept a multiparty system.

There were few real signs of democracy, however, and no obvious curbs on his presidential power. A conference established in August 1991 to draft a new constitution was subsequently suspended many times. A dissident political leader emerged in Etienne Tshisekedi, who at first spurned Mobutu's offer to become Prime Minister and, having later been appointed to the post by the national conference, refused Mobutu's demands that he step down.

Thus did the power plays of 30 years' earlier repeat themselves. As the so-called "transitional period" showed no sign of coming to an end, dissent and opposition continued to grow; there was rioting, with Government forces as likely to be found taking part as engaged in restoring order. There was an army mutiny in September 1991, and in January 1993, when Mobutu paid his troops with new currency notes which merchants refused to accept, soldiers went on a murderous rampage in the capital. Foreigners left the country in haste.

The end for Mobutu's destructive regime came finally as a consequence of ethnic conflicts to the east of his country. Violence erupted between Hutu and Tutsi inhabitants of the region after the Hutu Presidents of Rwanda and Burundi died together in a plane shot down over Rwanda in April 1994, sparking panic among Hutus at a potential Tutsi takeover in the area. Slaughter followed.

Later in the year, the violence split over into eastern Zaïre, where thousands of Rwandan Hutu refugees sought shelter from the Tutsi-led Rwandan Patriotic Front. Some of those refugees had themselves been responsible, earlier in the year, for one of the most savage genocidal massacres ever recorded.

Rather than separating them from the legitimate victims of the conflict, Mobutu allowed them to gain control of the refugee camps and divert into weapons purchases some of the funds raised by a massive international humanitarian aid effort.

By 1995 the Hutus were using the camps as a base for raids into western Rwanda, and for attacks on the Zaïrean Tutsi population. The Tutsis in turn attacked the camps, and some 800,000 refugees fled back to Rwanda. Other Hutus moved further into Zaïre. As they moved westwards, scarcely impeded by Government troops, the Tutsi pursuers, with Rwandan and Ugandan support, formed the core of a coalition of rebel groups long opposed to Mobutu.

In October 1996, the Alliance of Democratic Forces for the Liberation of Congo-Zaire, now under the direction of Laurent-Désiré Kabila, leader of the People's Revolutionary Party, launched their offensive in earnest. In August of that year Mobutu had undergone surgery in Switzerland for prostate cancer; he was to remain in Europe until December, and he returned there for further treatment last February. In his absence, his power quickly crumbled.

Kabila's forces were more than a match for Mobutu's ill-equipped and undisciplined troops, and by mid-March of this year, when Mobutu returned to Zaïre for the last time, the rebels controlled a quarter of the country, including its third largest city, Kinshasa. By early April, they had taken the second largest city, the mining centre Lubumbashi in the southeast of the country.

President Mandela of South Africa attempted to bring about a face-saving settlement, but Kabila soon withdrew from the talks and on May 15 gave Mobutu five days to surrender power or be deposed by force. On May 16 this year Mobutu fled Kinshasa for Gbadolite, his jungle palace. The next day the capital fell to Kabila's troops. On May 23 Mobutu and his family arrived in Morocco after being refused asylum in Togo and in France. Kabila has since renamed the country the Democratic Republic of Congo.

During his 32 years of despotic rule, as Zaïre's economy collapsed and the country's per capita income fell by 60 per cent, Mobutu amassed great wealth, and was reported to own chateaux in Belgium, mansions in France and Switzerland, and a castle in Spain. His palace in his home village in northern Zaïre was a Versailles-styled extravaganza with fountains and ornamental gardens. He also had a luxury yacht, a fleet of aircraft and more than 50 limousines. His personal fortune was estimated at one time to be in the region of \$8 billion and equivalent to Zaïre's national debt.

He survived by his second wife and more than a dozen children.

P. H. NEWBY

P. H. Newby, CBE, novelist and BBC executive, died on September 6 aged 79. He was born on June 25, 1918.

AN ENIGMATIC, self-effacing personality, who was nevertheless the first winner of the Booker Prize for Fiction, Howard Newby had a second life as one of the more civilised BBC apparatchiks of his day. Although he never became Director-General, he did rise to be managing director of BBC Radio, and was one of the formative influences on the reorganisation of the BBC's wireless output both in the 1950s and in the 1970s.

The last Controller of the Third Programme and the first of the new Radio 3, he caused some disappointment to his admirers when he publicly endorsed and supported the proposals contained in the 1969 document *Broadcasting in the Seventies*. But he was quite unrepentant — believing that by siding with the modernisers he had at least managed to contain their more dangerous excesses. In any event, he got his reward when — after a total of 15 years of running the most serious of the BBC's radio stations — he was appointed, first, director of programmes and then managing director of BBC Radio.

Yet he was not cast by nature for a high executive role in the corporation. With his diffident disposition, he tended to shrink into the wall if he had the misfortune to encounter other people in the corridors of Broadcasting House — and his introverted style was in marked contrast to that of his immediate suc-

cessor, Aubrey Singer, who deliberately behaved rather like a Roman emperor as he moved around his domain. This was not the product of any delusion of grandeur on Singer's part: after the quiet, unassuming reign of his predecessor, he realised that the first thing he had to do was to restore confidence to those who had come to accept that they were the poor relations of television.

Newby was probably the last senior BBC executive to have absolutely no television experience (even his successor as Controller of Radio 3, Stephen Hearst, was a former head of BBC TV arts features). But then he belonged to another world — a world in which it was possible for writers and poets to flourish under the protective shelter of the BBC. Newby himself had been brought to the notice of the corporation's recruiters by Geoffrey Grigson, who had read one of his early novels and recommended him to the then illustrious Talks Department, where he became the short story expert.

But when Newby joined the corporation in 1949 — very much as the up-and-coming comic novelist — he can hardly have foreseen that it would be nearly 30 years before he left, with his writer's talent largely, alas, extinguished. Only one of his novels, *Feelings Have Changed* (1981), referred to his BBC experience, and that was written at the start of his retirement.

Percy Howard Newby came from no grand background. Born in Crowborough, Sussex, he grew up in the Midlands, being educated at Har-



which were written in his retirement, and the Booker prizewinner for 1969, *Something to Answer For*, was far from his best. In those early days the Booker did not have quite the status it has today, and Newby even had to pay tax on his £5,000 award (though a successful test case brought by his BBC colleague Andrew Boyle, who had won the Whitbread Prize for biography, later enabled him to claim it back).

As a novelist, Newby had the misfortune never quite to fulfil his early promise. In the 1950s the American critic Anthony West had spoken of him as "the only English writer with anything approaching genius to be produced by his generation so far", and on the basis of *Agents and Witnesses* (1947), *The Retreat* (1953) and *The Picnic at Sakharov* (1955), that did not seem an absurd judgment. But Newby lacked the staying power of, say, Kingsley Amis, whose *Lucky Jim* appeared in 1954.

Newby lost his original and distinctive tone of voice — amused dismay — and substituted a rather self-conscious Jungian symbolism, which tended to leave both readers and critics floundering. But Newby was never discouraged, and though he did not increase his strike rate in retirement (as he had hoped), he continued to publish novels every two or three years, the most recent *Something About Women*, appearing in 1995. He was appointed CBE in 1972.

Newby married Joan Thompson in 1945. She survives him, together with their two daughters.

FOR SALE

THE TIMES - 1992-1997 other years available. See 0161 261 2611 or 0161 261 2612. Call 0800 580000

OVERSEAS TRAVEL

PORTUGAL & CANARY ISLANDS. All agents. Worldwide. See 0161 261 2611 or 0161 261 2612. Call 0800 580000

FLATSHARE

BAKES ST. 1st floor, 1st floor, 1st floor. See 0161 261 2611 or 0161 261 2612. Call 0800 580000

CLAPHAM

CLAPHAM. See 0161 261 2611 or 0161 261 2612. Call 0800 580000

FLATMATE

FLATMATE. See 0161 261 2611 or 0161 261 2612. Call 0800 580000

HEALTH & FITNESS

HEALTH & FITNESS. See 0161 261 2611 or 0161 261 2612. Call 0800 580000

CHILDREN

CHILDREN. See 0161 261 2611 or 0161 261 2612. Call 0800 580000

INTERNATIONAL PHONE CALLS

INTERNATIONAL PHONE CALLS. See 0161 261 2611 or 0161 261 2612. Call 0800 580000

WORLDWIDE

WORLDWIDE. See 0161 261 2611 or 0161 261 2612. Call 0800 580000

JAPAN

JAPAN. See 0161 261 2611 or 0161 261 2612. Call 0800 580000

HONG KONG

HONG KONG. See 0161 261 2611 or 0161 261 2612. Call 0800 580000

MALAYSIA

MALAYSIA. See 0161 261 2611 or 0161 261 2612. Call 0800 580000

PHILIPPINES

PHILIPPINES. See 0161 261 2611 or 0161 261 2612. Call 0800 580000

PAKISTAN

PAKISTAN. See 0161 261 2611 or 0161 261 2612. Call 0800 580000

INDIA

INDIA. See 0161 261 2611 or 0161 261 2612. Call 0800 580000

SRI LANKA

SRI LANKA. See 0161 261 2611 or 0161 261 2612. Call 0800 580000

FLIGHTS DIRECTORY

FLIGHTS DIRECTORY. See 0161 261 2611 or 0161 261 2612. Call 0800 580000

FLIGHTSEATS

FLIGHTSEATS. See 0161 261 2611 or 0161 261 2612. Call 0800 580000

FLIGHTS

FLIGHTS. See 0161 261 2611 or 0161 261 2612. Call 0800 580000

FLIGHTS

FLIGHTS. See 0161 261 2611 or 0161 261 2612. Call 0800 580000

FLIGHTS

FLIGHTS. See 0161 261 2611 or 0161 261 2612. Call 0800 580000

FLIGHTS

FLIGHTS. See 0161 261 2611 or 0161 261 2612. Call 0800 580000

FLIGHTS

FLIGHTS. See 0161 261 2611 or 0161 261 2612. Call 0800 580000

FLIGHTS

FLIGHTS. See 0161 261 2611 or 0161 261 2612. Call 0800 580000

FLIGHTS

FLIGHTS. See 0161 261 2611 or 0161 261 2612. Call 0800 580000

FLIGHTS

FLIGHTS. See 0161 261 2611 or 0161 261 2612. Call 0800 580000

FLIGHTS

FLIGHTS. See 0161 261 2611 or 0161 261 2612. Call 0800 580000

FLIGHTS

FLIGHTS. See 0161 261 2611 or 0161 261 2612. Call 0800 580000

FLIGHTS

FLIGHTS. See 0161 261 2611 or 0161 261 2612. Call 0800 580000

JETWORLD

JETWORLD. See 0161 261 2611 or 0161 261 2612. Call 0800 580000

JETWORLD

JETWORLD. See 0161 261 2611 or 0161 261 2612. Call 0800 580000

JETWORLD

JETWORLD. See 0161 261 2611 or 0161 261 2612. Call 0800 580000

JETWORLD

JETWORLD. See 0161 261 2611 or 0161 261 2612. Call 0800 580000

JETWORLD

JETWORLD. See 0161 261 2611 or 0161 261 2612. Call 0800 580000

JETWORLD

JETWORLD. See 0161 261 2611 or 0161 261 2612. Call 0800 580000

JETWORLD

JETWORLD. See 0161 261 2611 or 0161 261 2612. Call 0800 580000

JETWORLD

JETWORLD. See 0161 261 2611 or 0161 261 2612. Call 0800 580000

JETWORLD

JETWORLD. See 0161 261 2611 or 0161 261 2612. Call 0800 580000

JETWORLD

JETWORLD. See 0161 261 2611 or 0161 261 2612. Call 0800 580000

JETWORLD

JETWORLD. See 0161 261 2611 or 0161 261 2612. Call 0800 580000

JETWORLD

JETWORLD. See 0161 261 2611 or 0161 261 2612. Call 0800 580000

JETWORLD

JETWORLD. See 0161 261 2611 or 0161 261 2612. Call 0800 580000

LEGAL NOTICES

LEGAL NOTICES. See 0161 261 2611 or 0161 261 2612. Call 0800 580000

LEGAL NOTICES

LEGAL NOTICES. See 0161 261 2611 or 0161 261 2612. Call 0800 580000

LEGAL NOTICES

LEGAL NOTICES. See 0161 261 2611 or 0161 261 2612. Call 0800 580000

LEGAL NOTICES

LEGAL NOTICES. See 0161 261 2611 or 0161 261 2612. Call 0800 580000

LEGAL NOTICES

LEGAL NOTICES. See 0161 261 2611 or 0161 261 2612. Call 0800 580000

LEGAL NOTICES

LEGAL NOTICES. See 0161 261 2611 or 0161 261 2612. Call 0800 580000

LEGAL NOTICES

LEGAL NOTICES. See 0161 261 2611 or 0161 261 2612. Call 0800 580000

LEGAL NOTICES

LEGAL NOTICES. See 0161 261 2611 or 0161 261 2612. Call 0800 580000

LEGAL NOTICES

Your team can win you £1,000 in a month

The story so far...

So I haven't won the first monthly prize of £1,000 then. Where did I go wrong? Well, it would have helped if you hadn't picked Patrick Blondeau of Sheffield Wednesday as one of your full backs. He managed the biggest minus score in August. For that same money, you could have got Celestine Babayaro of Chelsea.

But he's injured. He hasn't played a single game. Exactly — but he didn't score any minus points either. For £4 million you could have bought Dennis Irwin, and scored nineteen. Then there's Dan Petrescu at Chelsea. He's a full back, but Rudi Voller has been playing him in midfield — and he's always known where the goal is. But I've already spent my £35 million. What can I do? Enter the transfer market — the true test of a manager. Are we talking secret meetings at motorway service stations? Brown envelopes? Negotiations with agents at West London drinking clubs?

Nothing so dramatic. You telephone the transfer number and follow the instructions; just tap in the five-digit codes of the players you're transferring in and out. How many players can I transfer at one go? Up to four per call, but you can make as many calls as you like. And you can make up to sixty transfers during the season. Some of the more successful competitors transfer players with specific matches in mind.

Who are the players I should be looking at, then? It all depends on your budget, and don't forget that you can have more than two players from any one team. So buying the entire Manchester United first eleven is out of the question?

You couldn't afford them anyway. But if you bought one, Peter Schmeichel has scored more points than any other player. Most of the first month's winners have bought him, even if he wasn't in their starting team. You mean some people have been in the transfer market already? We're only in September.

He who hesitates is lost.

Where do I look for bargains? How about Scotland? Gilles Rousset has been a bit of a snip at £1.5 million for eleven points so far.

Gilles who? Rousset. The Hearts goalkeeper. Never heard of him.

Funny, he said the same about you. The talent's there if you know where to look. Scouting — the mark of a manager.

I thought that was the transfer market and I don't fancy rainy afternoons on the touchline. Not necessary. Consult the player lists in The Times every Tuesday. Today, in fact.

Successful entrants to Interactive Team Football have won their August monthly prizes. Just one month's efforts can win you £1,000

TODAY we announce the first monthly winners of the Times Interactive Team Football (ITF) league. In addition to the main ITF League, there are three mini-leagues running concurrently: a Women's League, the Mitre Students League and the Dairy Crest Youth League for under-18s. Players too have entered teams; Neil Redfern, the Barnsley captain, has celebrated his club's elevation to the FA Cup Premiership by heading the players' section.

Alison Hembrow, a history teacher at Christ College in Powys, the August winner of the Women's League, recognised the value of an active transfer policy. "I've kept the defence steady, but I've made a lot of transfers in the first month and brought players in for individual matches," she said. "I went for good value, relatively cheap midfielders, and chopped around a bit." It paid off for her team, The Breconians, despite the postponement of the Liverpool v Newcastle match, in anticipation of which she had made a number of transfers.

Nick Wheatley, whose cryptically-named outfit HDG Is A Sad Waster takes the August award in the Mitre Students League, also made changes to good effect. "The way Manchester United defended at Tottenham changed my mind about Schmeichel and Pallister," he said.



A Chelsea supporter, he begins a geography course at University College London in two weeks, and is one of a number of entrants who included Marco Negri of Glasgow Rangers in their line-ups. "Rangers will score a lot of goals, and Negri will probably score most of them," he said.

The three mini-league winners each receive signed Mitre footballs, a Mitre sports bag and a pair of tickets to a Premiership match.

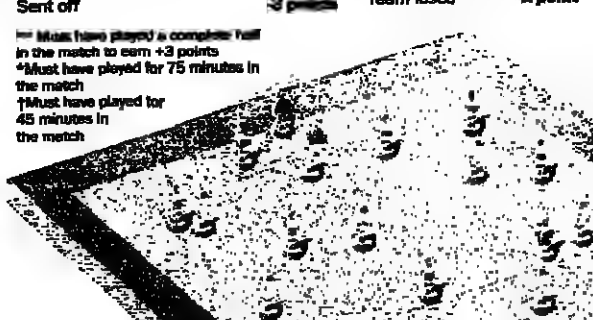
Words: Nick Szczepanik

HOW THE SCORING SYSTEM WORKS

All 1997-8 matches in the FA Cup Premiership, FA Cup, Bell's Scottish League premier division and Tennents Scottish Cup count for points. Penalty shootouts do not count but results decided in this way will count for managers.

POINTS AWARDED	
Goalkeeper	Keeps clean sheet (per half) +3 points
Saves goal	+20 points
Saves penalty	+5 points
Full back/Central defender	Keeps clean sheet* +3 points
Saves goal	+4 points
Midfield player	Keeps clean sheet* +1 point
Saves goal	+3 points
Striker	Scores goal +2 points
All players	On winning side +1 point
Apparance*	+1 point
Scores hat-trick	+10 points
Manager	Wins +3 points
Draws	+1 point

POINTS DEDUCTED	
Goalkeeper	Concedes goal -2 points
Full back/Central defender	Concedes goal -1 point
All players	Sent off -3 points
Striker	Booked -1 point
Concedes penalty	-1 point
Misses penalty	-1 point
Scores own goal	-1 point
Manager	Team loses -1 point



THE YOUTH LEAGUE WINNER

15-YEAR-OLD Desmond Hakim could teach some so-called experts a thing or two, judging by the success of the ITF selection which wins him the first monthly prize in the Dairy Crest Youth League. While others have relied on the transfer market, Desmond, who lives in Ryde, on the Isle of Wight and supports Manchester United, selected Ince for his team. "Fer",

IT'S NOT TOO LATE TO ENTER THE ITF

A 1,000, signed Mitre football, and Mitre Sports bag and tickets to a premier league match of your choice can be won every month, plus the chance to win £10,000 in a separate FA Cup League so enter the ITF now.

The manager of the month can be won by any team, no matter where it is in the overall ITF league. The prize simply goes to the person whose team scores the highest points in any one month. If you are a student or a woman (18 or over) you may also enter the appropriate mini-league, while under-18 year olds enter the Youth League. These all carry separate monthly prizes.

By entering the ITF, your team will automatically be entered into a separate FA Cup League. Your players will earn you points for the FA Cup League (Littlewoods FA Cup and Tennents Scottish FA Cup) as well as the main ITF League.

Remember the earlier you register, the more transfers your team will be allocated.

HOW TO ENTER

Entries to ITF are now by phone only, on

0891 405 011

From the Republic of Ireland only +44 990 100 308

- You must use a Touch-tone (DTMF) telephone (most push-button telephones with a * and a hash key are Touch-tone).
- Choose 1 goalkeeper, 2 full backs, 2 central defenders, 4 midfielders, 2 strikers and a manager.
- Do not spend more than 35 million.
- Do not choose more than two individuals.
- (2 players or 1 player and 1 manager) from any one club.
- Once you have chosen your team, call the entry line, above, and follow these step-by-step instructions:
- a) You must tap in (not speak) the full set of selections (using the five-digit player codes) for each of your 11 chosen players and your manager.
- b) You will be asked whether you wish to enter one of the mini leagues (women, students, youth) if appropriate. If so, do so as directed on the telephone.
- c) You must speak the name of your team (no more than 16 characters), your name, address with postcode and your daytime telephone number.
- d) Finally, you will be given a ten-digit personal identification number (PIN) at the end of the call. You must keep a note of this number as you will need your PIN for making transfers and checking your team score.

A new team will score points on future games. 0891 calls cost 50p per minute. Your call will cost about double if made from a pay phone. In the event of there being more than one manager of the month, the winner will be chosen at random. In the event of there being more than one league winner, a tiebreak will operate.

Fantasy team from Fife wins its manager £1,000

THE OVERALL winner of the ITF August monthly prize is Gordon Davidson, from Earlsferry in Fife, who receives £1,000, a Mitre football signed by Stuart Pearce, a Mitre sports bag and a pair of tickets to a premier league game of his choice.

He entered his team, built around solid defensive performers like Gary Pallister, through the Internet.

He is pictured (right) receiving his prizes from John Beresford, the Newcastle United full back, at St James' Park last week.



ITF LEAGUE

1 August in the Bag	Gordon Davidson	186
2 Goulou Goulou	Mukund	182
3 Kittens	Johnny Tiger	182
4 UK All Stars II	Dave D. Brave	174
5 Ca	Mr D Edbrooke Stainer	171
6 Aug 1	D Ingham	166
7 Don 2	D Shuter	162
8 Meat Pizzaro FC	Mick The Thick	161
9 JB4	Mr M Jones	159
10 Teddybears Pinknicks	Mrs Sheila Borland	159
11 Alyssas Aces	Mr I Smith	159
12 Legion	J W Goody	158
13 West Kilbride Amateurs	Archie Knox's Anorak	157
14 Keri Ann Kickers 2	P Wheatley	157
15 Nadar	A Nevazski	156
16 Yogi's	Yogi Bear	156
17 Goose 4	S Legg	156
18 Keith 3	K Farhall	155
19 Jg4	J W Goody	155
20 Enid 4	J Heather	154
21 Ga	Mr D Edbrooke Stainer	154
22 United	G Kooner	154
23 Huns	Atilla	153
24 Bobs Boys	R Calder	153
25 Pegasus And Unicorns	V Cox	152
26 Sick as a Parrot	Bruce Trudgill	151
27 A7	Mr Ta Richards	151
28 Weasleton United F.C.	Peter McDuirn	150
29 Buridan's Ass	Cavil Culfaz	149
30 SI	S Latham	149
31 Chugging Gnash	Dominic Naah	148
32 Goose 5	S Legg	148
33 Corn On The Cob	Mr R Cobbold	148
34 H D G Is A Sad Waster	N Wheatley	146
35 Danny Boys Seven	Stephen Shaw	146
36 Cymru Am Byth 12	H Pritchard	145
37 Dirty Dozen	Captain Logan	145
38 Oh No No Juninho	Mr I Smith	145
39 J	L Clark	145
40 Fernbach	Cavil Culfaz	144
41 Gohil Brothers 26	Mr Rajesh Gohil	144
42 Allstars	Mr A Roy	144
43 The Broons Team	C Brown	144
44 Ruperto's	Rupert Bear	142
45 Grh2972	G Hitchin	142
46 Party Pears Two	A Spokes	142
47 Back To Front	S Hill	142
48 Caravan of Love	David Goodwin	142
49 Sydney Celtic FC	Richard Callis	142
50 Light Town Wanderers		142

WOMEN'S LEAGUE

1 A Hembrow	The Breconians I	129
2 J Barling	Pass	128
3 E Skoate	United Staines	124
4 L Mack	Legrens Lads	124
5 J Billen	Jo's Sweeties	122
6 H Irvine	Hel's Belles	122
7 C Henville	The Chippendales	122
8 K Nicol	Colchester Jags 3	121
9 B Fariborz	Sf Rovers I	120
10 I Parade	Paradise Prowler	118
11 C Cooke	Cookies	118
12 J Hall	Jay Birds	117
13 M Burling	Born To Win XI	115
14 L Fraser	Linda's Lagers	115
15 D Hull	Debbie's Dream	114
16 EE Hughes	Potters Town	114
17 L Birchfield	Hello T Brookings	114
18 L Hall	Louise's	114
19 J Davies	Warlocks	114
20 L Peebles	Thornaby XI	113

STUDENTS' LEAGUE

1 N Wheatley	H D G Is A Sad Waster	146
2 P Henson	Hensonhammers	130
3 N Wheatley	Who Has My Ostrich	127
4 B Cuttle	Cuttle's Fish	126
5 S Leach	Lost Peasos	124
6 M McGill	The White Helmets	123
7 R Gillpin	Inter Pubscubs	122
8 V Kristina	Call Me Rodney	122
9 N Lamb	Perfecto FC	121
10 D Harber	Supersonic City 2	121
11 Z Tzear	Ziggy Graves XI	120
12 S Gilllingwater	Becks Blokes	120
13 R Pennick	Numero Uno FC	120
14 C Gascoigne	Hottenhamtoispor	119
15 M Adams	Machismo FC	119
16 P Burford	Sonic 4	119
17 S Barker	Richio Rovers	117
18 S Bell	Eddie Wednesday	117
19 A Read	The Rues	117
20 D Wide	Daves Dynamos	117

YOUTH LEAGUE

1 D Hakim	Fer	134
2 S Wilson	Samssupersselect	130
3 R Wicke	Robbed	127
4 N Hodge	Neils Aces	126
5 A Vickerstaff	Phoenix	125
6 D John	The Dream Team	125
7 L Nook	Liams Reds	125
8 J Green	Weldonwanderers	122
9 S Saujani	Rugrats	122
10 B Wilson	Wilson Wanderers	120
11 A Rabbani	Hurricanes	119
12 K McClymont	Hardgate Hammers	118
13 A Corbett	Ashleigh XI	118
14 O Prescott	Oliver's Aerobats	118
15 T Wells	Tom's Tigers	117
16 R Davidson	6th Kinkie	117
17 A Gillis	League Surfers	117
18 T Langran	no team name	116
19 G Tindall	Sk All Bran	115
20 G Cohen	Gregorians FC	115

To enter ITF, ring 0891 405 011

PFA PLAYERS' LEAGUE

1 Neil Redfern	Barnsley	111
2 Bjorn Kvarme	Liverpool	104
3 Dean Blackwood	Wimbledon	97
4 Rob Savage	Leicester City	95
5 Phil Babh	Liverpool	82
6 Robbie Fowler	Liverpool	82
7 David Wetherall	Leeds United	80
8 John Salako	Coventry City	78
9 Richard Shaw	Coventry City	76
10 Simon Grayson	Aston Villa	74
11 Jason Euell	Wimbledon	73
12 Kenny Cunningham	Wimbledon	73
13 Graeme Le Saux	Blackburn Rovers	71
14 Steve Potts	West Ham United	70
15 Paul Simpson	Derby County	69
16 Pontus Kaarmark	Leicester City	67
17 Tim Brackler	West Ham United	67
18 Gary Mabbutt	Tottenham Hotspur	67
19 Lee Carsley	Derby County	67
20 Dean Holdsworth	Wimbledon	67
21 Kevin Muscat	Crystal Palace	65
22 John Hendrie	Barnsley	64
23 David Beckham	Man United	64
24 Patrick Berger	Liverpool	64
25 Teddy Sheringham	Manchester United	63
26 Kevin Gallacher	Blackburn Rovers	62
27 Richard Johnson	Leeds United	62
28 Robin Van Der Laan	Derby County	62
29 Nicky Butt	Man United	62
30 Gary Lightbourne	Coventry City	62
31 Gary Neville	Man United	60
32 Alfie Haaaland	Leeds United	59
33 Lee Dixon	Arsenal	59
34 Kevin Hitchcock	Chelsea	59
35 John Hartson	West Ham United	58
36 Andy Townsend	Aston Villa	52
37 Spencer Prior	Leicester City	51
38 John Scales	Tottenham Hotspur	51
39 Colin Hendry	Blackburn Rovers	50
40 Stephen Lomas	West Ham United	49
41 Gianfranco Zola	Chelsea	49
42 Jonathan Hunt	Derby County	48
43 Frank Leboeuf	Chelsea	48
44 Lee Sharpe	Crystal Palace	48
45 Lars Bohinen	Leeds United	47
46 Dave Watson	Blackburn Rovers	43
47 David Tuttle	Everton	43
48 Gareth Southgate	Crystal Palace	43
49 Steve Clarke	Aston Villa	43
50 Andy Roberts	Chelsea	42
51 Paul Williams	Crystal Palace	42
52 Kasey Keller	Coventry City	41
53 Danny Williamson	Leicester City	40
54 Ugo Ehiogu	Everton	39
55 Nigel Martin	Aston Villa	38
56 Roger Cross	Leeds United	37
57 Andy Sinton	Tottenham Hotspur	37
58 Nicky Eaden	Tottenham Hotspur	35
59 Stewart Castledine	Barnsley	34
60 Iain Dowie	Wimbledon	34
61 Andrew Liddell	West Ham United	33
62 Mike Whitlow	Barnsley	32
63 Mark Wright	Leicester City	31
64 Chris Powell	Liverpool	29
65 Ian Pearce	Derby County	27
66 Marc Edworthy	Blackburn Rovers	20
67 Alan Wright	Crystal Palace	19
68 Colin Calderwood	Aston Villa	19
	Tottenham Hotspur	18

Redfern makes strong start in players' league

NEIL REDFERN, the Barnsley captain, who scored his club's first-ever goals in the Premiership, has finished August at the top of the PFA league (left).

Although, like his team, he had never played at the top level of English football before the beginning of this season, his own points total (111) has made him the third most valuable contributor to the success of his own team, behind Roy Keane, the Manchester United midfielder, and Chris Sutton, the Blackburn Rovers striker whose career has been re-launched by the arrival of Roy Hodgson at Ewood Park.

Sutton's outstanding start to the season has made him the highest-scoring outfield player in ITF, with twenty-nine points, which represents good value for the relatively modest outlay of £3 million. The bargain of Redfern's team, however, looks to be John Beresford, the Newcastle United full back who has found himself playing in midfield with the arrival of Stuart Pearce at St James' Park, and scoring goals. Redfern's major disappointment must be Gareth Southgate, whose minus score reflects Aston Villa's dismal start to the campaign.

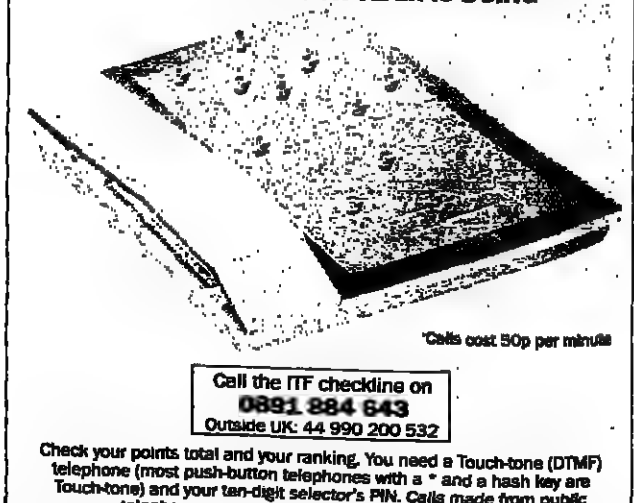
The transfer of Andy Townsend from Aston Villa to Middlesbrough and, hence, out of contention for a place in ITF teams, means that Redfern has a gap to be filled. As a midfielder player himself, he may have been casting an



Ian Walker (Spurs)	11
Lee Dixon (Arsenal)	2
John Beresford (Newcastle)	10
Gareth Southgate (Villa)	1
Colin Hendry (B'ham)	1
Neil Redfern (Barnsley)	1
Andy Townsend (Villa)	1
Dennis Wise (Chelsea)	10
Roy Keane (Man Utd)	16
Faustino Asprilla (Newcastle)	8
Chris Sutton (B'ham)	29
Danny Wilson (Barnsley)	3

expert eye over some likely candidates during recent games, although his budget is limited: the top-scoring midfielders like Nicky Butt are out of his financial reach. However, for the £2 million he receives for Townsend, he could afford to buy Gustavo Poyet, the Uruguayan who scored in Chelsea's recent 6-0 victory over Barnsley.

FIND OUT HOW YOUR TEAM IS DOING



Call the ITF checkline on
0891 884 643
Outside UK: 44 990 200 532

Check your points total and your ranking. You need a Touch-tone (DTMF) telephone (most push-button telephones with a * and a hash key are Touch-tone) and your ten-digit selector's PIN. Calls made from public telephones may cost approximately twice as much.

THIS IS NO FANTASY

- FREE Entry to The Times Interactive Team Football 1997*
- One month's FREE membership of LineOne.
- 10 hours FREE access to LineOne's minute-by-minute football news, and the Internet.

When it comes to playing The Times Interactive Team Football you can see that LineOne puts you ahead of the game. Not only does it give you all the latest results and match reports from Sky, but also all the news, commentary and analysis from The Times, The Sunday Times and the Internet.

Through LineOne you can also chat to your competitors and seek the views of other football fans. You can even set up LineOne to bring you all the information about your own team as soon as it is available.

Who knows? With access to all this football information, winning the title might just become a reality.

Call for your FREE trial of LineOne and the

Internet now on **0800 111 210**

*One FREE on-line entry via LineOne including all transfers. This is worth £9.



THE TIMES TUESDAY SEPTEMBER 9 1997

Your life

Dream on if you had

GOALKEEPER

FULL BACKS

LineOne

Your list of players and a guide to the top scorers

Dream on... here are the players you would choose if you had unlimited resources and no restrictions



If an ITF team based on the August ratings could be formed regardless of price and club affiliation, it would be dominated, as one might expect, by players from Manchester United. In front of goalkeeper Peter Schmeichel, the top points-scorer in ITF, three of the top four defenders are his Old Trafford teammates: Dennis Irwin, Gary Allister and Henning Berg. The recent signing from Blackburn Rovers, Chelsea's Dan Petrescu is the exception to the red rule, but is he truly a full-back? As teams switch formation back and forth from the trendy 3-5-2 to the tried and trusted 4-4-2, wing-backs like Petrescu and Gary Kelly of Leeds United find themselves playing in midfield. In midfield, it is a similar

story: Nicky Butt, Roy Keane and David Beckham outscored all their rivals in August. However, Benito Carbone, classed as a midfielder although he has been playing further forward for Sheffield Wednesday, would have come out ahead of all three had he not lost three points for his dismissal in the Blackburn-Sheffield Wednesday match, in which he scored both of his side's goals in a 7-2 defeat.

Only in the striking department have Manchester United lost out. Teddy Sheringham, with ten ITF points so far, is some way behind the leading forward, Chris Sutton (29), whose return to form has coincided with the resurgence of Blackburn Rovers, and Dennis Bergkamp of Arsenal (24), scorer of a hat-trick (worth a bonus of ten points) against Leicester City at Filbert Street.

Marco Negri, who has started the season in prolific form for Glasgow Rangers, and Dion Dublin of Coventry City, another hat-trick man on the season's opening day against Chelsea, have each scored 22 points and are hovering just outside the first team.

Two managers have equal claim to being in charge of the squad: Alex Ferguson of Manchester United, and Roy Hodgson of Blackburn



TOP TEAM	
Peter Schmeichel	Man Utd
Dan Petrescu	Chelsea
Dennis Irwin	Man Utd
Henning Berg	Man Utd
Gary Allister	Man Utd
Nicky Butt	Man Utd
Roy Keane	Man Utd
David Beckham	Man Utd
Benito Carbone	Sheffield Wed
Chris Sutton	Blackburn
Dennis Bergkamp	Arsenal
Roy Hodgson	Blackburn

entitled to the nod; after all, in the real world, his team sits on top of the FA Carling Premiership, having scored 15 goals to Manchester United's eight. A little blue-and-white balance to an otherwise somewhat red-heavy team might not go amiss.



Carbone, above left, and Butt are both high points-scorers in ITF so far this season

THIS WEEK'S TRANSFERS

MOVED

51102 Ashley Ward Barnsley £2.0m
Transferred from Derby County

HOW TO MAKE A TRANSFER

■ YOU MAY transfer as and when you wish according to your team transfer allowance. If a player or manager moves teams during the season, it may affect the composition of your team. You may adjust your team by using the transfer system to avoid missing out on points.

■ EACH TEAM that was entered by August 9 was allocated 60 transfers for the season and each team registering after that date has its number of transfers reduced by three per week up to December 13. All teams registered before noon that day will be allocated an extra 20 transfers. Teams registered after noon on December 13 will be allocated 20 transfers for the rest of the season.

■ THE LINE is open now and will remain open for the rest of the season. You may only make transfers by using a Touch-tone (DTMF) telephone (most push-button telephones with a * and a hash key are Touch-tone). You will need ten digits for your PIN which you will have to tap in (not speak). Follow the simple instructions and tap in the five-digit codes of the players that you are transferring.

■ YOU MAY make up to four transfers per call but may make as many calls as you wish to achieve the required amount of transfers.

■ TRANSFERS made before 12 noon on any day will become effective for matches starting after that time. Transfers made after 12 noon will become effective for matches starting after 12 noon the following day.

■ YOUR NEW player only starts to score points for you when his transfer is registered. The current score of the player transferred out remains part of your team score but he then ceases to score for you.

■ CALLS COST 50p per minute and calls from a telephone box cost approximately twice as much.

Transfer number: 0891 884 628.

Outside the UK: +44 990 200 538.

GOALKEEPERS

Code	Name	Team	Cost (£m)	Week	Total
10101	J Leighton	Aberdeen	2.00	0	-5
10201	D Seaman	Arsenal	5.00	0	18
10301	M Bosnich	Aston Villa	3.00	0	5
10401	D Watson	Barnsley	1.00	0	-4
10501	T Flowers	Blackburn Rovers	3.50	0	4
10601	K Brannagan	Bolton Wanderers	1.50	7	12
10701	S Kerr	Celtic	4.00	0	0
10801	E de Gooijer	Chelsea	3.00	0	9
10901	S Ogrizovic	Coventry City	1.50	0	-8
11001	C Nash	Crystal Palace	1.00	0	0
11101	K Miller	Crystal Palace	2.00	0	16
11201	M Poom	Derby County	1.50	0	13
11301	S Dykstra	Dundee Utd	3.00	0	-6
11401	J Westwell	Dunfermline	1.00	0	6
11501	N Southall	Everton	2.00	7	4
11601	G Rouse	Hartlepool	1.50	0	11
11701	C Reid	Hibernian	1.00	0	0
11801	D Lakovic	Kilmarnock	1.00	0	-7
11901	N Martyn	Leeds Utd	3.50	0	1
12001	K Keffe	Leicester City	2.00	0	15
12101	P Schmeichel	Liverpool	3.50	0	9
12201	P Schmeichel	Manchester Utd	5.00	0	39
12301	S Howie	Motherwell	1.00	0	0
12401	S Given	Newcastle Utd	4.00	0	11
12501	A Goram	Rangers	5.00	0	3
12601	K Pressman	Sheffield Wed	2.50	0	-11
12701	M Taylor	Southampton	1.50	0	0
12801	A Main	St Johnstone	0.50	0	2
12901	I Walker	Tottenham	3.00	0	11
13001	L Mikko	West Ham Utd	2.00	0	11
13101	N Sullivan	Wimbledon	2.50	0	2

GOALKEEPERS

Code	Name	Team	Cost (£m)	Week	Total
20201	L Dixon	Arsenal	3.00	0	2
20301	N Winterburn	Arsenal	3.00	0	8
20401	E Pett	Arsenal	2.50	0	0
20501	S Staunton	Aston Villa	3.00	0	3
20601	A Wright	Aston Villa	3.00	0	2
20701	S Grayson	Aston Villa	2.50	0	2
20801	F Nelson	Aston Villa	2.00	0	-1
20901	N Eaden	Barnsley	0.50	0	0
21001	N Thompson	Barnsley	0.50	0	0
21101	J Kennis	Blackburn Rovers	2.00	0	11
21201	P Valsey	Blackburn Rovers	2.00	0	10
21301	N Cox	Bolton	2.00	0	3
21401	R Elliott	Bolton	2.00	1	4
21501	T Boyd	Celtic	3.50	0	4
21601	T McKinnay	Celtic	3.50	0	0
21701	J McNamara	Celtic	5.00	0	-1
21801	G Le Saux	Chelsea	4.00	0	16
21901	D Petrescu	Chelsea	2.50	0	0
22001	C Bebaryaro	Chelsea	2.50	0	0
22101	D Burrows	Coventry City	1.00	0	-7
22201	B Borrows	Coventry City	1.00	0	0
22301	M Hall	Coventry City	1.00	0	-2
22401	D Gordon	Crystal Palace	1.50	0	5
22501	M Edworthy	Crystal Palace	1.50	0	4
22601	K Muscat	Crystal Palace	1.00	0	5
22701	C Powell	Derby County	1.50	0	5
22801	D Yates	Derby County	1.00	0	0
22901	A Hinchcliffe	Everton	2.50	0	0
23001	E Barrett	Everton	1.50	0	0
23101	T Phelan	Everton	1.50	4	3
23201	G Locke	Hartlepool	1.50	0	0
23301	D Kerr	Kilmarnock	1.00	0	0
23401	G Kelly	Leeds Utd	2.50	0	-2
23501	R Robertson	Leeds Utd	2.50	0	-1
23601	M Whitlow	Leicester City	1.50	0	0
23701	S Guppy	Liverpool	4.00	0	4
23801	S I Bjornby	Liverpool	4.00	0	0
23901	J McAteer	Liverpool	4.00	0	19
24001	D Irwin	Manchester Utd	4.00	0	14
24101	G Neville	Manchester Utd	3.50	0	11
24201	P Neville	Manchester Utd	3.00	0	6
24301	S Watson	Newcastle Utd	2.00	0	1
24401	W Barton	Newcastle Utd	1.50	0	10
24501	J Beresford	Newcastle Utd	3.00	0	6
24601	S Pearce	Newcastle Utd	3.00	0	0
24701	A Cleland	Rangers	3.00	0	1
24801	S Sturges	Rangers	2.50	0	-10
24901	P Blonden	Sheffield Wed	2.00	0	-7
25001	I Nolan	Sheffield Wed	1.00	0	0
25101	J Dodd	Southampton	0.75	0	0
25201	F Benell	Southampton	0.75	0	0
25301	S Charlton	Southampton	2.00	0	0
25401	C Wilson	Tottenham	1.00	0	-3
25501	J Edinburgh	Tottenham	3.00	0	0
25601	J Dicks	West Ham Utd	1.50	0	0
25701	A Impey	West Ham Utd	2.00	0	0
25801	B Thatcher	Wimbledon	2.00	0	-3
25901	K Cunningham	Wimbledon	2.00	0	-3
26001	A Kimble	Wimbledon	2.00	0	-3

CENTRAL DEFENDERS

Code	Name	Team	Cost (£m)	Week	Total
30101	B O'Neill	Aberdeen	2.00	0	-8
30201	A Adams	Arsenal	3.50	0	0
30301	K Keown	Arsenal	3.50	0	0
30401	G Grimandi	Arsenal	2.00	0	7
30501	G Southgate	Aston Villa	3.50	0	-1
30601	U Ehlogoe	Aston Villa	3.50	0	0
30701	A de Zeeuw	Barnsley	1.00	0	0
30801	A Moses	Barnsley	0.50	0	0
30901	M Appleby	Barnsley	0.50	0	5
31001	C Hendry	Blackburn Rovers	3.00	0	8
31101	S Hanchoz	Blackburn Rovers	2.00	0	1
31201	G Taggart	Bolton Wanderers	1.50	4	7
31301	G Baggison	Bolton Wanderers	1.00	4	7
31401	C Fairclough	Bolton Wanderers	1.00	0	0
31501	E Annoni	Celtic	3.00	0	0
31601	M MacKay	Celtic	3.00	0	2
31701	A Stubbs	Celtic	3.00	0	0
31801	F Labouff	Chelsea	3.00	0	1
31901	M Duberry	Chelsea	3.00	0	5
32001	S Clarke	Chelsea	2.50	0	8
32101	B Lambourde	Chelsea	2.50	0	0
32201	L Dale	Coventry City	1.50	0	0
32301	R Shaw	Coventry City	1.50	0	-8
32401	P Williams	Coventry City	1.50	0	-8
32501	A Roberts	Crystal Palace	1.50	0	3
32601	A Linighan	Crystal Palace	0.75	0	3
32701	T Tuttle	Crystal Palace	0.75	0	1
32801	I Stitt	Derby County	2.50	0	0
32901	J Leursen	Derby County	1.50	0	3
33001	S Pressley	Dundee Utd	3.00	0	0
33101	G Shields	Dunfermline	1.50	0	1
33201	S Bille	Everton	3.00	4	1
33301	D Watson	Everton	2.00	1	-1
33401	D Walr	Hartlepool	2.00	0	5
33501	J Hughes	Hibernian	1.50	0	4
33601	D Wetherall	Leeds Utd	2.00	0	0
33701	G Helle	Leeds Utd	2.00	0	-1
33801	R Molenaar	Leeds Utd	2.00	0	-2
33901	L Radebe	Leeds Utd	1.50	0	0
34001	M Elliott	Leicester City	3.00	0	14
34101	P Kaemark	Leicester City	2.00	0	7
34201	S Walsh	Leicester City	1.50	0	11
34301	M Wright	Liverpool	3.00	0	4
34401	D Matteo	Liverpool	3.00	0	-1
34501	B T Kvame	Liverpool	3.00	0	4
34601	H Berg	Manchester Utd	3.00	0	16
34701	D May	Manchester Utd	3.50	0	0
34801	P Allister	Manchester Utd	3.50	0	24
34901	G Pele	Manchester Utd	3.00	0	5
35001	D Peacock	Newcastle Utd	3.00	0	0
35101	S Howey	Newcastle Utd	2.00	0	0
35201	A Pisonne	Newcastle Utd	3.00	0	6
35301	S Porriol	Rangers	3.50	0	0
35401	J Bjorklund	Rangers	3.50	0	1
35501	L Amoroso	Rangers	3.50	0	0
35601	D Walker	Sheffield Wed	2.50	0	-2
35701	J Newsome	Sheffield Wed	2.50	0	-6
35801	P Atherton	Sheffield Wed	1.00	0	0
35901	R Dryden	Southampton	1.00	0	0
36001	C Lundakvam	Southampton	1.00	0	0
36101	S McCluskey	St Johnstone	0.50	0	3
36201	S Campbell	Tottenham	3.00	0	1
36301	J Scalls	Tottenham	2.50	0	8
36401	R Vega	Tottenham	2.00	0	-4
36501	C Calderwood	Tottenham	2.00	0	9
36601	R Ferdinand	West Ham Utd	2.50	0	2
36701	R Hall	West Ham Utd	2.00	0	0
36801	D Unsworth	West Ham Utd	2.00	0	1
36901	S Potts	West Ham Utd	1.50	0	2
37001	C Perry	Wimbledon	2.50	0	-3
37101	D Blackwell	Wimbledon	2.50	0	-3

MIDFIELD PLAYERS

Code	Name	Team	Cost (£m)	Week	Total
40101	E Jass	Aberdeen	3.00	0	3
40201	P Bernard	Aberdeen	2.00	0	1
40301	M Overmars	Arsenal	5.50	0	12
40401	P Vieira	Arsenal	3.50	0	8
40501	S Hughes	Arsenal	2.50	0	1
40601	R Palfour	Arsenal	2.50	0	2
40701	D Platt	Aston Villa	1.50	0	2
40801	M Draper	Aston Villa	4.00	0	7
40901	I Taylor	Aston Villa	2.50	0	6
41001	N Redfern	Barnsley	3.00	0	14
41101	E Tinkler	Barnsley	2.00	0	8
41201	D Sheridan	Barnsley	1.00	0	0
41301	M Bullock	Barnsley	0.50	0	6
41401	J Wilcox	Blackburn Rovers	2.50	0	12
41501	W McKinlay	Blackburn Rovers	2.50	0	7
41601	T Sherwood	Blackburn Rovers	2.50	0	0
41701	G Filicraft	Blackburn Rovers	2.50	0	9
41801	A Thompson	Bolton Wanderers	3.00	2	6
41901	S Sellers	Bolton Wanderers	2.00	2	6
42001	P Frandsen	Bolton Wanderers	2.00	2	6
42101	M Johansen	Bolton Wanderers	2.00	0	0

MIDFIELD PLAYERS

Code	Name	Team	Cost (£m)	Week	Total
40605	J Pollock	Bolton Wanderers	2.05	2	6
40701	A Thom	Celtic	4.50	0	4
40702	P O'Donnell	Celtic	3.00	1	1
42503	R Biffinier	Celtic	1.50	0	2
40704	C Burye	Celtic	3.00	0	4
40801	D Wise	Chelsea	4.00	0	10
40802	R Di Matteo	Chelsea	4.00	0	12
40803	E Newton	Chelsea	2.50	0	0
40804	G Poynt	Chelsea	2.00	0	11
40901	G McAllister	Coventry City	2.50	0	3
40902	T E Swifted	Coventry City	1.50	0	5
40903	J Salako	Coventry City	1.50	0	6
41002	S Rodger	Crystal Palace	1.00	0	7
41003	D Pitcher	Crystal Palace	0.25	0	0
41004	P Warhurst	Crystal Palace	1.50	0	9
41005	A Lombardo	Crystal Palace	2.50	0	9
41101	A Asanovic	Derby County	2.50	0	0
41102	S Eranic	Derby County	2.50	0	5
41103	D Powell	Derby County	1.50	0	0
41104	C Dally	Derby County	1.50	0	4
41105	R van der Laan	Derby County	1.00	0	5
41106	J Hunt	Derby County	1.00	0	5
41201	H Winters	Dundee Utd	3.50	0	9
41301	A Smith	Dunfermline	2.00	0	7
41302	D Fleming	Dunfermline	1.50	0	1
41401	G Speed	Everton	3.50	2	9
41402	J Parkinson	Everton	1.50	0	0
41403	G Farrelly	Everton	1.50	0	3
41404	D Williamson	Everton	2.00	2	3
41501	N McCann	Hearts	2.50	0	9
41601	C Jackson	Hibernian	2.00	0	1
41602	B Leavy	Hibernian	2.00	0	7
41701	J McIntyre	Kilmarnock	2.00	0	0
41001	D Hopkin	Leeds Utd	3.50	0	5
41801	L Bowry	Leeds Utd	3.00	0	3
41802	A I Haskland	Leeds Utd	2.50	0	3
41803	L Sharpe	Leeds Utd	2.50	0	6
41901	G Parker	Leicester City	2.00	0	0
41902	N Lennon	Leicester City	2.00	0	7
41903	M Izzet	Leicester City	2.00	0	9
41904	S Taylor	Leicester City	1.50	0	0
42001	S McManisam	Liverpool	7.00	0	9
42002	O Leonhardsson	Liverpool	4.00	0	0
42003	M Thomas	Liverpool	3.00	0	5
42004	J Redknapp	Liverpool	3.00	0	0
42005	P Ince	Liverpool	5.00	0	7
42101	D Bechham	Manchester Utd	8.00	0	16
42102	R Giggs	Manchester Utd	7.00	0	14
42103	R Keane	Manchester Utd	5.00	0	18
42104	N Butt	Manchester Utd	4.00	0	17
42105	A Cole	Manchester Utd	5.00	0	5
42201	B Davies	Millwall	2.00	0	0
42201	R Lee	Newcastle Utd	5.00	0	5
42302	K Gillespie	Newcastle Utd	3.50	0	3
42303	D Batty	Newcastle Utd	2.50	0	0
42005	J Barnes	Newcastle Utd	2.50	0	0
42401	B Laudrup	Rangers	8.00	0	0
42402	P Gascoigne	Rangers	8.00	0	2
42403	J Thern	Rangers	4.00	0	2
42404	J Albaz	Rangers	4.00	0	0
42501	B Carboni	Sheffild Wed	3.00	0	15
42502	M Pembridge	Sheffild Wed	2.50	0	2
42504	G Hyde	Sheffild Wed	1.00	0	4
42701	J Magilton	Southampton	1.50	0	6
42702	R Slavier	Southampton	0.75	0	2
42703	N Maddison	Southampton	0.75	0	10
42801	A Sakerfioglu	St Johnstone	0.75	0	4
42901	A Sinton	Tottenham	3.00	0	5
42902	D Anderton	Tottenham	3.00	0	0
42903	R Fox	Tottenham	2.00	0	6
42904	D Howells	Tottenham	2.00	0	8
42905	D Ginola	Tottenham	2.50	0	3
42901	E Berkovic	West Ham Utd	2.50	0	13
42902	S Lomas	West Ham Utd	2.50	0	7
42903	J Moncur	West Ham Utd	2.00	0	5
42904	M Hughes	West Ham Utd	1.50	0	3
43001	R Earle	Wimbledon	4.50	0	4
43002	N Ardley	Wimbledon	2.00	0	3
43003	V Jones	Wimbledon	2.00	0	0
43004	C Hughes	Wimbledon	1.50	0	0

THE TRADES UNION CONGRESS AT BRIGHTON

Extension of rights sought for employees

By CHRISTINE BUCKLEY, INDUSTRIAL CORRESPONDENT

UNION leaders yesterday demanded an extension of key employment rights to protect employees from the day they start work.

Other extensions to union powers sought by the TUC include recognition of unions where 50 per cent plus one of employees in a workplace demand it and rights at work to apply to all staff regardless of the number of hours worked or form of contract.

John Edmonds, general secretary of the GMB, and Bill Morris, leader of the T&G, led the call for an end to the requirement that employees should have worked for two years before they are able to make a claim for unfair dismissal or be entitled to redundancy payments. The qualification period will be an important part of the Govern-

ment's White Paper on fairness at work to be published next year.

At present employees have a number of rights from the first day of employment, such as protection from discrimination on the grounds of race or gender. But the lack of rights over dismissal claims or severance pay until employees have been on the staff for two years has led to many sackings just before the qualifying period, the TUC claims.

Mr Edmonds said: "To dismiss people unfairly is just as wrong whether it happens after two days, or after two months or after two years."

John Monks, General Secretary of the TUC, said on the eve of the Congress that he wanted to wait to see what the White Paper proposed before setting out qualification periods. But both Mr Edmonds and Mr Morris were yesterday adamant that there should be no compromise between the two-year requirement and the demand for day-one rights. The TUC's official request to the Government on qualification for rights seeks to embrace both positions. It calls for "all rights at work [to] apply to all employees regardless of hours worked, length of service or the form of contracts".

In a strong attack on the Government Mr Edmonds said: "Don't politicians understand that nowadays some employers are so bloody-minded that if people get employment rights after one year, we would see the introduction of 11-month contracts? And if the waiting period goes down to six months, we would find people employed on contracts cut down to 25 weeks."

Mr Morris said: "Access to justice should not depend on the length of your service or the numbers you work with. An injustice is an injustice whether it's done on day one or day 1,001." The leader of the T&G urged the extension of employment rights to all workers, including contract and temporary staff, seasonal employees and casual workers.

Employment rights such as claims to unfair dismissal from the first day of work are rare. According to Industrial Relations Services, the research group, French workers must have been employed for two years and work in a company of at least 11 employees to make a claim for unfair dismissal. German workers must be on the staff for six months in a company employing at least six people.

To qualify for redundancy payments in France, staff must be employed for two years. In Germany there is no minimum-service qualification for severance payments.

"Don't dream too much, face reality," said John Monks, General Secretary of the TUC, to a call from CWU representative Allan Eldred for a more radical agenda.

"You need the patience of Job, the wisdom of Solomon and a bladder able to withstand three-and-a-quarter hours without relief, morning and afternoon."

— Jimmy Knapp, the leader of the RMT, on the requirements for a Congress president.



John Monks urges the TUC to join in dialogue with the Government and business on raising the UK's competitiveness

Monks tells unions to 'seize the moment' and modernise

By PHILIP BASSETT, INDUSTRIAL EDITOR

JOHN MONKS, TUC General Secretary, urged Britain's unions yesterday to "seize the moment" of Labour's rise to power and modernise as part of a movement by the Government, employers and unions towards a new industrial partnership.

In his keynote speech at the opening of the TUC's annual conference in Brighton Mr Monks said unions now stood ready to join a new national dialogue with the Government and business on how to improve the UK's competitiveness and how to make Europe

work best for Britain. He urged Tony Blair, who will address the TUC conference today, to help to push Britain towards a new industrial deal, drawing on his success in modernising the Labour Party: "Help to generate the momentum for the new settlement. If anyone in the UK knows the potential of breaking from past traditions and grasping the new, you do."

He called on Adair Turner, the CBI Director-General, who will speak to the conference tomorrow, to accept that bad employers undermined

good ones: "Recognise that competitiveness comes from skilled and loyal staff enjoying both good conditions and the trust of their employers."

But he said the unions had to change too — to find for themselves a new and constructive place in Mr Blair's new Britain. "Not just what we'd like to get, but where we can play a part. Not just what we want to see — but what we plan to do. And not just what we want others to give — but how we ourselves can contribute. Congress, seize the moment."

Mr Monks welcomed what

the new Government had already achieved, including signing the EU social chapter, establishing the Low Pay Commission to recommend a national minimum wage, promising new laws to give unions legal recognition rights and ending the ban on unions at GCHQ.

But he emphasised the clear differences between the unions and a Labour government, with the Government pledged to govern in the interest of the whole country. He rejected those eager to seize on splits and divisions between the unions and Labour: "If the TUC and the Government were always in agreement, it would only prove that neither of us was doing our job properly."

But while he supported close involvement by employers in a new national dialogue, he sharply criticised some forms of work flexibility embraced by certain companies. Companies needed to be flexible. But the hire and fire culture was not flexibility, just exploitation.

He said: "Employers might want flexible workers. But people at work today need flexible employers. Not the hire and fire, take it or leave it brigade, but the ones who see that choices must be a two-way street, worked out together."

John Lloyd, page 18
Leading article, page 19

Drive to revive membership

By OUR INDUSTRIAL CORRESPONDENT

THE TUC set out an action plan yesterday to reverse its declining membership. Tony Dubbins, the President, said the New Unionism recruitment drive was "about our relevance, our credibility and our future".

The union movement will launch a twin-track campaign to build membership where unions are already active and to spark interest in those areas where jobs are growing but union membership is non-existent. The fight for new members, which the TUC said needs "urgent action", will be

backed by an academy to teach union organisation skills. The academy, into which the TUC is pumping £1 million, will train young union members to be organisers and will launch in the new year.

Trade union membership has fallen from half of the workforce in 1979 to just under a third now. Many workers in new industries ignore unions largely because there is no tradition and they are not approached to join. According to TUC research, five million workers want to join a union but

have not done so because there is no presence at their workplace. The TUC now has 6.9 million members.

Tony Burke, deputy general secretary of the Graphical Paper and Media Union and head of the New Unionism Task Group, said that young workers would be a key recruitment target. "In the UK only one in five under-25-year-olds is a union member... According to our own report, *Testament of Youth*, many young workers have never even heard of trade unions. Let alone been asked to join one."

BUSINESS ROUNDUP

Merrill Lynch soars to record \$1.55bn

MERRILL LYNCH Europe, the investment bank based in London, more than doubled its half-year pre-tax profits, to £158 million, helping the earnings of its parent, Merrill Lynch, to reach a record \$1.55 billion (£980 million). It put the growth down to a combination of the integration of Smith New Court, the broker, and the strength of the European capital markets.

Christopher Reeve, chairman of Merrill Lynch Europe, said that the group was able to marry Smith's UK equity business to the old Merrill operations, which were strong in continental Europe and are the leading issuer of debt securities in the world. He added: "As a result of the acquisition of Smith we have been able to attract a number of high-quality corporate financiers and this has given us a much more rounded business." The London operation has also been bolstered by an injection of £188 million of extra capital from its US parent during the first half of the year.

Pound hits Haggas

JOHN HAGGAS, the spinner of wool and synthetic yarn, said sterling's strength had caused the UK market to be flooded with cheap imports and was eroding the company's competitive edge overseas. Haggas, which normally generates 60 per cent of its sales from overseas, said that it was accepting lower margins to retain existing customers in the hope that sterling would subside. Pre-tax profits fell to £2.22 million (£2.7 million) in the year to June 30. Earnings per share fell to 7p (8.4p). A 3p final dividend, due on November 28, makes 4.5p (same).

Biomedix losses deepen

KS BIOMEDIX, the biotech company specialising in developing antibodies, says that it intends to sell the rights to its arthritis drugs next summer, if they pass the half-way Phase II tests. The company is working on what it hopes will be the first medicine to reverse the advance of arthritis, but it says that it cannot afford the costs of further tests. Its pre-tax losses deepened to an expected £847,000 (£218,000) in the year to May 31, leaving it with £2.9 million in the bank, which it expects to last for another three years. The shares held at 110p.

Brammer lifts payout

BRAMMER, the European industrial services group, yesterday reported a 10 per cent rise, from £12.8 million to £14 million, in pre-tax profits for the six months to June 30, on turnover of £112 million, up 8.9 per cent from £103 million. Earnings per share were 21p, up 13.5 per cent from 18.5p. An interim dividend of 5.6p (5.25p) will be paid on November 11. The company said that its profits had been hit by the strength of sterling and the subdued UK market, but that its performance in mainland Europe was improving.

Dewhirst 28% ahead

DEWHIRST, the Marks & Spencer clothing supplier, lifted its pre-tax profits 28 per cent, from £11 million to £14 million, in the 26 weeks to July 18, on sales of £177 million, up 20 per cent from £147 million. Earnings per share were 7.41p, up 31 per cent from 5.66p. An interim dividend of 1.4p (1.15p) will be paid on November 7. The company said that both its clothing division and its toiletries division had performed well. The board expects further progress in the second half.

AEA buys green firm

AEA Technology, the science and engineering group, is acquiring ERG Environmental Resource Group from Southern Water for a profit-related sum of up to £6 million, with an initial payment of £4 million. ERG, based in West Sussex, made operating profits of £1.1 million on sales of £27.1 million in the year to March 31. Its clients include British Steel, Ford, Pirelli and Shorts and it was involved in the clean-up of the Sea Empress oil spill in Wales last year.

Dowding & Mills rises

DOWDING & MILLS, the electrical and mechanical services group, reported strong trading in its main markets in the opening weeks of the financial year, in spite of the strength of sterling. The company announced pre-tax profits of £14.37 (£12.26 million) for the year to June 30. Earnings were 5.89p a share, up from 4.87p. The total dividend is increased 7.8 per cent to 3.19p a share, with a 2.06p final.

Debt collector falters

INTRUM JUSTITIA, the international debt collection business, is holding the interim dividend at 1.3p a share after suffering a fall in pre-tax profits to £5.5 million from £8.2 million in the six months to June 30. The company said that it had been adversely affected by the strength of the pound and by a deterioration in trading, particularly in France, Germany and Britain. Earnings fell to 4p a share from 5.6p.

TOURIST RATES

Bank	Bank	Bank	Bank
Buy	Sell	Buy	Sell
Australia \$	2.27	2.08	189.00
Austria Sch	21.13	19.47	0.865
Belgium Fr	62.24	57.28	3.413
Canada \$	2.315	2.127	2.84
Cyprus Cyp£	0.888	0.818	12.37
Denmark Kr	11.48	10.59	302.53
Finland Mk	9.12	8.37	280.50
France Fr	10.09	9.31	6.14
Germany Dm	3.02	2.78	7.18
Greece Dr	475	438	252.76
Hong Kong \$	13.09	11.89	234.00
Ireland P	128	108	13.09
Israel Shk	5.18	5.24	11.99
Italy Lira	2961	2724	2.50
			2.29
			277.05
			257.827
			1.089
			1.546

THE TIMES

OUTSIDER TRADING.

Anyone can play New Portfolio.
There are thousands of pounds to be won every day.
Your Portfolio card is free in next Tuesday's Times.

CHANGING TIMES

CompuServe sold in \$1.2bn deal

FROM TUNKU VARADARAJAN IN NEW YORK

WORLD.COM, the American long-distance phone company, has acquired CompuServe Corporation, the flagging "online" company, for \$1.2 billion (about £759 million).

As part of the agreement Worldcom will hand over CompuServe's 2.6 million subscribers worldwide to America Online (AOL) in exchange for AOL's network services subsidiary, ANS Communications. Worldcom will also pay \$175 million in cash to AOL.

The deal comes after Worldcom's purchase of H&R Block's 80 per cent stake in CompuServe. While handing subscribers over to AOL, Worldcom will keep CompuServe's high-speed tele-

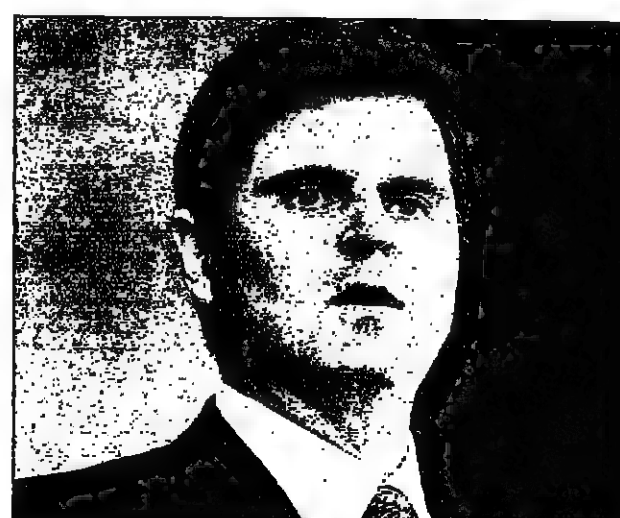
communications lines and Internet "gateways", enabling the former to enhance the size and reach of Unet Technologies, its Internet services unit.

AOL, whose president is Steve Case, has been promised access to an additional 100,000 Unet modems that would help to prevent network "traffic jams" as AOL expands. This should ensure that AOL is not embarrassed again as it was earlier this year, when, shortly after its introduction of flat-rate monthly pricing, it was forced to code credits to enraged customers unable to connect to the dial-up service.

By catching CompuServe's subscribers in its corporate driftnet, AOL will surge still

further ahead of its rivals in major online services. According to figures published in June by *Electronic Information Report*, a trade newsletter, AOL already has 8.6 million subscribers. Its nearest rival, the Microsoft Network, is now dwarfed, with a mere 2.3 million.

There is also a geographical dimension to AOL's consolidation. CompuServe, traditionally strong in Europe, has 850,000 European subscribers, which would now make AOL the largest online service in Europe. AOL Europe, a joint venture with Bertelsmann, the German publishing company, already has 650,000 subscribers.



Steve Case hopes to prevent further network "traffic jams"

French sell Télécom stake

THE French Government yesterday announced the sale of a 30 per cent stake in France Télécom, the state-owned telecommunications company (Adam Sage writes).

The sale is expected to raise up to Fr45 billion (about £4.7 billion), making it one of the biggest privatisations held in France. A 10 per cent stake in the firm will be offered to Deutsche Telekom, with a further 3 to 4 per cent made available to employees. The remaining stake will be offered to the public and to institutional investors. The French and German companies

are seeking to forge a close alliance before the liberalisation of the European telecommunications market next year.

Dominique Strauss-Kahn, the French Finance Minister, said the sale would be launched this month, with France Télécom to be floated on the Paris Stock Exchange by the end of next month.

The Government's decision will be welcomed by a French business community worried that France might fall behind other European countries, most of whom have already begun liberalising their telecommunications markets.

Park Food names chief

PARK FOOD GROUP, the hamper supplier and marketing services company, yesterday announced that Alastair Kerr, former chief executive of Virgin Retail Europe, has joined it as chief executive (Sarah Cunningham writes).

The move comes after a decision to split the roles of chairman and managing director held by Peter Johnson, owner of 70 per cent of the company.

There has been pressure from institutional shareholders for the appointment of an outside executive to address the company's problems.

Profits have fallen sharply to £9.6 million, from £13.7 million two years ago, and the shares, up 1p at 54p yesterday, have fallen from a high of 140p in 1995.

Mr Johnson, who also chairs Everton Football Club and who stepped down as chairman of Nightingale, the parcels group, in June, will remain executive chairman of Park Food. Mr Kerr said he had been assured that he would be able to run the company as a full chief executive, in spite of Mr Johnson's controlling stake. He is to present a strategic review to the board.

Acquisitions give a boost to Polypipe

By ADAM JONES

POLYPIPE, the plastic building materials manufacturer, increased annual profits 15.1 per cent after a flurry of small acquisitions in the year.

The group also announced yesterday that Mike Hardy, its production director, has been made managing director. Pre-tax profits for the year to June 30 stood at £32.8 million on turnover of £231.7 million. Sales of pipes and fittings, boosted by the purchase of Norflex and B&H, rose from £125.8 million to £136.6 million.

Sales of bathroom and kitchen accessories rose from £20.5 million to £30.9 million. Polypipe bought Midland Stom last October, adding Celnac, the toilet seat maker, in May 1997. Other plastic products, including window products, accounted for £64.2 million in sales (£62.4 million). The market for windows was subdued in the first few months before picking up again in May. Mr Hardy blamed a fall in local authority spending and pre-election uncertainty for the lull.

A final dividend of 2.41p (2.14p), due on November 26, makes 3.33p (2.97p).

Fairey puts expansion on hold

By ADAM JONES

FAIREY, the electronic components manufacturer, has put its expansion plans on hold until next year, after a disappointing first half.

The company, which makes electronic components for the defence and aerospace industries, reported a 10 per cent fall in pre-tax profits to £1.1 million in the six months to June 30, on sales of £17.1 million, up 20 per cent from £14.7 million. Earnings per share were 7.41p, up 31 per cent from 5.66p. An interim dividend of 1.4p (1.15p) will be paid on November 7. The company said that both its clothing division and its toiletries division had performed well. The board expects further progress in the second half.

But he emphasised the clear differences between the unions and a Labour government, with the Government pledged to govern in the interest of the whole country. He rejected those eager to seize on splits and divisions between the unions and Labour: "If the TUC and the Government were always in agreement, it would only prove that neither of us was doing our job properly."

But while he supported close involvement by employers in a new national dialogue, he sharply criticised some forms of work flexibility embraced by certain companies. Companies needed to be flexible. But the hire and fire culture was not flexibility, just exploitation.

He said: "Employers might want flexible workers. But people at work today need flexible employers. Not the hire and fire, take it or leave it brigade, but the ones who see that choices must be a two-way street, worked out together."

John Lloyd, page 18
Leading article, page 19

THE TUC set out an action plan yesterday to reverse its declining membership. Tony Dubbins, the President, said the New Unionism recruitment drive was "about our relevance, our credibility and our future".

The union movement will launch a twin-track campaign to build membership where unions are already active and to spark interest in those areas where jobs are growing but union membership is non-existent. The fight for new members, which the TUC said needs "urgent action", will be

backed by an academy to teach union organisation skills. The academy, into which the TUC is pumping £1 million, will train young union members to be organisers and will launch in the new year.

Trade union membership has fallen from half of the workforce in 1979 to just under a third now. Many workers in new industries ignore unions largely because there is no tradition and they are not approached to join. According to TUC research, five million workers want to join a union but

have not done so because there is no presence at their workplace. The TUC now has 6.9 million members.

Tony Burke, deputy general secretary of the Graphical Paper and Media Union and head of the New Unionism Task Group, said that young workers would be a key recruitment target. "In the UK only one in five under-25-year-olds is a union member... According to our own report, *Testament of Youth*, many young workers have never even heard of trade unions. Let alone been asked to join one."

Mr Monks welcomed what the new Government had already achieved, including signing the EU social chapter, establishing the Low Pay Commission to recommend a national minimum wage, promising new laws to give unions legal recognition rights and ending the ban on unions at GCHQ.

But he emphasised the clear differences between the unions and a Labour government, with the Government pledged to govern in the interest of the whole country. He rejected those eager to seize on splits and divisions between the unions and Labour: "If the TUC and the Government were always in agreement, it would only prove that neither of us was doing our job properly."

But while he supported close involvement by employers in a new national dialogue, he sharply criticised some forms of work flexibility embraced by certain companies. Companies needed to be flexible. But the hire and fire culture was not flexibility, just exploitation.

He said: "Employers might want flexible workers. But people at work today need flexible employers. Not the hire and fire, take it or leave it brigade, but the ones who see that choices must be a two-way street, worked out together."

John Lloyd, page 18
Leading article, page 19

THE TUC set out an action plan yesterday to reverse its declining membership. Tony Dubbins, the President, said the New Unionism recruitment drive was "about our relevance, our credibility and our future".

The union movement will launch a twin-track campaign to build membership where unions are already active and to spark interest in those areas where jobs are growing but union membership is non-existent. The fight for new members, which the TUC said needs "urgent action", will be

backed by an academy to teach union organisation skills. The academy, into which the TUC is pumping £1 million, will train young union members to be organisers and will launch in the new year.

Trade union membership has fallen from half of the workforce in 1979 to just under a third now. Many workers in new industries ignore unions largely because there is no tradition and they are not approached to join. According to TUC research, five million workers want to join a union but

Stock Exchange is marred



COMMENTARY
by our City Editor

What is the function of the Stock Exchange? To provide a trading floor? Not for at least a decade. To regulate the financial markets? No, that is the role of the SIB, the Bank of England and the self-regulatory organisations and will soon be the job of the super-SIB. So does the exchange catch insider traders? Well, it investigates them and then passes the file on to the Department of Trade and Industry to prosecute. And then the DTI appears to decide it is impossible to prosecute the case. Unfortunately the DTI investigators have to prove a *mens rea*, in that the person dealing not only was in possession of inside information but also dealt in the shares because he or she had the inside information. And you can count on the fingers of a mitten how often these cases can be tried successfully in any given year.

So this leaves the other function of the Stock Exchange — to maintain an orderly market. Well, yesterday it failed to do that in British Energy. The final instalment to be paid on the nuclear electricity company's shares is due next Monday and, as has happened with all privatisations, the market adjusted the price to have dual quotes a week before the event. Only the exchange failed to take account of this, so instead of there being two pages of market-making quotes, there was only one. The result — confusion,

mispricing and anger. The reaction of the exchange to suspend British Energy shares and obliterate all trace of trading for most of yesterday morning. It is not as if the exchange was not warned. A similar problem occurred when the final payment was due on Railtrack shares earlier this year.

British Energy is expected to make a formal complaint about the situation tomorrow. This could open up a can of worms, namely whether the exchange needs to exist in the form that it does. For 200 years the London Stock Exchange has been a focus of trading activity in a financial centre that is the envy of the world. Yesterday's figures from Merrill Lynch Europe, after a few weeks on from those of SBC Warburg, show that London-based financial companies are the equal of anybody — even if they are rarely British owned. But electronic markets have shown that you do not need a trading floor for most trading, and the interlinking of many markets often makes it irrelevant whether a share is traded in London, New York or Timbuktu. Regulators have realised that much trading between large companies is on a

convert emptor basis and constrain themselves to making sure the dealers are properly trained, the firms are properly capitalised and the small investor is not ripped off. The exchange's role in this is to make sure the systems exist to enable this trading to take place efficiently. Yesterday it did not. And if this happens on a regular basis the traders will find someone else to provide the facility and the exchange will become redundant.

Softly, softly for the economy

Fears that the enduring strength of sterling would spell disaster for the manufacturing sector have dominated the economic debate for most of this year. The contrast between the booming high street and weak manufacturing output has revived memories of the "dual economy" that bedevilled Brit-

ain's economic performance throughout the 1980s. Pessimists have even begun muttering that the combination of rising interest rates and strong sterling could tip the whole economy into recession next year.

But the manufacturing sector has so far proved more resilient than the doomsday merchants and even many industrialists have expected. Yesterday's manufacturing output figures again surprised on the upside, with manufacturing output rising at a monthly rate of 0.4 per cent and pushing the annual rate of increase to 1.6 per cent. Some of the increase simply derives from a series of back revisions to the data. But the Office for National Statistics hinted at signs of an underlying improvement, doubling its estimate of the trend in growth for manufacturing output from 1 to 2 per cent.

Nor was the improvement confined to one of the more peripheral sectors of the economy. The highly

export-sensitive engineering sector showed a quarterly improvement of 3.6 per cent compared with the same period last year. The separate trade figures have also stubbornly refused to show the expected collapse in export performance. This is not to say life is rosy for the nation's manufacturers. The spate of profit warnings over the past six months emphasises that exporters have taken the pain of the surge in sterling by cutting profit margins. The forward indicators continue to point to a slowdown in export orderbooks and the data could yet take a turn for the worse.

But with the pound beginning to slide from its summer highs and the Bank of England hinting that the most aggressive phase of rate rises is now over, the outlook for manufacturing is beginning to look distinctly less gloomy. The sector has been hurt but is still very much alive — partly due to the strength of the domestic

economy but also because it is proving far more competitive than when faced with similar problems in the past. If consumer spending — which has been at the heart of the Bank's obsession with overheating — now also continues to ease gently, the economy might yet escape with the fabled "soft landing".

Beckett's law needs to get tough at DTI

There certainly is a new sheriff in town, down at the DTI. Since Margaret Beckett rode into the Victoria Street headquarters, the place has been a hive of activity. Bass's purchase of Carlsberg Tønder and the London Clubs bid for Capital Corporation have been blocked. The merger of Stena and P&O is likely to be given the green light, with conditions, and, miracle of miracles, the report following the DTI investigation into Guinness is finally going to be published, only 12 years after the Distillers bid that prompted the inquiry. As Mrs Beckett is in the spirit of cleaning out the pending tray she inherited from Ian Lang, she might think about putting a fire

under investigators in four other DTI inquiries. The investigation into Wace, the pre-press group, has been going on for five-and-a-half years, and nobody can work out what it is about. The Mirror Group inquiry was held up by the criminal trials and is now moving forward four years and three months after it was launched. Investigators have been looking at the finance company Chancery for four years and hotels group Queens Moat House for nearly as long.

These investigations are expensive, slow and largely fruitless. Rarely do they expose fraud and, if they don't, the main sanction is to try to have the directors of the companies disqualified as directors, a process that is also expensive and slow. Sheriff Beckett should turn her attention to how the DTI might become more effective in rooting out corporate misdemeanours.

Family fortunes

I AM indebted to Professor Sue Birley of Imperial College, who, at the behest of Grant Thornton, the accountants, studied family businesses and found that most are "highly professional and commercially aware". Among her conclusions are that most families who run businesses disagreed with the idea that family members should automatically be entitled to a job in the firm. Did she ask Stephen and Andy Rubin at Pentland?

Fairey puts expansion on hold

By JENNIFER HANAWALD

FAIREY GROUP, the industrial electronics and engineering company that has grown steadily through acquisitions over the past two years, yesterday appeared to rule out further purchases.

John Poulter, chief executive, said: "We are in a natural period of consolidation for the acquisitions we made in the first half of 1997." But he added that in the longer term the company would "continue to develop in sensible ways to generate profit and shareholder value".

Fairey lifted pre-tax profits to £23.96 million (£21.33 million) in the six months to June 30, despite the impact of currency fluctuations, which hit profits by £1.4 million. Sales rose to £153.7 million (£118.4 million). Earnings rose 7 per cent to 16.5p a share and the interim dividend is 3.05p (2.85p).

Sales in the electronics sector were up 47 per cent at £115.1 million including acquisitions. The electrical power division's sales were down 22 per cent at £8.2 million. Sales in aerospace and filtration rose 1 per cent and 3 per cent respectively.

Blue Circle plays down fears over Malaysia growth

By SARAH CUNNINGHAM

BLUE CIRCLE Industries, the cement group, yesterday sought to play down worries about growth prospects in Malaysia, one of its main markets, and said it was still looking for acquisition opportunities in the Far East.

Concern about the possible impact on the company of the postponement of several big building projects in Malaysia overshadowed its interim results announcement and helped to send its shares 7p lower, to 395p.

Among the projects that the Malaysian Government said it would postpone last week, after a run on the currency and a stock market plunge, are the controversial \$6.2 billion (£3.9 million) Bakun hydro-electric dam in the Borneo jungle, a huge highway and what would have been the world's longest building.

Keith Orrell-Jones, chief executive, said he thought that a recession in Malaysia was unlikely, but he does see a slowdown in the rate of growth. He added: "It would have to be a dramatic change in growth to impact cement



Tugendhat buying plans

demand." The company, chaired by Lord Tugendhat, made an operating profit of £16.7 million in Malaysia and Singapore in the first half, down 6.2 per cent, while turnover was up 14.6 per cent, to £94.4 million. The discrepancy arose from having to import cement at low margins. It expects to see a dramatic improvement in margins after it opens a new plant in Malaysia next week.

The company, which bought the St Mary's Cement Corporation in Canada for £194 million earlier this year,

said it was still keen to make acquisitions. Its gearing is at 18 per cent and could be raised to 45 per cent with £300 million of bank borrowings. It is keenest on buying building materials companies in the Far East and South America.

The company made a pre-tax profit of £116.9 million in the six months to June 30, from £116.3 a year earlier, after taking an exceptional provision of £25 million to cover the cost of an agreement with UK employees reached in May. The provision covers redundancy costs across Blue Circle Cement UK's operations and asset write-offs associated with works upgrades.

The group's heating division saw its operating profit increase 18 per cent, to £120.9 million, while the bathrooms division — where it owns Armitage Shanks and Italy's Ceramica Dolomite — saw a drop in operating profit of 10 per cent, to £11.5 million, hit by a marked slowdown in the Italian market. A 4.65p (£4.25p) deemed Foreign Income dividend will be paid on November 24.

Tempos, page 28

British Vita advances in first half

By JENNIFER HANAWALD

BRITISH VITA, the polymers and fibres group, lifted pre-tax profits 21 per cent to £32 million in the first half, in spite of a fall in turnover because of currency fluctuations.

Sales of continuing operations were down 8.9 per cent, to £46.1 million from £50.8 million.

Frank Eaton, deputy chief executive, said the fall in turnover, which hit all divisions, was due to the translation effects of foreign currency, but added that the impact on pre-tax profit was minimal, thanks to a corresponding fall in the cost of raw materials.

Earnings rose to 9.6p a share from 7.7p and the interim dividend was raised to 4.25p a share from 4p. The shares fell 3p to 247p.

Eurotunnel enjoys fast-track recovery

By OUR CITY STAFF

EUROTUNNEL's recovery from the fire that damaged the tunnel last November continued last month, with a 25 per cent rise in traffic on Le Shuttle trains, after a 29.5 per cent rise in July.

In the first eight months of the year, more than 1.34 million vehicles used Le Shuttle, little changed from the first eight months of last year, when it carried 1.39 million, despite the reduced service in the first five months of the year in the wake of the fire in November. A record number of vehicles for a single day, 10,986, were carried on August 29, the company said, and Le Shuttle's cross-channel market share is now more than 40 per cent.

At its peak before last year's fire its market share had risen to about 45 per cent.

Eurostar passenger traffic between Paris, London and

Brussels grew 4.5 per cent in August from July and was up 20 per cent from August last year, with a record number of 681,663 passengers carried during the month.

Le Shuttle Freight has recaptured 67 per cent of last year's traffic level in only its second month since its relaunch, despite the fact that freight traffic is traditionally lower during August, Eurotunnel said.

Railfreight tonnage in August totalled 172,599 tonnes, compared with 134,774 in August last year. Eurotunnel said seasonal variations for railfreight has meant a slight decrease in tonnage this month, but shows an increase on August 1996 of 28 per cent. Eurotunnel shares were unchanged at 69p yesterday. A year ago, they traded at 115p.

P&O's wait, page 29

Builder sees calm revival in housing

By CHRIS AYRES

WILSON BOWDEN, one of Britain's biggest housebuilders, says that prices in southern England are stabilising.

The company, which develops residential and commercial property, said it did not expect an unsustainable boom. The average price of its properties had risen by only 4 per cent over the past six months.

David Wilson, chairman, said: "The boom in the South has levelled out and the market is now less frothy and more sustainable. I do not think the market will get out of control."

The company has sold nearly 1,500 homes in the past half year, at an average £113,000. In the half, to June 30, pre-tax profits rose to £29.1 million, from £17.3 million, on turnover of £231 million (£147 million). Earnings per share were 21.2p (12.3p). The interim dividend is 3.3p (3p).

IT by appointment only

That's what makes the Effective **IT** for Business forum unique. It is simply the most time - and cost-effective IT day of your life. For each delegate we put together a personalised itinerary consisting of:

- One-to-one meetings with top IT suppliers of your choice - not an exhibition, no stands, no hit or miss scheduling
- Appointments to attend advice clinics and seminars covering:
 - Year 2000
 - Intranets
 - Best value networks
 - Reducing IT costs
 - Internet Business benefits
 - System upgrades and integration
 - Computer-telephone integration
 - Disaster recovery... to name just a few

All you do then is turn up. And there is no charge to you or your organisation. To request an invitation to Effective **IT** for Business and join the 700+ organisations who have already applied, fax or call us with your details and number of staff on:

Fax: 01344 862522 Tel: 01344 429720

Effective **IT** for Business

INTERNATIONAL CONVENTION CENTRE, BIRMINGHAM, 3-5 MARCH 1998

Scottish Media plans digital TV service

By RAYMOND SNODDY
MEDIA EDITOR

SCOTTISH MEDIA, whose interests include Scottish Television, has decided to launch its own Tartan Television service on digital terrestrial television next year.

Scottish may take some programmes from the planned ITV2 channel on digital but it is now planning its own devoted schedule. The aim is to pay more attention to Scottish sport, in particular local football, horse racing and golf.

Andrew Flanagan, Scottish Media's managing director, said yesterday that if Scottish did not set up its own dedicated service "you would just cannibalise your existing advertising revenue".

Yesterday Scottish announced record interim pre-tax profits of £18.5 million, up 80 per cent, for the six months to June 30. The results reflected a better than expected £7 million operating profit from Caledonian, publishers of *The Herald* and *Evening Times* in Glasgow, acquired last October.

Operating profit from continuing businesses, mainly television, rose 25 per cent to £11 million. Scottish Television's advertising revenue increased 5 per cent, well ahead of ITV as a whole. Scottish increased its share of total advertising revenue to 5.02 per cent (4.79 per cent). Earnings increased to 21.6p a share from 11.5p. The interim dividend rises 20 per cent to 6.6p a share.

Tempos, page 28

grou...

...use Microsoft® NT or Novell Network?

...ever have trouble with your network?

...want a faster response to your IT queries?

...want better organisation of your network?

...want faster access to qualified support staff?

...want to reduce your network support costs?

call 0800 731 85 85

If you've answered yes to any of the above, call NetCare now for your FREE NetCare information pack

Remote network management will save your business thousands and increase productivity.

Welcome to a new service from ComputerLand - NetCare, a remote network management service, offering you huge expertise. We support and monitor your network, diagnosing problems as effectively as any on-site engineer.

There are significant advantages and savings to be made from employing NetCare, giving your IT experts extra help.

preventative maintenance, advice on speeding up your network, avoiding bottlenecks and offering immediate remote support should there be a network failure; giving you a complete network management service.

Call us today on the number above and turn the remote possibility into a definite business advantage.

ComputerLand

E-mail: netcare@computerland.co.uk

STOCK MARKET

MICHAEL CLARK

EMI price holds despite further heavy turnover

WHAT is going on at EMI? Folk in the City want to know. There was further heavy turnover in the shares yesterday, even though the price held steady at 570p.

By the close of business, a further 2.15 million shares had changed hands. Not bad for a company in which the normal market size is just 15,000 shares. However, there was still no word from the company, still regarded as one of the hottest stocks among speculators.

There was talk on Friday that Seagram, the Canadian drinks and entertainment group, was poised to make an offer, but no bid was forthcoming. Trading-floor talk suggested EMI was about to make an announcement setting the record straight. Still nothing emerged.

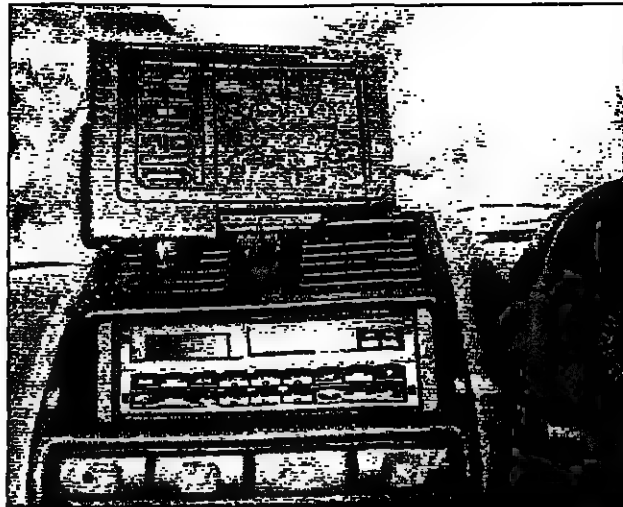
The music group has failed to live up to expectations since being demerged from Thorn in August last year, at the equivalent of 750p a share. The company has failed to impress in spite of handing back more than £500 million to shareholders. In July, Sir Colin Southgate, chairman, told shareholders this would be a difficult year.

The rest of the equity market ended the day on a flat note, unable to draw support from a firm opening rise on Wall Street. The stronger than expected industrial production numbers revived talk of a possible rise in interest rates when the Bank of England's monetary policy committee meets tomorrow.

In the event, the FTSE 100 index closed off its low for the day with a deficit of 9.0 points at 4,985.2 with fewer than 500 million shares traded.

There was wholesale confusion as trading got under way in British Energy before trading was suspended for several hours. The final instalment of 98p per partly-paid share falls due for payment next Monday. However, because of a mistake attributed to the Stock Exchange, some traders began quoting the shares fully paid at 300p, while others were trading in the partly paid form of 208p. Once the mistake was discovered, a halt was called between 8.44am and 11.04am. Trading resumed later, with the price ending at 309p as 1.38 million shares changed hands.

Dealers have complained that this is not the first time such a mistake has been made. There was a similar occurrence with



Trafficmaster ended higher on confirmation of merger talks

Railtrack, down 14p at 757p yesterday, when its shares went fully paid.

British Aerospace saw an early mark-up on the back of reports that it is close to demerging Arlington, its commercial property arm. The deal could raise up to £300 million. Société Générale Strauss-Turnbull is enthusiastic and has been telling clients to switch out of Rolls-Royce.

Demerger is also on the agenda at P&O, up 13p at 660p, whose Bovis

2p firmer at 230p. BAE is due to unveil half year figures on Thursday that should show pre-tax profits more than £100 million higher at £295 million, with its defence order book stretching well into the next century. The shares closed 3p higher at £15.67p on turnover of almost a million shares.

Demerger is also on the agenda at P&O, up 13p at 660p, whose Bovis



MEPC's agreed bid for PSIT, up 22p at 196p, has refocused attention on the property sector, in which the clamour for the best sites is likely to result in further deals being struck.

Before striking the deal with PSIT, MEPC, up 7p at 476p, had talks with Hammonson, down 8p at 442p, and Greycoat, 1p firmer at 184p, before breaking off talks as late as last week with Burford, down 8p at 108p.

The sector as a whole is stronger than ever, with the likes of Merrill Lynch, the broker, still recommending

it to clients. Sources close to MEPC say that the PSIT acquisition should add 7p to its net asset value.

One broker said: "MEPC has been anxious to expand its property portfolio. It sees this deal as buying wholesale. It's just a 5 per cent premium to net asset."

Other brokers say MEPC has been looking to beef up its property side and it has been difficult to buy in the general market. Net asset values have been rising strongly and other companies are looking to buy more property.

housebuilding arm is to get a separate listing. Great Universal Stores, up 20p at 663p, also says that demerging Burberrys is still an option it might consider.

Savills, the estate agent, rose 2p at 130p on news that a top Hong Kong property company was investing £17 million in a 20 per cent stake. First Pacific is buying 10.6 million new shares at 160p.

The decision by Scottish Power to seek a quote for its shares on Wall Street was rewarded with a rise of 7p to 460p. About 8 per cent of the company is due to be listed.

Burmah Castrol has risen 100p since unveiling better than expected figures last week that included a hit of £21 million relating to currency transactions. The shares have been supported by "buy" recommendations from UBS, Dresdner Kleinwort Benson and BZW. The shares finished 3p firmer at £10.96.

Trafficmaster topped 405p before ending the session 7p higher at 396p after confirming that it had entered merger talks with the AIM-listed Tracker Network, 65p better at 610p. At last night's closing levels the two companies have a combined worth of £146 million.

William Ransom was steady at 77p in spite of Michael Ransom, chairman, selling 25,000 shares at 75p. It reduces his holding to 510,923 shares, or 3.22 per cent of the company.

GILT-EDGED: The stronger than expected industrial production figures failed to put a brake on things, with prices holding on to their early gains. Trading was subdued, with investors anxious to digest today's inflation figures before committing themselves to opening fresh positions.

In the futures pit, the December series of the long gilt rose £2.34 to £115.5 as a total of 34,000 contracts were completed. Among conventional issues, Treasury 8 per cent 2015 gained £2.14 to £105.22. Among shorter-dated issues, Treasury 8 per cent 2000 was £2.53 better at £103.

NEW YORK: Stocks closed higher as the market tracked the jump in bonds. Alan Greenspan, the Federal Reserve Chairman, did not rattle Wall Street with his latest comments on the economy. The Dow Jones industrial average ended up 12.77 points at 7,835.18.

MAJOR INDICES

New York:	
Dow Jones	7835.18 (+12.77)
S&P Composite	931.20 (+2.15)
Tokyo:	
Nikkei Average	18633.06 (+163.11)
Hong Kong:	
Hang Seng	14806.49 (+242.94)
Amsterdam:	
Euro Index	905.20 (+11.31)
Sydney:	
ASX	2656.2 (+30.2)
Frankfurt:	
DAX	4068.01 (+32.64)
Singapore:	
Strait	1891.93 (+7.87)
Brussels:	
General	13776.18 (+6.52)
Paris:	
CAC-40	2469.89 (+16.38)
Zurich:	
SKA Gen	1163.90 (+28.30)

London:	
FTSE 100	4985.2 (-9.0)
FTSE 250	4686.1 (-5.1)
FTSE 350	2401.3 (-3.0)
FTSE Europe 100	2617.20 (-4.44)
FTSE All-Share	2346.18 (+2.31)
FTSE Non Financials	2369.82 (+1.52)
FTSE Fixed Interest	125.82 (+0.43)
FTSE Govt Secs	97.46 (+0.21)
Burgundy	3999.0
SEAQ Volume	465.0m
US\$	1.5823 (+0.0039)
German Mark	2.8946 (+0.0009)
Exchange Index	100.1 (-0.1)
Bank of England official base rate	4.75%
EURO	1.4594
ESR	157.5 Jul (3.7%) Jan 1997-100
RFX	136.4 Jul (3.0%) Jan 1997-100

RECENT ISSUES

Antofagasta CV Ltd	397p
Bristol & West Plc	109p
Emmett Ltd	136p
EMT	115
GR Holdings	52p
Galen Holdings	240
Helicon Publig	92p
Kingfisher Leisure	175p
Reaumur Merlon	108
SBS Group	110p
Sevens Trent B	37p
Stentor Warrants	46p
Style Holdings	85
Thorn B	20p
Viglen Technology	62

RIGHTS ISSUES

Dixon Mtrs n/p (235)	36
Golden Land n/p (21)	2
Logica n/p (603)	162p
Pendragon n/p (265)	7
SEET n/p (38)	2

MAJOR CHANGES

RISER:	
Sentry Farm	107p (+15p)
Rolls & Nolan	347p (+20p)
Rayabius	221p (+12p)
Rayabius	487p (+20p)
Collyer	312p (+15p)
Chorocence	257p (+14p)
Dankin & Sny	782p (+35p)
Jarvis	278p (+10p)
GUS	688p (+20p)
JJB Sports	477p (+10p)
BTG	787p (+19p)
Centab Pharma	840p (+25p)
Pelon	408p (+12p)

FALLS:	
Verlo	89p (-10p)
Went	468p (-15p)
Phosphor	700p (-80p)
Harifox	714p (-12p)
Whitbread	815p (-2p)
Blue Circle	385p (-7p)
Stand Chart	787p (-11p)
Lloyds TSB	739p (-8p)
Harmony	282p (-8p)
Plasma	182p (-8p)
Sprax-Sen	883p (-9p)

Closing Prices Page 31

TEMPUS

Unsquarred Circle

THIS was to be a great year for Blue Circle — burgeoning demand for cement in Asia coupled with recovery in heating products in Europe — but it is not going according to plan.

Growth prospects in Malaysia, where Blue Circle has been one of main beneficiaries of a building boom, look at best shaky.

After the recent sharp depreciation of its currency and the plunge in share prices, the country has responded by postponing some of its "megaprojects", including the Bakun dam. While this may be good news for the Malaysian financial markets, it is very bad news for anyone in the domestic building trade. Those companies that supply the building blocks could be at risk from a squeeze in the construction sector.

Blue Circle's operating profit in Asia in the

first half was hit by delays to the start-up of new cement production capacity in Malaysia. It hopes that the new capacity will replace low-margin imported cement, improving profits and increasing sales. Blue Circle thinks the Malaysian Government would rather buy from the new local source to shore up the balance of payments. This holds good as long as the Government carries on buying cement. However, when a construction boom ends it tends to be unpleasantly abrupt. This could leave Blue Circle with a shiny new plant just as the key customer cancels a big order.

None of this would matter as much if the UK cement market were in better shape, but the second half has so far failed to sustain the growth level of the first. At best, Blue Circle's growth is deferred, but Malaysia offers a reason to avoid the shares.

Scottish Media

NOT EVERY investor was ecstatic when Scottish Television, as it then was, decided to pre-empt the flotation of Caledonian Publishing, the company behind *The Herald* and *Evening Times* in Glasgow.

Fashionably billed as a cross-media deal, it gave Scottish an interesting position in the local advertising market, but some observers rather sniffily wondered why Scottish was bothering with such a "medium medium" as newspapers.

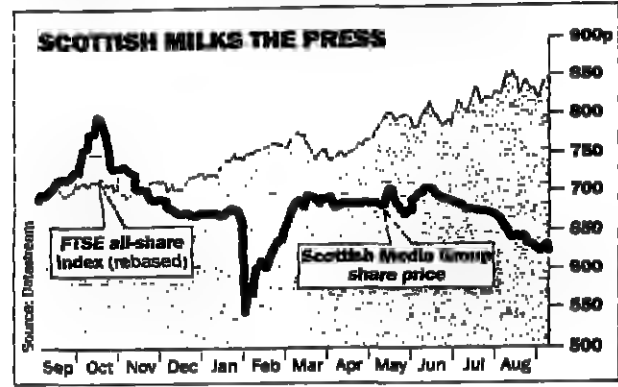
The answer came yesterday in rather eloquent terms. Newspapers may be mature, but they share a common characteristic with commercial television — they are cash cows — and Scottish, while increasing investment in editorial, has milked Caledonian's cash potential as

siduously. Newspaper advertising yield has been increased at the expense of volume and bulk sales have been put to the sword even though it has meant circulation has suffered in the short term.

Scottish Media can even point to evidence of genuine cross-media advertising campaigns, introducing

local companies such as Argonold Clark, Scotland's largest car dealer to the joys of television advertising. Caledonian contributed £7 million to operating profits, including £1 million from cost savings.

It looks like a very solid base from which to launch the expected takeover of Ulster Television.



Forth Ports

AMID all the fuss about the property ventures of Associated British Ports, its diminutive rival Forth Ports is worth a look. Rather than relying on real estate to fund its growth, the Scottish port operator has invested heavily in transport. Since its flotation at 110p in March 1992, Forth has acquired Dundee and, more excitingly, Tilbury, giving it a big catchment area in the South of England, boosting the shares to 610p.

Forth has done well, but is highly dependent on growth in volume of trade through its ports. In the half year, tonnage slipped back a whisker, but growth is forecast at Tilbury after a deal with MoDo, the Swedish paper company. Yet, there are worries.

In February Forth took over a bankrupt shipping business at Grangemouth. Currie Line, apparently to safeguard its own stevedoring operations. Forth does

not reveal the size of the investment, but indicates that it was modest and intends to keep it under review. The deal raises unfortunate comparisons with Mersey Docks, which, for analogous reasons, took over the Eurolink ferry service to The Netherlands, only to shut it down later at a cost of £9 million.

Ports should stay out of the shipping business — owning your customers as a means of controlling volumes in the core business is the worst form of vertical integration. Shipping is a capital-intensive and highly cyclical business with poor margins, and Forth would better employ its funds building warehouses and grain stores, where it makes good money. The shares would be good value without the extra spice from Currie.

ASW

ASW has descended to that nether world inhabited by companies that fail to attract the attentions of analysts in

big broking firms. The steelmaker's share price has dropped from 247p in 1995 to less than 30p.

Yesterday's interim results showed some improvements, but not enough to alter the City's overall disdain. The strength of the dollar has led cheap competitors, such as the Turks, to export to the US instead of Europe, allowing some price increases on the Continent. UK prices, however, are still at low levels and the winter can always wreak havoc on demand for steel from construction companies. Having expanded aggressively on the Continent, ASW suffered from the severe construction recession and has tried to get round its cash-generation problem through disposals and staff layoffs. ASW sees a commodity in an oversupplied market so there are few bets on the company soon attracting the attentions of highly paid analysts.

EDITED BY CARL MORTISHERD

COMMODITIES

LIFFE				
COCOA				
Sep	1102.197	Dec	1211.120	1211.120
Oct	1102.197	Jan	1211.120	1211.120
Nov	1102.197	Feb	1211.120	1211.120
Dec	1102.197	Mar	1211.120	1211.120
Jan	1102.197	Apr	1211.120	1211.120
Feb	1102.197	May	1211.120	1211.120
Mar	1102.197	Jun	1211.120	1211.120
Apr	1102.197	Jul	1211.120	1211.120
May	1102.197	Aug	1211.120	1211.120
Jun	1102.197	Sep	1211.120	1211.120
Jul	1102.197	Oct	1211.120	1211.120
Aug	1102.197	Nov	1211.120	1211.120
Sep	1102.197	Dec	1211.120	1211.120
Oct	1102.197	Jan	1211.120	1211.120
Nov	1102.197	Feb	1211.120	1211.120
Dec	1102.197	Mar	1211.120	1211.120
Jan	1102.197	Apr	1211.120	1211.120
Feb	1102.197	May	1211.120	1211.120
Mar	1102.197	Jun	1211.120	1211.120
Apr	1102.197	Jul	1211.120	1211.120
May	1102.197	Aug	1211.120	1211.120
Jun	1102.197	Sep	1211.120	1211.120
Jul	1102.197	Oct	1211.120	1211.120
Aug	1102.197	Nov	1211.120	1211.120
Sep	1102.197	Dec	1211.120	1211.120
Oct	1102.197	Jan	1211.120	1211.120
Nov	1102.197	Feb	1211.120	1211.120
Dec	1102.197	Mar	1211.120	1211.120
Jan	1102.197	Apr	1211.120	1211.120
Feb	1102.197	May	1211.120	1211.120
Mar	1102.197	Jun	1211.120	1211.120
Apr	1102.197	Jul	1211.120	1211.120
May	1102.197	Aug	1211.120	1211.120
Jun	1102.197	Sep	1211.120	1211.120
Jul	1102.197	Oct	1211.120	1211.120
Aug	1102.197	Nov	1211.120	1211.120
Sep	1102.197	Dec	1211.120	1211.120
Oct	1102.197	Jan	1211.120	1211.120
Nov	1102.197	Feb	1211.120	1211.120
Dec	1102.197	Mar	1211.120	1211.120
Jan	1102.197	Apr	1211.120	1211.120
Feb	1102.197	May	1211.120	1211.120
Mar	1102.197	Jun	1211.120	1211.120
Apr	1102.197	Jul	1211.120	1211.120
May	1102.197	Aug	1211.120	1211.120
Jun	1102.197	Sep	1211.120	1211.120
Jul	1102.197	Oct	1211.120	1211.120
Aug	1102.197	Nov	1211.120	1211.120
Sep	1102.197	Dec	1211.120	1211.120
Oct	1102.197	Jan	1211.120	1211.120
Nov	1102.197	Feb	1211.120	1211.120
Dec	1102.197	Mar	1211.120	1211.120
Jan	1102.197	Apr	1211.120	1211.120
Feb	1102.197	May	1211.120	1211.120
Mar	1102.197	Jun	1211.120	1211.120
Apr	1102.197	Jul	1211.120	1211.120
May	1102.197	Aug	1211.120	1211.120
Jun	1102.197	Sep	1211.120	1211.120
Jul	1102.197	Oct	1211.120	1211.120
Aug	1102.197	Nov	1211.120	1211.120
Sep	1102.197	Dec	1211.120	1211.120
Oct	1102.197	Jan	1211.120	1211.120
Nov	1102.197	Feb	1211.120	1211.120
Dec	1102.197	Mar	1211.120	1211.120
Jan	1102.197	Apr	1211.120	1211.120
Feb	1102.197	May	1211.120	1211.120
Mar	1102.197	Jun	1211.120	1211.120
Apr	1102.197	Jul	1211.120	1211.120
May	1102.197	Aug	1211.120	1211.120
Jun	1102.197	Sep	1211.120	1211.120
Jul	1102.197	Oct	1211.120	1211.120
Aug	1102.197	Nov	1211.120	1211.120
Sep	1102.197	Dec	1211.120	1211.120
Oct	1102.197	Jan	1211.120	1211.120
Nov	1102.197	Feb	1211.120	1211.120
Dec	1102.197	Mar	1211.120	1211.120
Jan	1102.197	Apr	1211.120	1211.120
Feb	1102.197	May	1211.120	1211.120
Mar	1102.197	Jun	1211.120	1211.120
Apr	1102.197	Jul	1211.120	1211.120
May	1102.197	Aug	1211.120	1211.120
Jun	1102.197	Sep	1211.120	1211.120
Jul	1102.197	Oct	1211.120	1211.120
Aug	1102.197	Nov	1211.120	1211.120
Sep	1102.197	Dec	1211.120	1211.120
Oct	1102.197	Jan	1211.120	1211.120
Nov	1102.197	Feb	1211.120	1211.120
Dec	1102.197	Mar	1211.120	1211.120
Jan	1102.197	Apr	1211.120	1211.120
Feb	1102.197	May	1211.120	1211.120
Mar	1102.197	Jun	1211.120	1211.120
Apr	1102.197	Jul	1211.120	1211.120
May	1102.197	Aug	1211.120	1211.120
Jun	1102.197	Sep	1211.120	1211.120
Jul	1102.197	Oct	1211.120	1211.120
Aug	1102.197	Nov	1211.120	1211.120
Sep	1102.197	Dec	1211.120	1211.120
Oct	1102.197	Jan	1211.120	1211.120
Nov	1102.197	Feb	1211.120	1211.120
Dec	1102.197	Mar	1211.120	1211.120
Jan	1102.197	Apr	1211.120	1211.120
Feb	1102.197	May	1211.120	1211.120
Mar	1102.197	Jun	1211.120	1211.120
Apr	1102.197	Jul	1211.120	1211.120
May	1102.197	Aug	1211.120	1211.120
Jun	1102.197	Sep	1211.120	1211.120
Jul	1102.197	Oct	1211.120	1211.120
Aug	1102.197	Nov	1211.120	1211.120
Sep	1102.197	Dec	1211.120	1211.120
Oct	1102.197	Jan	1211.120	1211.120
Nov	1102.197	Feb	1211.120	1211.120
Dec	1102.197	Mar	1211.120	1211.120
Jan	1102.197	Apr	1211.120	1211.120
Feb	1102.197	May	1211.120	1211.120
Mar	1102.197	Jun	1211.120	1211.120
Apr	1102.197	Jul	1211.120	1211.120
May	1102.197	Aug	1211.120	1211.120
Jun	1102.197	Sep	1211.120	1211.120
Jul	1102.197	Oct	1211.120	1211.120
Aug	1102.197	Nov	1211.120	1211.120
Sep	1102.197	Dec	1211.120	1211.120
Oct	1102.197	Jan	1211.120	1211.120
Nov	1102.197	Feb	1211.120	1211.120
Dec	1102.197	Mar	1211.120	1211.120
Jan	1102.197	Apr	1211.120	1211.120
Feb	1102.197	May	1211.120	1211.120
Mar	1102.197	Jun	1211.120	1211.120
Apr	1102.197	Jul	1211.120	1211.120
May	1102.197	Aug	1211.120	1211.120
Jun	1102.197	Sep	1211.120	1211.120
Jul	1102.197	Oct	1211.120	1211.120
Aug	1102.197	Nov	1211.120	1211.120
Sep	1102.197	Dec	1211.120	1211.120
Oct	1102.197	Jan	1211.120	1211.120
Nov	1102.197	Feb	1211.120	1211.120
Dec	1102.197	Mar	1211.120	1211.120
Jan	1102.197	Apr	1211.120	1211.120
Feb	1102.197	May	1211.120	1211.120
Mar	1102.197	Jun	1211.120	1211.120
Apr	1102.197	Jul	1211.120	1211.120
May	1102.197	Aug	1211.120	1211.120
Jun	1102.197	Sep	1211.120	1211.120
Jul	1102.197	Oct	1211.120	1211.120
Aug	1102.197	Nov	1211.120	1211.120
Sep	1102.197	Dec	1211.120	1211.120
Oct	1102.197	Jan	1211.120	1211.120
Nov	1102.197	Feb	1211.120	1211.120
Dec	1102.197	Mar	1211.120	1211.120
Jan	1102.197	Apr	1211.120	1211.120
Feb	1102.197	May	1211.120	1211.120
Mar	1102.197	Jun	1211.120	1211.120
Apr	1102.197	Jul	1211.120	1211.120
May	1102.197	Aug	1211.120	1211.120
Jun	1102.197	Sep	1211.120	1211.120
Jul	1102.197	Oct	1211.120	1211.120
Aug	1102.197	Nov	1211.120	1211.120
Sep	1102.197	Dec	1211.120	1211.120
Oct	1102.197	Jan	1211.120	1211.120
Nov	1102.197	Feb	1211.120	1211.120
Dec	1102.197	Mar	1211.120	1211.120
Jan	1102.197	Apr	1211.120	1211.120
Feb	1102.197	May	1211.120	1211.120
Mar	1102.197	Jun	1211.120	1211.120
Apr	1102.197	Jul	1211.120	1211.120
May	1102.197	Aug	1211.120	1211.120
Jun	1102.197	Sep	1211.120	1211.120
Jul	1102.197	Oct	1211.120	1211.120
Aug	1102.197	Nov	1211.120	1211.120
Sep	1102.197	Dec	1211.120	1211.120
Oct	1102.197	Jan	1211.120	1211.120
Nov	1102.197	Feb	1211.120	1211.120
Dec	1102.197	Mar	1211.120	1211.120
Jan	1102.197	Apr	1211.120	1211.120
Feb	1102.197	May	1211.120	1211.120
Mar	1102.197	Jun	1211.120	1211.120
Apr	1102.197	Jul	1211.120	1211.120
May	1102.197	Aug	1211.120	1211.120
Jun	1102.197	Sep	1211.120	1211.120
Jul	1102.197	Oct	1211.120	1211.120
Aug	1102.197	Nov	1211.120	1211.120
Sep	1102.197	Dec	1211.120	1211.120
Oct	1102.197	Jan	1211.120	1211.120
Nov	1102.197	Feb	1211.120	1211.120
Dec	1102.197	Mar	1211.120	1211.120
Jan	1102.197	Apr	1211.120	1211.120
Feb	1102.197	May	1211.120	1211.120
Mar	1102.197	Jun	1211.120	1211.120
Apr	1102.197	Jul	1211.120	1211.120
May	1102.197	Aug	1211.120	1211.120
Jun	1102.197	Sep	1211.120	1211.120
Jul	1102.197	Oct	1211.120	1211.120
Aug	1102.197	Nov	1211.120	1211.120
Sep	1102.197	Dec	1211.120	1211.120
Oct	1102.197	Jan	1211.120	1211.120
Nov	1102.197	Feb	1211.120	1211.120
Dec	1102.197	Mar	1211.120	1211.120
Jan	1102.197	Apr	1211.120	1211.120
Feb	1102.197	May	1211.120	1211.120
Mar	1102.197	Jun	1211.120	1211.120
Apr	1102.197	Jul	1211.120	1211.120
May	1102.197	Aug	1211.120	1211.120
Jun	1102.197	Sep	1211.120	1211.120
Jul	1102.197	Oct	1211.120	1211.120
Aug	1102.197	Nov	1211.120	1211.120
Sep	1102.197	Dec	1211.120	1211.120
Oct	1102.197	Jan	1211.120	1211.120
Nov	1102.197	Feb	1211.120	1211.120
Dec	1102.197	Mar	1211.120	1211.120
Jan	1102.197	Apr	1211.120	1211.120
Feb	1102.197	May	1211.120	1211.120
Mar	1102.197	Jun	1211.120	1211.120
Apr	1102.197	Jul	1211.120	1211.120
May	1102.197	Aug	1211.120	1211.120
Jun	1102.197	Sep	1211.120	1211.120
Jul	1102.197	Oct	1211.120	1211.120
Aug	1102.197	Nov	1211.120	1211.120
Sep	1102.197	Dec	1211.120	1211.120
Oct	1102.197	Jan	1211.120	1211.120
Nov	1102.197	Feb	1211.120	1211.120
Dec	1102.197	Mar	1211.120	1211.120
Jan	1102.197	Apr	1211.120	1211.120
Feb	1102.197	May	1211.120	1211.120
Mar	1102.197	Jun	1211.120	1211.120
Apr	1102.197	Jul	1211.120	1211.120
May	1102.197	Aug	1211	



Taken at the flood: P&O hopes the current at the Department of Trade and Industry will prove favourable as it attempts to compete with the Channel Tunnel operators

P&O awaits the DTI tide

Life has not been kind to P&O Ferries recently. Its Dover to Calais market, once one of the biggest UK money-spinners, has been wrecked by a state-sponsored predator that trades while technically bust.

Its only escape route — joining forces with its arch-rival, Stena Line — has been blocked by painstaking government scrutiny leaving it exposed to another summer of brutal competition from the Channel Tunnel.

But now, after what is set to become the longest-running DTI inquiry of the decade, things are moving. Ministerial sources say that Margaret Beckett, President of the Board of Trade, is preparing to give the formal green light by the end of this month.

Today P&O is meeting officials at the Office of Fair Trading to discuss conditions. The formula that is likely to emerge from the meeting is a custom-made inflation-linked system

which will, in effect, establish a recommended retail price system for ferry journeys.

P&O and Stena Line are also likely to be asked to give more ticketing booths and boarding space to rivals Sea France, Hoverspeed and Sally, and provide other assurances to the DTI that they will not abuse their market.

Both ferry operators are likely to agree at once. They say their main concern is that prices will fall through the floor under competition from the Channel Tunnel, and any safety net would be welcome.

Eurotunnel has proved to be the competitor from hell. It defies normal market forces. With debts of £8.76 billion and net liabilities of £871 million it should theoretically be dead.

The talks come as P&O's cross-Channel service is almost on its knees, having only ten years ago stood accused of being the most expensive mile-for-mile travel in the world.

In an attempt to fight compe-

Fraser Nelson says the fortune of the proposed merger with Stena is bound up in the affairs of state

tion from the Channel Tunnel, it reduced its peak-time return ticket to match *Le Shuttle*'s brochure price of £165 — a 58 per cent decline on last year. The five ferries it ran from Dover to Calais each day have been carrying fewer and fewer passengers. Stena Line has been suffering from the same problem.

The logic from their Dover to Calais merger is to cut three of the nine daily services and share the administrative burden. The new company, to be called P&O Stena Line, would run the Dover to Calais passenger service, and the freight services between Newhaven and Dieppe, and Dover and Zeebrugge.

By not competing, they say they will be able to run a lean, mean shuttle service that leaves Dover every 45 minutes — billing itself as a more frequent operator. Drivers, they say, will be able to pull up at any moment confident of an imminent departure. The idea, both insist, is to save money and not to increase ticket fees.

Analysts agree that if P&O and Stena Line were to raise prices it would amount to commercial suicide. With hardly any competitive advantage beyond cheap duty-free drink, undercutting *Le Shuttle* is seen as their only option.

The DTI, however, has had reservations that the merger may concentrate too much of the cross-Channel market in too few hands and pave the

way for a cartel between ship owners and Channel Tunnel operators.

Part of the negotiations that will take place today will be devoted to making sure the price-fixing system would leave them powerless to exploit such a position.

P&O has told Mrs Beckett that its problem can be solved by reducing the phenomenal costs of running a ferry. The chance to reduce its £300 million-a-year costs, it says, would be enough to restore its chances of competing against *Le Shuttle* without any ticket increases.

Each ship costs between £14 million and £17 million a year to run, through wages for a swath of staff both at sea and on land in addition to heavy maintenance, cleaning and safety costs.

If it does not have to compete against Stena Line, it could dispatch three ferries to another operation and save some £70 million a year. It costs

little to carry passengers. Those willing to walk on are charged less than £10 to cross the Channel — an offer which has proved popular with Kent students who are able to make the journey with the sole intention of buying two bottles of gin. Savings can be recouped at the duty-free bar, and they need spend only 20 minutes on French soil.

The opportunity to offer "booze cruises" gives the ferries a distinct competitive advantage over *Le Shuttle*. Yet the lucrative duty-free market is set to be abolished in two years' time — wiping out another main subsidy for ferry fares.

It will no longer be possible to enjoy a cross-Channel drinking session for less money than a night out in Ashford — and travellers will no longer be able to use their time on the ferry to load the boot of their car with cheap beer.

This has not escaped the DTI's attention. It has been feared that, if the merger is waved through without any price conditions, both operators would be able to increase prices when proceeds from duty-frees vanish.

Although the signs are good, P&O is still not claiming victory. "We think we have a tremendous chance of getting through, but the DTI's recent decisions have surprised many people and even on the glaring industrial logic we cannot be too sure."

If the worst happens and the link-up is rejected, analysts say that P&O will simply walk away, phasing down over five years. One leading P&O analyst concluded: "It has no moral duty to service the Dover to Calais line."

The P&O/Stena plan is not the most complicated merger in the world. Changes will be made to only one route, and both companies will compete on all other cross-Channel passenger routes.

But as ferries continue to be marginalised — by both the Channel Tunnel and cheap flights — the conditions imposed on P&O are likely to be used as a blueprint to judge the consolidation in the industry that is certain to follow.

Monolithic MEPC is on the move

Carl Mortished on James Tuckey's battle to keep control of a property colossus with many critics

There must have been times last week when James Tuckey, the urbane establishment figure who heads MEPC, wished he were Nick Leslau, the amiable university dropout who runs Burford Group. For a brief period, Tuckey had entertained thoughts of buying Burford after Leslau had made known to MEPC that he would like to do a deal. Hardly stirring stuff in the rough and tumble of commercial property, but no sooner had news of the Burford talks and the subsequent takeover of PSIT been announced than Tuckey became the object of vitriolic comments such as "a move that smacks of desperation" and "institutions are spitting".

Four sets of takeover talks in six months were too many, said critics, even if the last deal, the £247 million takeover of PSIT came off without a hitch. No one seemed bothered that the star-studded Burford team of

Leslau and Nigel Wray were hawking their company, apparently contemplating the unchallenging role of non-executive directors of MEPC.

No one doubts that Tuckey and his chairman, Lord Blakenham, are fighting a rear-guard action to keep control of the £2 billion MEPC battleship. Earlier this year, a cabal of institutions, led by the Co-operative Insurance Society, were so irritated by MEPC's poor performance that they persuaded Hammerson to propose merger talks. These came to nothing, some say because Mercury Asset Management, one of MEPC's largest shareholders, would not play ball. More probably, they failed because Ron Spinney, Hammerson's chief executive,

had the sense to fear wrecking Hammerson's recovery by paying too much for MEPC.

Is MEPC's future still on the line? Possibly, but its share price is now back at estimated current net asset value and UBS Securities is forecasting 16 per cent growth over the next year. After all the fuss, the only takeover actually completed was one that MEPC initiated and which stayed a secret. The other deals came from elsewhere: like Hammerson, talks with Greyson were prompted by a disgruntled shareholder, and the Burford debacle was prompted by that firm's restless management.

The monolithic MEPC should now gain from recent rapid upward movement in rents. Its UK exposure is

increased by adding the much-ignored PSIT, which has a good record of asset growth. Even the much-maligned Alban Gate, the City office development that, more than anything, made institutions round on Tuckey, may now come to the company's rescue. Let in the depths of recession at rents in the £20 per square foot range, the property is set for a big uplift, with City rents moving towards twice that figure.

If Tuckey felt a moment's envy for the Burford management last week, it will soon pass. There is a life cycle in small property companies: from an asset base of £50 million, a talented entrepreneur can triple or quadruple a share price with relatively few property deals. Burford, capitalised

at almost £500 million, is at the stage at which the deals must be much bigger to make a difference. In a hot market, such opportunities are rare and few would be surprised if the Burford management wanted to quit at the top rather than face the slog of turning £500 million into £1 billion. Unfortunately, the stock market thinks they have missed the boat: as MEPC's shares rose yesterday, Burford's fell below net asset value.

Tuckey's problem is different. In the long term, all that MEPC can hope for with an unwieldy £4 billion collection of properties is an above-average performance occasionally boosted by acquiring a smaller rival. Gargantuan investment companies cannot hope to achieve the hare-like growth sprints of a Burford or an Argent, but, after last week's events, investors may be content that the MEPC giant tortoise has broken into a trot.

notwithstanding, of the Simon Clegg who is secretary of the British Olympic Association.)

Redgrave will be addressing a gathering of businessmen at Henley-on-Thames next month. They are being threatened with bromides such as "last year's performance will not win this year's competition". Perhaps he will lift his game into a new league on the day, as I believe the sports commentators say. Or perhaps the businessmen will have to content themselves with meeting a real live sportsman and chatting about the Olympics and all that. And perhaps this will suffice.

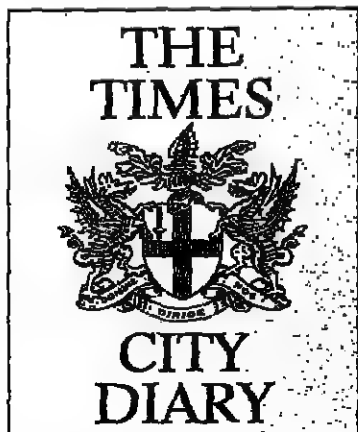
MARTIN WALLER



Steve Redgrave will explain his vision of success in business

Golden days

WILL CARLING has found a lucrative niche persuading treacherous executives that success on the sports field can somehow rub off on them and be translated into success in business. Now Steve Redgrave, about the only surefire gold medalist we have still competing, is heading down the same route. The rower, who found further success in the Alps at the weekend in the coxless fours, has linked up with Galileo, a marketing consultancy founded by Simon Clegg, until the end of last year a managing director at Hoare Govett. (And no relation, strange coincidence



signings that have gone largely unnoticed recently, Panmure Gordon has hired the chief financial officer from the South African pineapple peeler, Andrew Hawkins, at Charterhouse until last year and a brief career in the fruit trade, becomes a director of corporate finance at Panmure. This brings to six the number of senior appointments there, including two salesmen from Nomura, this month. I am told there are more to come.

Ruche hour

I AM impressed with the enterprise of a group of Hoare Govett types who went out last week for the stag night of Neil Collingridge, director of cor-

Ripe moment

THE man from Del Monte he say: When do I start? As part of a slew of



"It's Guinness for goodness' sake. It always takes ages to settle"



JANET BUSH

Windfall poll cheers Bank

If there is a lesson, for economists from the extraordinary events in Britain over the past week, it is that predicting people's behaviour is virtually impossible. Dramatic shifts in the way society thinks and acts are the random element that no econometric model has been able to incorporate. In the 1980s, nobody anticipated the boom unleashed by financial deregulation. Now the question of how consumers will react to building society windfalls is the great unknown.

Friday saw the latest survey by Mori, partly financed by the Bank of England, on what recipients of free shares have done with them, and what they intend to do with them. The broad message from the 764 people Mori reached by telephone is mildly reassuring for the Bank, which has long worried that windfalls would turn a sustainable rise in retail spending into an unstable, and ultimately inflationary, boom.

Of the £36 billion in windfall shares, Mori estimates that around £6 billion has been spent but that a good proportion would have been spent anyway. The headline numbers on shares sold and proceeds spent are, if anything, slightly lower than the Bank feared in its baseline projections. In addition, questions about people's intentions suggest a considerable degree of caution. Of the 65 per cent of windfall shares still being held, only 5 per cent were deemed likely to be sold in the next year, with 57 per cent being held as long-term investments, and 38 per cent likely to be sold "if stock market conditions are favourable".

Given huge rises in most building society shares since flotation, one has to wonder if the price will ever be right. For many, the Mori survey provided the first hard evidence that the windfall phenomenon is probably largely over, that it provided a considerable one-off boost to retail sales in May and June but has not appeared to spill over into a dangerous over-confidence among consumers, which might have persuaded them to spend more than they realistically had at their disposal.

Windfalls always worried the Bank because they threatened spending power on top of considerable underlying strength in consumption because of rising incomes, a recovering housing market and a long period, under Kenneth Clarke, of low interest rates. To the extent that the windfall effect is limited in size and longevity, the Bank should be less worried.

It is worth noting that, in spite of the potential injection of unprecedented spending power into the economy, Britain's savings rate has remained above 10 per cent. In 1988, it fell to 4 per cent. Remember too that windfalls that are being saved do not figure in the national accounts, being deemed, bizarrely, to be an identical amount of wealth whether held in mutual or demutualised companies. The active choice to save windfalls provides a fascinating insight into today's consumer psychology and yet it does not appear in the national statistics.

Positive grist all this may be to inflation doves but windfalls cannot be dismissed entirely as a threat. There is a lot of money saved in highly liquid form and, even if consumers keep their shares, they may be tempted to splash out from disposable income, knowing they have that cushion. Let us see Christmas holiday bookings before becoming too complacent.

Even if the windfall threat seems less dramatic than it once was, the MPC is still left with crucial judgments on retail sales in general. It can, of course, be argued that the very fact that the windfall effect has been weaker than many expected is proof of how strong the underlying trend has been. In fact, the first evidence has emerged that sales are losing momentum under the weight of higher interest rates but it is early days.

Even if the economy slows, behaviour on windfalls is hard to predict. Some may liquidate their shares to maintain their spending power. Others will be more inclined to keep them saved as a hedge against greater economic uncertainty. Blessed will be the economist, or popular psychologist, who can anticipate which will prevail.

WHY SETTLE FOR A LEVEL PLAYING-FIELD?

infringe v. 1 hair fashionably combed forward (see *Beatles*) 2 Rugby Football obstruct someone accidentally on purpose 3 to break a law or a right.

novation n. 1 total lack of cheering or clapping (see *Synchronised Swimming*) 2 contract whereby a creditor at the request of the debtor agrees to take another person as debtor in place of the original debtor.

placing v. 1 a quota of flat fish 2 horses, dogs etc, in winning order (usu. foll. by *payment*) 3 act of placing shares on behalf of clients.

court n. 1 place to buy strawberries and cream 2 treat with flattering attention (esp. clients) 3 where justice is administered.

For the definitive answers to your legal questions, call Rowe & Maw and give yourself an unsporting advantage.

Rowe & Maw
LAWYERS FOR BUSINESS
20 Black Friars Lane, London EC4V6HD
Tel: 0171 248 4282

THE TIMES UNIT TRUST INFORMATION SERVICE

٥٥١ من الألف

Modest falls in thin trading

TRADING PERIOD: Settlement takes place five business days after the day of trade. Changes are calculated on the previous day's close, but adjustments are made when a stock is ex-dividend. Changes, yields and price/earnings ratios are based on middle prices.

1991 Low Company			Price	%	%	1991 Low Company			Price	%	%
ALCOHOLIC BEVERAGES											
400	40% Blended Whisky	4100	1	5.7	14.2	100	10% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	101	11% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	102	12% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	103	13% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	104	14% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	105	15% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	106	16% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	107	17% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	108	18% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	109	19% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	110	20% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	111	21% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	112	22% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	113	23% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	114	24% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	115	25% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	116	26% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	117	27% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	118	28% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	119	29% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	120	30% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	121	31% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	122	32% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	123	33% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	124	34% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	125	35% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	126	36% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	127	37% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	128	38% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	129	39% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	130	40% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	131	41% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	132	42% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	133	43% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	134	44% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	135	45% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	136	46% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	137	47% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	138	48% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	139	49% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	140	50% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	141	51% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	142	52% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	143	53% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	144	54% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	145	55% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	146	56% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	147	57% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	148	58% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	149	59% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	150	60% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	151	61% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	152	62% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	153	63% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	154	64% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	155	65% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	156	66% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	157	67% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	158	68% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	159	69% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	160	70% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	161	71% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	162	72% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	163	73% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	164	74% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	165	75% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	166	76% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	167	77% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	168	78% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	169	79% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	170	80% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	171	81% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	172	82% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	173	83% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	174	84% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	175	85% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	176	86% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	177	87% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	178	88% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	179	89% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	180	90% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	181	91% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	182	92% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	183	93% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	184	94% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	185	95% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	186	96% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	187	97% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	188	98% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	189	99% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	190	100% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	191	101% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	192	102% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	193	103% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	194	104% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	195	105% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	196	106% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	197	107% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	198	108% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	199	109% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	200	110% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	201	111% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	202	112% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	203	113% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	204	114% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	205	115% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	206	116% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	207	117% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	208	118% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	209	119% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	210	120% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	211	121% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	212	122% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	213	123% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1	214	124% C&G Corp	105	+0	25.210	
100	10% Blended Whisky	1100	1	6.4	11.1</						

[illegible][illegible]

ENERGY LAWYERS

Central
London

As a result of the Company's sustained growth worldwide, a need has arisen for two lawyers to work respectively within its UK Legal Division and International New Business Team, both based in Central London.

Senior Legal Adviser and Negotiator – International New Business

You will have at least 5 years' experience in a legal / commercial / acquisitions role with direct drafting and negotiation skills from an oil and gas company or City law firm. Upstream exploration and production involvement would be helpful. The ability to work in varied cultural environments is essential.

Legal Adviser – UK Legal

With between 2-4 years' ppe gained in a City law firm or within industry in energy or utilities work, you will be involved in drafting and negotiating a wide range of oil and gas agreements, advising on regulatory matters as well as other non-contentious legal issues.

With creative team playing skills and the commercial flair to make the most of new business opportunities, you must be able to gain credibility quickly with the ability to liaise effectively at all levels both inside and outside the Company. Your communication skills must be first rate with a flexible approach to problem solving.

Amerada Hess can offer you excellent opportunities for long term career development together with a generous basic salary and significant corporate benefits.

For further information in complete confidence, please contact June Mesrie on 0171 405 6062 (0181 442 0841 evenings/weekends) or write to her at QD In-House Legal, 37-41 Bedford Row, London WC1R 4JH. Confidential fax 0171 831 6394.

QD In-House Legal is handling these assignments on an exclusive basis and all direct and third party applications will be forwarded to them.

HESS AMERADA HESS

Shipping Lawyer Paris

Our client is the Supply, Trading and Shipping Division of a multinational group with offices worldwide.

An exceptional and key opportunity has arisen for a dynamic, hands on shipping lawyer, UK qualified and City trained, with 3-4 years' post-qualification experience to join the Division's energetic legal department.

This position is based in Paris. French language skills would be preferable, although not essential.

If you are interested in applying for this exciting position, please contact **Lucy Boyd**, Senior Consultant.



**LIPSON LLOYD-JONES
LEGAL RECRUITMENT**
127 Cheapside
London
EC2N 6BT
Tel: 0171 600 1690
Fax: 0171 600 1972

In-house Legal Counsel Telecommunications

London

Highly competitive salary
Excellent benefits and bonus

A vibrant, fast-growing, multi-national telecoms company in the vanguard of change and innovation, WorldCom seeks further assistance in its legal department to deal with the wide range of issues arising from the many exciting changes and challenges which have recently taken place.

The job is what challenges are made of: a relatively new, highly ambitious company in a rapidly developing industry. Your brief is to deal with international legal affairs, joint ventures / corporate acquisitions and commercial contractual work.

You will have at least 3 years' PQE, gained in a recognised commercial practice or enterprise. Ideally, you will have dealt with complex transactions within the telecoms industry. More than that, you should have a strong appreciation and recognition of where

this extraordinary industry will go, and be a part of its future. You will be self-motivated, intellectually robust, ambitious, responsible and an effective team player.

If you match these specifications and are prepared to travel abroad, please contact **Clare Tattersall**, Consultant for WorldCom, at CTA, 22 Radpole Road, London, SW6 5DL, or by phone: 0272 371 0853, or fax: 0272 384 2348.

All applications will be treated in the strictest confidence.

**WORLD
COM**
WORLD CLASS TELECOMMUNICATIONS



British Waterways

Senior Lawyer

British Waterways is the leading inland navigation body in the UK, managing and caring for over 2000 miles of Britain's canals and rivers, which provide the basis for a highly successful leisure and tourism business.

Recent key achievements include:

- dramatic improvements in waterways maintenance standards;
- successfully attracting new investment, working closely with the private sector to invest in leisure facilities;
- securing grant funding from the Millennium Commission for a regeneration project around Scotland's Lowlands Canals and the largest ever award by the Heritage Lottery Fund;
- exploiting new opportunities in the market, owning and caring for Waterside properties, including planning innovative developments to provide leisure facilities;
- leading internationally on waterways management issues.

We seek a 6-7 year qualified solicitor with experience in Central or Local Government or a similar public authority. You must have a good understanding of Parliamentary procedures and be politically sensitive with the ability to deal with politicians at local and national level. You must be commercially minded and also have the energy and commitment to work with our existing legal team, to help drive the organisation forward. There will be the opportunity to make a significant contribution to corporate policy and to influence our future direction.

For further information in complete confidence, please contact our advising consultants, **Lisa Hicks and Lizzie Orange** at ZMB Industry, Recruitment Consultants, 37 Sun Street, London EC2M 2PY. Telephone 0171-523 3838 (0171-442 5237 evenings/weekends). Confidential fax 0171-523 3839. E-mail lisa@zmb.co.uk Website <http://www.zmb.co.uk>

**ZMB
INDUSTRY**

ZARAK
MACRAE
BRENNER

Transactions Lawyer

A Key Frontline Role within a Fast Growing Business

Paris

3-6 years
qualified

Excellent
Package

CARGILL

Cargill is an innovative US multinational, with operations in over 60 countries and an annual turnover approaching \$60 billion. One of the world's largest privately held companies, Cargill is recognised as a global leader in commodity trading, processing and transportation and has an established financial markets business which continues to undergo rapid development.

As a result of continued growth and success, an exceptional opportunity has now been created for a high calibre lawyer to join Cargill's Paris office and support its European Investment Group, following an initial 3-6 month training period at their European Headquarters in Surrey.

This frontline role calls for an adaptable lawyer with sound commercial judgement and a flexible approach. You will be involved from the outset in structuring, negotiating and documenting a wide range of transactions in support of the group's traders.

Applications are invited from three to six year qualified lawyers who are bilingual in French & English. The successful candidate will have a background in common and civil law and significant experience of handling major financial, corporate or property transactions. He or she will be able to demonstrate academic and professional excellence.

This is an unparalleled opportunity for a first class lawyer seeking commercial involvement in a stimulating and fast moving international business environment.

For further information in confidence, please contact our retained consultant, **Struan Hall**, at **Graham Gill & Young**, 46 Kingsway, London WC2B 6EN. Tel 0171 430 1711. Fax 0171 831 4186.

GG
GRAHAM GILL & YOUNG

0171 430 1711

COMPANY SECRETARY

Our client is a publicly quoted manufacturing company with annual sales of over £700m.

to **£100,000**
+
excellent package

The successful candidate will be a lawyer, Chartered Secretary or ACA who is a proven high calibre manager and has had first-rate

It now seeks to recruit

a Company Secretary at its headquarters in Surrey. Reporting to the Chief Executive, the Company Secretary will be a key member of the company's senior management team.

You will be responsible for the company's legal and secretarial function, handling acquisitions, joint-ventures, intellectual and real property, employment law, pension schemes, corporate governance, Stock Exchange matters, share-schemes etc.

experience of company secretarial matters.

He or she will have a strong profit orientation, be self motivated, hardworking and proactive with the desire to add significant value to a team of outstanding people. A strong presence and good communication skills are essential. Experience of FMCG would be a definite advantage.

A generous remuneration package will reflect the seniority of this position.

For further details, please contact **Sonya Rayner** or **Fiona Boxall**. All applications will be treated in strict confidence.

CHAMBERS
PROFESSIONAL RECRUITMENT

23 LONG LANE, LONDON EC1A 9HL TELEPHONE: (0171) 606 8844 FAX: (0171) 600 1793

How can victims fight back?

T

I

THE 1997 ACT

Solicitors
advance

Last resp

0171 430 1711

LAW

● BREATHE EASY 35
● RISE IN SIF FEES 35

More restrictions on the press? Yes, say Neil Addison and Tim Lawson-Cruttenden; no, says a QC

How can victims fight back?

The death of Diana, Princess of Wales, has reopened the debate on possible curbs on the press. But the debate's focus is on a possible privacy law — which misses the point. The real problem is harassment and the inability of victims to curb intrusive photographers. Proper journalism may involve breaches in privacy in the legitimate public interest, but there is no legitimate public interest in anyone being subjected to obsessive hounding by photographers. Before new legislation is introduced, it would be worth waiting to see whether the new Protection from Harassment Act can be used to deal with this problem. The Act was introduced to deal with the highly publicised stalking problem but has the potential to cover a wide range of situations including intrusive journalism. Last March the Princess was reported as hoping that the Act would help to curb some of the excesses of intrusive photographers. It is perhaps part of her tragedy that the Act had still not been brought into force.

that a legitimate press photographer acting in accordance with the journalists' code of conduct would always be acting reasonably, but the type of photographers who chased the Princess on motorcycles or who took photographs of Cherie Blair in her nightie would certainly not be acting "reasonably". These offences came into force on June 16 but there are difficulties in their enforcement. To arrest the alleged harasser, the police must be able to prove beyond reasonable doubt that two separate incidents of harassment occurred. That is not easy unless the police officer has an individual personal involvement in a particular case. In the case of harassment by journalists-photographers there is also a natural caution on the part of the police, who want to avoid accusations of press censorship. Consequently, the criminal parts of the Act will probably not be very effective in dealing with intrusive press photographers.

In this respect, the Act's more relevant part is Section 3, which relates to injunctions but which has not been brought fully into force. It makes harassment a tort and allows courts to grant injunctions to prevent it. However, this on its own does not particularly improve the existing law because injunctions to prevent harassment have been obtainable since 1995: *Case, Burris v Asadani*. The problem is enforcing the injunctions. Breach of an injunction,



including an anti-harassment injunction, is punishable as a contempt of court. But police have power neither to enforce an injunction nor to arrest anyone breaking any of an injunction's terms. So all too often injunctions can be ignored by harassers and stalkers. The consultation exercise undertaken before the Act came into force highlighted this as a major problem in dealing with harassing behaviour. The Act therefore introduced the unique idea of making breach of an anti-harassment injunction a criminal offence punishable with up to five years' jail. This will give the police the power to arrest an offender when an anti-harassment injunction is breached. Also, anyone involved in encouraging the harasser (including news editors who bought their pictures) could potentially be prosecuted as an aider and abettor. The Government plans to bring this part of the Act into force next month.

Making breach of injunctions a criminal offence may be unprecedented in English law but is common in many other jurisdictions. Section 127 of Canada's Criminal Code, for example, makes breach of any court order a criminal offence and there are similar provisions in the laws of most American states. In California local authorities and police have successful-

ly co-operated to use public nuisance injunctions to curb criminal gangs terrorising neighbourhoods. One of the advantages of proceeding by injunctions in the first instance is that the arguments as to whether the alleged harasser is acting reasonably or not can be properly explored by the civil court and a judgment made balancing the respective rights of the alleged harasser and the alleged victim. Unlike a criminal trial, which concentrates on whether a person's past actions were illegal, a civil court can look at the more straightforward question of whether behaviour is acceptable and should be allowed to continue. The police are merely enforcing a court decision instead of making the initial judgment themselves.

Until the provisions of the Act relating to injunctions are brought into force victims of harassment may have to consider bringing private criminal prosecutions in order to obtain a Restraining Order. Another unique aspect of the Act is that restraining orders are in effect injunctions made by the criminal conviction under Sections 2 or 4, making them more difficult to obtain than injunctions. There are always dangers in considering legislation in re-

Resist pressure for a rushed law

In March this year, I represented Diana, Princess of Wales, in industrial tribunal proceedings in Croydon brought by a former employee who was claiming unfair dismissal. I saw the Princess in conference and she decided not to attend the hearing.

A large number of journalists (not previously known for their interest in employment law) were present inside and outside the tribunal in the hope that she would appear. On leaving the building after the case was settled, I found it a disturbing and puzzling experience to be surrounded and jostled by dozens of photographers taking hundreds of pictures of the representatives and advisers of the Princess getting into a taxi and driving off.

I would be very surprised if any of those photographs was ever published. Perhaps some of the photographers hoped that the Princess's barrister or solicitor might punch one of them on the nose, and so create a story.

To live under that pressure constantly must be intolerable. But does the law need to be amended to confer greater protection on public figures to protect them from the press?

English law already provides a remedy against the sort of harassment for which paparazzi journalists are responsible. If it takes place in this country, last year, the Princess of Wales obtained an injunction from the High Court against specific photographers to stop them from harassing her. The legal basis for her claim, the law of nuisance, was weakened earlier this year by a House of Lords decision — but that is academic because of the new Protection from Harassment Act 1997. This legislation makes it a criminal offence, punishable by imprisonment for a person knowingly and unreasonably to pursue "a course of conduct which amounts to harassment of another". The Act also enables victims to seek the civil remedies of an injunction and damages. We will need to watch carefully how the Act is applied in practice (not all of it is yet in force). But the content of the new statute appears to address competing interests fairly and to provide effective remedies.

The harsh reality is that our law cannot, in practice, control the behaviour of journalists and photographers in France (a country which, in any event, has some of the strictest privacy laws in Europe). It has been suggested that newspaper editors should be required not to publish paparazzi pictures, so deterring such photographers from intruding into, and endangering, the lives of others abroad. This is unrealistic. The paparazzi would be only mildly inconvenienced by the loss of the market in the United Kingdom for pictures

which have a worldwide appeal. But it is also unsustainable in principle. Are we really to impose a statutory ban on photographs being published in the United Kingdom because of the circumstances in which they were obtained, even when the photographs were taken in a public place, and when the material may be seen by anyone with access to CNN television or a magazine such as *Paris Match*?

Nor is the case made out for enactment of a general right to privacy, prohibiting the publication of true information which concerns a matter which the individual wishes to keep confidential. The United Kingdom press, with editors subject to powerful laws relating to contempt of court, obscenity, breach of confidence, trespass, and libel, is one of the most strictly regulated in the Western world. There are already legal remedies for most serious invasions of privacy.

The press is also subject to the jurisdiction of the Press Complaints Commission (PCC), a self-regulating authority which works effectively to apply a code which prohibits intrusions into, and the publication of matters relating to, a person's private life except where this can be justified in the public interest.

Whether the public interest in a story outweighs the privacy of an individual is a difficult and sensitive issue. Other than in extreme circumstances, the law should leave such questions to be resolved by a self-regulating body composed of people with experience of the media as well as independent persons, rather than the courts.

Statutory regulation is unnecessary in this context for a further reason. The Government plans to incorporate the European Convention on Human Rights into domestic law. Article 8 guarantees the right to private life. But any complaint about an invasion of privacy needs to be considered by reference also to Article 10, which protects freedom of expression.

Maintaining a proper balance between these competing interests is not easy. Once the Convention is incorporated, the courts will be able to consider, on specific facts, whether the common law, and the rulings of the PCC, provide adequate safeguards, having regard to the importance of free speech.

Hard cases make bad law. The very worst type of law is that conceived as an emotional response to tragic events. Politicians should resist the temptation to legislate as a response to the death of the Princess.

● The author is a practising barrister and a Fellow of All Souls College, Oxford.



DAVID
PANICK QC

Protection from Harassment Act 1997 IN FORCE FROM JUNE 16

SECTION 2 makes harassment on two occasions a criminal offence. The sentence is up to six months' imprisonment and a restraining order.

□ 34 makes causing a fear of violence on two occasions a criminal offence, sentence up to five years' jail and a restraining order.

□ 35 allows criminal courts to

make a restraining order after a conviction under 2 or 4. Breach of the order is punishable with up to five years' imprisonment.

□ 3(1) & 3(2) allow civil courts to make injunctions preventing future harassment.

NOT YET IN FORCE

SECTIONS 3(3) to 3(9) makes breach of an anti-harassment injunction a criminal offence, carrying a sentence of up to five years' jail, also introduces a police power of arrest.

Solicitors advance

CITY lawyers are used to American firms invading their territory by establishing UK practices and poaching high-flying British partners. But last week they began a new invasion — of the courts.

Arthur Marriott, QC, the British head of the New York firm Debevoise & Plimpton's London arbitration unit, has become the first of two solicitors to be appointed part-time deputy High Court judges.

Mr Marriott and Lawrence Collins, QC, Herbert Smith's head of litigation and arbitration, joined the elite band of 200 barrister deputy High Court judges. Their appointments as the first practising solicitors qualified to sit as judges in the High Court mark a second landmark for both men.

Earlier this year they became the first solicitors to be invited to take silk — a move that paved the way for last week's appointments, which

are by invitation only and, according to the Lord Chancellor's Department, "are made from among the ranks of the most experienced and able practitioners". The two join Mr Justice Sachs, a full-time High Court judge, as the High Court's only solicitor judges.

The Lord Chancellor, Lord Irvine of Lairg, said last week that he wanted to "open up the ranks of the higher judiciary".

Last respects

A SOMBRE atmosphere prevailed in London's legal square mile last week. Befitting the mood of the nation in the run-up to the Princess of Wales's funeral on Saturday, Union Flags fluttered at half-mast above the Royal Courts of Justice in The Strand and at the Law Society's headquarters in Chancery Lane. The Inns of Court were quiet, as they usually are at this time of the year. The Lord Chancellor

OUTS

also advised courts sitting on Saturday to observe the one minute's silence.

Open season

THE NEW Open University first law course, set up with the College of Law, looks like being a hit not just with UK students but also with those on the Continent, for whom places have been specifically reserved.



Slapper: registrations rising

Dr Gary Slapper, the programme's new director, says registrations are rising so quickly that the course may also be run in Paris, Zurich and Brussels. "OU students usually go on to exercise great influence in their chosen fields," he says, "and that seems likely with law." The first course is due to start in February. For details, phone 01908 653449.

50 years on

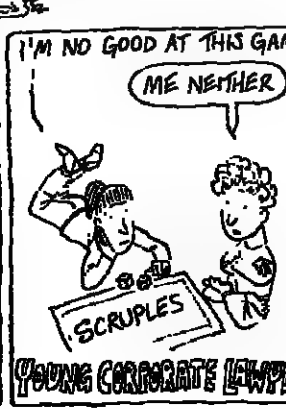
THE Chief Justice of India, the Mr Justice J.S. Verma, will be expanding on the Indian legal experience in the 50 years since independence in a lecture at the Institute of Advanced Legal Studies in Russell Square, London tonight.

Lord Woolf, the Master of the Rolls, will introduce his judicial colleague at the lecture, which has been jointly organised by the Institute and the Society for Advanced Legal Studies in celebration of 50 years of independence. Fifty years under the rule of law: The Indian Experience is open to all and starts at 5.30.

SCRIVENER

STUART & FRANCIS

QUEEN'S COUNSEL



LEGAL APPOINTMENTS

CITY ASSISTANTS

CORPORATE £45,000 — £Partner Building on own foundations this £12 partner commercial practice with an impressive international client base, seeks a lively solicitor 4+ years exp to cultivate clients and handle a corporate caseload including M&A, JVs, and ancillary banking matters. A following is not essential, flair and partnership qualities are.

EMPLOYMENT to £Junior Partner Employment law is where the action is in London this autumn and nowhere more so than at this distinctive different central London practice currently hitting the headlines. This already successful unit now seeks a senior solicitor/junior partner party to play a key role in further development. A clear chance to really shape your career.

PROJECT FINANCE/BANKING £US is your team constantly changing? Time of using a narrow part of the picture? At 3-5 years exp you can see how your career can progress? Let us whisk you away from all that, to the broad range market leader in international project finance. Headline clients will be relying on your advice on a fascinating variety of matters, while your role in partnership becomes clear — put this deal together and you won't look back!

COMMERCIAL LITIGATION to £42,000 Becoming too specialised? If you are 1-2 years exp and are committed to developing your career in one of the UK's finest litigation practices and wish to handle a wide range of commercial litigation, many cases with an international dimension, do not miss this opportunity! Excellent academics and a City training are prerequisites: prospects superb!

CORPORATE to £45,000 The market leading companies and institutions that this dynamic firm acts for believe their £20 partner size. Their talented corporate team now requires an equally dedicated lawyer with 1-2 years relevant exp to join their department where ability and commitment will be rewarded from the outset.

RETAIL PROPERTY £34-£70,000 Shopping about for the perfect job? This could be it. If you are a property lawyer (2-5 years exp) keen to work in a team supported by the best retail clients in the business, you will not just be the quality of work on offer, but you must have the personality and drive to act for household names, constantly involved in top rate deals.

CORPORATE to £50,000 Are you a top flight, ambitious corporate assistant with 2-4 years exp at a major City firm now contemplating the long road to partnership? Our client is the vibrant City office of a leading US firm offering unparalleled variety and responsibility in a small, senior team acting on world class corporate/finance transactions. Outstanding training resources combined with "fast track" partnership prospects.

PROF INDEMNITY to £35,000 Outstanding prospects and great fun in this eclectic West End practice await the 1-2 years exp solicitor keen to specialise at the cutting edge of professional indemnity work. Construction/surveyors experience ideal but enthusiasm and commitment are the priorities.

COMMERCIAL PROPERTY to £36,000 Well structured, profitable and expanding out client is a City-based firm with a successful, overhauled property department acting for developers, investors and overseas governments in addition to general corporate clients. An ambitious young solicitor (2 years exp) with a solid grounding in property, intellectually strong and with a sense of humour is unlikely to find a better home.

To discuss any of the above appointments in detail, please contact Penny Terndrup, Sarah King or Simon Janion on 0171 404 6669 (evenings/weekends 0181 674 3971), or write to us, in complete confidence, at 44/45 Chancery Lane, London WC2A 1LB. (Fax 0171 404 8817).

EAGAN JANION

If it's Legal, it's Eagan Janion.

A Prestigious Tradition

An Exciting Future

LEGAL & COMPANY SECRETARIAL ASSISTANT

The Asprey Group incorporates many world famous companies including jewellers, watch makers, gold and silversmiths.

Dedicated to promoting and consolidating our tradition of excellence, we are now looking to appoint a Legal and Company Secretarial Assistant to work within our Company Secretarial Department.

Your prime role will be reviewing contracts, legal research and assisting in litigation and other matters, together with various company secretarial duties including administration of minute books, statutory compliance and utilising the Group's company secretarial software package.

The successful candidate will be a law graduate with at least two years company secretarial/corporate experience.

In return, we will offer the right candidate a salary commensurate with experience, together with a generous range of benefits.

If you are interested in joining us at this exciting time in our development, please apply in writing enclosing your Curriculum Vitae to Adelle Williamson, Personnel Officer, Asprey Group, 165-169 New Bond Street, London W1Y 0AR.

Asprey GROUP

IN-HOUSE LAWYER FOR LEADING HOLIDAY COMPANY

London

£34 - 40K + Benefits

Our client is a household name holiday and travel company with a turnover of £1.3 billion and employing over 2600 staff worldwide. It dominates the UK travel sector and has an international profile for providing a comprehensive and quality holiday service.

To continue to expand the provision of legal services internally, the small but established legal team now seeks to recruit a lawyer, able to provide commercial legal advice to senior management. A true in-house generalist is sought - able to cover a range of work from property, commercial and litigation matters to IT, employment and the insurance function.

As a solicitor with at least 2 years' ppe, you will ideally have an established in-house background with the ability and confidence to manage a diverse workload. A commercial, flexible approach is crucial, as is the ability to work under pressure in a highly competitive sector.

Reporting to the Legal Manager and Company Secretary, this is an exceptional opportunity to become a key player within a household name company. The remuneration package is competitive including excellent holiday benefits.



For further information in complete confidence, please contact Rebecca Errington or Sarah David (both qualified lawyers) on 0171-405 6062 (0181-293 8520 evenings/weekends) or write to them at QD In-House Legal, 37-41 Bedford Row, London WC1R 4JH. Confidential fax 0171-831 6394.

LOOK HERE !!

CORPORATE/COMMERCIAL To £45,000
For those who fancy life at a small but highly competitive and successful firm, we may have the perfect opening. This established London firm can offer a corporate specialist with approximately 3 years' ppe the chance to work on a wide variety of domestic and international work, especially for media and property clients. Ref: T42583

EMPLOYEE BENEFITS To £35,000
A major London firm on the way up needs a one year qualified employee benefits and share scheme lawyer going the same way. In addition to very high quality work, you can expect a high level of client contact, marketing and seminar presentations. Would look at lawyers willing to train up. Ref: T34680

PROPERTY FINANCE To £60,000
With a property reputation like this leading medium-sized City firm, you will not be disappointed by the standard of the property finance work on offer. It is also well-known for its encouraging atmosphere and excellent prospects. All in all, a good move if you are newly, 1-2 or 2-4 years qualified. Ref: T40990

PROF. INDEMNITY/CON. To £38,000
You will build yourself a very sound future by joining this well-known City firm, which has a cutting edge professional indemnity/construction group. Working for one of the leading plaintiffs in the country, you will gain the kind of experience that will set you up for life. If you have 0-2 years' ppe. Ref: T34744

PROPERTY To £65,000
Recent merger activity means that this Top 10 City firm now has one of the very biggest property practices around. You can enjoy the many benefits of the success if you have 1-4 years' ppe in general commercial property and development work. A property finance background is welcome. Ref: T30793

NON FEE EARNING To £Highly Competitive
Nowhere is the booming economy more evident than on the exchanges, making banking lawyers who can assist others with information and support very prized commodities. This excellent Top 10 firm needs a US-qualified securities lawyer and a knowledgeable capital markets lawyer, both with 1+ years' ppe. Ref: T36413

ACQUISITION FINANCE To £58,000
It's no wonder that some of the top finance lawyers in the City have joined this Top 10 firm as it offers them the chance to enjoy innovative and challenging work for the sector's leading clients. Great prospects are guaranteed to a new acquisition leveraged finance lawyer with 4-5 years' ppe. Ref: T42626

TAX To £65,000
There are great opportunities for lawyers with 0-5 years' ppe who either already specialise in tax or are keen to learn it at one of the City's biggest and best firms. The work will be transaction support, structured asset finance or consultancy for a very long list of blue-chip, high-profile clients. Ref: T16864

PROPERTY FINANCE To £45,000
There are few better firms at which to gain top-notch property finance experience than this leading London practice, which has long been acknowledged as a market-leader in the field. This represents an excellent career move for a junior lawyer with some securities experience. Ref: T38113

BANKING Germany To ££x pot
Germany is becoming a crucial market for English firms, which are up there competing with the best local firms for some of the most exciting legal work in Europe. This is a very good time to make a move out there if you are a 1-3 year qualified banking lawyer with language skills. Ref: T36425

OIL/GAS US FIRM To £Premium City
All the rumours you hear about the activities of US firms in London are true at this leading practice - great pay and an exceptional career. The firm is already well-known in the oil and gas field, making it a perfect move for an ambitious assistant with 3 years' relevant experience. Ref: T40772

COMPETITION To £65,000
Many firms claim to have a competition capability. This leading City practice can prove it, its highly-regarded group services a string of high-profile clients and can offer a competition lawyer with 4-6 years' ppe very strong prospects of making a rapid move to the top. Ref: T26460

FINANCIAL SERVICES To £55,000
There are few better practice areas right now than financial services, as London's dominance of the international market continues. All firms are trying to get in on the act, but this Top 10 firm is well established as a market leader. Real progression for a lawyer with regulatory experience and 2-4 years' ppe. Ref: T42595

TELECOMS To £57,000
Telecoms is fast becoming THE practice area to be in and this Top 10 City firm recognises it. If you have 2-4 years' ppe, you are in a very strong position to move jobs on very good terms, and the firm can offer unbeatable terms. We also consider experienced foreign qualified lawyers. Ref: T40812



For further information, in complete confidence, please contact Sarah David, Stephen Rodney or Kate Sutcliffe (all qualified lawyers) on 0171-405 6062 (0181-789 7704 or 0171-354 3079 evenings/weekends) or write to them at Quarry Douglall Recruitment, 37-41 Bedford Row, London WC1R 4JH. Confidential fax 0171-831 6394.

LONDON • BIRMINGHAM • LEEDS • MANCHESTER • HONG KONG • PARIS • NEW YORK • SYDNEY • MELBOURNE • AMSTERDAM

INTERNATIONAL LEGAL ADVISOR

EMERGING MARKETS

Sustained expansion of this international bank, based in the City of London, has resulted in the need for an additional lawyer to assist business groups specialising in structured trade finance, project and corporate finance and advisory services, treasury instruments, securities and asset trading in emerging markets.

On offer is a challenging and unique career to a high calibre individual, (whether in private practice or in-house) with between 5 and 7 years' banking experience.

You will be expected to assist the Head of Legal, providing legal services on a global basis, liaising with external counsel and the various business groups where appropriate. A substantial part of the role will be the structuring and origination of bespoke financial products.

Maturity, a pragmatic commercial approach and a robust personality are pre-requisites as is a broad based banking background and flexible attitude. Specialist banking products experience, whilst desirable, is not essential.

To make an application, in complete confidence, please call Lisa Hicks or Yasmin Phillips at ZMB Industry on 0171-523 3838 (0171-642 5237 evenings/weekends) or write to us at 37 Sun Street, London EC2M 2PY. Confidential fax 0171-523 3839. E-mail lisa@zmb.co.uk

Substantial Salary

ZARAK
MACRAE
BRENNER

**ZMB
INDUSTRY**

An exciting brief with the mobile telecoms number one

Property Solicitor (0-2 years' PQE)

As the UK's number one mobile telecoms network operator, Vodafone has an extensive portfolio of properties, which includes our corporate headquarters in Newbury, numerous offices and a large number of retail outlets, UK-wide.

We seek a qualified Solicitor to join our legal property section and undertake general conveyancing transactions, with particular emphasis on landlord and tenant work within our retail estate.

A newly qualified solicitor keen to specialise in property, or a Property Solicitor with around 2 years' experience wishing to make their next move, is required. Either way you must be an excellent communicator and negotiator, with good organisational skills and the ability to work on your own initiative.

We are entering a period of substantial activity in relation to

Newbury, Berkshire

property transactions - as a result there will be considerable opportunity to build your experience and with it your career. The salary will fully reflect experience and there will be an attractive benefits package including over 27 days' annual leave and a pension scheme with free life insurance.

To apply, please write detailing salary expectations and enclosing your curriculum vitae, to: Jonathan Coltrill, Personnel Department, Vodafone Group Services Limited, The Courtyard, 2-4 London Road, Newbury, Berkshire RG14 1JX or telephone 01635 603001 for an application form. Please quote reference number VEL0018.

Closing date for applications: 28th September 1997.

Further information on the Vodafone Group of Companies can be found on our web site: <http://www.vodafone.co.uk>

vodafone

Company Secretary

£45k + Benefits

Bedfordshire

My client is the holding company of four subsidiaries operating in the engineering / construction industry, engaged in the manufacture of automotive components and other metal products. Over the past 50 years, they have built an unrivalled reputation for product quality and innovation evidenced by current turnover of approx. £40million. Due to retirement, a Company Secretary is sought whose role will be at Board level, reporting to the Chairman.

A broad and interesting remit awaits the successful candidate who will be required to act as Company Secretary for the Group, providing substantial management and commercial flair to all the subsidiaries, in addition to covering the usual secretarial functions when operating in a dynamic and acquisitive business.

To perform effectively, you will have substantial experience in an industrial environment and be a graduate having read Law followed by a qualification in Accountancy. Alternatively, you will be a Chartered Accountant and a member of the Institute of Chartered Secretaries.

If you believe you can match these stringent demands, please send your full CV to:

Ian Addison, Addison Associates,
Conway House, 4 Roycroft Lane,
Wokingham, Berks RG40 4HW

Tel: 0118 9730872 or Fax: 0118 9328467

Addison Associates
SEARCH & SELECTION CONSULTANTS

BAR FINALS TRINITY 1998

■ Re-sit/Review course commences 25th October 1997
■ Course Fee \$1495.00

Home study option available

For further information contact

Vivian Kanda Koochi, Head of Bar Courses

HOLBORN COLLEGE

200 Greyhound Road, London W14 9RY

TEL: 0171 385 3377 FAX: 0171 381 3377

e-mail: hl@holborncollege.ac.uk

Internet: <http://www.holborncollege.ac.uk>

Oil & Gas

Oil and Gas lawyer (2-5 yrs PQE)
required immediately by niche international oil and gas law practice based in Central London. Competitive salary and excellent prospects.
Send Full CV to Box No 7026

AMERY-PARKES

PERSONAL INJURY SOLICITOR

We are looking for an experienced Personal Injury Solicitor to work in our London office. Successful applicants will have 5-6 years PQE and will have the ability to deal with Plaintiff/Defendant matters.

Please write with full CV to: Mrs A. Richardson, Amery-Parkes, Law Centre, Chambers, 20 Chancery Lane, London WC2A 1EN.

WESTMINSTER MEDICAL

We are independent medical consultants who provide a comprehensive medical examination and reporting service with prompt and courteous attention.

● MEDICAL NEGLIGENCE CLAIMS
● MEDICAL BENEFIT CLAIMS
● PERSONAL INJURY

Dr A M Saywood, Westminster Medical Ltd
7 The Pastures, Duffield, Derbyshire DE36 4EX
Tel: 01332 840202 Fax: 01332 840101

Also at: 10 Harley St., London W1N 1AA. Tel: 0171 932 0012
Centres at: Birmingham, Bristol, Brighton, Colchester, Northampton, Portsmouth and Stoke on Trent.

The Association of Teachers and Lecturers (ATL) is a rapidly developing professional organisation and trade union for 160,000 classroom teachers and lecturers in England, Wales and Northern Ireland.

The Legal and Member Services Department handles members' enquiries by letter and telephone. We now need to recruit a Solicitor.

Solicitor

Salary Range £34,098 - £36,564 inclusive of London Weighting Allowance.

Reporting to the Head of Legal and Member Services you will be advising on a challenging variety of legal and professional problems. These include the conduct of litigation on behalf of members, (including advocacy in disciplinary, social security and Industrial Tribunal hearings where necessary), the drafting of documents, articles, publications and reports, the conduct of detailed negotiations and the preparation and presentation of advice to members.

You will need excellent written and oral communication skills, together with a flexible, pragmatic and positive approach and an ability to work with minimal supervision, often under pressure, in a team environment.

You will need to demonstrate a successful track record as a solicitor with a minimum of five years' post-qualification experience in the employment law field.

Further details and an application form are available from the Personnel Department (0171-930-6441 ext. 501). Please send a completed application form and covering letter addressed in strict confidence to: Ed Kpeglo, Personnel Manager at the Association of Teachers and Lecturers, 7 Northumberland Street, London WC2N 5DA, to arrive no later than Wednesday, 1 October 1997.

It is our intention to hold interviews in the week beginning 27 October 1997.

ASSOCIATION OF TEACHERS & LECTURERS

ATL has a policy of no smoking in the building. ATL pursues an equal opportunities policy.

ATL

EMPLOYMENT LAW

IDS Brief is looking for a lawyer to join the team researching and writing on employment law for the fortnightly journal and a range of handbooks used by personnel managers, unions, lawyers and tribunals. IDS Brief is the legal department of Incomes Data Services, the UK's leading independent employment research organisation.

Applicants should have studied employment law at least to degree level, and should have excellent writing skills. A demonstrable interest in employment law is essential and practical experience would be a distinct advantage. Applicants must be self-starters, able to work to deadlines as part of a small team. Basic familiarity with word processing is necessary, and interpersonal skills are important as the job involves answering legal enquiries from subscribers.

Starting salary will depend on qualifications and experience, but will be in the range £17,150 to £20,150 plus bonus with five weeks' holiday.

A letter of application explaining how you fit our requirements plus a CV should be sent to:

Jenny Bell, Administration Manager, IDS Brief,
77 Bastwick Street, London EC1V 3TT

Your letter should if possible include daytime and home telephone numbers and must reach us by Monday, 22nd September.

TO ADVERTISE CALL
0171 550 6828

GARFIELD
ROBBINS

LONDON • TEL: 0171 417 3446

Fax: 0171 417 3446

Global

Leg

Slough



Rises and falls in the housing market have brought problems for solicitors. Now they have some good news about claims from lenders who lost out

Wanda Barry welcomes a ruling that solicitors cannot be made responsible for lenders' losses

The revival of the property market brings chastening memories for many solicitors. In the late 1980s, when the market collapsed, many building societies and others who had lent enthusiastically in the boom years were left unable to recover sums due under their mortgages when borrowers defaulted.

This sparked a flood of claims against solicitors as lenders sought alternative means of recovering their losses. Various adverse court rulings left the profession feeling that it was being made the scapegoat by an industry all too eager to lend to almost anyone who could fill in an application form, on the basis that property prices would continue to rise. If a borrower defaulted, the mortgaged property could be sold to recover the debt.

But a recent Court of Appeal decision in *National Home Loans Corporation v Giffen Couch & Archer* has, for the time being, put an end to hundreds of actions pending in the courts and lifted a multimillion-pound bill for the Solicitors Indemnity Fund (SIF).

The case concerned the information that solicitors should have provided about their client-borrowers to the mortgage company. National Home Loans Corporation said that its solicitors had not informed it that the borrowers, to whom it had offered a loan by way

Risk returns to its rightful owner

of remortgage, were in arrears with their existing mortgage.

NHL had not known about the arrears because it had not carried out the usual inquiries. In the late 1980s, NHL adopted a "self-certification" policy under which it allowed borrowers to sign a declaration that they were not in arrears with their existing mortgage and did not obtain independent confirmation. It was a policy aimed at increasing market share.

The borrowers defaulted and NHL eventually realised its security was suffering a loss because of the fall in the value of the property. It sued for and recovered that loss from the solicitors, who were found negligent in not reporting the arrears.

At the original hearing, although the judge accepted that the solicitors had complied with NHL's written instructions, he found them in breach of a wider, general duty to report the arrears. He found that

NHL's self-certification policy was not negligent, although it might have been imprudent.

The decision created widespread concern within the profession. Its effect was that solicitors could not rely on the lender's written instructions to identify matters that needed to be reported. Even if they complied, they could be held liable for not reporting facts that the lender had not identified as being relevant.

Solicitors had to place themselves in the position of a lender to decide what might be relevant to a lending decision. However, solicitors cannot be expected to know, beyond matters of title, what a lender might consider relevant.

One of the ironies of the judgment was that if, in performing this exercise, the solicitors placed themselves in the position of the lender, albeit not negligent, lender, as

in this case, they would be found liable to the lender; solicitors became underwriters of the losses suffered by lenders who adopted risky lending policies, in order to increase their market share.

The Court of Appeal has now reversed the decision, finding that the judge had overlooked the principle that the extent of the duty of a solicitor depends on the terms of the retainer. Any implied duty must be related to what the solicitor has been instructed to do.

NHL provided detailed instructions specifying the things it wanted to know. NHL, as an experienced commercial lender, was best placed to instruct its solicitors on any facts it considered relevant to its decision to lend. NHL had made no inquiry about the conduct of the borrowers' existing mortgage and, therefore, it was not a matter that could be said to have been relevant to its decision. The Court of Appeal decision is a

victory for common sense. It recognises that solicitors are not lenders and it has, quite properly, restored to the lender responsibility for investigating the financial position of the borrower and for informing its solicitors of factors it considers relevant to its lending decision. What may be relevant to one lender will not necessarily be relevant to another, as lenders adopt different policies and market different products.

The decision brings to a halt the substantial number of pending actions brought by NHL and other lenders on the same allegation, and comes as good news to solicitors. Hopefully, it will mark the beginning of the end of the bombardment of claims by lenders against solicitors as lenders face up to the hard, but obvious, fact that as commercial organisations, they must bear responsibility for the losses they incurred at the end of the property boom. In reality such losses were a result of risky lending policies, economic hardship suffered by borrowers and the property market crash.

The Court of Appeal's message could not have been more timely as, after a brief abandonment, some lenders begin again to start self-certified loans and loans to those with poor credit histories.

The author is a solicitor with Mills & Reeve.

Paying attention to negligence

Litigation against professionals has increased, reports Edward Fennell

Bad news has been greeting solicitors arriving home from their holidays: their contributions to the Solicitors Indemnity Fund (SIF) must rise sharply. The fund provides compulsory insurance cover for the profession and many firms are having to increase their contributions by more than 50 per cent in order to meet a multimillion-pound shortfall.

But the solicitors are not the only group to face growing claims over professional negligence and there is now an increasingly high profile niche practice for lawyers acting for (and against) other professionals caught up in these cases. Paul Haggitt of Salmon Burges, a Bristol firm, believes that solicitors have come rather late into the firing line. He says: "Accountants went through a difficult time in the early Nineties and so did valuers. Now it's the time for the solicitors."

Mr Haggitt normally acts on behalf of plaintiffs in these cases but colleagues elsewhere in the firm act for defendants. Most of the best-known professional negligence practitioners are defendant-based and usually their work is linked to insurance practices. It is the insurance funds which, as the SIF case illustrates, pick up the tab for a professional's mistake and they are determined not to be taken for a ride.

Chris Lowney, an insurance specialist with Fishburn Boxer says: "I wouldn't suggest that the professions have become more incompetent. But in the aftermath of the recession there was a scattergun approach by plaintiffs who had suffered a loss. They were keen to sue everyone in sight."

Fishburn Boxer operates as the nominated lawyer for the RIBA Insurance Scheme, the architects' equivalent of the SIF. Mr Lowney's experience is that

when a building deal, for example, goes wrong, the plaintiff will move against all the professionals — architects, surveyors, valuers and engineers — and then sit back and let them argue it out between themselves.

Identifying negligence is no easy task, so it is no wonder that demand for lawyers has multiplied in the corporate field. As Mr Lowney points out, however, there is no highly active "plaintiff bar" in the UK (as there is in the US) and the legal aid system tends to put barriers in front of what might be regarded as "trivial cases" launched by individuals. Mr Lowney says: "So far we have been saved from the worst excesses of the American experience."

Even so, many lawyers involved in this work will admit that the commercial pressures under which professionals work today have played a big part in the growth of litigation. John Hall, an insurance specialist with Cameron McKenna, acknowledges that in the field of valuation, there is a lot of "sloppy work". However, the rise of the property market from the 1970s onwards meant that these shortcomings were not exposed until the property crash of the early 1990s. Similarly, the competition for conveyancing work among solicitors meant that corners were cut in the early Nineties, with the inevitable consequences now seen in the SIF's shortfall in funds.

But as Julian Randall of Barlow Lyde and Gilbert, probably the leading firm nationally in professional negligence, points out, the expectations placed on professionals to "get it right" are sometimes unreasonable. "If a fraudster is determined to deceive his accountants it is very hard to stop him. And yet if the company then goes bust the accountant is expected to carry the can."



TO ADVERTISE CALL 0171 680 6828

LEGAL APPOINTMENTS

FAX: 0171 782 7899

GARFIELD ROBBINS

LEGAL RECRUITMENT CONSULTANTS

LONDON • LEEDS

Royen House
Aldermanbury Square
London EC2V 7HR
Tel: 0171 417 1400
Fax: 0171 417 1444

LONDON • INTERNATIONAL • LONDON • INTERNATIONAL • LONDON • INTERNATIONAL •

LITIGATION-IN-HOUSE

2 to 4 Years Qualified

The substantial legal team within this well-known UK bank now seeks an additional litigator with good working and practical knowledge of High Court/County Court procedure, an ability to deal with different stages of litigation and an aptitude for researching cases and often complex points of law. Rare opportunity to work on very broad range of litigation matters in an in-house team. As this is a large department, support and back up are exceptional. Legal Executives considered. Ref: T12148.G.

INVESTMENT BANK

Corporate Finance

Leading American bank now seeks lawyers with accountancy or financial backgrounds to take on a role in corporate finance. The opportunities for career development on the commercial side are excellent as well as the rewards. This is one of the leading players in corporate finance and offers an opportunity not to be missed. Ref: T12158.H.

COMPANY/COMMERCIAL

2 to 5 Years Qualified

A major US firm with significant presence in London, (over twenty five offices) and particular strengths on the finance and corporate side is actively recruiting lawyers to handle acquisitions and disposals, investment fund work, issues and privatisations. Salaries are much higher than those offered by UK firms and are on a level with New York. The practice will look at candidates from top regional firms as well as the City. Exciting opportunity. Ref: T12152.E.

CAPITAL MARKETS

4 Years + Qualified

A major investment bank with a significant presence in London is now looking for a capital markets lawyer to help develop the capital markets function. Candidates should relish the opportunity to be in a position of responsibility and to co-ordinate this part of the bank's activities. Work will involve emerging markets, bond trading, derivatives etc. Must have relevant experience gained from either private practice or another well regarded investment bank. Ref: T12042.E.

BANKING

2 to 6 Years Qualified

Having already successfully recruited a number of solicitors from leading London and other international law firms, this top five Australian practice with over 150 partners is seeking three further solicitors to handle general banking, project finance and capital markets work. The practice is regarded as one of the premier banking practices and acts for governments, banks and blue chip corporations on transactions throughout the Southern Hemisphere. Ref: T1225.D.

CORPORATE

1 to 6 Years Qualified

We have a number of transactions from the top Australian law firms who are seeking to recruit lawyers from leading London law firms. Applicants should either be Australians or New Zealanders seeking to return to UK lawyers with previous academic qualifications who are prepared to commit to working in Sydney for a minimum of three years. Applicants would be expected to start in late December or early January (our winter/Sydney's summer). Ref: T11692.D.

NON-CONTENTIOUS CONSTRUCTION

Hong Kong

Established office of a leading City firm now requires a senior solicitor with at least five years' post qualification experience of non-contentious construction and proven marketing skills which are required to lead and develop the construction team based in Hong Kong. The firm envisages partnership within a very short period of time. You are required to be admitted in Hong Kong in due course. Ref: T12077.C.

INSOLVENCY

HQ to 3 Years Qualified

An upsurge in the number of insolvency transactions across the country has meant that this top 10 City firm now seeks a further junior insolvency lawyer. Both those with contentious and non-contentious experience would be of interest and the firm encourages applicants from those with smaller firm backgrounds. The department excels in its very successful training programme and working environment. Ref: T6785.G.

Visit our web
www.garfieldrobbins.co.uk

Please contact Dominique W Pengelly, Alison Barrett or Gavin Crocker (all qualified lawyers) on 0171 417 1400 or write to them at the London office for more information in complete confidence. Evenings: Weekends 0181 960 6144. Confidential Fax: 0171 417 1444. Email: dominiquep@garfieldrobbins.co.uk

Global IT Corporate Legal Director

Slough

c £75,000 + Benefits

An acknowledged leader in the IT sector, our client is an international information technology company specialising in systems integration and services. It also provides its customers with a wide range of world class hardware and software products.

Its key business is one of the world's largest and most competitive systems integration businesses with a tight focus on solutions for companies in the UK and European region. There is a requirement for a Legal Director for this business unit to build and manage a legal team with both domestic and pan-European responsibilities.

This is a unique opportunity to develop the role itself and the legal department's relationship with the wider business. To meet our clients' expectations, you must be pro-active and a natural communicator with excellent

commercial and legal skills. You will preferably have at least 10 years' post qualification experience gained largely in one of the major IT telecoms or electronics companies where you will have had responsibility for a team of legal advisers.

You will enjoy working in a team environment with challenging senior managerial responsibility for the legal processes of a business that involves high value, complex contracting for diverse business environments.

If you have the skills, desire and experience to take advantage of this exciting opportunity, then please send your CV together with contact and salary details in complete confidence to Daniel Richards at Michael Page Legal, Page House, 39-41 Parker Street, London WC2B 5LN, fax 0171 831 6662, or telephone him on 0171 269 2234.



Michael Page Legal
Specialists in Legal Recruitment



Commercial Lawyer

London

£ Excellent

The Wellcome Trust currently spends some £250 million on research every year — laying the foundations for the healthcare advances of the next century and helping to maintain the UK's reputation as one of the world's leading scientific nations.

As a non-profit making organisation and registered charity, it supports more than 3,000 researchers at 300 locations in 30 different countries. It supports scientists in fields as diverse as structural biology and clinical psychology. It supports researchers beginning their careers and those at the peak of their professions.

The Trust now requires a junior lawyer to work with the Head of Legal Services, dealing with a wide range of issues including drafting and negotiating commercial contracts, co-ordinating contact with the external legal advisers and ensuring that the Trust is legally protected in its activities.

Your profile:

- 1-3 years post qualification commercial, charitable or non-contentious intellectual property experience gained either in private practice or in-house.
- Experience of applying legal expertise to a range of business and legal problems.
- Strong analytical communication and interpersonal skills.

To find out more about this opportunity to work for a unique organisation, please contact Catherine Brown or Dan Richards, the exclusively retained consultants for this assignment, on 0171 269 2484 or send them your curriculum vitae to Michael Page Legal, Page House, 39-41 Parker Street, London WC2B 5LN. Fax 0171 831 6662.



Michael Page Legal
Specialists in Legal Recruitment

PRIVATE PRACTICE & IN-HOUSE

CORPORATE RECOVERY

Market leading corporate recovery group at top tier City firm seeks 2-3 year qualified insolvency lawyer. You need to be resilient, ambitious and have experience of rescue, restructurings, administrations, etc., to join this dynamic department. If you welcome high levels of responsibility and the opportunity to travel we would like to hear from you. (Ref:20172)

IN-HOUSE IT & SYSTEMS

International bank with strong European business seeks IT lawyer to work in a specialist team supporting this part of the business. You will join a team with a high profile internally. You will, ideally, be 3-5 years qualified with an in depth knowledge of the technical aspects and commercial demands of the IT sector. Wide range of work, which will include software development, acquisitions and outsourcing. Experience with an end-user or supplier preferred. (Ref:20214)

SENIOR EMPLOYMENT

This is a clearly defined role for a 5 year plus qualified solicitor to act as number two to the lead employment lawyer at this top 20 City firm. The firm is growing at a steady pace and enjoys a leading position in the London corporate and financial markets. Working with other talented lawyers on high profile work you will be assured of a supportive environment with excellent prospects. (Ref:10446)

IT

Major City firm with rapidly growing IT presence seeks 2-4 year IT lawyer to join young, dynamic and highly successful team. With broad experience in the IT sector you need to have demonstrable commercial acumen and the ability to play a lead role on major transactions. Apply if you are enthusiastic and comfortable working in a demanding environment. (Ref:19084)

EC COMPETITION

Leading City practice with enviable blue chip corporate connections seeks 2-3 year qualified lawyer with EC Competition experience to join growing and dynamic corporate/commercial department. An excellent opportunity for you to make your mark if you are a highly talented lawyer with good experience in this sector. If you are a legal eagle, this will be the ideal move. (Ref:10330)

TOP CITY

Market leading corporate recovery group at top tier City firm seeks 2-3 year qualified insolvency lawyer. You need to be resilient, ambitious and have experience of rescue, restructurings, administrations, etc., to join this dynamic department. If you welcome high levels of responsibility and the opportunity to travel we would like to hear from you. (Ref:20172)

IN-HOUSE COMMERCIAL

Highly successful logistics firm with household name customers seeks a 4-6 year qualified commercial lawyer, to run up the London based legal function. If you have good commercial experience, ideally including exposure to high value contract negotiations, and the challenge of starting a department from scratch in a thriving business this will definitely be of interest. (Ref:20422)

PROPERTY FINANCE/RETRAINING

Pre-eminent City property department with unrivalled quality and flow of work is seeking 1-4 year qualified lawyers to specialise in innovative property finance work. Excellent academic essential. Due to unprecedented growth in this sector, candidates with good property/finance experience and a desire to be retrained are actively encouraged to apply. (Ref:10076)

CONSTRUCTION

Central London firm with pre-eminent reputation in the property and construction sectors seeks 0-2 year qualified lawyer with non-contentious experience to join busy construction team. Existing opportunity for a talented, commercially astute lawyer with a keen interest in complex transactions which have an increasingly international project focus. (Ref:20252)

IN-HOUSE JUNIOR COMMERCIAL

This successful and rapidly expanding software distribution and internet solutions provider is seeking a 0-2 year qualified company commercial lawyer to join the small legal team in Cambridge. You need to be practical and commercial with a strong personality to fit into this dynamic and innovative culture. With an excellent package of benefits on offer, why not explore this exciting opportunity to live and work outside London. (Ref:20252)

FINANCIAL SERVICES

This profitable, well managed medium sized City firm has significantly increased its market share of the highly competitive financial services sector, achieving in particular on the regulatory front a leading position in securities, derivatives and funds. Now seeking a dynamic lawyer with short term partnership aspirations and a complementary portfolio of contacts to slot into the team. (Ref:20533)

TO £70,000

Highly successful logistics firm with household name customers seeks a 4-6 year qualified commercial lawyer, to run up the London based legal function. If you have good commercial experience, ideally including exposure to high value contract negotiations, and the challenge of starting a department from scratch in a thriving business this will definitely be of interest. (Ref:20422)

TO £50,000

Pre-eminent City property department with unrivalled quality and flow of work is seeking 1-4 year qualified lawyers to specialise in innovative property finance work. Excellent academic essential. Due to unprecedented growth in this sector, candidates with good property/finance experience and a desire to be retrained are actively encouraged to apply. (Ref:10076)

TO £38,000

Central London firm with pre-eminent reputation in the property and construction sectors seeks 0-2 year qualified lawyer with non-contentious experience to join busy construction team. Existing opportunity for a talented, commercially astute lawyer with a keen interest in complex transactions which have an increasingly international project focus. (Ref:20252)

C.£30,000

This successful and rapidly expanding software distribution and internet solutions provider is seeking a 0-2 year qualified company commercial lawyer to join the small legal team in Cambridge. You need to be practical and commercial with a strong personality to fit into this dynamic and innovative culture. With an excellent package of benefits on offer, why not explore this exciting opportunity to live and work outside London. (Ref:20252)

ZARAK
MACRAE
BRENNER

ZMB

For further information on these, and the many other vacancies registered with us, please contact Yvonne Smyth or Andrew Golding (both qualified lawyers) on 0171-523 3838 (01923-469544 evenings/weekends). For in-house vacancies please contact Lisa Hicks on 0171-523 3838 (0171-642 5237 evenings/weekends) or write to us at ZMB, Recruitment Consultants, 37 Sun Street, London EC2M 2PY. Confidential fax 0171-523 3839. E-mail yvonne@zmb.co.uk Web site http://www.zmb.co.uk

LEGAL APPOINTMENTS

IN-HOUSE PRACTICE

Intellectual Property

This major international services company seeks an information technology lawyer/patent attorney to join its international HQ and deal with all aspects of intellectual property including patents, trademarks, copyright and licensing agreements. Contact Rachael North. Ref:2534

Senior IT Counsel

This global information solutions company seeks a 5 to 7 year qualified IT lawyer to draft and negotiate an extensive range of IT contracts and provide advice on general commercial matters. Contact Rachael North. Ref:1488N

Company Commercial - HQ

A newly qualified lawyer is required for this well known international technology company to join a small team and assume a commercial role. Contact Rachael North. Ref:2946RN

Company/Commercial

This private international company seeks a 3 to 5 year qualified lawyer to join a small team. You will act as Company Secretary and Legal Adviser and deal with a varied workload including company/commercial law, contracts, employment, IP and property matters. Contact Rachael North. Ref:3008RN

Assistant Group Counsel

This highly successful US based multinational now has an opportunity for a lawyer with at least 5 years experience including some gained in or at least a qualification from the USA. The role encompasses Europe, the Middle East and Africa. Contact Naveen Tuil. Ref:114NT

Senior Information Technology

This major computer manufacturer requires a 5 to 10 year qualified lawyer from either private practice or in-house with international Information Technology experience. The position will involve some travel. Contact Naveen Tuil. Ref:494NT

Senior Legal Counsel

This leading French telecommunications company has an opportunity for a lawyer with some French to undertake an international role involving complex high value contracts. Contact Naveen Tuil. Ref:387NT

Banking/Finance/Capital Markets

We are pleased to announce that we have recently been joined by St. John White, a banking solicitor from a major City firm. St. John is developing our existing business within this sector and we have opportunities for solicitors and barristers with relevant experience at all levels. Contact St. John White. Ref:387NT

Contracts Litigator

One of London's largest law firms wishes to supplement its existing team of commercial lawyers and is seeking a contracts litigator with at least 4 years experience. You will work as part of a focused team, initially dealing with the trial of a large commercial fraud claim but with the option to become involved in other cases. Contact Samantha Knowles. Ref:29878K

Employment

This leading commercial law firm with a strong international practice is recruiting an employment solicitor with up to 5 years practice to recruit an employment solicitor with up to 5 years practice to recruit an employment solicitor with up to 5 years practice to recruit an employment solicitor with up to 5 years practice. Contact Samantha Knowles. Ref:568K

Company/Commercial

This leading West End commercial practice is seeking a good company/commercial all-rounder with 2-5 years good experience to undertake a broad range of corporate and commercial matters including some transactional work. Contact Jane Foster. Ref:1490JF

Banking/Capital Markets

This leading US practice now requires finance lawyers with City training and between 6 months and 4 years experience to undertake finance and/or derivatives related work. The quality of work and rewards offered will be excellent. Contact Jane Foster. Ref:2877JF

General Commercial

This specialist Indian firm with offices in 2 continents requires a newly to 3 year qualified lawyer with general commercial experience to work in Paris for their small, successful practice. Contact Daniel Lewis. Ref:1522DL

Securities Lawyer

This high-profile island practice wants to recruit a 5-8 year qualified off-shore specialist to undertake a mixture of securities/corporate finance transactions. Contact Daniel Lewis. Ref:287DL

Commercial Litigation

This leading South East commercial practice has an opening for a commercial litigator, newly to 2 years qualified. This is an excellent opportunity for a young litigator to specialise early and establish a name for him or herself in quality property litigation. Contact Andre Field. Ref:569AF

Media Banking

Our client has a growing reputation in the media industry. With the expansion of the British film industry, an interesting niche is developing for a banking lawyer with between 3 and 5 years general experience who would like to specialise in media finance. Contact Andre Field. Ref:2117AF

LAURENCE SIMONS
International Legal Recruitment

Craven House, 121 Kingsway, London WC2B 6PA Tel +44 (0)171 831 3270, Fax +44 (0)171 831 4429

E-mail: laurence@laurencsimons.demon.co.uk

**In the year 2000
the best athletes will be
coming to Australia**

**We're inviting the best
lawyers to arrive
a little sooner**

If you're looking to put your talent to work with the gold-medal team, take a look at Clayton Utz.

One of Australia's leading law firms, this dynamic practice has built its success on a 'can-do' approach and a solid commitment to excellence; an approach that has created the 21st largest law firm in the world.

Right now, continued expansion has created a number of opportunities for talented lawyers with at least three years experience in a range of areas:

Energy Industry - with a focus on the deregulation of both the electricity and gas industries.

Corporate - with transactional experience in all corporate matters.

Banking & Finance - experience in structured or project finance, securitisation or structured capital markets products sought.

Construction - with a background of negotiating and

documenting transactions or advising during project implementation and dispute resolution.

Information Technology - with a sound corporate law background and a focus on IT and non-contentious intellectual property matters.

Telecoms - with a broad background of advising on industry issues.

If you're ready to take the longest jump of your career (about 10,000 miles in fact), you can look forward to relocation assistance, a first-rate salary and benefits package, high-quality work, and the very real opportunity for fast-track professional development.

Interviews will be conducted in London.

For further information, call Michelle O'Sullivan on 0171 353 7007. Or send your CV to her at Reynell Limited, 55 Fetter Lane, London EC4A 1AA. Fax: 0171 353 7008. Email: recruit@reynell.co.uk

CLAYTON UTZ
SOLICITORS AND ATTORNEYS

Reynell
Legal Recruitment

Stand out.

IG

IMPERIAL TOBACCO GROUP PLC

Commercial/Corporate Lawyer
£Good + Benefits + Bonus Bristol

Imperial Tobacco Limited produces a range of recognised brands for markets across the globe. We are developing rapidly on the international stage, especially in the Far East and Europe. As we continue to grow, you will have the opportunity to blend your talents with those of a major company, while at the same time enjoying an environment in which you can really make your mark.

Working directly into the two senior members of our small but high-profile Head Office Legal team, you will deal with a whole host of activities: day-to-day operational matters in the UK such as intellectual property, employment and litigation matters; strategic developments in new markets and distribution channels; drafting contracts and advising on legal issues - this is your chance to establish solid bedrock experience in a variety of commercial areas and use it to grow. There will be some overseas travel.

Recently qualified or ideally with a year's quality experience where you will have had some exposure to commercial, company, contractual and employment matters, you will be confident and quick to learn, yet full of ambition. As well as enthusiasm for the job, you will bring a mature personality to the team and a pragmatic commercial approach. Initiative will prove a key attribute.

We offer a good salary with generous benefits including non-contributory pension, corporate bonus and most of all, the chance to shine.

If you are ready to increase your profile, send your CV to: Mrs R. A. Williams, Personnel Department, PO Box 244, Southville, Bristol BS99 7UJ.

CHAMBERS
PROFESSIONAL RECRUITMENT

73 LONG LANE LONDON EC1A 9HL TEL: 0171-606 8844 (FAX: 0171-600 1733)

Chambers Research

The new edition of our directory has had a greater impact than any previous edition. It has always been well-researched. Research was its trademark. But this time the effort we put in is more noticeable. There are more research findings actually reproduced in the editorial Comments about firms and individuals are more precise, reflecting a subtler opinion of the market.

Readers have also reacted favourably to the fact that this edition has been audited by the British Market Research Bureau (BMRB). Our research team of a dozen solicitors and a barrister spent six months from January to June conducting lengthy interviews with practitioners and clients. Over 400 interviews in total were held, covering all the main areas of practice.

The book is bigger and heavier than ever, with nearly 1,700 pages, and the price has gone up to £40, but with all the information it now contains we trust it will continue to be one of Hamrick's Top Ten best-sellers.

Michael Chambers

CHAMBERS' DIRECTORY
Our legal directory is available from Bibles, (01403-710 971)

INDUSTRY Sonya Reyner, Fiona Boxall, Morwenna Lewis, Aileen Shepherd

Property/Commercial: Derby
Luxury goods company needs solicitor c. 3-4 years' ppe for mixed role including commercial conveyancing, commercial contracts and some company secretarial.

Consumer Goods: N Home Counties
Household name requires lawyer min 5 years' ppe to be responsible for international commercial issues. Strong negotiating skills essential and French an advantage. Considerable travel.

Employment: Berkshire
Junior lawyer sought to handle non-contentious employment and personnel matters, some contentious employment work and general commercial/company secretarial.

PRIVATE PRACTICE LONDON: David Woolson, Simon Anderson
SOUTH: Helen Mills, Noel Murray, Hedley Walsh NORTH: Sukh Bhatta, Paul Thomas

Partnership Positions
We have been assisting partners seeking a career move for over 20 years now and are regularly placing several partners each month.

Insurance Partner: City
Large, profitable and well managed City firm seeks insurance/reinsurance partner with substantial following to head an exciting new business project.

Head of London Office: US Firm
Prestigious US firm seeks a senior transactional solicitor (corporate and/or finance experience) for its London office. Practice inundated with work.

Construction: West End
Leading West End firm seeks non-contentious construction assistant with up to 5 years' ppe to handle high quality domestic and international work.

Company/Commercial Partner: City
Small, upmarket firm seeks senior solicitor for broad range of work for private company clients. Greater emphasis on law than on rainmaking.

Lelure: Crawley

Junior lawyer with good drafting/negotiating skills required to handle litigation and contractual matters. Would suit recently qualified solicitor/LEX.

Commercial: South East
Hi-tech company seeks lawyer 0-2 years' ppe. Workload will include contracts, employment and general commercial. Knowledge of IT law useful but not essential. An excellent first move into industry.

Property: Berkshire
Major national company with large property portfolio including retail sites seeks lawyer 0-3 years' ppe to assist the Head of Legal with acquisitions/disposals and landlord and tenant management.

Commercial Litigation: City
Outstanding 0-2 year qualified commercial litigation assistant sought by 60 partner City firm. The group offers a broad range of work in a congenial atmosphere.

Commercial Property: City
Medium/large firm seeks 0-3 year qualified solicitor for broad caseload for hotels, pension funds and art and educational establishments.

Oil and Gas: US Firm
London office of leading Wall Street firm offers 3-7 year qualified solicitor oil and gas work of highest quality. Excellent partnership prospects.

Medical Negligence: Bristol
Partner designate position for specialist with min 3 years' plaintiff experience. Ideally you will be a member of AVMA and the Medical Negligence Panel.

Company/Commercial: Manchester
Major UK practice seeks a 1-3 year qualified solicitor for a mix of commercial work including agency, distribution agreements and competition matters.

LEGAL MANAGER

An opportunity to join the UK Management Team of a leading overseas oil company.

London based, with the possibility of future international assignments.

In this appointment, you will report to the Managing Director, alongside the heads of the Exploration, Production and Finance functions. The company is actively seeking new opportunities, to complement its existing and substantial interests in producing oil and gas fields in the North Sea and in development and exploration projects in the highest profile areas of the UKCS.

The purpose of your job will be to take responsibility for legal and commercial activities in existing interests, and to work closely with the MD and other managers in the evaluation and negotiation of acquisitions and farm-ins. The range of activities in which you will be involved will be unusually broad, and will include negotiations of joint venture and joint operating agreements, gas sales and transportation agreements as well as farm-ins and asset transactions. You will be involved in commercial decision-making, and the negotiation and conclusion of agreements.

We are therefore seeking candidates with previous legal/commercial experience with an oil and gas company. To be a candidate, you must have a law degree, and experience of negotiating agreements in the oil and gas industry. You must also have a good understanding of the business context of transactions and agreements, and we will consider candidates from the legal departments of oil/gas companies, or with experience in a Business Development, Asset Management or Commercial function.

We offer an attractive salary and benefits package, and future opportunities to develop your career internationally. To apply, please write with full CV to: John Sears, Managing Director, SMCL Oil & Gas Limited, 2 Queen Anne's Gate Buildings, Dartmouth Street, London SW1H 9BP. Tel: 0171-222 7733. Fax: 0171 222 3445. E-mail: js@smcl.com

SMCL HUMAN RESOURCE MANAGEMENT CONSULTANTS TO THE INTERNATIONAL ENERGY INDUSTRY

DIRECTOR
City Law Firm
KELLYFIELD CONSULTING
In-House
BARLOW L
REINSTR
"Professional Serv
Pre-eminent legal adv
About the Work
About the Applicant
Please send

DIRECTOR OF KNOW-HOW

City Law Firm

£80,000

Our client is an international law firm based in the City which has seen its legal practice expand and develop, particularly in the last two years. Already possessing an established infrastructure of Training, Information and Legal Support Services, it has decided for strategic reasons to recruit a Director of Know-How who will report directly to the Practice Partner, a member of the London offices' four partner Management Committee.

The Director of Know-How will be responsible for the strategic management and development of the London office's precedents and know-how, and will also manage the firm's Professional Support Lawyers, setting the strategy and objectives of that team. The individual will be expected to draft precedents and practice notes, and to contribute to the London office's internal and external publications. He or she will also co-ordinate the firm's response to changes and prospective changes in English and UK law and deliver presentations, both internally and to clients.

The role will involve regular contact with partners and with colleague Directors of Library & Information Services and of Training, as well as liaison with the firm's International Know-How Centre.

The ideal candidate will be a high calibre lawyer with a corporate/commercial background and experience of practice up to a senior level. Preference may well be given to those with previous experience as professional support lawyers. Success in this challenging "front-line" role will require drive, vision and considerable management expertise. Excellent communication skills and a practical, business-like approach are essential, as is a real interest in the application of advanced IT systems in the legal environment.

KELLYFIELD
CONSULTING

If you feel you have the experience and personality, please send your CV, including salary details and a daytime telephone number, to Hugh Kelly at Kellyfield Consulting, Moor House, 119 London Wall, London EC2Y 5ET. Alternatively, in strictest confidence, please contact him on 0171 588 7878 (0171 226 9398 evenings/weekends). Confidential fax: 0171 588 7020.

In-House • London • Regions

CO/COM c.3yrs
International PR co, a leader in its field, seeks 1st lawyer to join young, dynamic team. Rare opening for outgoing lawyer looking for commercial exposure in upbeat environment.

FUND MANAGEMENT 3-5yrs
City trained financial services lawyer to join funds arm of leading investment bank. Varied, fast paced, superb prospects & package.

CORP FINANCE 2-4 & 5-6yrs
High profile global investment bank seeks two City trained corporate finance lawyers for front line transactional roles.

FINANCIAL INVESTIGATIONS
Bright lawyer sought by City Regulator to handle financial investigations & disciplinary proceedings. Regulatory or banking litigation experience would be ideal. Salary c. £35k.

INTELLECTUAL PROPERTY 1-3yrs
Marvellous opportunity for IP lawyer to join established legal team in blue chip co, carrying out a variety of trademark, copyright & brands work. Great first in-house move.

COMMERCIAL c.5yrs
North West - Great opportunity for senior co/comm lawyer with experience of competition and IP law to join blue chip company in international "hands on" role.

I.T. COMPANY 3yrs+
N. London - Major IT co seeks experienced IT lawyer to advise upon systems integration or facilities management agreements. Position initially offered on a contract basis with good prospects of becoming long term/permanent.

CONSTRUCTION c.2yrs
Midlands - Household name co. seeks non-contentious lawyer to join established team, handling full range of construction work.

COMMERCIAL 3-5yrs
M4 Corridor - Dynamic, fast expanding high-tech company seeks lawyer for Europe wide role handling wide range of commercial contracts. Good prospects to grow with co.

COMMERCIAL LIT NQ-2yrs
A fantastic opportunity for a bright lawyer to join this thriving London firm to undertake a genuine mix of top quality litigation.

COMMERCIAL/IT NQ-2yrs
Dynamic firm seeks ambitious junior lawyer for friendly team - wide range of commercial contracts often involving media/IP clients.

CORPORATE TAX Partnership
City firm offers an exciting role for a high calibre lawyer establishing and developing a tax team to complement a thriving corporate dept. Superb package.

CORPORATE/MEDIA 18months-3yrs
Rare opportunity in this niche media firm offering a wide range of high quality corporate work (including M&A and venture capital) for high profile media clients.

COMMERCIAL LIT 1-3 yrs
Excellent career move to progressive medium-sized firm to handle an unusually varied workload including international banking & insolvency litigation. Genuine opportunities for overseas travel.

TAX/MEDIA 2-5 yrs
Rare opportunity for ambitious tax lawyer seeking good quality of life move in popular W. End firm to work on behalf of interesting media client base. Superb prospects.

KNOW-HOW To £60k
New role for Employment lawyer 5 yrs + ppe to exchange fee-earning work for support function in progressive City practice.

PROPERTY FINANCE Package + car
New entrepreneurial practice seeks Property Finance lawyer 2-6yrs ppe to undertake top quality work. Excellent package & prospects.

INFO. TECHNOLOGY 2-5 yrs
If you are a strong commercial lawyer wishing to specialise in IT law our client, a leader in this field, offers an excellent opportunity to undertake first class quality work with good training.

Please contact Caroline Fish or Sophie Brooks (London), Liz Nesser (Regions) or Bridget Burdon (In-House) on 0171 430 1711 or write to Graham Gill & Young, 46 Kingsway, London WC2B 6EN. Fax 0171 831 4186.

GG
GRAHAM GILL & YOUNG

BARLOW LYDE & GILBERT

REINSURANCE LAWYERS

"Professional Service Provider of the Year"

1997 Review Worldwide Reinsurance Awards

Pre-eminent legal advisor to the reinsurance market

Legal 500 (1995, 1996 and 1997)
Chambers Guide (1995, 1996 and 1997)

About the Work

The work undertaken by the applicants will cover dispute resolution, non-contentious advice to our reinsurance clients and advice on international coverage issues including global property, environmental, political and credit risks.

About the Applicants

The Division wishes to recruit two intelligent and personable lawyers - one up to 2 years qualified and another up to 4 years qualified. They should possess an excellent academic record and ideally some knowledge of the insurance/reinsurance industry. Languages would be an advantage.

Please send your curriculum vitae to:-

John Hanson
Barlow Lyde & Gilbert
Beaufort House
15 St. Botolph Street
London EC3A 7NJ

BLG



...to your future and to our success

construction lawyers - 2-5 years PQE

We are a premier international law firm with headquarters in Broadgate in the City of London and offices in Europe and Asia.

Our construction law practice is well established and a key growth area in the Firm. We combine both contentious and non-contentious lawyers in a dedicated team providing advice on major construction and engineering projects in the UK and overseas. Our clients include prominent names from all parts of the construction and development industries and we pride ourselves on our innovative and forthright approach in providing business sensitive solutions to clients.

As part of their role, our non-contentious construction lawyers form an integral part of the Firm's cross-departmental Projects Group which is a market leader in PFI work. On the contentious side our construction team makes a significant contribution to our reputation as the leading litigation practice in the UK. Much of the work involves international arbitrations, and we are at the forefront of encouraging and developing the use of ADR procedures.

To support the continuing expansion of our construction practice, we wish to recruit additional lawyers who specialise in either contentious or non-contentious work with 2-5 years relevant experience. Applicants should be enthusiastic and committed team players who can demonstrate sound commercial acumen.

We offer a highly competitive salary and a full range of benefits. There is exceptional scope for individual development and partnership is a realistic prospect for those with drive and ability.

If you would like to be considered for a position in our construction law practice, please send your CV in strict confidence to:

Holly Aspell
Human Resources Executive

Herbert Smith
Exchange House
Prinrose Street
London EC2A 2HS

Tel: 0171 374 8000
Fax: 0171 496 0043

HERBERT SMITH

CHAMBERS
BANKING & FINANCE

23 LONG LANE LONDON EC1A 9HL TEL: 0171-606 8844 (FAX: 0171-600 1793)

INVESTMENT BANKING - YOUR NEW CAREER

Asset Management Company
Legal Adviser

Our client, a leading investment management company, offers a broad range of international services via its global network of offices.

The legal department offers comprehensive support to the whole group on a worldwide basis and seeks an additional member for the team. Suitable applicants will have 2-5 years' ppe with an in-depth knowledge of financial services. Some prior exposure to investment management and fund products is essential, though the role will offer a varied and stimulating workload.

Global Investment House
International Finance Lawyer

This leading full-service securities house has sustained a continuous growth in trading volumes. The highly regarded transaction team supports a variety of business areas including syndications, debt, structured financing, equity capital markets and derivatives.

It now seeks an experienced lawyer (with 1-4 years' post qualification experience) to undertake a broad range of international finance matters with a commercial, transaction-orientated focus. Quality of life and quality of remuneration will be outstanding.

Are you fed up with working long hours? Do you feel totally unappreciated and unrewarded both professionally and financially? Are your colleagues leaving to embark on careers in banking that you did not realise existed?

Would you like to explore the options available to you and whether the much talked about salaries and benefit packages are a reality?

If so, we would be delighted to provide you with constructive advice based on precise market knowledge and recent successful assignments.

Chambers Banking & Finance recruit lawyers into banks and other financial institutions. For further information or for career advice, please ring Deborah Kirkman or Stuart Morton on 0171 606 8844. Confidentiality is assured.

COMMERCIAL LAWYER
LONDON

2-4 years qualified To £45,000 + benefits

An outstanding opportunity for a motivated and commercial individual to join a high profile multinational

Our client is the UK operating subsidiary of a well-known international organisation involved principally in oil and gas exploration and production activities.

As part of the company's continued development and growth, a further commercial lawyer is now sought to join its established legal team at its offices in Central London. Reporting directly to the legal manager, the successful candidate will handle a wide range of work, including upstream oil and gas joint ventures and other contractual work. The role will involve substantial front-line commercial negotiations and liaison at senior management level.

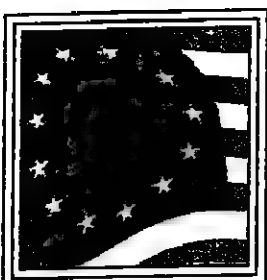
A commercial approach and the ability to operate within a fast-moving, team-orientated environment are essential. This is a superb first in-house move for a corporate or commercial lawyer with between 2 and 4 years' post-qualification experience, probably gained within a City or recognised provincial practice, who is seeking the opportunity to operate with a high level of autonomy in a progressive organisation.

For a confidential discussion
contact Suzie Tracey on
0171 415 2828
(evenings/weekends 0171 794 0170)
or write to her at

Taylor Root,
179 Queen Victoria Street,
London EC4V 4DD.
Fax: 0171 463 0741.

TAYLOR • ROOT

LEGAL RECRUITMENT ADVISERS


Titmuss Sainer Dechert
**and
Dechert Price & Rhoads**


LONDON

NEW YORK

BRUSSELS

PARIS

WASHINGTON

PHILADELPHIA

BOSTON

PRINCETON

HARTFORD

HARRISBURG

**London: International Corporate Lawyer - 3-6 years' ppe
Investment Management/FSA/Corporate - 2 years plus**

Multinational in the true sense of the word - Titmuss Sainer & Webb joined forces with Dechert Price & Rhoads in June 1994. More than mere associateship we have combined to form a global response to our clients' needs - be they purely British, pan-European or completely international. Together we number some 500 lawyers in offices in the USA and Europe.

We have outstanding opportunities for our London office:

Ambitious lawyers with 3-6 years' ppe to work in our buoyant corporate group. No mere team member on a deal, you will enjoy the highest levels of responsibility on cross-border mergers with listed corporations, AIM work, general M&A and the full range of international and domestic issues. Very real partnership prospects.

In addition, a two years' plus ppe lawyer to join the investment management team with one of the best names on the market. Dechert Price & Rhoads is rated as one of the top two US firms in this area and with the arrival in our London office of Peter Astleford and his team we can now boast an established and fully integrated global funds practice. You could already be an investment management lawyer or alternatively, a corporate or financial services lawyer wanting to break into this niche.

The salaries will be attractive, there are opportunities for international secondment and, in an expanding business, future prospects will be first class.

If you would like to find out more, in complete confidence, please contact Greg Abrahams or Kate Sutcliffe on 0171-485 6662 (0171-359 6660 or 0956 569203 evenings/weekends) or write to them at Quarry Douglall Recruitment, 37-41 Bedford Row, London WC1R 4EJ. Confidential fax 0171-831 6394. All direct or third party applications will be directed to them.


**New York Bar Course
CALLING ALL LAW GRADUATES
SOLICITORS & BARRISTERS**

Enhance your marketability
& have the opportunity of practising in
the US or representing the interests
of US clients in London.

- Comprehensive course structure to maximise your chance of success
- Lecturers comprise New York attorneys and British barristers. Specialist speakers regularly contribute
- Classes in West London on weekends for maximum accessibility
- Course includes tuition in preparation for the Multi-state Professional Responsibility Examination
- Competitive fees inclusive of all course materials. Free career counselling & immigration services part of the course
- Next ten week Review Course starts 18 October 1997 to prepare for the February 1998 examinations in Albany, New York - £1595 (inc VAT)
- CPD Accredited by The Law Society: full details on request

If you enrol with the UK's leading independent law school we will cover any deposit paid elsewhere up to £250

For further information contact

HOLBORN COLLEGE (UK) LTD
200 Greyhound Road, London W14 9RY
TEL: 0171 385 3377 FAX 0171 381 3377
e-mail: hlt@holborncollege.ac.uk

STILL
WAITING
FOR YOUR
CAREER TO
TAKE OFF?

ALLEN & OVERY

For ambitious lawyers with corporate experience, keen to seize an opportunity, we can iterably offer a whole new world. Whatever your background, we can take you as you are and open up to you an international career with no limits.

Wherever finance is being raised, we are on hand to advise. From 15 major centres throughout three continents (and with plans to expand still further), Allen & Overy provides top quality advice to banks and financial institutions world-wide. Our international capital markets practice is experiencing dramatic growth throughout the world and we require more lawyers to keep pace with clients' needs and to take advantage of the ever increasing opportunities.

Where can we take you?

This is cutting edge work with an unparalleled range of clients and variety of transactions which can bring international travel and exciting opportunities. We'll take your experience to date and build on it through structured training, programmes and practical experience alongside some of the world's leading specialists in this

type of work. With our outstanding reputation for training, we can give you the skills and hands-on deal involvement to equip you as a first class international capital markets lawyer. We will provide high quality support backed by the latest technology, within a friendly, informal environment where teamwork is encouraged and potential is actively developed. There are no barriers.

Where are you now?

You will need to be an astute, adaptable corporate lawyer with up to 5 years' transactional experience gained in a reputable firm. More importantly, you will have the drive to really go the distance, wherever your new career takes you. If you have the tenacity and the ambition, we think you can go far.

So why not make the move?

To find out more, please contact our retained consultants, Jonathan Brenner or Yvonne Smyth, on 0171-523 3338 (01823 469564 evenings/weekends) or write to them at ZMB, 37 Sun Street, London EC2M 2PY. Confidential fax 0171-523 3339. E-mail jonathan@zmb.co.uk

**PLAN FOR THE FUTURE
WITH A WORLD LEADER
PENSIONS LAWYER**

HAMPSHIRE

EXCELLENT + BENEFITS

We are a leading, multi-billion dollar Group with offices in over 100 countries world-wide and revenues last year exceeding \$3.5 billion. The UK Consulting business has enjoyed a period of continuing growth. Following several recent high profile acquisitions our position as market leaders has been strengthened.

Our UK legal advisers play a vital role in advising our pensions teams, one of our key business areas. Their commercial acumen, sound judgement and management qualities have earned them an outstanding reputation within the organisation and there is now an opportunity for an additional lawyer to join us.

You will be part of a close-knit non-hierarchical team reporting directly to the Head of Legal Services. Liaising closely with senior management you will focus primarily on a diverse range of pensions related legal issues. Examples of the work to be undertaken include the provision of specimen deeds, advice regarding Group pension schemes and liaison with the relevant authorities. There is also the opportunity to work on ad hoc projects.

Ideally you will have a minimum of 3 years' post qualification experience gained in a leading financial services institution or pensions

department in a law firm. You will be a resourceful, enthusiastic team player who seeks to apply your skills across a range of business situations.

Interested candidates should contact our advising consultant Julian Stone at In-House Legal, 17 Red Lion Square, London WC1R 4QH. Tel: 0171 405 0151 (Daytime). Tel: 0181 429 0681 (Evenings/Weekends). Fax: 0171 831 6498. E-mail: hwggroup@hwgroup.co.uk

**IN-HOUSE
LEGAL**
INDUSTRY • BANKING
RECRUITMENT CONSULTANTS
LONDON • BIRMINGHAM
LEEDS • MANCHESTER
HW GROUP COMPANY

**TRY A CAREER
THAT ISN'T LEGAL**

Private company seeking to expand, following highly successful first five years of trading, seeks Graduate aged 21-30, or those of sound academic background to be trained to the highest standard with aim of full profit participation within 3-5 years. Call:

ANDREW SHAW
0171 379 7296

**ALL BOX NUMBER
REPLIES SHOULD BE
ADDRESSED TO:**

BOX No: —
470 TIMES
NEWSPAPERS
P.O. BOX 9553,
VICERSIA ST,
LONDON, E1 9GA


PROPERTY LAWYERS

We have established a reputation for high quality commercial property work with the benefits of a small firm environment.

We are now looking for commercial property lawyers at all levels with relevant experience. Apply in writing in strictest confidence to Mark Thomas at:

Stephen Lake Gilbert & Pilling, 4 John Street, London WC1N 2EH.


**Bar Vocational
Course -
Lectureship**

The Faculty of Law, UWE and the Centre for Professional Studies have been jointly validated to run the new Bar Vocational Course and UWE wishes to make a further appointment to its existing BVC team.

You should be able to contribute to the teaching of some substantial element of the course. Although no particular specialism is required, applications from those with an interest in Conferencing, Negotiation, Practical Legal Research and/or Alternative Dispute Resolution would be welcome. If you have experience of course administration you will be considered for a course management role for which an allowance is available. Salary will be in the range £18,500 - £28,500.

We particularly welcome applications from black people and members of minority ethnic groups and disabled people as these groups are under represented in the faculty. All applications will be considered on merit.

For further information and an application form, to be returned by 1 October 1997, please contact out 24 hour answer phone service on 0117 9763813 or write direct to Personnel Services, UWE Bristol, Coldharbour Lane, Bristol BS16 1QY.

Please quote reference number LJ104/T

University of the West of England, Bristol

Deacons Graham & James

的近律師行

Trade Mark Practitioner - Hong Kong

The Hong Kong office of this international law firm is seeking a Trade Marks practitioner to join its Intellectual Property Department.

Applicants should be ITMA qualified trade mark practitioners or lawyers, with 3-5 years experience.

The successful applicant will work with a team of experienced international trade mark practitioners prosecuting and maintaining a substantial volume of trade marks both in Hong Kong and throughout East Asia.

The remuneration package will include a salary in excess of [£75,000] - salaries tax is levied at a flat rate of 15% - with fringe benefits including medical scheme, airfares, club and relocation allowances and bonus schemes.

Applications, including a full CV and should be faxed to Paul Scholefield, Deacons Graham & James, 3-6th Floors, Chater Road, Hong Kong (Fax: (852) 2810-0431). Applications will be treated in the strictest confidence.

EAST ANGLIAN CHAMBERS
BARRISTERS' CLERK

AMERY-PARKES
PERSONAL INJURY SOLICITORS

ADVERTISE
CALL: 0171 650 6800
FAX: 0171 782 7899

interested
in law?

0171 753 3333

THE SUNDAY TIMES
THE SUNDAY TIMES
EDUCATION

FORTHCOMING FEATURES
MBA COURSES
Friday 10th October
Sunday 12th October
DISTANCE LEARNING COURSES
Friday 10th October
Sunday 12th October
INDEPENDENT SCHOOLS
Friday 10th October
Sunday 12th October
LAW COURSES
Friday 10th October
Sunday 12th October
LANGUAGE COURSES
Friday 10th October
Sunday 12th October
For further information about these
features or to advertise please
contact the Education Team on:
Tel: 0171 680 6800
Fax: 0171 782 7899

LEGAL APPOINTMENTS

Live life at the Sharp end

Commercial Legal Advisor

Manchester Competitive Salary + Benefits

If you are looking for the chance to stretch your knowledge and expertise to the limit, this could be the opportunity you have been waiting for.

Sharp has grown from its Japanese roots to become a truly global £500-million electronics giant. Here in the UK our operations span research, production, sales and distribution of our incredibly broad range of consumer and business products. Based at the Head Office of Sharp Electronics (UK) Ltd in Manchester and principally supporting our sales and marketing activities, you will also provide legal advice for our other UK operations.

Your brief will be all encompassing, including property issues, compliance with UK and European legislation and, very importantly, the preparation and review of customer contracts.

As you will be the sole legal expert within the UK arm of the company, you must have supreme confidence in your own judgement and ability. It will be your responsibility to decide where you contribute (and where you don't), and further refine the parameters of the role. An accomplished communicator, with the ability to explain complex legal matters to senior managers, you will need at least 3 years' post-qualification in-house commercial experience.

This is an excellent opportunity to become an internal legal expert and quality gain invaluable knowledge and skills with a highly successful multi-national organisation. Salary will be commensurate with experience and will not disappoint.

To apply, please send full CV and covering letter indicating salary expectations to our recruitment advisor, Andy Dalby, Park Human Resources, Bortle House, Oxford Court, Manchester M2 3PA. If you require more details please call 0161 236 5889 for an information pack.

SHARP
INTELLIGENT THINKING

BARBERS - **LEITH** - **SHARP**
Leading commercial practice...
To £100,000+

CHAMBERS OF MR JOHN CHERRY QC
To facilitate the expansion of chambers, extra rooms have now been acquired...
Call 0171 401 1081

GARSDIE & HOY SOLICITORS
IN PARTNERSHIP WITH...
Experienced and outgoing...
Call 0181 427 3953

INVESTMENT BANKING

QD acts for the full range of US, Japanese and European investment banks many of whom are expanding their operations in the current climate. Opportunities exist in front, middle and back office roles. Here are just a few.

EQUITY CAPITAL MARKETS To £100,000+
You will either be US qualified or a top UK lawyer with exposure to US offerings to undertake a highly visible position at the top of the investment bank in equity capital markets. You will be working closely with the business unit on a range of global equity offerings on all the leading stock exchanges. Ref: TB24289

DERIVATIVES To £70,000
This major investment bank needs a lawyer with 1-4 years' experience in equity derivatives to take over a pivotal role managing a high volume of derivatives and supporting documentation. The workload is very international and proficiency in a European language would be nice. Fringe benefits include a car. Ref: TB23308

STRUCTURED FINANCE To £200,000
Lawyer sought for non-legal role. However, your 2-6 years' experience from a top 10 City law firm in structured finance and/or securitisation will have prepared you perfectly to take on this exciting front office job at a major institution extending and marketing structured finance deals. Ref: TB23314

EMERGING MARKETS To £100,000+
Emerging markets offers some of the most interesting and challenging legal work imaginable, and this highly-respected investment bank is at the forefront of much of it. A superb move, both in career and financial terms, for a lawyer up to 10 years' experience with good quality emerging markets experience. Ref: TB24594

CORPORATE FINANCE To £60,000+
You'll need to show ambition to join this famous finance house, as it wants young corporate finance lawyers - 0-3 years' qualified - who want to become directors by their 30s. You'll participate in the full range of corporate deals but this time they'll be no due diligence for you! Ref: TB24477

CORPORATE FINANCE To £100,000 + Benefits
As the adviser to this well-known institution's large corporate finance team, you will be required to give robust advice on Blue Book, Yellow Book, engagement letters etc. You will have 4-6 years' experience in company/commercial matters and the ability to take a commercial view. Ref: TB24232

TREASURY To £70,000
This is truly an outstanding opportunity for a lawyer with 2-5 years' experience who wants to go in-house at a bank. This leading retail name offers a very attractive package, including a car and subsidised mortgage if you join its treasury and capital markets group. Basic capital markets knowledge needed. Ref: TB23465

GENERALIST To £50,000
This top international bank offers a rare and therefore priced opportunity to a young lawyer up to 4 years' qualified with either a banking, corporate or litigation background to take on a very general position that will include company secretarial work, IT, insurance, loans, litigation and employment. Includes bank benefits. Ref: TB11838

QD
QUARRY DOUGALL

Please call either Grahg Marlowe, Seamus Hour or Nick Peacock (all qualified lawyers) on 0171-405 6062 (0171-359 6660 or 0171-403 3727 evenings/weekends) or alternatively write to them at Quarry Douglas Recruitment, 37-41 Bedford Row, London WC1R 4EJ. Confidential fax: 0171-831 4394.

Emerging Markets - In-House Legal Counsel

London

Excellent Package

Credit Suisse First Boston was one of the first premier league investment banks to invest in Emerging Markets and has established a leading presence around the world. To augment an established specialist legal function in London it is now seeking to recruit additional lawyers in London, South America and the Pacific Region with a broad exposure to a variety of structured products.

Chief responsibilities will be as follows:

- Providing legal support for the establishment and maintenance of new businesses in Emerging Markets around the world, including accessing new markets and originating new asset classes by establishing new legal entities and investment structures in Emerging Market countries.
- Developing and implementing structured transactions based on existing Emerging Markets exposures for Credit Suisse First

Boston's western client base; liaising with clients and external legal and tax counsel, as well as internal business managers and other support departments.

- Maintaining the existing close relationship supporting the front office.

Candidates must have two to five years' experience from an appropriate background in a City law firm or investment/commercial bank. A robust personality and a sense of humour, willingness to work long hours and to travel are prerequisites. Compensation will be commensurate with these requirements.

To apply in strictest confidence, please write enclosing a CV to Jon Valey at 1 Southampton Street, London WC2R 0LR, or telephone him on 0171 379 1100, fax 0171 240 6362. All direct applications will be forwarded to The Bloomsbury Group.

CREDIT SUISSE FIRST BOSTON

THE BLOOMSBURY GROUP
Executive Search

CONVEYANCING SOLICITORS (2) Reg.
Conveyancing Practice Ltd.
Salary by neg. Pls tel 01603-
01603 01603 01603

PURVIS & SOUTHWELL Pls tel
01603 01603 01603 01603

BRANCH MANAGER - SURREY
Large general practice commu-
nity to this branch seeks a
competent solicitor. Pls tel
01747 01747 01747 01747

REVENUE - NON-CONTENTIOUS
Highly successful practice
with progressive client base
seeks a solicitor with a
strong interest in tax and
probate. Pls tel 01747 01747
01747 01747 01747 01747

EAST ANGLIAN CHAMBERS BARRISTERS' CLERK

Due to retirement, EAST ANGLIAN CHAMBERS (51 Tenants) require an experienced Clerk to be based to our Norwich Chambers, with responsibility for 15 Tenants. Remuneration negotiable.

Apply in confidence with CV by 26th September to: Carol Bull - Chambers Administrator, Gresham House, 5 Museum Street, Ipswich IP1 1HQ. (DX 3227 Ipswich)

AMERY-PARKES PERSONAL INJURY SOLICITOR

We are looking for an experienced Personal Injury Solicitor to work in our London office. Successful applicants will have 5+ years PQE and will have the ability to deal with Personal Injury matters.

Please write with full CV to: Mr A. Richardson, Amery-Parkes, Law Courts Chambers, 33 Chancery Lane, London WC2A 1PL.

INTERNATIONAL LAWYERS

To assume responsibility for the in-house legal department of an expanding world-wide investment company. As part of his or her responsibility the successful candidate would also instruct and supervise professionals in overseas jurisdictions.

The knowledge of a second (major) language, the ability to travel and a keen commercial acumen are required. This is a senior appointment to the management team which reports directly to the CEO.

Send a Full CV: Ref. CMD
85 Cromwell Road,
London SW7 5BW

TO ADVERTISE
CALL: 0171 680 6800
FAX: 0171 782 7899

EDUCATION COURSES REVIEW

CLEARING WEBSITE
<http://www.the-times.co.uk/clearing>

THE UNIVERSITY OF GREENWICH

The University of Greenwich is proud of its strong partnership with its eight Associate Colleges in the south east. These Colleges offer a local study environment to gain higher qualifications, including full-time HND and part-time HNC/D study with awards, which have possible progression to a degree. Entry qualifications include A levels, BTCE National Certificate, Access courses, and GNVQs. Applications from mature students with experiential and other qualifications are welcomed.

The Colleges offer an exciting choice of courses ranging from Applied Photography to Pharmaceutical Science. There is an especially strong choice for those interested in a business degree, including courses in Tourism Management, Business Studies, Leisure Management, and Retail Management.

- | | | | |
|---|---|--|------------------------------------|
| Applied Biology (BSc) | Computer Aided Manufacturing (NVQ) | Garden Design (BSc) | Outdoor Adventure Management (NVQ) |
| Applied Photography (NVQ) | Computer Systems Eng. (BSc) | Graphic Design (BSc) | Police/Cas. Ed. (HND, NVQ, WKC) |
| Biological Sciences (BSc) | Computing (BSc, NVQ, WKC) | Healthcare (BSc) | Pharmaceutical Science (BSc) |
| Building Studies (BSc, L, SEE, WKC) | Craft Design and Production (WKC) | Healthcare Management (NVQ) | Retail Management (NVQ) |
| Business Information Systems (L) | Design (Communication) (BSc) | Leisure Management (BSc) | Science (Health) (WKC) |
| Business Studies (BSc, BSc, L, NVQ, SEE, WKC, WOOD) | Electronic Engineering (BSc, SEE) | Leisure Management (NVQ, NVQ, SEE, WKC) | Social Work (BSc) |
| Care (Disability) (NVQ, WKC) | Extended Media (BSc, L) | Media Production & Tech. (BSc) | Sports Science (NVQ, SEE) |
| Care (Early Years) (BSc, L, WKC) | Extended Media Eng. (BSc, WOOD) | Motor Vehicle Engineering Management (WKC) | Tourism Management (HND, BSc, NVQ) |
| Care (Older People) (NVQ, WKC) | Extended Media (BSc, L) | Multi Media Technology (BSc) | TV Production Technology (WKC) |
| Computer Aided Engineering (BSc) | Extended Electrical Engineering (BSc, WOOD) | Occupational Health & Safety (NVQ) | |

Please contact the College directly for more details:
Bexley College (BSc) - 01322 442331
Bromley College (BSc) - 0181 295 7000
Harrow College, Tonbridge (BSc) - 01732 850551
Lewisham College (L) - 0181 692 0353
South East Essex College, Southend (SEE) - 01702 220400
North West Kent College, Dartford, Gravesend (NVQ) - 01322 225471
West Kent College, Tonbridge (WKC) - 01732 358101
Woolwich College (WOOD) - 0181 488 4800

Providing Higher Education in London and in Kent for over 100 years.



the UNIVERSITY of GREENWICH

THE SUNDAY TIMES THE TIMES EDUCATION

FORTHCOMING FEATURES

MBA COURSES

Friday 12th September
Sunday 14th September

DISTANCE LEARNING COURSES

Friday 19th September
Sunday 21st September

INDEPENDENT SCHOOLS

Friday 26th September
Sunday 28th September

LAW COURSES

Friday 10th October
Sunday 12th October

LANGUAGE COURSES

Friday 17th October
Sunday 19th October

For further information about these features or to advertise please contact the Education Team on:

Tel: 0171 680 6800
Fax: 0171 782 7899

WHAT NEXT SORTED...

Which university or college? What course? Start now? Start later? Start work or stay out? What future? Let our experts help you make the right choice. Call now for your brochure.

CAREER ANALYST LTD
0171-528 5446
21 Darnley Place, London W1

A-LEVEL COLLEGE IN OXFORD
01865 242670

LEARN GRAPHIC DESIGN
Graphic Design School
01800 282 488

QUEEN'S BUSINESS SCHOOLS
12, 24 & 36 week courses for School Leavers, Gap Year Students & Graduates
LONDON
01753 5055

WESTMINSTER COLLEGE
To find out more please contact the Departmental Assistant, School of Hotel, Catering & Tourism Studies, Vincent Square, London SW1P 2PD
0171-828 1222

APPLY DIRECTLY TO US - NOW!
If you already have or expect to have an A-level or GNVQ Advanced or have suitable work experience, you can improve your qualifications and your job prospects and...
START AN HND IN SEPTEMBER!
• BTEC HND in Hotel, Catering and Institutional Management
• BTEC HND in Travel and Tourism Management
*Two-year full-time courses including first class work experience opportunities in the UK and abroad.
*Industry-standard practical teaching and training.
*These courses can be followed by a BA (Hons) "top-up" degree programme.
Drop in to our Open Day: 10am to 7pm on Friday 12th September at Vincent Square, SW1.
A COLLEGE OF EXCELLENCE PROVIDING QUALITY EDUCATION AND TRAINING

How To Write For Children
This free Newsletter from the Morris College of Journalism shows you exactly how! 0800 371 500

How To Make £20,000 p.a. as a Travel Writer
This free Newsletter shows you exactly how to pay for all your travel and make money! 0800 371 500

How To Make £20,000 A Year - With Your Home Computer
This free information kit shows you exactly how! Obtain your copy today! 0800 371 500

CARTOONING FOR PROFIT
Make money from your cartooning and illustration skills. Study from home for a new career or profitable second income. For a free prospectus, call 0800 371 500

How To Make Money With Your Camera
This free Newsletter gives you 52 best selling photo ideas. One for every week of the year. 0800 371 500

How To Make £20,000 p.a. Freelance Writing
This free Newsletter shows you exactly how. Obtain your free copy now! 0800 371 500

BUSINESS COURSES

KINGSTON BUSINESS SCHOOL MBA

Develop yourself through Kingston's well established, AMBA accredited programme, rated "Excellent" for teaching.

A flexible programme over 2 years, joining with other managers bringing a variety of backgrounds together. Designed for professional managers who want to combine study with their busy work schedules.

- OPEN LEARNING - intensive tuition one weekend per month, commences September and February.
- EVENING - weekly attendance, commences September

FINAL WEEK FOR SEPTEMBER INTAKE, COURSES COMMENCE

15th September 1997

Call the MBA Office to arrange an interview.

KINGSTON UNIVERSITY

Carving a niche market for the millennium

By BRIAN COLLETT

two more with them before the end of the year.

David Askham
meets a man
whose hobby
became his work

ups in England and Wales total-



Heart of oak: Glyn Mould carving a new village sign for Stow-cum-Ouy, near Cambridge

ing in employment.

trends survey from Trade Indemnity, the credit insurance company. In a sample of 679

☐ A law allowing small businesses to make criminals pay for the

Environmental group seeks partnerships with local authorities

BY BRIAN COLLETT

PLATE 1

could not find time.

London W14 9RY
7 FAX 0171 381 3377
lege.ac.uk
olborncollege.ac.uk

BRIEFINGS

led 270,000 in the first half of the year, an 11 per cent rise on the comparable period last year, Barclays Bank says. Closures totalled 227,000, a 15 per cent drop on last year, when closures outnumbered start-ups. The figures exclude businesses started on a part-time basis by people continuing in employment.

□ Companies with turnovers of less than £1 million have reported that, on average, payments are now 26 days overdue. The figure, for the second quarter of 1997, was up from 22 in the previous quarter, says the latest financial trends survey from Trade Indemnity, the credit insurance company, in a sample of 679

☐ A free guide to start-ups has been produced by Moore Stephens, the chartered accountant. Call Gill French on 01483 538881.

☐ A law allowing small businesses to make criminals pay for the

□ The Budget scrapping of tax credits for pension funds has persuaded many small and medium-

□ About half the financial directors of the UK's small and medium-sized companies take work on holiday, a report by Reed Accountancy Personnel says. A holiday, Reed says, provides the opportunity for many to mop up work for which they could not find time.

**TO ADVERTISE
CALL: 0171 680 6800
FAX: 0171 782 7899**

EDUCATION COURSES REVIEW

CLEARING WEBSITE
www.the-times.co.uk/clearing

Live and Study at
BALES College,
London

One year and two year courses in science, mathematics, arts, languages and business subjects for first time or return A level or GCSE.

We accept day students and on-campus boarding. Teaching in small classes, and individual guidance for university entry based upon over 30 years experience.

742 Harrow Road, London W10 4AA
Tel: 0181 960 5899; Fax: 0181 960 8269
www.balescollege.co.uk/bales/index.htm

**Train Yourself...
Nurture the
FUTURE**

**1300
0171-493 0165**

or write to Dept T,
18 Balderton Street,
London W1V 1TG
lmc@montessori.ac.uk


Open Evenings 6.30 - 8.00pm
Sat 12th-24th Sept

**Term Starts
September 97**

**Study FullTime,
Part-Time or by
Distance Learning**



**LONDON MONTESSORI CENTRE
AN INDEPENDENT TRAINING COLLEGE**


 **Retakes in Cambridge**

Secure your future at an elite BAC-accredited College

Cambridge Seminars offers a spectacular record of examination success through fast and effective retake programmes (average 4 level grade improvement over 5 points per subject in one term).

For details contact: Dr David Stephenson
Cambridge Seminars, 4 Haverthorn Way,
Gillingham CH4 1AS

Tel: 01222 734644 - Fax: 01222 393552



**A-LEVELS
IN ONE YEAR**

**The specialists in A-level
Sciences, Maths, Business
Law & Languages**

Bayswater London

TERM STARTS SEPTEMBER 15TH
Tel 0171 221 7271

EALING

**Expert A-Level tuition in
Mathematics, Science, Arts
and Business subjects.**

January 1997 results:
*Grade A - 44.4%, A&B - 94.4%,
A,B&C - 100%*

**Specialist preparation for
Medicine, Dentistry, Law**

**0181 579 6668
0181 567 8688**

CHALLENGE

The Language Specialist

IMPROVE YOUR FRENCH
Tailor-made courses in France
to suit all levels

French 'A' level revision
Oct. Half-Term & Easter '98

University programmes
Interactive & General French
Term 1 Semester / Academic Year '98

3 with General French course
& French for Business

Tel: 01273 220261

RETAKES *at* CATS

CATS (Cambridge Arts & Sciences) is an independent day and residential sixth form college offering:



- GCSE and A-level retakes
- 40 A-level subjects in any combination
- A staff/student ratio of 1:3
- Managed independence between school and university.

CATS is BAC accredited and all applicants have gone on to Higher Education since 1992.

For further information please contact:

01223 314431

CATS Round Church Street Cambridge CB2 8AD



Unlocking Potential

A Level, GCSE,
1 year, 2 year & Resit Courses.
Specialist Preparation for Medicine

*68% success rate for
Medical School Candidates 1991-1996*

Ashbourne Independent Sixth Form College
17 Old Court Place, London W6 4PL.
Tel 0171-937 2858 Fax 0171-937 2307
e-mail: ashbournecol@campus.bt.com

POSTS

LOUGHBOROUGH GRAMMAR SCHOOL
(Registered Charity Number 527,863)



APPOINTMENT OF HEAD

The Governors of the Loughborough Endowed Schools invite applications for the Headship of Loughborough Grammar School. The appointment, which carries membership of the H.M.C., falls vacant on the 1st September, 1998, on the retirement of Mr. D.N. Ireland, MA, after 14 years distinguished service.

Loughborough Grammar School is a leading independent day and boarding school with 980 boys aged 10 to 18. The school is a part of the Foundation which includes Loughborough High School for Girls and Fairfield Preparatory School.

Enquiries and applications should be made to:

**Mr. K.D. Shaw, MBE, MSc, FCIS,
Bursar and Clerk to the Governors,
Loughborough Endowed Schools,
3 Burton Walks,
Loughborough,
Leicestershire, LE11 2DU.**

(Telephone: 01509 267307 Fax: 01509 210486)

Those wishing to apply for the appointment should write a short letter, enclosing a curriculum vitae and full details of 3 referees, to arrive by Friday 3rd October, 1997 at the latest. Applications should be marked "Private and Confidential". The Governors hope to make an appointment by 30th November, 1997.

W
WESTMINSTER
COLLEGE

**WORRIED ABOUT A-LEVEL
RESULTS OR UNSURE ABOUT
UNIVERSITY ENTRANCE?**

**We offer two-year full-time Higher
Education Business or Computing courses
over two or three days per week**

•BTEC HND IN BUSINESS

Six core modules in key areas of modern business plus a range of options. Successful students can convert the HND into a Business Studies Degree through direct entry to the final year of a degree at the University of Westminster or other universities.

•BTEC HND IN COMPUTING


New, broadly based course designed to give a thorough grounding in computing. Its special emphasis on new and emerging technologies qualification will access many areas of employment. Successful students can convert the HND into a Computing or IT related Degree through the modular degree programme at Middlesex University.

To apply, you will need either one A-level or equivalent or relevant work experience subject to a College entrance test.

"Both qualifications are internationally recognised and enhance job prospects"

**A COLLEGE OF EDUCATION PROVIDING QUALITY
EDUCATION AND TRAINING**

0171-556 8001




UNIVERSITY OF WOLVERHAMPTON

LLB IN LONDON

The quality and delivery of the courses have won the University public recognition and the coveted Government Charter Mark.


- Courses start: October 1997 & February 1998
- Choice and flexibility - fully semesterised
- Innovative modular degree scheme
- Transfer from other universities with exemptions considered - substantial savings on fees for overseas students
- Value for money, all course books included in competitive fees, studying at Holborn College in London only £4,350



Master of Laws, LL.M University of Wolverhampton
Specialist Diplomas in Law and Public Relations
Foundation Course in Law - with a guaranteed University place for successful students


Discounts
of up to
£400
for Early
Enrolment

UNIVERSITY OF LONDON EXTERNAL PROGRAMME
LLB (Hons) Degree for External Students
 only £2,100 per annum plus University fees
Master of Laws, LL.M



**UNDERGRADUATE COURSES ACCREDITED FOR
ILEX GRADUATE DIPLOMA SCHEME**

All courses offered by home study
For further information contact



HOLBORN COLLEGE (UK/STL)
 200 Greyhound Road, London W14 9RY
TEL: 0171 385 3377 FAX 0171 294 0000

[illegible]

49ers unearth golden prospect

CHANGING TIMES

Playwright brings back capital punishment

It's still early days in Tony Marchant's *Holding On* (BBC2), but one thing you can feel pretty sure about in this new eight-part drama about the grislier aspects of surviving in 1990s London is that the English Tourist Board won't be nagging Marchant for copies to use in its promotional "Visit Britain" campaigns.

Holding On is the television equivalent of a Leonard Cohen record — seductive, but depressing at the same time: television to commit suicide by. It will make all those country mice who trill about their untroubled green views trill that little bit more, though what they don't realise is that we Londoners actually regard uninterrupted green views as inhospitable deserts between one hubbub of activity and another — deserts which are made doubly inconvenient by the lack of passing taxis.

If you found *Short Cuts*, Robert Altman's mesmerising collage of

Los Angeles life, depressing, then you might do better to skip this series altogether. Along with *Short Cuts*, Marchant draws inspiration from two other portraits of cities in a state of decay: *The Bonfire of the Vanities* and Dickens's *Our Mutual Friend* — only Marchant swaps Dickens's Thames for the London Underground, whose strap-hangers (hence *Holding On*) have been turned into zombies by years of abuse, injustice, complacency and indifference. And outside the Tube, life is often even worse.

As with *Short Cuts*, Marchant has assembled a cast of characters who collide and scatter like snooker balls, only to collide again later. Typoists, taxi inspectors, temps and taxi drivers find their lives are woven together like a plot.

In this opening episode Marchant pulls off the trick of giving us a tour of his broad tapestry without losing us in the maze of mini-plots that he has just

set up. The dialogue doesn't jar. There are none of the diamond geezers which serve as television shorthand for seedy London. Everyone seems ordinary, plausible, which is what gives the resulting chaos its punch: something similar could be waiting for any one of us around the next corner.

All the cast shine, although Phil Daniels — who must be glad to have found a new glow to bask in after loitering so long in the one from *Quadrophenia* — has been lucky to draw one of the more flamboyant roles. He plays Gary Rickley, a boozey, bed-hopping, Jack-the-Lad restaurant critic with a professionally unhelpful digestive problem. It's a role that underlines the power of Marchant's imagination since few real-life restaurant critics match such a description.

However, Marchant claims to have inserted colourful caricatures

REVIEW



Joe Joseph

from the London media scene into the text, so people will be trying to spot the real people behind the fiction: all you could say for certain is that Gary Rickley is not based on Andrew Lloyd-Webber's dining column in *The Daily Telegraph*.

The tone of *Holding On* was conveyed most tellingly in the final sequence of last night's programme. A minicab driver, waiting for his client outside a

restaurant in a busy road, witnesses the murder in a telephone box of Sally Friel (Fleur Mould) — a young temp who is being sexually harassed by her boss and has just plucked up the courage to report him. She is stabbed repeatedly in the belly by Alan, a disturbed schizophrenic (Sean Gallagher) who has been released under the Care in the Community scheme (does that ring any bells in real life?) for want of either an empty hospital bed or a concerned enough doctor. What does the cabby do? Chase after the murderer? Call the police? No. He slowly winds up his window. Then? He looks all the doors. It's not what you call an optimistic note. But, increasingly, an authentic one.

Listen to this snippet, for example: "It's the kind of murder," said Sarah. "It's the worst because if Nina and Jack had been murdered by a stranger, I could have wondered how come we were

at that place at that time. But to know that their dad quite deliberately did it is very, very difficult."

What's really depressing about Sarah Heatley's misery is that she isn't even a character in *Holding On* but in Channel 4's *Citizen's Arrest*. Sarah's estranged husband, Dr Sukdev Sandhu, known as "Dave", murdered their children Nina, 4, and Jack, 3. He then jumped from a tower block to his own death. OK, it was in Sheffield, not Tony Marchant's London, but there are similar cases of murder followed by suicide involving children every six weeks somewhere in Britain.

Dave murdered the children while they were visiting him. Sarah didn't want to stop her children visiting their father, but because of his history of psychiatric problems and of wife-beating, she wanted the visits supervised.

The courts didn't see it that way. If others won't watch over them, it's little wonder that more and more people decide to watch over themselves; and cabbies will see a woman murdered in a phone box. You can't even stay at home, bolt the front door and watch *Mastermind* any more. But as a postscript to the show's 25-year reign, BBC1 brought us *Mastermind* — It's Started Now It's Finished, a documentary to mark its passing. It can be safer to let these things pass unexamined: scratching too deeply can make you wonder what you ever saw in it. Here, for example, is the secretary of the Mastermind Club, which contestants can join: "In 1990 I thought it would be interesting to find the profile of an average *Mastermind* contestant and I came up with someone who is not very interesting. I have to be honest. Well, now that you mention it..."

- BBC1**
- 6.00am Business Breakfast (72265)
 - 7.00 BBC Breakfast News (718247083)
 - 9.05am Referendum Call: Scotland Edward Stourton chairs a live phone-in. Simultaneous broadcast with Radio 4 (8167118)
 - 9.55am Kilroy (71972441)
 - 10.35am Change That (1062267)
 - 11.00 News (71) regional news and weather (4334335)
 - 11.05 The Really Useful Show (71) (8374354)
 - 11.35am Room for Improvement (2945354)
 - 12.00 News (71) regional news and weather (8304557)
 - 12.05am Call My Bluff (9182248)
 - 12.35am Going for a Song (9095800)
 - 1.00am One O'Clock News (71) and weather (70731)
 - 1.30am Regional News and weather (71) (71822335)
 - 1.40 The Weather Show (87847248)
 - 1.45 Neighbours (71) (7752582)
 - 2.10 Quinny (71) (5944737)
 - 3.00 Through the Keyhole (7345966)
 - 3.25 Playdays (71) (7358731) 3.50 Peter Pan and the Pirates (71) (8671847) 4.10 Rugrats (71) (4165373) 4.30 Agent Z and the Penguin from Mars (71) (8159712) 5.00 Newsworld (71) (9561248) 5.10 Byker Grove (71) (5450844)
 - 5.35 Neighbours (71) (71) (841170)
 - 6.00am One O'Clock News and weather (733)
 - 6.30am Regional News Magazine (373)
 - 7.00am Holiday Memories New series. Zoe Ball and her father Johnny reveal Coru and Michael Parkinson returns to Scarborough, where he proposed to his wife Mary; a couple renew their wedding vows in Jamaica (71) (5947)
 - 7.30am EastEnders All is not well in the Mitchell family (71) (557)
 - 8.00am Vets in Practice Fiona and Trude face the task of informing deaf owners their pet has cancer (1267)
 - 8.30am Tiger Bay Both breaks shocking news to Sorry. Last in series (3002)
 - 9.00am One O'Clock News (71) and weather (2354)
 - 9.30am Rory McGrath's Commercial Breakdown World TV adverts from around the world, revealing what Norwegians really think of the British; a wedding and a funeral (71) (43002) Wales: 9.30am Referendum '97: The Devolution Debates (523460) 10.30am Rory McGrath's Commercial Breakdown (72573) 10.50am Inside Story Special (3057712) 11.55am Film: Legal Eagles (438199) 1.45am Film: Fitzwilly (11584) 3.25 News Headlines and Weather (8676555)
 - 10.00am Inside Story Special (71) (415808)
 - 11.05am Outrage Under (1990) starring Tom Selleck and Alan Rickman. An Australian western directed by Simon Winchester (924151)
 - 1.00am Fitzwilly (1997) Comedy with Dick Evans. Directed by Delbert Mann (144132)
 - 2.40am Weather (7393836)

VideoPlus+ and the Video PlusCode

The numbers next to each TV programme listing are Video PlusCode numbers, which allow you to programme your video recorder instantly with a VideoPlus+ handset. Tap in the Video PlusCode for the programme you wish to record (VCRs with VideoPlus+ and Video PlusCode are trademarks of Gemstar Development Ltd).

- BBC2**
- 6.00am Open University: Hardwick Hall (4962083) 6.25am Open University: Dinniche on Anjou (4961118) 6.50am Rural Life: Image and Reality (5781118) 7.15am See Hear Breakfast News (71) (822538) 7.30am Snurfs' Adventures (8910915) 7.55am Snurfs' Adventures (8910915) 8.20am Snurfs' Adventures (8910915) 8.30am Snurfs' Adventures (8910915) 8.50am Snurfs' Adventures (8910915) 9.25am Snurfs' Adventures (8910915) 9.50am Snurfs' Adventures (8910915) 10.25am Snurfs' Adventures (8910915) 10.50am Snurfs' Adventures (8910915) 11.25am Snurfs' Adventures (8910915) 11.50am Snurfs' Adventures (8910915) 12.25am Snurfs' Adventures (8910915) 12.50am Snurfs' Adventures (8910915) 1.25am Snurfs' Adventures (8910915) 1.50am Snurfs' Adventures (8910915) 2.25am Snurfs' Adventures (8910915) 2.50am Snurfs' Adventures (8910915) 3.25am Snurfs' Adventures (8910915) 3.50am Snurfs' Adventures (8910915) 4.25am Snurfs' Adventures (8910915) 4.50am Snurfs' Adventures (8910915) 5.25am Snurfs' Adventures (8910915) 5.50am Snurfs' Adventures (8910915) 6.25am Snurfs' Adventures (8910915) 6.50am Snurfs' Adventures (8910915) 7.25am Snurfs' Adventures (8910915) 7.50am Snurfs' Adventures (8910915) 8.25am Snurfs' Adventures (8910915) 8.50am Snurfs' Adventures (8910915) 9.25am Snurfs' Adventures (8910915) 9.50am Snurfs' Adventures (8910915) 10.25am Snurfs' Adventures (8910915) 10.50am Snurfs' Adventures (8910915) 11.25am Snurfs' Adventures (8910915) 11.50am Snurfs' Adventures (8910915) 12.25am Snurfs' Adventures (8910915) 12.50am Snurfs' Adventures (8910915) 1.25am Snurfs' Adventures (8910915) 1.50am Snurfs' Adventures (8910915) 2.25am Snurfs' Adventures (8910915) 2.50am Snurfs' Adventures (8910915) 3.25am Snurfs' Adventures (8910915) 3.50am Snurfs' Adventures (8910915) 4.25am Snurfs' Adventures (8910915) 4.50am Snurfs' Adventures (8910915) 5.25am Snurfs' Adventures (8910915) 5.50am Snurfs' Adventures (8910915) 6.25am Snurfs' Adventures (8910915) 6.50am Snurfs' Adventures (8910915) 7.25am Snurfs' Adventures (8910915) 7.50am Snurfs' Adventures (8910915) 8.25am Snurfs' Adventures (8910915) 8.50am Snurfs' Adventures (8910915) 9.25am Snurfs' Adventures (8910915) 9.50am Snurfs' Adventures (8910915) 10.25am Snurfs' Adventures (8910915) 10.50am Snurfs' Adventures (8910915) 11.25am Snurfs' Adventures (8910915) 11.50am Snurfs' Adventures (8910915) 12.25am Snurfs' Adventures (8910915) 12.50am Snurfs' Adventures (8910915) 1.25am Snurfs' Adventures (8910915) 1.50am Snurfs' Adventures (8910915) 2.25am Snurfs' Adventures (8910915) 2.50am Snurfs' Adventures (8910915) 3.25am Snurfs' Adventures (8910915) 3.50am Snurfs' Adventures (8910915) 4.25am Snurfs' Adventures (8910915) 4.50am Snurfs' Adventures (8910915) 5.25am Snurfs' Adventures (8910915) 5.50am Snurfs' Adventures (8910915) 6.25am Snurfs' Adventures (8910915) 6.50am Snurfs' Adventures (8910915) 7.25am Snurfs' Adventures (8910915) 7.50am Snurfs' Adventures (8910915) 8.25am Snurfs' Adventures (8910915) 8.50am Snurfs' Adventures (8910915) 9.25am Snurfs' Adventures (8910915) 9.50am Snurfs' Adventures (8910915) 10.25am Snurfs' Adventures (8910915) 10.50am Snurfs' Adventures (8910915) 11.25am Snurfs' Adventures (8910915) 11.50am Snurfs' Adventures (8910915) 12.25am Snurfs' Adventures (8910915) 12.50am Snurfs' Adventures (8910915) 1.25am Snurfs' Adventures (8910915) 1.50am Snurfs' Adventures (8910915) 2.25am Snurfs' Adventures (8910915) 2.50am Snurfs' Adventures (8910915) 3.25am Snurfs' Adventures (8910915) 3.50am Snurfs' Adventures (8910915) 4.25am Snurfs' Adventures (8910915) 4.50am Snurfs' Adventures (8910915) 5.25am Snurfs' Adventures (8910915) 5.50am Snurfs' Adventures (8910915) 6.25am Snurfs' Adventures (8910915) 6.50am Snurfs' Adventures (8910915) 7.25am Snurfs' Adventures (8910915) 7.50am Snurfs' Adventures (8910915) 8.25am Snurfs' Adventures (8910915) 8.50am Snurfs' Adventures (8910915) 9.25am Snurfs' Adventures (8910915) 9.50am Snurfs' Adventures (8910915) 10.25am Snurfs' Adventures (8910915) 10.50am Snurfs' Adventures (8910915) 11.25am Snurfs' Adventures (8910915) 11.50am Snurfs' Adventures (8910915) 12.25am Snurfs' Adventures (8910915) 12.50am Snurfs' Adventures (8910915) 1.25am Snurfs' Adventures (8910915) 1.50am Snurfs' Adventures (8910915) 2.25am Snurfs' Adventures (8910915) 2.50am Snurfs' Adventures (8910915) 3.25am Snurfs' Adventures (8910915) 3.50am Snurfs' Adventures (8910915) 4.25am Snurfs' Adventures (8910915) 4.50am Snurfs' Adventures (8910915) 5.25am Snurfs' Adventures (8910915) 5.50am Snurfs' Adventures (8910915) 6.25am Snurfs' Adventures (8910915) 6.50am Snurfs' Adventures (8910915) 7.25am Snurfs' Adventures (8910915) 7.50am Snurfs' Adventures (8910915) 8.25am Snurfs' Adventures (8910915) 8.50am Snurfs' Adventures (8910915) 9.25am Snurfs' Adventures (8910915) 9.50am Snurfs' Adventures (8910915) 10.25am Snurfs' Adventures (8910915) 10.50am Snurfs' Adventures (8910915) 11.25am Snurfs' Adventures (8910915) 11.50am Snurfs' Adventures (8910915) 12.25am Snurfs' Adventures (8910915) 12.50am Snurfs' Adventures (8910915) 1.25am Snurfs' Adventures (8910915) 1.50am Snurfs' Adventures (8910915) 2.25am Snurfs' Adventures (8910915) 2.50am Snurfs' Adventures (8910915) 3.25am Snurfs' Adventures (8910915) 3.50am Snurfs' Adventures (8910915) 4.25am Snurfs' Adventures (8910915) 4.50am Snurfs' Adventures (8910915) 5.25am Snurfs' Adventures (8910915) 5.50am Snurfs' Adventures (8910915) 6.25am Snurfs' Adventures (8910915) 6.50am Snurfs' Adventures (8910915) 7.25am Snurfs' Adventures (8910915) 7.50am Snurfs' Adventures (8910915) 8.25am Snurfs' Adventures (8910915) 8.50am Snurfs' Adventures (8910915) 9.25am Snurfs' Adventures (8910915) 9.50am Snurfs' Adventures (8910915) 10.25am Snurfs' Adventures (8910915) 10.50am Snurfs' Adventures (8910915) 11.25am Snurfs' Adventures (8910915) 11.50am Snurfs' Adventures (8910915) 12.25am Snurfs' Adventures (8910915) 12.50am Snurfs' Adventures (8910915) 1.25am Snurfs' Adventures (8910915) 1.50am Snurfs' Adventures (8910915) 2.25am Snurfs' Adventures (8910915) 2.50am Snurfs' Adventures (8910915) 3.25am Snurfs' Adventures (8910915) 3.50am Snurfs' Adventures (8910915) 4.25am Snurfs' Adventures (8910915) 4.50am Snurfs' Adventures (8910915) 5.25am Snurfs' Adventures (8910915) 5.50am Snurfs' Adventures (8910915) 6.25am Snurfs' Adventures (8910915) 6.50am Snurfs' Adventures (8910915) 7.25am Snurfs' Adventures (8910915) 7.50am Snurfs' Adventures (8910915) 8.25am Snurfs' Adventures (8910915) 8.50am Snurfs' Adventures (8910915) 9.25am Snurfs' Adventures (8910915) 9.50am Snurfs' Adventures (8910915) 10.25am Snurfs' Adventures (8910915) 10.50am Snurfs' Adventures (8910915) 11.25am Snurfs' Adventures (8910915) 11.50am Snurfs' Adventures (8910915) 12.25am Snurfs' Adventures (8910915) 12.50am Snurfs' Adventures (8910915) 1.25am Snurfs' Adventures (8910915) 1.50am Snurfs' Adventures (8910915) 2.25am Snurfs' Adventures (8910915) 2.50am Snurfs' Adventures (8910915) 3.25am Snurfs' Adventures (8910915) 3.50am Snurfs' Adventures (8910915) 4.25am Snurfs' Adventures (8910915) 4.50am Snurfs' Adventures (8910915) 5.25am Snurfs' Adventures (8910915) 5.50am Snurfs' Adventures (8910915) 6.25am Snurfs' Adventures (8910915) 6.50am Snurfs' Adventures (8910915) 7.25am Snurfs' Adventures (8910915) 7.50am Snurfs' Adventures (8910915) 8.25am Snurfs' Adventures (8910915) 8.50am Snurfs' Adventures (8910915) 9.25am Snurfs' Adventures (8910915) 9.50am Snurfs' Adventures (8910915) 10.25am Snurfs' Adventures (8910915) 10.50am Snurfs' Adventures (8910915) 11.25am Snurfs' Adventures (8910915) 11.50am Snurfs' Adventures (8910915) 12.25am Snurfs' Adventures (8910915) 12.50am Snurfs' Adventures (8910915) 1.25am Snurfs' Adventures (8910915) 1.50am Snurfs' Adventures (8910915) 2.25am Snurfs' Adventures (8910915) 2.50am Snurfs' Adventures (8910915) 3.25am Snurfs' Adventures (8910915) 3.50am Snurfs' Adventures (8910915) 4.25am Snurfs' Adventures (8910915) 4.50am Snurfs' Adventures (8910915) 5.25am Snurfs' Adventures (8910915) 5.50am Snurfs' Adventures (8910915) 6.25am Snurfs' Adventures (8910915) 6.50am Snurfs' Adventures (8910915) 7.25am Snurfs' Adventures (8910915) 7.50am Snurfs' Adventures (8910915) 8.25am Snurfs' Adventures (8910915) 8.50am Snurfs' Adventures (8910915) 9.25am Snurfs' Adventures (8910915) 9.50am Snurfs' Adventures (8910915) 10.25am Snurfs' Adventures (8910915) 10.50am Snurfs' Adventures (8910915) 11.25am Snurfs' Adventures (8910915) 11.50am Snurfs' Adventures (8910915) 12.25am Snurfs' Adventures (8910915) 12.50am Snurfs' Adventures (8910915) 1.25am Snurfs' Adventures (8910915) 1.50am Snurfs' Adventures (8910915) 2.25am Snurfs' Adventures (8910915) 2.50am Snurfs' Adventures (8910915) 3.25am Snurfs' Adventures (8910915) 3.50am Snurfs' Adventures (8910915) 4.25am Snurfs' Adventures (8910915) 4.50am Snurfs' Adventures (8910915) 5.25am Snurfs' Adventures (8910915) 5.50am Snurfs' Adventures (8910915) 6.25am Snurfs' Adventures (8910915) 6.50am Snurfs' Adventures (8910915) 7.25am Snurfs' Adventures (8910915) 7.50am Snurfs' Adventures (8910915) 8.25am Snurfs' Adventures (8910915) 8.50am Snurfs' Adventures (8910915) 9.25am Snurfs' Adventures (8910915) 9.50am Snurfs' Adventures (8910915) 10.25am Snurfs' Adventures (8910915) 10.50am Snurfs' Adventures (8910915) 11.25am Snurfs' Adventures (8910915) 11.50am Snurfs' Adventures (8910915) 12.25am Snurfs' Adventures (8910915) 12.50am Snurfs' Adventures (8910915) 1.25am Snurfs' Adventures (8910915) 1.50am Snurfs' Adventures (8910915) 2.25am Snurfs' Adventures (8910915) 2.50am Snurfs' Adventures (8910915) 3.25am Snurfs' Adventures (8910915) 3.50am Snurfs' Adventures (8910915) 4.25am Snurfs' Adventures (8910915) 4.50am Snurfs' Adventures (8910915) 5.25am Snurfs' Adventures (8910915) 5.50am Snurfs' Adventures (8910915) 6.25am Snurfs' Adventures (8910915) 6.50am Snurfs' Adventures (8910915) 7.25am Snurfs' Adventures (8910915) 7.50am Snurfs' Adventures (8910915) 8.25am Snurfs' Adventures (8910915) 8.50am Snurfs' Adventures (8910915) 9.25am Snurfs' Adventures (8910915) 9.50am Snurfs' Adventures (8910915) 10.25am Snurfs' Adventures (8910915) 10.50am Snurfs' Adventures (8910915) 11.25am Snurfs' Adventures (8910915) 11.50am Snurfs' Adventures (8910915) 12.25am Snurfs' Adventures (8910915) 12.50am Snurfs' Adventures (8910915) 1.25am Snurfs' Adventures (8910915) 1.50am Snurfs' Adventures (8910915) 2.25am Snurfs' Adventures (8910915) 2.50am Snurfs' Adventures (8910915) 3.25am Snurfs' Adventures (8910915) 3.50am Snurfs' Adventures (8910915) 4.25am Snurfs' Adventures (8910915) 4.50am Snurfs' Adventures (8910915) 5.25am Snurfs' Adventures (8910915) 5.50am Snurfs' Adventures (8910915) 6.25am Snurfs' Adventures (8910915) 6.50am Snurfs' Adventures (8910915) 7.25am Snurfs' Adventures (8910915) 7.50am Snurfs' Adventures (8910915) 8.25am Snurfs' Adventures (8910915) 8.50am Snurfs' Adventures (8910915) 9.25am Snurfs' Adventures (8910915) 9.50am Snurfs' Adventures (8910915) 10.25am Snurfs' Adventures (8910915) 10.50am Snurfs' Adventures (8910915) 11.25am Snurfs' Adventures (8910915) 11.50am Snurfs' Adventures (8910915) 12.25am Snurfs' Adventures (8910915) 12.50am Snurfs' Adventures (8910915) 1.25am Snurfs' Adventures (8910915) 1.50am Snurfs' Adventures (8910915) 2.25am Snurfs' Adventures (8910915) 2.50am Snurfs' Adventures (8910915) 3.25am Snurfs' Adventures (8910915) 3.50am Snurfs' Adventures (8910915) 4.25am Snurfs' Adventures (8910915) 4.50am Snurfs' Adventures (8910915) 5.25am Snurfs' Adventures (8910915) 5.50am Snurfs' Adventures (8910915) 6.25am Snurfs' Adventures (8910915) 6.50am Snurfs' Adventures (8910915) 7.25am Snurfs' Adventures (8910915) 7.50am Snurfs' Adventures (8910915) 8.25am Snurfs' Adventures (8910915) 8.50am Snurfs' Adventures (8910915) 9.25am Snurfs' Adventures (8910915) 9.50am Snurfs' Adventures (8910915) 10.25am Snurfs' Adventures (8910915) 10.50am Snurfs' Adventures (8910915) 11.25am Snurfs' Adventures (8910915) 11.50am Snurfs' Adventures (8910915) 12.25am Snurfs' Adventures (8910915) 12.50am Snurfs' Adventures (8910915) 1.25am Snurfs' Adventures (8910915) 1.50am Snurfs' Adventures (8910915) 2.25am Snurfs' Adventures (8910915) 2.50am Snurfs' Adventures (8910915) 3.25am Snurfs' Adventures (8910915) 3.50am Snurfs' Adventures (8910915) 4.25am Snurfs' Adventures (8910915) 4.50am Snurfs' Adventures (8910915) 5.25am Snurfs' Adventures (8910915) 5.50am Snurfs' Adventures (8910915) 6.25am Snurfs' Adventures (8910915) 6.50am Snurfs' Adventures (8910915) 7.25am Snurfs' Adventures (8910915) 7.50am Snurfs' Adventures (8910915) 8.25am Snurfs' Adventures (8910915) 8.50am Snurfs' Adventures (8910915) 9.25am Snurfs' Adventures (8910915) 9.50am Snurfs' Adventures (8910915) 10.25am Snurfs' Adventures (8910915) 10.50am Snurfs' Adventures (8910915) 11.25am Snurfs' Adventures (8910915) 11.50am Snurfs' Adventures (8910915) 12.25am Snurfs' Adventures (8910915) 12.50am Snurfs' Adventures (8910915) 1.25am Snurfs' Adventures (8910915) 1.50am Snurfs' Adventures (8910915) 2.25am Snurfs' Adventures (8910915) 2.50am Snurfs' Adventures (8910915) 3.25am Snurfs' Adventures (8910915) 3.50am Snurfs' Adventures (8910915) 4.25am Snurfs' Adventures (8910915) 4.50am Snurfs' Adventures (8910915) 5.25am Snurfs' Adventures (8910915) 5.50am Snurfs' Adventures (8910915) 6.25am Snurfs' Adventures (8910915) 6.50am Snurfs' Adventures (8910915) 7.25am Snurfs' Adventures (8910915) 7.50am Snurfs' Adventures (8910915) 8.25am Snurfs' Adventures (8910915) 8.50am Snurfs' Adventures (8910915) 9.25am Snurfs' Adventures (8910915) 9.50am Snurfs' Adventures (8910915) 10.25am Snurfs' Adventures (8910915) 10.50am Snurfs' Adventures (8910915) 11.25am Snurfs' Adventures (8910915) 11.50am Snurfs' Adventures (8910915) 12.25am Snurfs' Adventures (8910915) 12.50am Snurfs' Adventures (8910915) 1.25am Snurfs' Adventures (8910915) 1.50am Snurfs' Adventures (8910915) 2.25am Snurfs' Adventures (8910915) 2.50am Snurfs' Adventures (8910915) 3.25am Snurfs' Adventures (8910915) 3.50am Snurfs' Adventures (8910915) 4.25am Snurfs' Adventures (8910915) 4.50am Snurfs' Adventures (8910915) 5.25am Snurfs' Adventures (8910915) 5.50am Snurfs' Adventures (8910915) 6.25am Snurfs' Adventures (8910915) 6.50am Snurfs' Adventures (8910915) 7.25am Snurfs' Adventures (8910915) 7.50am Snurfs' Adventures (8910915) 8.25am Snurfs' Adventures (8910915) 8.50am Snurfs' Adventures (8910915) 9.25am Snurfs' Adventures (8910915) 9.50am Snurfs' Adventures (8910915) 10.25am Snurfs' Adventures (8910915) 10.50am Snurfs' Adventures (8910915) 11.25am Snurfs' Adventures (8910915) 11.50am Snurfs' Adventures (8910915) 12.25am Snurfs' Adventures (8910915) 12.50am Snurfs' Adventures (8910915) 1.25am Snurfs' Adventures (8910915) 1.50am Snurfs' Adventures (8910915) 2.25am Snurfs' Adventures (8910915) 2.50am Snurfs' Adventures (8910915) 3.25am Snurfs' Adventures (8910915) 3.50am Snurfs' Adventures (8910915) 4.25am Snurfs' Adventures (8910915) 4.50am Snurfs' Adventures (8910915) 5.25am Snurfs' Adventures (8910915) 5.50am Snurfs' Adventures (8910915) 6.25am Snurfs' Adventures (8910915) 6.50am Snurfs' Adventures (8910915) 7.25am Snurfs' Adventures (8910915) 7.50am Snurfs' Adventures (8910915) 8.25am Snurfs' Adventures (8910915) 8.50am Snurfs' Adventures (8910915) 9.25am Snurfs' Adventures (8910915) 9.50am Snurfs' Adventures (8910915) 10.25am Snurfs' Adventures (8910915) 10.50am Snurfs' Adventures (8910915) 11.25am Snurfs' Adventures (8910915) 11.50am Snurfs' Adventures (8910915) 12.25am Snurfs' Adventures (8910915) 12.50am Snurfs' Adventures (8910915) 1.25am Snurfs' Adventures (8910915) 1.50am Snurfs' Adventures (8910915) 2.25am Snurfs' Adventures (8910915) 2.50am Snurfs' Adventures (8910915) 3.25am Snurfs' Adventures (8910915) 3.50am Snurfs' Adventures (8910915) 4.25am Snurfs' Adventures (8910915) 4.50am Snurfs' Adventures (8910915) 5.25am Snurfs' Adventures (8910915) 5.50am Snurfs' Adventures (8910915) 6.25am Snurfs' Adventures (8910915) 6.50am Snurfs' Adventures (8910915) 7.25am Snurfs' Adventures (8910915) 7.50am Snurfs' Adventures (8910915) 8.25am Snurfs' Adventures (8910915) 8.50am Snurfs' Adventures (8910915) 9.25am Snurfs' Adventures (



RACING 43

Bosra Sham's owner agrees to sponsor Newmarket classics

SPORT

AMERICAN FOOTBALL 46

49ers unearth a golden prospect at quarterback



TUESDAY SEPTEMBER 9 1997

Rusedski's stock soars to new high



Rusedski: rises to No 11 in world rankings

FROM DAVID POWELL
IN NEW YORK

NEW YORK is the city that never sleeps. Greg Rusedski's sweatshirt said as much. If Rusedski did manage to sleep before leaving here on Concorde yesterday, it is doubtful whether he could have had a dream more improbable than his true-life experience of the past fortnight.

Rusedski reached the final of the US Open at Flushing Meadows unseeded and having lost in the first round three years in succession. He won his first five matches this year without dropping a set and, in his semi-final, recovered from two sets to one down, despite a throat infection.

On the eve of the tournament he supplanted Tim Henman as the British No 1 and now he can look towards

the indoor season, in which his game is suited, to become the first Briton to appear in the men's world top ten since the Association of Tennis Professionals' rankings were introduced in 1973. Yesterday he was confirmed as No 11, the highest position achieved by a player representing Great Britain since Roger Taylor occupied that spot 24 years ago.

For Rusedski that represents a rise of nine places. Henman has moved up one to No 20. Although eliminated in the second round here, Henman gained a significant number of points for defeating Thomas Muster, the No 5 seed, in the first round.

Not since Taylor was No 15 and Mark Cox No 19 in 1974 have two British men appeared in the top 20. Rusedski has passed so many mil-

stones in the past eight days that he might consider auditioning for the part of Dick Whittington in pantomime.

Last Monday he became the first player representing Great Britain for 13 years to reach the quarter-finals of the US Open men's singles. By Wednesday he had become the first British man for 20 years to make the semi-finals of a grand-slam singles event. By Saturday the Canadian-born player had turned 24, guaranteed his first appearance in the Grand Slam Cup and was standing on the threshold of providing his adopted nation with a men's singles grand-slam champion for the first time since Fred Perry in 1936.

Then, in the final, Rusedski set a world record for the speed of a service—143mph. Pat Rafter, though, took the more tangible reward: the

MEN'S RANKINGS

1	P Sampras (US)	4,585pts
2	M Chang (US)	3,442
3	P Rafter (Aus)	2,889
4	Y Kafelnikov (Russ)	2,863
5	C Moyik (Sp)	2,449
6	T Muster (Austria)	2,357
7	S Bruguera (Sp)	2,357
8	M Rios (Chile)	2,222
9	G Ivanisevic (Croat)	2,201
10	A Corrygall (Croat)	2,201
11	G Rusedski (GB)	2,236
12	G Kuerten (GB)	2,220
13	J Bjorkman (Swe)	2,190
14	F Montana (Sp)	1,983
15	T Enqvist (Swe)	1,980
16	P Korda (Cz)	1,918
17	B Becker (Ger)	1,918
18	R Krajnc (Slo)	1,823
19	A Costa (Sp)	1,823
20	T Henman (GB)	1,539

trophy and winner's cheque for \$650,000 (around £400,000). The Australian's story was only slightly less remarkable than Rusedski's. Rafter, 24, arrived at the tournament uncertain which way a shoulder injury would

turn. Not that too many people were taking notice. Seeded No 13 and with only one tournament win during his professional career, Rafter was paid little attention until his fourth-round defeat of Andre Agassi.

Even then, Agassi's advice was not to back him. Could Rafter win the tournament, the former champion was asked. "No," was Agassi's unequivocal reply. By now, though, Rafter's shoulder was fine.

He had appeared in five finals this year, but lost them all. If that worried him, he disguised it well, rushing into a two-set lead in 60 minutes on Sunday. Rusedski's game was riddled with errors. Mainly it was his volleying and erratic first service that let him down, not his courage. Rusedski played boldly to the end. It

helped him to win the third set and spared him a 4-1 deficit in the fourth. He pulled back to 4-1 before Rafter drew away again to win 6-3, 6-2, 4-6, 7-5. Rusedski was disappointed that his tennis was not up to the standard that it had reached in earlier rounds.

Rusedski was fortunate not to have faced a seed until the final, although his victories over Richard Krajnc and Jonas Bjorkman were against higher-ranked players. The damage had been done for him. In Rusedski's half of the draw, Goran Ivanisevic, the No 4 seed, was beaten in the first round, Pete Sampras, the top seed, was put out by Petr Korda, the No 15 seed, who, through illness, was unable to complete his quarter-final against Bjorkman.

"Everything in my game can get better, even my serve,"

Rusedski said, echoing the view of Brian Teacher, his coach. "I am sure this will not be my first and last grand-slam final. My next goal is to get into the top ten." That quest begins at the Samsung Open, in Bournemouth, tomorrow.

It is to Rusedski's credit that he should keep his commitment to Bournemouth. Physically, he has had two hard weeks and his throat was still troubling him yesterday. "It is very important to support your home tournaments," he said. It may not be the city that never sleeps, but it is not so dull. One man, having won a recent competition prize to holiday anywhere in the world, selected Bournemouth. Rusedski arrives on a dream ticket as well.

Bournemouth waits, page 45

Captaincy in safe keeping with Seaman

By OLIVER HOLT, FOOTBALL CORRESPONDENT

THERE is a comforting sort of symbolism about a good goalkeeper, something that signifies safety, bravery, nobility and a measure of comfort in time of trouble. Yesterday, at Bisham Abbey, David Seaman was made the England captain for the game against Moldova tomorrow night and immediately everyone's instinct was that he was the right man for the job.

It will be a difficult position to fill on a night choked with emotion, a job that will be about dignity and bearing and gravity and composure as much as the traditional leader's virtues of bawling and screaming and striving to motivate the rest of the team. But, even at his captain's press conference yesterday, Seaman showed that it would be in safe hands.

This much was clear at once: he has the feeling for an

occasion that will be about trying to lift the nation in some small way from the depths of its mourning, as well as trying to ensure that England overcome the also-rans of their World Cup qualifying group and press on towards their showdown with Italy in Rome next month.

He did not try to hide his delight because of the poignancy of the circumstances. Instead, the man who became a national hero during the European championship last summer and who has been cheered at grounds around the country since, said that it would be an even greater honour that what is likely to be his only appearance as his country's captain should come on a night that will be charged with emotion, a night that will be forever linked to the memory of Diana, Princess of Wales.

If hard facts are the only reference point, then Seaman will be England captain tomorrow purely because of injuries to Alan Shearer, Tony Adams and Teddy Sheringham and the suspension of Paul Ince.

The more he talked yesterday, though, the more it seemed that his own circumstances and sensitivities had pushed him forward, the right man at the right time.

"I lost my future mother-in-law three weeks ago," Seaman said, "so it had been a difficult month anyway for my fiancée and I and things were just getting better. It had already made me realise just how deeply you can be affected by that sort of loss and the last few days have been very sombre."

"It is hard to find a way to show your respect but I went down to Harrods to sign the book of condolence there and I went to Kensington Palace. I was just glad to have a chance to go there, to see what it means to everybody and to share in that."

"Against that backdrop, Wednesday is going to be very hard for all of us but I do not want to use it as an excuse and we can't. We have got a serious job to do. The worst time is going to be leading up to the kick-off. Hopefully, after that we can get the atmosphere back to something more akin to Euro 96."

Seaman has gone through the gamut of emotions at Wembley over the years, saving England in the penalty shoot-out against Spain last summer, failing to save them against Germany, even standing out on the pitch in the rain at a Rod Stewart concert. Tomorrow night, though, will be a new experience even for him.

"I know it is going to be hard for everyone until after the national anthem," Seaman said, "but then we just have to be professional. As far as being captain goes, I have never experienced it for England so I don't really know what to expect."

"Hopefully, I have got the respect of the rest of the team but as captain I need to use my experience to calm the youngsters down. I won't be playing any differently. Of course I'll be organising people but I am not a ranter and raver. Hopefully, I won't be doing much shouting anyway because the ball will be down the other end."



Seaman, who will lead England at Wembley tomorrow, in training yesterday

England hope to strike right chord

By MATT DICKINSON

THE unique responsibilities on the England football team tomorrow night were perfectly summed up yesterday when Glenn Hoddle, the coach, spent as much time discussing Wembley's pre-match choice of music — Elton John or Skinner and Baddie — as his own choice of captain, David Seaman, the Arsenal goalkeeper. What began as a World Cup qualifying match against Moldova has assumed greater importance as an occasion, and finding the correct balance between a celebration and a wake is occupying minds within the Football Association every bit as much as taking three points.

Hoddle has challenged his team to lift the country's morale and they took the first step yesterday by agreeing to make a collective contribution to the Diana, Princess of Wales, memorial fund. Each player is expected to donate the equivalent of his match fee, around £1,500.

The England coach then further raised the spirits by revealing that Seaman will captain the side. The Yorkshireman, appointed MBE after Euro 96, is respected even by opposing fans, and his calm authority is perfectly suited to an occasion when impeccable behaviour will come a close second to the priority of victory.

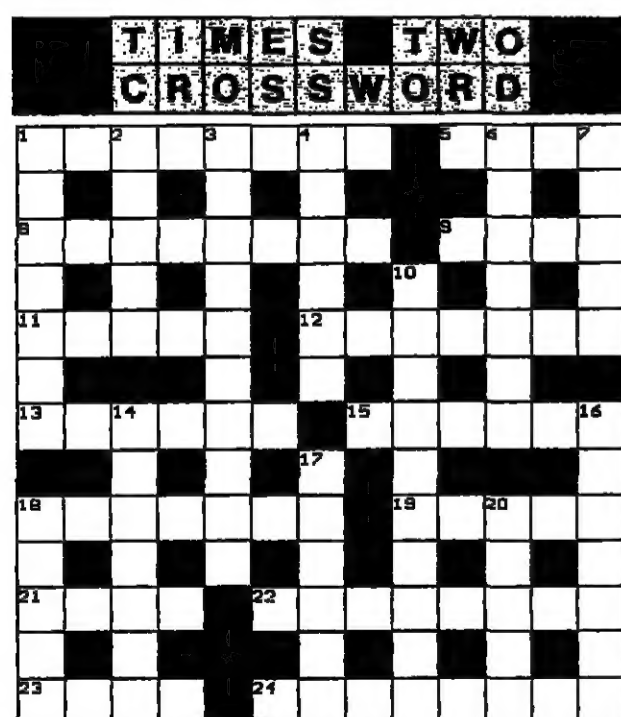
"Once Teddy Sheringham

dropped out with injury, David went straight into my thoughts," Hoddle said. "He is calm and very laid-back off the pitch, but a totally different animal between the sticks, where he is very committed. With the tragedy of last week, it could be a very emotional evening. We need a strong leader to cope with that, and I am 100 per cent sure David can."

The players will wear black ribbons pinned over their hearts and observe a minute's silence after the national anthems. David Davies, the FA's director of public affairs, confirmed yesterday that Elton John had been invited to perform his tribute song to the Princess, but he had to decline because of prior engagements. The England camp is still keen for the song to be played, though, while appreciating that juxtaposing it with the now familiar Wembley refrain of *Three Lions* may offend some sensibilities.

Hoddle said: "Many people had to go back to work on Monday morning after the events of last week and we have to get back to work on Wednesday night. We are all aware of the tragedy, but this is business to be done and, for 90 minutes, we must think like that."

ITF details, pages 22-23
Scots break away, page 45



No 1194

- ACROSS
- 1 Standing for another idea (8)
 - 5 Sharpen (4)
 - 8 Stratagem, deception (8)
 - 9 Unravel; brawl (4)
 - 11 Scottish, Australian city (5)
 - 12 Caller to prayer (Muslim) (7)
 - 13 Prize eg silverware (6)
 - 15 Angle difficult spot (6)
 - 18 Underhand (7)
 - 19 Dodges dearest (colloq.) (5)
 - 21 Midday (4)
 - 22 Pro. boxer (8)
 - 23 Baby's biscuit (4)
 - 24 Driver's self-control (4,4)
- DOWN
- 1 Not budge (4,3)
 - 2 Consumption-measuring device (5)
 - 3 No longer in tricky position (3,3,4)
 - 4 Earnings (6)
 - 6 Limit of sight (7)
 - 7 Test (clothes) (3,2); attempt to deceive (3-2)
 - 10 (Rouner's) renewed energy (6,4)
 - 14 Manifest (7)
 - 16 Badge as prize (7)
 - 17 Insincere, false (6)
 - 18 Generous giver (5)
 - 20 A country; ware (5)

SOLUTION TO NO 1193

ACROSS: 1 Drink deep 6 Cup 8 Madison 9 Tenor 10 Gift 11 As it were 13 Spoilt 14 Potter 17 Spiteful 18 Tail 20 Edith 21 Fragile 22 Pun 23 Petulance

DOWN: 1 Damages 2 Indisposition 3 Kiss 4 Ernest 5 Petition 6 Concentration 7 Purse 12 Blue chip 15 Relieve 16 Tuffet 17 Steep 19 Call

PRICES INCLUDE POSTAGE FOR UK ONLY. SEND SAE FOR DETAILS AND PRICES OF THE TIMES ATLAS OR MAIL ORDER CHARGES EX UK.

TIMES CROSSWORDS: Books 10.95 each. The Times Crossword - Book 2 (240 puzzles) £5.99.

DICTIONARIES: Collins 22. Chambers 25. Both on IBM CD-ROM £29.99. Synonyms and Antonyms £2.99. Concise Oxford Dictionary £2.99. Oxford Thesaurus £2.99. Oxford Wordfinder £2.99. Oxford English Dictionary £2.99. Oxford English Thesaurus £2.99. Oxford English Wordfinder £2.99. Oxford English Thesaurus £2.99. Oxford English Wordfinder £2.99.

TIMES COMPUTER CROSSWORDS: David Almond - Crosswords on Computer 25. Includes 10 crosswords each, solution facility and optional HELP level. Includes: Times Crosswords (1000), Times Crosswords (1000), Times Crosswords (1000), Times Crosswords (1000), Times Crosswords (1000), Times Crosswords (1000), Times Crosswords (1000), Times Crosswords (1000), Times Crosswords (1000), Times Crosswords (1000).

IBM Windows version for IBM PC: £19.99. Additional disks: £2.99 each. Please specify (see VAT).

Send cheque made payable to Adams Ltd, 51 Manor Lane London SE13 5QW. No credit cards. Delivery 5-7 days.

Counties granted two-division option

By ALAN LEE
CRICKET CORRESPONDENT

THE opportunity of an authentic, progressive, two-divisional cricket championship will, after all, be put to the first-class counties at their decisive meeting next Monday. So too, however, will the chance to pull back from advancement and settle for a fudge.

Nothing could better have demonstrated the dilemma facing the executives of the England and Wales Cricket Board (ECB) than the complicated series of alternatives put up yesterday. The future of the county championship has become

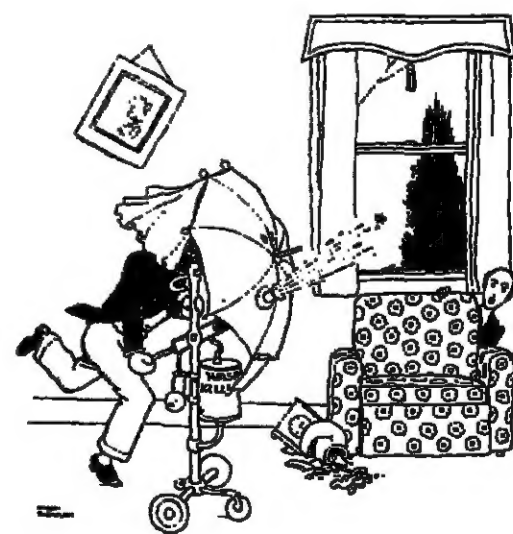
the principal issue of the plan presented recently by Lord MacLaurin of Knebworth.

What does seem certain is that the original plan for a championship run in three equal conferences with end-of-season play-offs will be rejected. The counties are sure to be more attracted to one of the two alternatives announced yesterday. The first and most logical is for three teams to be promoted and relegated each year, with a new national one-day league, also in two competitive divisions but reduced from the proposed 25 games to 16. Some counties, however, may be more drawn towards a second

amendment, which involves the championship remaining precisely as it is now, but entry to another, abbreviated one-day knockout event, plainly designed for TV and with an inflated title of the Super Cup, being granted to the top eight clubs.

Tim Lamb, chief executive of the ECB, said: "There are advantages to keeping an all-play-all championship, not least that it preserves the family of cricket, while the arguments in favour of promotion and relegation are well documented. The counties now have three choices — we are hoping they do not consider the status quo to be a fourth — and it will go through on a straight majority."

MORSE



Why make Life Complicated?

Heath Robinson could find the most complex solution to a simple task.

At Morse, we do the opposite. As an independent provider of computing solutions, we simplify implementation and management of complex systems.

Please call us to find out more about our consulting services, or visit our website at www.morse.co.uk.



Morse Computers
0800 22 88 88

Pro

Adams takes steps to peace talks

Why make Life Complicated?

TV & RADIO: 49.95

WEATHER: 24.95

CROSSWORDS: 24.95

LETTERS: 24.95

OBITUARIES: 24.95

SIMON JENKINS: 24.95

ARTS: 24.95

CHESS & BRIDGE: 24.95

COURT & CRIME: 24.95

SPORT: 24.95

MEDIA: 24.95

HOME: 24.95

770140 056632